Resume of Lori LeBlanc

EDUCATION

Auburn University, August 1991 Louisiana State University, December 1999
Degree: B.S., Environmental Science Degree: M.S., Environmental Science, Toxicology

PROFESSIONAL EXPERIENCE

July 2010 - Present Lori LeBlanc, LLC - Owner/President

- A Louisiana-based women-owned small business with extensive experience facilitating advocacy and regulatory issues with oil and gas companies as well as working with local, state and federal officials garnering support for major infrastructure projects.
- Clients include Louisiana Mid-Continent Oil & Gas Association (LMOGA), Gulf Economic Survival Team (GEST), Morganza Action Coalition (MAC), North Lafourche Levee District, Port Cameron, Resource Environmental Solutions.

April 2008 - July 2010 Louisiana Department of Natural Resources Deputy Secretary

- Worked in close coordination with then-Louisiana DNR Secretary Scott A. Angelle and Governor Jindal in evaluating, developing and implementing statewide energy policies.
- Served as Economic Stimulus Director and responsible for the development, coordination and distribution of over \$90 million in energy related economic stimulus programs; including stakeholder outreach, legislative liaison, and community and public relations.

June 2007 – April 2008 Lori LeBlanc – Independent Consultant

 Assisted business, nonprofit & government entities with environmental and infrastructure development, including government relations and public relations as well as technical environmental consulting and project management.

December 2004 – June 2007 Separator Spares International, LLC Operations Manager

Implemented a family-owned startup company and responsible for all aspects of the operations, including:

- Developed business & pricing strategies to compete in a global marketplace.
- Coordinated strategies within the internal departments to increase sales and optimize distribution efficiencies.

- Communicated with customers to ensure positive customer relations and customer satisfaction.
- Responsible for hiring and managing all employees.
- Prepared and analyzed annual budgets and monthly financial reports.
- Coordinated worldwide business development with sister companies in Europe.

September 2001 – June 2004 Restore or Retreat, Inc., Thibodaux, LA Executive Director

Performed all leadership functions associated with managing a coastal restoration non-profit 501(c)(3) organization:

- Strategic Planning Coordinated strategic planning efforts with Executive Committee and Board of Directors. Develop and implement effective strategies to achieve organization's goals consistent with the mission and vision statements.
- Government Relations Maintained continuous relations with Governor's Office of Coastal Activities, the Department of Natural Resources, U.S. Army Corps of Engineers, LA State Legislature. Traveled to Washington D.C. to meet with congressional delegation, COE, EPA, and House and Senate Appropriation Committee staff to discuss Louisiana's coastal restoration needs.
- Public Outreach Prepared marketing materials, press releases and presentations to deliver coastal land loss message and the need for restoration. Garnered support for local restoration projects.
- Scientific Review Reviewed scientific studies to evaluate current needs of Louisiana's coastal restoration efforts.
- Fundraising Developed and implemented on-going fundraising plans to meet annual budget requirements.
- Financial Management Developed annual budget, financial reporting and cash flow management.

January 1997 – March 2002 Professional Motivational Speaker

Conducted motivational speeches to various organizations throughout the U.S. and Canada. Audiences ranged from 25 to 600 people, consisting of business professionals, physicians, nurses, patients, and pharmaceutical sales teams. Also served as a public speaking and public relations consultant to a major pharmaceutical company.

September 1994 – September 2001

ENCOS & Phoenix Safety and Logistics, Baton Rouge, LA (Formerly Walsh Environmental, Inc. & Walsh Companies of America)

Corporate Administrator (1999 - 2001)

Report to the CFO and the VP, Operations. Responsibilities included:

- Managed the administrative and accounting departments; served as the liaison for the WCA Companies and performed strategic and long-term planning.
- Contract review and oversight
- Financial analysis and management; human resource benefits review and evaluations

Project Manager/Environmental Scientist (1994 - 1999)

- General project management duties, included writing proposals, tracked budgets, delegated job tasks, prepared job status reports and conducted regulatory research.
- Managed several programs including: coast wide coastal restoration monitoring program; groundwater-monitoring program at a major chemical plant consisting of over 137 monitoring and remediation wells; groundwater sampling program; analytical data management.
- Responsible for all groundwater regulatory aspects including quarterly, semi-annual and annual groundwater reports and assisted with major groundwater remediation projects.

COMMISSIONS & BOARDS:

- Bayou Industrial Group Board of Directors, 2014 present (Treasurer)
- Louisiana Flood Risk Coalition Board of Directors, 2016 present (Treasurer)
- Nicholls State University Foundation, 2011 present
- Louisiana Flood Risk Coalition, Secretary/Treasurer, 2016 present
- Atchafalaya Basin Program Technical Advisory Group, 2008 2010
- Governor's Advisory Commission on Coastal Protection, Restoration and Conservation, 2002 2008
- Restore or Retreat, President, Executive Committee, 2004 2008, President 2004 2005

ORGANIZATIONS & AFFILIATIONS:

- Offshore Operators Committee
- National Ocean Industries Association
- Bayou Industrial Group (Treasurer of the Board of Directors)
- Louisiana Flood Risk Coalition (Treasurer of the Board of Directors)
- South Central Industrial Association
- Houma-Terrebonne Chamber of Commerce
- Lafourche Chamber of Commerce
- Thibodaux Chamber of Commerce
- Nicholls State University Foundation