

## Paul J. Ulrich

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### Profile

- Extensive experience in oil & gas operations, regulations and legislative issues
- Experience in energy development, NEPA, ESA, land use, wildlife and agricultural issues
- Extensive knowledge and network in Wyoming government, politics, industry and business
- Experience in federal and state governmental affairs, research, process and communications
- Extensive experience as spokesperson, public speaking and crisis management
- High level management of staff, associations, coalitions, committees' and trade groups
- Broad experience in intelligence and special operations gained in distinguished active duty with the U.S. Navy

### Experience

Jonah Energy LLC  
Director, Government Affairs & Regulatory

May 14-Present

- Provide leadership and strategic counsel for operational, government, environmental and regulatory issues
- Serve as spokesperson, crisis communications and external relations lead
- Position Jonah Energy as a leader among peers and as a trusted advisor and resource among all policymakers
- High level leadership and management for operations and NEPA projects
- Ensure and maintain a strong & trustworthy reputation at a local, state and national level

Encana Oil & Gas USA  
Senior Advisor

Dec 07-May 14

- Provided strategic counsel and advice to leadership for operational, government, environmental and regulatory issues
- Served as spokesperson and external relations lead for NRBU
- High level leadership and management for the Jonah EIS, NPL EIS, Moneta Divide EIS and various other NEPA projects
- Developed and implemented strategies in order to mitigate or eliminate operational, regulatory and legislative risks
- Special projects as directed, including staffing Michigan/New Ventures teams on government and regulatory issues

Pure Brand Communications/Barhart CMI  
Government Affairs and Public Relations Manager

May 01-Dec 07

Select clients:

EnCana Oil and Gas, Devon Energy, High Plains Uranium, ConocoPhillips,  
Wyoming/Montana Coalbed Natural Gas Alliance, Petroleum Association of Wyoming

Association Communications, Inc.

May 99-May 01

- Administrator of the Wyoming State Liquor Association
- Governmental Affairs Director, Wyoming Lodging & Restaurant Association
- Governmental Affairs Director, Wyoming Retail Merchants Association

Office of Governor Jim Geringer-Wyoming  
Executive Staff

Nov 98-Apr 99

- Legislative liaison duties, field constituent concerns and issues, Assistant Press Secretary

Geringer for Governor Campaign-Wyoming  
Press Secretary

March 98-Nov 98

- Chief spokesperson for campaign, issues research and management, media relations and event planning

Congresswoman Barbara Cubin-Wyoming  
District Representative-Casper Office

Aug 96-Dec 96

- Issues representation for Northwest Wyoming, liaison for local and state interests, coalition development and event management

Owner, Ulrich's Fossil Gallery and Quarries 1993-present

- Research, excavation and preparation of fossil specimen
- Worldwide sales, distribution and marketing of fossil specimen to private and public entities
- Co-management of operations and staff

United States Navy 1990-95  
Pentagon/Office of Naval Intelligence  
Undersea Warfare Department, Special Projects Division

- Served as intelligence representative to the Joint Chiefs of Staff (JCS) for the Naval Intelligence Community
- Researched, analyzed and briefed Navy related international intelligence issues to the Director of Naval Intelligence and to the JCS on a regular basis
- Acted as the Navy's representative to the National Military Joint Intelligence Center, Pentagon, fielding and relaying JCS questions on the Navy and overall Naval operations, foreign and U.S.
- Provided special intelligence and operational support to extremely sensitive special operations worldwide
- Extensive experience in U.S. and foreign reconnaissance, special operations and special warfare
- Continually supervised and trained 4-5 personnel on Naval Intelligence and operational needs
- Held a Top Secret/SCI security clearance

#### **Education**

Intelligence Specialist School, Dam Neck, VA 1991  
Operational Intelligence School, Dam Neck, VA 1991  
Special Warfare and Operations, Dam Neck, VA 1992  
Satellite, UAV Reconnaissance, National Security Agency  
Counter-Deception Techniques, Defense Intelligence Agency  
Naval Submarine School, Groton, CT, 1993  
Undergraduate Studies, History  
Casper College

#### **Awards and Recognitions**

2 Navy Achievement Awards  
Meritorious Unit Citation  
Junior Sailor of the Year 1993  
Nominated, Intelligence Specialist of the year 1994  
(Youngest ever nominated)  
U.S. Senate Leadership Summit for Young Professionals 2006

### **Current Professional Memberships**

Chairman, Petroleum Association of Wyoming  
Chairman, Sublette Economic Resource Council  
Board Member, Wyoming Business Alliance  
Board of Trustees, The Nature Conservancy  
Governor's Sage Grouse Implementation Team  
TPG Sustainability Leadership Council

### **Current Personal Memberships**

Wyoming Governor's Residence Board  
American Association of Petroleum Geologists  
Geologists of Jackson Hole  
Sublette County Historical Society, Board Member

Past Chairman, Bureau of Land Management Resource Advisory Council  
Past Chairman, Petroleum Association of Wyoming Sage Grouse Management Team