

ROBERT H. GUINN, II

QUALIFICATIONS SUMMARY

Oil and gas executive with 35 years of experience in the oil and gas industry skilled in the acquisition, divestiture, exploration, production and administration of oil and gas properties.

PROFESSIONAL EXPERIENCE

SG INTERESTS

January 1996 – Present

Vice President – Land , October 1998 – Present

Land Manager, January 1996 – October 1998

Houston, Texas

Responsible for all land, legal and regulatory functions for SG's oil and gas properties located in Colorado, New Mexico, Texas, Arkansas, Louisiana and West Virginia.

- Responsible for coordinating all land and legal issues for 3 large divestitures of SG's San Juan Basin assets from 2001 to 2005 with a combined value of approximately \$1.5 billion
- Responsible for maintaining and supervising a land staff of approximately 5 people
- Testified before the Colorado Oil and Gas Conservation Commission

SONAT EXPLORATION COMPANY

October 1991 – December 1995

Staff Landman, August 1994 – December 1995

Tyler, Texas

Responsible for all land functions in Sonat's North Louisiana operations which included approximately 275 operated and 200 non-operated wells. Maintained at least a 2 rig program in North Louisiana while personally supervising 6 full time lease brokers. Former duties included all land functions in South Arkansas, Carthage Field in East Texas and Mississippi. Experienced in identifying acquisition targets, purchase and sale agreement negotiations, the due diligence process and coordinating a due diligence team of different disciplines in closing acquisitions within the allotted time. Testified before the Arkansas Oil and Gas Commission.

- Acquisition coordinator for 3 major acquisitions with a combined value of over \$120 million which includes Sonat's acquisition of the North Shongaloo-Red Rock Field, Webster Parish, Louisiana
- Coordinated over \$5.7 million in divestitures. Responsible for preparing 3 fields for disposition in Sonat's 1995 large divestiture project.

- Participated in a company-wide task force redesigning land procedures to insure timely and accurate communication from regional offices to set up corporate land records utilizing the newly installed land data base system (Lotus Notes)

Landman, March 1993 – August 1994

Tyler, Texas

- Managed Sonat's 500,000 acres of fee minerals in Louisiana and Texas.

Regional Division Order Analyst, June 1992 – March 1993

Tyler, Texas

- Responsible for initial set-up of all new wells in Sonat's Southern Region
- Trained Tyler land staff in new PREMAS revenue system.

Division Order Analyst, October 1991 – June 1992

Houston, Texas

- Responsible for the initial set up of all new wells in a 16 county area of Arkansas and maintaining revenue, billing and property records of approximately 450 wells (200 company operated). Responsible for responding to and resolving all royalty and working interest owner inquires, complaints and demands.

INDEPENDENT LANDMAN

August 1981 – October 1991

Shreveport, Louisiana

Provided all phases of petroleum land services for major and independent companies in Louisiana, Texas, Mississippi and Arkansas. Experience includes:

- Due Diligence
- In-house contract functions for small companies
- Owned and operated an oil and gas brokerage firm comprised of myself and 1 partner supervising sub-brokers for various clients.

EDUCATION

A. A., General Business, June 1978, AMERICAN RIVER COLLEGE, Sacramento, California

B. A., Economics, May 1981, TULANE UNIVERSITY, New Orleans, Louisiana

PROFESSIONAL MEMBERSHIPS

American Association of Professional Landmen