## COMMITTEE ON NATURAL RESOURCES

# 113<sup>th</sup> Congress Disclosure Form As required by and provided for in House Rule XI, clause 2(g) and the Rules of the Committee on Natural Resources

Subcommittee on Energy and Mineral Resources Legislative hearing on:

**HR** \_\_ (Hastings of WA), To amend the Outer Continental Shelf Lands Act to increase energy exploration and production on the Outer Continental Shelf, provide for equitable revenue sharing for all coastal States, implement the reorganization of the functions of the former Minerals Management Service into distinct and separate agencies, and for other purposes.

"Offshore Energy and Jobs Act"

June 6, 2013

For Individuals:
1. Name:
2. Address:
3. Email Address:
4. Phone Number:
* * * *
For Witnesses Representing Organizations:
1. Name: John C. Felmy
2. Name of Organization(s) You are Representing at the Hearing: American Petroleum Institute
3. Business Address: [Information redacted for privacy]
4. Business Email Address: [Information redacted for privacy]
5. Business Phone Number: [Information redacted for privacy]

#### For all Witnesses

## Name/Organization: John Felmy/API

**Title/Date of Hearing**: Legislative hearing on: **HR (Hastings of WA)**, To amend the Outer Continental Shelf Lands Act to increase energy exploration and production on the Outer Continental Shelf, provide for equitable revenue sharing for all coastal States, implement the reorganization of the functions of the former Minerals Management Service into distinct and separate agencies, and for other purposes. "Offshore Energy and Jobs Act" / June 6, 2013

- a. Any training or educational certificates, diplomas or degrees or other educational experiences that are relevant to your qualifications to testify on or knowledge of the subject matter of the hearing.
- B.A. (Economics), 1975, M.A. (Economics), 1978, The Pennsylvania State University, Ph.D. (Economics) 1987, The University of Maryland
- b. Any professional licenses, certifications, or affiliations held that are relevant to your qualifications to testify on or knowledge of the subject matter of the hearing.
- Former Affiliations: Princeton Economic Research, (1997-1998); Coopers & Lybrand, (1997); ICF Kaiser (1994-1997); DRI/McGraw-Hill (1983-1994); STSC (1981-1983); ICF Inc. (1980-1981).
- USAEE/IAEE Activities: President, National Capital Area Chapter US Association for Energy Economics (2000).
- Additional Activities/Memberships: National Association of Business Economists, American Economic Association, National Economists Club.
- c. Any employment, occupation, ownership in a firm or business, or work-related experiences that relate to your qualifications to testify on or knowledge of the subject matter of the hearing.

Chief Economist, American Petroleum Institute

d. Any federal grants or contracts (including subgrants or subcontracts) from the <u>Department of the Interior</u> (<u>and /or other agencies invited</u>) that you have received in the current year and previous four years, including the source and the amount of each grant or contract.

### None

e. A list of all lawsuits or petitions filed by you against the federal government in the current year and the previous four years, giving the name of the lawsuit or petition, the subject matter of the lawsuit or petition, and the federal statutes under which the lawsuits or petitions were filed.

#### None

f. A list of all federal lawsuits filed against you by the federal government in the current year and the previous four years, giving the name of the lawsuit, the subject matter of the lawsuit, and the federal statutes under which the lawsuits were filed.

#### None

g. Any other information you wish to convey that might aid the Members of the Committee to better understand the context of your testimony. None

## **Witnesses Representing Organizations**

## Name/Organization\_JohnFelmy/API

**Title/Date of Hearing**: Legislative hearing on: **HR (Hastings of WA),** To amend the Outer Continental Shelf Lands Act to increase energy exploration and production on the Outer Continental Shelf, provide for equitable revenue sharing for all coastal States, implement the reorganization of the functions of the former Minerals Management Service into distinct and separate agencies, and for other purposes. "Offshore Energy and Jobs Act" / June 6, 2013

h. Any offices, elected positions, or representational capacity held in the organization(s) on whose behalf you are testifying.

## **Chief Economist**

i. Any federal grants or contracts (including subgrants or subcontracts) from the <u>Department of the Interior</u> (<u>and /or other agencies invited</u>) that were received in the current year and previous four years by the organization(s) you represent at this hearing, including the source and amount of each grant or contract for each of the organization(s).

#### None

j. A list of all lawsuits or petitions filed by the organization(s) you represent at the hearing against the federal government in the current year and the previous four years, giving the name of the lawsuit or petition, the subject matter of the lawsuit or petition, and the federal statutes under which the lawsuits or petitions were filed for each of the organization(s).

## See attached litigation list

k. A list of all federal lawsuits filed against the organization(s) you represent at the hearing by the federal government in the current year and the previous four years, giving the name of the lawsuit, the subject matter of the lawsuit, and the federal statutes under which the lawsuits were filed.

## See attached litigation list

l. For tax-exempt organizations and non-profit organizations, copies of the three most recent public IRS Form 990s (including Form 990-PF, Form 990-N, and Form 990-EZ) for each of the organization(s) you represent at the hearing (not including any contributor names and addresses or any information withheld from public inspection by the Secretary of the Treasury under 26 U.S.C. 6104)).

Case/Court Docket No.	Subject/Legal Issues	Statute
API/AOGA v. FWS, D. Alaska, No. 3:11-cv-00025 RRB	Final Critical Habitat Designation for Polar Bear due to size of/lack of support for large designation	Endangered Species Act
API v. EPA, D.C. Cir., No. 09- 1323	Revised EPA standards for petroleum refinery heat exchangers	Clean Air Act
American Gas Association v. EPA, D.C. Cir., Nos. 11-1020 & 12-1107,	EPA's Final GHG Mandatory Reporting Rule for upstream	Clean Air Act
NAM v. EPA, D.C. Cir., No. 10-1127	EPA's Johnson Memorandum reconsideration	Clean Air Act
NAM v. EPA, D.C. Cir., No. 10-1044	EPA's Final GHG Endangerment Finding	Clean Air Act
ACC v. EPA, D.C. Cir., No. 10- 1167	EPA's 1978/1980/2002 New Source Review rules and the ability of non-NAAQS pollutants to trigger Prevention of Significant Deterioration status	Clean Air Act
NAM v. EPA, D.C. Cir., No. 10-1166	EPA's GHG car rule	Clean Air Act
NAM v. EPA, D.C. Cir., No. 10-1218	EPA's tailoring rule	Clean Air Act
Engine Manufacturers v. EPA, D.C. Cir., No. 10-1331	EPA MACT rule for RICE engines	Clean Air Act
API v. EPA, D.C. Cir., No. 10- 1079	EPA's NO2 NAAQS	Clean Air Act
NEDA-CAP v. EPA, D.C. Cir., Nos. 10-1252 and consolidated cases	EPA's SO2 NAAQS	Clean Air Act
State of Texas, et al., v. US EPA, 5th Cir., No. 10-60614	EPA's disapproval of the Texas flexible permit program	Clean Air Act
API v. EPA, D.C. Cir., No. 12- 1376	EPA's Tailoring Rule Step 3	Clean Air Act
API v. EPA, D.C. Cir., No. 10- 60961	EPA's final SIP Call for 13 States	Clean Air Act
SIP/FIP Advocacy Group v. EPA, D.C. Cir., No. 10-1425	EPA's final rule imposing FIP on Texas	Clean Air Act
U.S. Sugar Corp. v. EPA, D.C. Cir., No. 11-1108	EPA's Major Source Boiler rules	Clean Air Act

ACC v. EPA, D.C. Cir., No. 11-1141	EPA's Area Source Boiler rules	Clean Air Act
API v. EPA, D.C. Cir., No. 11- 1134	EPA's rule on Commercial Solid Waste Incinerators	Clean Air Act
Oklahoma DEQ v. EPA, D.C. Cir., No. 11-1309	EPA's Indian Lands NSR Rule	Clean Air Act
Delta Construction Co. v. EPA, D.C. Cir., No. 11-1428	EPA's Medium and Heavy Duty Truck Rule	Clean Air Act
API v. EPA, D.C. Cir., No. 12- 1405	EPA's Oil and Gas Sector Air Rule	Clean Air Act
API v. EPA, D.C. Cir., Nos. 09- 1038 & 09-1041	EPA's retention of refinery catalysts in the definition of "solid wastes" for purposes of regulation	Resource Conservation and Recovery Act
API v. EPA, D.C. Cir., No. 12- 1139	EPA's renewable fuels standards for 2012	Clean Air Act
Grocer Manufacturers Assoc., et. al. v. EPA, D.C. Cir., No. 10-1380; Alliance of Auto Manufacturers, et. al. v. EPA, D.C. Cir., No. 11- 1046; U.S. Sup. Ct., No. 12- 1055	EPA's approval of E15 waivers	Clean Air Act
API v. EPA, D.C. Cir., No 12- 1330	EPA's renewable fuels standards for 2011	Clean Air Act
API v. EPA, D.C. Cir., No 12- 1465	EPA's biomass-based diesel standard for 2013	Clean Air Act
API v. EPA, D.C. Cir., No. 11- 1344 (consolidated with No. 11-1334)	EPA's misfueling mitigation rule for E15	Clean Air Act
API v. SEC, D.D.C., No. 1:12- cv-01668; D.C. Cir., No. 12- 1398	Section 1504 of the Dodd-Frank Act and the SEC's implementing rule (SEC Rule 13q-1)	Dodd-Frank Act
API v. OSHA, D.C. Cir., No. 12-1227	OSHA's 2012 Hazard Communication Standard	Hazard Communication Standard
API v. EPA, D.C. Cir., No. 11- 1194	EPA's Refinery Information Collection Request (ICR)	Clean Air Act

ACC v. EPA, D.C. Cir., No. 13- 1164	EPA's Non-hazardous Secondary Material Rule	Resource Conservation and Recovery Act
ACC v. EPA, U.S. Sup. Ct., No. 12-1248	EPA's inclusion of GHGs in Prevention of Significant Deterioration program	Clean Air Act
NAM v. EPA, D.C. Cir., No. 13-1069	EPA's PM NAAQS	Clean Air Act
API v. EPA, D.C. Cir., No. 09- 1085	EPA's interpretation of its regulations governing refinery flares.	Clean Air Act
NPRA v. EPA, D.C. Cir., No. 10-1070	EPA's renewable fuels standards for 2010	Clean Air Act
API/NPRA v. EPA, D.C. Cir., Nos. 09-1325 and consolidated cases	EPA's GHG Mandatory Reporting Rule for Downstream (Subpart Y)	Clean Air Act
NPRA v. EPA, D.C. Cir., No. 10-1070; U.S. Sup. Ct., No. 11-102	EPA's retroactive implementation of RFS2	Clean Air Act
Auto Industry Forum v. EPA, D.C. Cir., No. 13-1094	EPA's Boiler and Process Heater MACT Reconsideration Rule	Clean Air Act
API v. EPA, D.C. Cir., No. 12- 1442, consolidated with NY v. EPA, D.C. Cir., No. 08-1279	EPA's NSPS Subpart J/Ja Rule for Petroleum Refineries	Clean Air Act
API v. EPA, D.C. Cir., No. 12- 1477	EPA and NHTSA's 2017 and Later Model Year Light- Duty Vehicle Greenhouse Gas Emissions and Corporate Average Fuel Economy Standards Rule	Clean Air Act

DLN: 93493319030020

Department of the Treasury Internal Revenue Service

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2009

Open to Public Inspection

A F	or the	2009 ca	alendar yea	r, or tax year beginni		and ending 12-31-200	9	<b>1</b> 5 5		.c
B Ch	neck if a	pplicable	Please	C Name of organization AMERICAN PETROLEUI				D Employer	identi	fication number
☐ Ad	ldress ch	nange	use IRS label or					13-0433		
ΓNa	ame cha	inge	print or	Doing Business As				E Telephone	numt	oer .
┌ In	ıtıal retu	ırn	type. See Specific	Number and street (or	r P O hox if mail is	s not delivered to street addre	ess) Room/suite	(202) 68	2-80	00
Гте	mınate	ed .	Instruc- tions.	1220 L STREET NW	TO BOX II MIGHT	The delivered to street addition	1337 Room, saice	<b>G</b> Gross recei	pts \$ 3	61,188,817
	nended			City or town, state or	country and 7IP +	. 4		-		
		n pending		WASHINGTON, DC 20		•				
j Ap	plication	r penung								
				ne and address of pri NGERARD	ncipal officer			is a group ret ates?	urn fo	or □ Yes 🔽 No
			1220 L	. STREET NW			aiiiii	ales		) 165 J* NO
			WASHI	NGTON,DC 20005	5		H(b) Are a	ll affiliates incl	luded?	Yes No
		ant status	[		- 4047( )(4)	<del>_</del>				ee instructions)
I 18	ax-exem	npt status	<b>№</b> 501(c	) ( 6 ) ◀ (insert no )	4947(a)(1) or	527	H(c) Gro	up exemption	numb	er 🟲
J W	/ebsite	e: 🕨 ww	w apı org							
K For	rm of or	ganızatıon	✓ Corporat	tion Trust Association	on Other 🕨		<b>L</b> Year of fo	ormation 1919	M St	ate of legal domicile DC
	rt I		mary		·		I			-
Governance	1	THE MI	ISSION OF G, VIABLE		ETROLEUM IN: URAL GAS IND	STITUTE (API) IS TO I DUSTRY ESSENTIAL TO				
94e										
			,			operations or disposed				
Activities &	3		=	_		t V I , line 1a)			_	56
Ě	4			_	_	ng body (Part VI, line 1	b)	•		55
Ę	5			nployees (Part V , line					_	271
∢	6			olunteers (estimate if 					_	6,200
	1			ted business revenue iness taxable income		I, column (C), line 12	•		/a _ 7b	4,083,104 216,667
	□	Net um	erated busi	mess taxable income	Hom Form 990	7-1, IIIIe 34	n.:	V	<del>/b</del>	•
		Contri	hutions on	d aronto (Dort VIII l	una 1 h)		Pric	or Year		Current Year
<u>o</u>	8			d grants (Part VIII, l				100 706 415	+	107.700.057
Revenue	9 10							199,786,415	+	187,780,057
歪	11			art VIII, column (A)		•		3,852,995	+	2,661,621
	12		-			art VIII, column (A), lin		323,130	1	8,354,461
	12			· · · · ·				203,962,568	3	198,796,139
	13					), lines 1-3 )		6,168,701		3,642,922
	14	Benefi	ts paid to c	or for members (Part :	IX, column (A),	line 4)				0
ø	15		es, other co	ompensation, employ	ee benefits (Pa	rt IX, column (A), lines	5 –	41.004.401		44 511 205
φ		10)	1.6					41,094,491	·	44,511,285
Expenses	16a			raising fees (Part IX)		ne 11e)				0
五	b			enses (Part IX, column (D	· · · · · · · · · · · · · · · · · · ·					
	17		•			,11f-24f)		146,092,748	+	138,100,297
	18		•	· · · · · · · · · · · · · · · · · · ·	•	X, column (A), line 25)		193,355,940	+	186,254,504
. 07	19	Reven	ue less exp	benses Subtract line	18 from line 1.	2		10,606,628	3	12,541,635
90							_	g of Current Year		End of Year
Not Assets or Fund Balances	20	Total	assets (Pai	rt X, line 16)				111,646,922	<u>:</u>	122,167,885
쭕	21							87,554,847	+	79,076,589
žÏ	22		-			ne 20		24,092,075	+	43,091,296
Pa	rt II	Sign	ature Bl	ock						
						eturn, including accompanying er (other than officer) is base				
Sig	n	****	***				2010	-11-15		
Her		Sign	ature of office	er			Date			_
				PRESIDENT AND CEO						
		Тур	e or print nam	ne and title						
		Preparer					Check If	Preparer's ide		g number
Paid		signature					self- empolyed 🕨 🦵	(see instruction	ons)	
	arer's	Firm's na	ame (or your	s 👠 Tate and Tryon			. ,			
Use	Only		nployed), and ZIP + 4	805 15th Street NW	Suite 900			EIN 🕨		
			7					Phone no 🕨	(202)	293-2200
	the ID	S discus	ss this ratu	washington, DC 20		see instructions)				Yes No
.∵ı ay	rue TK	. uiscus	oo umo retu	with the biebalet 2	יייסאאוו מטטעפי (				۳۱ ا	ica jiNU

## Part III Statement of Program Service Accomplishments

Briefly describe the organization's mission

THE MISSION OF THE AMERICAN PETROLEUM INSTITUTE (API) IS TO INFLUENCE PUBLIC POLICY IN SUPPORT OF A STRONG, VIABLE U.S. OIL AND NATURAL GAS INDUSTRY ESSENTIAL TO MEET THE ENERGY NEEDS OF CONSUMERS IN AN EFFICIENT, ENVIRONMENTALLY RESPONSIBLE MANNER

		т			Form <b>990</b> (2009)
4e	Total program servic	e expenses►\$			
	(Expenses \$	ıncludıng	grants of \$	) (Revenue \$	)
4d	Other program service	ces (Describe in Schedule	O ) See also Additional Data 1	or Description	
	becoming international st		5 petroleum industry since its foundir n international events and organization n federal and state regulations		
4c	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
	THE FOUNDATION FOR T		SOUT THE PETROLEUM INDUSTRY IT CURRENT ISSUES IT COLLECTS AND PLE WHO NEED IT		
4b	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
	regulatory agencies, repr	esents the industry in court and p	Congress, the executive branch of go articipates in coalitions building the the environment, health and safety	e grassroots support that prods Co	ngress, the White House and state
4a	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
4	Section 501(c)(3) and	d 501(c)(4) organizations a	each of the organization's three nd section 4947(a)(1) trusts renue, if any, for each program	are required to report the ar	
	If "Yes," describe the	se changes on Schedule O			
3	Did the organization c services?	<u>-,</u>	significant changes in how it co	onducts, any program	┌ Yes ┌ No
	If "Yes," describe thes	se new services on Schedu	e O		
2	Did the organization u the prior Form 990 or		ogram services during the yea	r which were not listed on	┌ Yes ┌ No

Part IV	Checklist of	Required	Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		Νο
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2		Νo
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		Νο
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4		
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III.	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Νο
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		Νο
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		Νο
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		Νο
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi- endowments? If "Yes," complete Schedule D, Part V	10		Νο
11	Is the organization's answer to any of the following questions "Yes"? If so,complete Schedule D,  Parts VI, VII, VIII, IX, or X as applicable	11	Yes	
	◆ Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.			
	◆ Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.			
	◆ Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.			
	◆ Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.			
	◆ Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.			
	◆ Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.			
12	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12	Yes	
12A	Was the organization included in consolidated, independent audited financial statements for the tax year? Yes No			
	If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional	Į		
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Νο
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Yes	
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If</i> " <i>Yes,"</i> complete Schedule F, Part I	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Part II	15	Yes	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If</i> " <i>Yes," complete Schedule G, Part I</i>	17		N o
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II	18		Νο
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		N o
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		Νo

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Νo
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		Νo
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		Νo
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		Νο
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b	Yes	
c	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV	28c		Νo
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Νo
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		Νo
31	Part I	31		Νο
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		Νo
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If</i> "Yes," complete Schedule R, Part I	33		Νo
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		Νo
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35		Νο
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Νo
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	20	Yes	

Part V	Statements Regarding Other IRS Filings and Tax Compliance
. u. c v	Statements Regarding Strict The Limited and Tax Compilation

			Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable			
	<b>1a</b> 208			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b  0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	<b>1</b> c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this return			
Ь	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)	2b	Yes	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3a	Yes	
ь	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Yes	
Ь	If "Yes," enter the name of the foreign country ▶CH  See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Νο
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding			
5a	Prohibited Tax Shelter Transaction?	5c 6a	Yes	
b	organization solicit any contributions that were not tax deductible?	6b	Yes	
7	were not tax deductible?	ОВ	162	
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
ь	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
L1	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
	vear 12b	1		

1220 L Street NW Washington, DC 20005 (202) 682-8000

**Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	processes, or changes in Schedule O. See Instructions.					
56	ction A. Governing Body and Management				Yes	No
					1 65	140
1a	Enter the number of voting members of the governing body	1a	56			
b	Enter the number of voting members that are independent	1b	55			
2	Did any officer, director, trustee, or key employee have a family relationship or a busin other officer, director, trustee, or key employee?			2	Yes	
3	Did the organization delegate control over management duties customarily performed supervision of officers, directors or trustees, or key employees to a management com			3		No
4	$ \hbox{ Did the organization make any significant changes to its organizational documents sinfiled?} \\$	nce t	he prior Form 990 was	4		Νo
5	Did the organization become aware during the year of a material diversion of the organ	nızatı	ion's assets?	5		Νο
6	Does the organization have members or stockholders?			6	Yes	
7a	Does the organization have members, stockholders, or other persons who may elect o governing body?	one o	r more members of the	7a	Yes	
b	Are any decisions of the governing body subject to approval by members, stockholder	rs, o	rother persons?	7b		Νo
8	Did the organization contemporaneously document the meetings held or written action year by the following	ns ur	ndertaken during the			
а	The governing body?			8a	Yes	
b	Each committee with authority to act on behalf of the governing body?			8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, w organization's mailing address? If "Yes," provide the names and addresses in Schedul			9		Νο
	ction B. Policies (This Section B requests information about policies not re	equi	red by the Internal			
ке	venue Code.)				Yes	No
102	Does the organization have local chapters, branches, or affiliates?			10a	Yes	NO
	If "Yes," does the organization have written policies and procedures governing the act		es of such chapters	100	163	
_	affiliates, and branches to ensure their operations are consistent with those of the org			10b	Yes	
11	Has the organization provided a copy of this Form 990 to all members of its governing	g bod	y before filing the form?	11		Νo
11A	Describe in Schedule O the process, if any, used by the organization to review the For	rm 9	90			110
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13.			12a	Yes	
	Are officers, directors or trustees, and key employees required to disclose annually in		sts that could give rise			
с	to conflicts?	n the	policy? If "Yes,"	12b	Yes	
	describe in Schedule O how this is done		` . <i>`</i>	12c	Yes	
13	Does the organization have a written whistleblower policy?			13	Yes	
14	Does the organization have a written document retention and destruction policy? .	•		14	Yes	
15	Did the process for determining compensation of the following persons include a revieuindependent persons, comparability data, and contemporaneous substantiation of the		• • •			
	The organization's CEO, Executive Director, or top management official			15a	Yes	
Ь	Other officers or key employees of the organization	•		15b	Yes	
	If "Yes" to line a or b, describe the process in Schedule O (See instructions)					
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or taxable entity during the year?		ılar arrangement wıth a	16a		Νο
Ь	If "Yes," has the organization adopted a written policy or procedure requiring the organization in joint venture arrangements under applicable federal tax law, and taken	n ste	ps to safeguard the			
	organization's exempt status with respect to such arrangements?	•		16b		
Se	ction C. Disclosure					
17	List the States with which a copy of this Form 990 is required to be filed.					
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), (3)s only) available for public inspection. Indicate how you make these available. Che Own website. Another's website. Upon request					
19	Describe in Schedule O whether (and if so, how), the organization makes its governing interest policy, and financial statements available to the public See Additional Data T					
20	State the name, physical address, and telephone number of the person who possesses	s the	books and records of th	e orga	nızatıor	n <b>)-</b>
	JOHN E ROBERTSON					

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

## Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(A) Name and Title  A verage hours per week  A	Check this box if the organization did		sate any	/ curi	rent	or fo	rmer c	ffice	r, director, trustee	or key employee	
week or director o		A verage hours		tion (	ched		I		Reportable compensation	Reportable compensation	Estimated amount of other
See add'l data			Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W-	organizations (W- 2/1099-	from the organization and related
	See add'l data										
											-
	,										

Lb Total .				_					Ŧ	9,855,066	0	2 219	671

Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization 144

			Yes	No
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule I for such person	5		Νο

## **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	<b>(C)</b> Compensation
DANIEL J EDELMAN INC	ADVERTISING/PUB RELATIONS	68,732,735
CIGNA HEALTH CARE CGLIC-BLOOMFIELD EASC 5082 COLLECT CHICAGO, IL 60693	INSURANCE COVERAGE	5,590,932
Advocates Inc DC Ltd 11256 Inglish Mill Dr great falls, VA 22066	coalition building	3,138,667
COORDINATING RESEARCH COUNCIL INC 3650 MANSELL RD STE 140 ALPHARETTA, GA 30222	RESEARCH	2,748,694
Moody International inc 24900 Pitkin Road 200 Spring, TX 77386	Certification Audits	2,016,543
2 Total number of independent contractors (including but not limited to those listed above)	who received more than	

\$100,000 in compensation from the organization 115

Form 9	•	•						Page <b>9</b>
Part \	<b>/</b>	Statement of	of Revenue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
##	1a	Federated cam	paigns 1a					
Contributions, gifts, grants and other similar amounts	Ь	Membership du	es <b>1b</b>					
S,€	c	Fundraising eve	ents 1c					
≢ੁੁ	d	Related organiz	rations 1d					
Ę,ś	e	Government grants	s (contributions) <b>1e</b>					
tíor sr si	f	All other contribution	ons, gifts, grants, and <b>1f</b>			İ		İ
ĕ₹	g		butions included in					
ξĚ								
ರ ಕ	h	Total. Add lines	s 1a-1f	•				
<u>e</u>				Business Code				
æ	2a	MEMBERSHIP DUE:	S	900,099	153,594,124	153,594,124		
æ	b	CERTIFICATION PR	ROGRAM	900,099	25,660,027	25,660,027		
93	c	CERTIFICATION FE	EES	541,900	4,083,104		4,083,104	
<u>.</u>	d	MEETING REVENUE	<u> </u>	900,099	2,994,285	2,994,285		
Ę	e	subscriptions		900,099	1,273,200	1,273,200		
Program Serwce Revenue	f	All other progra	am service revenue		175,317	175,317		
š	g	Total. Add lines	s 2a-2f		187,780,057			
	3		ome (including dividen	-				
		and other simil	aramounts)	▶ [	1,783,737			1,783,737
	4	Income from inves	stment of tax-exempt bond	proceeds 🕨				
	5	Royalties			8,196,319	8,196,319		
			(ı) Real	(II) Personal				
	6a	Gross Rents Less rental						
	Ь	expenses						
	C	Rental income or (loss)						
	d	Net rental inco	me or (loss)					
			(i) Securities	(II) O ther				
	7a	Gross amount from sales of	163,267,587	2,975				
		assets other than inventory						
	Ь	Less cost or other basis and	162,392,678					
	_	sales expenses Gain or (loss)	874,909	2,975				
	c d	Net gain or (los			877,884			877,884
	8a		rom fundraising		,			
Other Revenue			s reported on line 1c)					
‡	Ь		penses <b>b</b>					
0	c		(loss) from fundraising	events 🕦				
	9a	Gross income f See Part IV, lin	rom gaming activities ie 19 a					
	Ь		penses <b>b</b>					
	10a	Net income or ( Gross sales of returns and allo		vities				
	ь	Less cost of g	a oods sold b	entory •				
	С	Miscellaneous	(loss) from sales of inve s Revenue	Business Code				
	11a	MISCELLANEC		900,099	158,142			158,142
	ь	JULLANEC	JO KEVENUE	·				
	c							
	d	All other reven						
	e	Total. Add lines						
				▶	158,142			
	12	Total revenue.	See Instructions .	▶[	198,796,139	191,893,272	4,083,104	2,819,763
	-			<u></u>		, ,		Form <b>990</b> (2009)

	990 (2009)				Page <b>10</b>
Par	Statement of Functional Expenses  Section 501(c)(3) and 501(c)(4) organizations m	uet complete all a	alumne		
А	section 501(c)(3) and 501(c)(4) organizations m Il other organizations must complete column (A) but are not required to			(D).	
Do no	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D</b> ) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	3,332,922			· · · · · · · · · · · · · · · · · · ·
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16	310,000			
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	11,430,710			
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	22,899,357			
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	1,228,470			
9	Other employee benefits	6,775,182			
10	Payroll taxes	2,177,566			
11	Fees for services (non-employees)				
а	Management	7,584			
Ь	Legal	4,033,667			
c	Accounting	882,755			
d	Lobbying	8,308,616			
e	Professional fundraising See Part IV, line 17	, ,			
f	Investment management fees	227,185			
g	Other	29,941,359			
12	Advertising and promotion	57,944,042			
13	Office expenses	651,955			
14	Information technology	352,815			
15	Royalties	,			
16	Occupancy	4,420,113			
17	Travel	2,158,699			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	2,129,430			
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	1,556,319			
23	Insurance	354,729			
24	Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)				
а	UNRELATED BUSINESS INCO	282,366			
	STUDIES, RESEARCH, AND	14,886,800			
c	NET PENSION EXPENSE	7,812,798			
d	NET PERIODIC RETIREMENT	1,088,345			
e	Postretirement Benefit	570,629			
f	All other expenses	490,091			
25	Total functional expenses. Add lines 1 through 24f	186,254,504			
26	Joint costs. Check here ► ☐ If following SOP 98-2				
	Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				202 (2000)

Pa	rt X	Balance Sheet					
					(A)		(B)
	Π_				Beginning of year	_	End of year
	1	Cash—non-interest-bearing				1	
	2	Savings and temporary cash investments	•		36,393,474	2	42,612,294
	3	Pledges and grants receivable, net	•			3	
	4	Accounts receivable, net			4,200,863	4	5,736,236
	5	Receivables from current and former officers, directors, trustees highest compensated employees Complete Part II of	s, key	employees, and			
		Schedule L				5	
	6	Receivables from other disqualified persons (as defined under spersons described in section $4958(c)(3)(B)$ Complete Part II of		n 4958(f)(1)) and			
		Schedule L				6	
ssets	7	Notes and loans receivable, net				7	
Š	8	Inventories for sale or use			52,638	8	43,781
₹	9	Prepaid expenses and deferred charges			1,216,074	9	2,323,862
	10a	Land, buildings, and equipment cost or other basis <i>Complete</i> Part VI of Schedule D	10a	15,609,432			
	ь	Less accumulated depreciation	10b	6,734,372	9,695,705	10c	8,875,060
	11	Investments—publicly traded securities	-		60,088,168	11	62,576,652
	12	Investments—other securities See Part IV, line 11				12	
	13	Investments—program-related See Part IV, line 11				13	
	14	Intangible assets				14	
	15	Other assets See Part IV, line 11				15	
	16	Total assets. Add lines 1 through 15 (must equal line 34) .			111,646,922	16	122,167,885
	17	Accounts payable and accrued expenses .			18,603,890	17	22,867,262
	18	Grants payable				18	_
	19	Deferred revenue			16,169,068	19	16,907,597
	20	Tax-exempt bond liabilities				20	
Se	21	Escrow or custodial account liability Complete Part IV of Schedul	leD.			21	
Liabilities	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified					
Ė.		persons Complete Part II of Schedule L				22	
1	23	Secured mortgages and notes payable to unrelated third parties				23	
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities Complete Part X of Schedule D			52,781,889	25	39,301,730
	26	Total liabilities. Add lines 17 through 25			87,554,847	26	79,076,589
		Organizations that follow SFAS 117, check here ▶ 🔽 and comp	olete l	ines 27			
səc		through 29, and lines 33 and 34.					
an	27	Unrestricted net assets			24,092,075	27	43,091,296
Fund Balance	28	Temporarily restricted net assets				28	
рц	29	Permanently restricted net assets				29	
Fur		Organizations that do not follow SFAS 117, check here ▶ ┌ ar	nd con	ıplet e			
<u>-</u>		lines 30 through 34.					
	30	Capital stock or trust principal, or current funds				30	
Assets	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other fu	ınds			32	
Net	33	Total net assets or fund balances			24,092,075	33	43,091,296
	34	Total liabilities and net assets/fund balances			111,646,922	34	122,167,885

			Yes	No
1	Accounting method used to prepare the Form 990			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		No
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both			
	Separate basis Consolidated basis Both consolidated and separated basis			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b		

Form **990** (2009)

## **Additional Data**

Software ID: Software Version:

**EIN:** 13-0433430

Name: AMERICAN PETROLEUM INSTITUTE

## Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program	services ) (Expenses \$	including grants of \$	) (Revenue \$	)	
MAINTAINING QUALITY-The increasingly international nature of the petroleum business is evident in API's approach to certify products meet the industry's exacting standards of quality Since 1924, API has licensed oil field equipment manufacturers to us monogram, recognized as a mark of quality around the world API licenses motor oils for use in both gasoline and diesel engines. A certifies inspectors of storage tanks, pressure vessels, and piping					
(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)	
	<del>-</del>	d symposia on issues vital to the indust et regulatory requirements and industry	·	ng materials	

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

Compensated Employees, an	d Indepen	dent (	ont	rac	tor	s <sup>′</sup>				
<b>(A)</b> Name and Title	(B) Average hours per		tion (			_		( <b>D)</b> Reportable compensation from the	<b>(E)</b> Reportable compensation from related	(F) Estimated amount of other compensation
	week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	from the organization and related organizations
ALI A ABUALI BOARD MEMBER	50	Х						0	0	0
WILLIAM E ALBRECHT BOARD MEMBER	50	x						0	0	0
Tofig Al-Gabsanı boarD MEMBER	50	X						0	0	0
PHILIP F ANSCHUTZ BOARD MEMBER	50	X						0	0	0
Morten Arntzen bOARD MEMBER	50	X						0	0	0
THOMAS A Bannigan BOARD MEMBER	50	Х						0	0	0
Dalton J Boutte BOARD MEMBER	50	X						0	0	0
JOHN A CARRIG board member	50	X						0	0	0
Clarence Cazalot board member and treasur	50	Х		X				0	0	0
GERMAN CURA board member	50	Х						0	0	0
PATRICK D Daniel board member	50	X						0	0	0
chadwick C Deaton bOARD MEMBER	50	Χ						0	0	0
Michael J Dolan bOARD MEMBER	50	Х						0	0	0
RANDALL K Eresman board member	50	X						0	0	0
TImothy C Felt board member	50	Х						0	0	0
BRUCE C Gottwald board member	50	Х						0	0	0
JAMES T HACKETT board member	50	Х						0	0	0
FREDERIC C Hamilton board member	50	X						0	0	0
GARY R Heminger board member	50	X						0	0	0
KEVIN M Hostler board member	50	Х						0	0	0
Paul Howes bOARD MEMBER	50	X						0	0	0
ray I hunt bO A RD MEMBER	50	X						0	0	0
W HERBERT HUNT board member	50	X						0	0	0
RAY R Iranı board member	50	Х						0	0	0
SIDNEY J Jansma board member	50	Х						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, a	nd Independ	dent C	ont	ract	tors	S				
<b>(A)</b> Name and Title	(B) Average hours per		tion (	(che				( <b>D)</b> Reportable compensation from the	<b>(E)</b> Reportable compensation from related	(F) Estimated amount of other compensation
	week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	from the organization and related organizations
AV Jones board member	50	X						0	0	0
JAMES F Justiss board member	50	x						0	0	0
Peter D Kinnear bOARD MEMBER	50	Х						0	0	0
GEORGE Kırkland board member	50	Х						0	0	0
Virginia B LAZENBY bOARD MEMBER	50	Х						0	0	0
David j LESAR board member	50	X						0	0	0
Steve MALCOLM bOARD MEMBER	50	Х						0	0	0
anthony MAYER board MEMBER	50	Х						0	0	0
James P MCGREGOR bOARD MEMBER	50	х						0	0	0
lamar McKay BOARD MEMBER	50	X						0	0	0
John Miller board member	50	Х						0	0	0
merrilL A PETE MILLER bOARD MEMBER	50	Х						0	0	0
BJOURN MOLLER BOARD MEMBER	50	Х						0	0	0
Jack B Moore bOARD MEMBER	50	X						0	0	0
James J MULVA board Member	50	Х						0	0	0
J Larry Nichols CHAIRMAN OF THE BOARD	50	X		Х				0	0	0
James E nielson bOARD MEMBER	50	Х						0	0	0
MarviN O D U M b O A R D M E M B E R	50	Х						0	0	0
David J O'REILY board member	50	Х						0	0	0
ROBERT BOBBY L PARKER BOARD MEMBER	50	Χ						0	0	0
louiS A RASPINO bOARD MEMBER	50	Х						0	0	0
corBIN J ROBERTSON bOARD MEMBER	50	X						0	0	0
david sEATON bOARD MEMBER	50	X						0	0	0
kathleeN SHANAHAN bOARD MEMBER	50	Х						0	0	0
reX W TILLERSO N bO A RD MEMBER	50	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

Compensated Employees, and Independent Contractors										
<b>(A)</b> Name and Title	(B) Average hours		(( tion ( hat a	(che		II		(D) Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of other
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
haNK A TRUE bOARD MEMBER	50	Χ						0	0	0
john s watson bOARD MEMBER	50	Χ						0	0	0
david w williams bOARD MEMBER	50	Х						0	0	0
david m wood bOARD MEMBER	50	X						0	0	0
john M yearwood bOARD MEMBER	50	X						0	0	0
jack n gerard President AND CEO	40 00	X		Х				2,537,753	0	1,772,126
JAMES E FORD VICE PRESIDENT	40 00			Х				643,810	0	280,453
JIM C CRAIG VICE PRESIDENT	40 00			Х				609,677	0	279,982
BRENDA S HARGETT VICE PRESIDENT	40 00			Х				496,500	0	111,052
MICHELE E RINN CORPORATE SEC & GRP DIR	40 00			Х				227,476	0	41,789
HARRY M NG GENERAL COUNSEL & GRP DI	40 00			Х				411,375	0	70,624
ROBERT L GRECO GROUP DIRECTOR	40 00				X			425,591	0	82,219
DOUGLAS M MORRIS GROUP DIRECTOR	40 00				X			319,643	0	121,467
JOHN D MODINE DIRECTOR	40 00				X			247,121	0	47,002
ERIN P THOMPSON DIRECTOR	40 00				X			233,580	0	23,090
ALVIS TRUMAN HUNT DIRECTOR	40 00					X		385,959	0	164,775
Michael L PLatner dIRECTOR	40 00					X		261,110	0	86,424
JOHN C FELMY CHIEF ECONOMIST	40 00					X		246,382	0	56,446
drew p cobbs STATE OFFICE EXECUTIVE D	40 00					X		224,542	0	82,503
JOHN P KEREKES STATE OFFICE EXECUTIVE D	40 00					X		220,947	0	98,719
bYRon M Cavaney Former Pres/CEO	0 00						Х	2,363,600	0	0

Form 990, Part VIII - Statement of Revenue - 2a - 2g Program Service Revenue -

	Business Code	(A) Total Revenue	(B) Related or Exempt Function Revenue	(C) Unrelated Business Revenue	(D) Revenue Excluded from Tax under IRC 512, 513, or 514
MEMBERSHIP DUES	900,099	153,594,124	153,594,124		
CERTIFICATION PROGRAM	900,099	25,660,027	25,660,027		
CERTIFICATION FEES	541,900	4,083,104		4,083,104	
MEETING REVENUE	900,099	2,994,285	2,994,285		
subscriptions	900,099	1,273,200	1,273,200		

## Form 990, Part IX - Statement of Functional Expenses - 24a - 24e Other Expenses

Do not include amounts reported on line 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
UNRELATED BUSINESS INCO	282,366			
STUDIES, RESEARCH, AND	14,886,800			
NET PENSION EXPENSE	7,812,798			
NET PERIODIC RETIREMENT	1,088,345			
Postretirement Benefit	570,629			

DLN: 93493319030020

OMB No 1545-0047

**SCHEDULE C** (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open to Public Inspection

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities),

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

Se Se f the	e organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lok ction 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A D ction 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part I e organization answered "Yes," to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line 35a ction 501(c)(4), (5), or (6) organizations Complete Part III	o not c I-B Do	omplet not co	e Part II-B mplete Part	II-A
		yer ide	ntıfıca	ition numbe	er
AME	ERICAN PETROLEUM INSTITUTE				
	13-04				_
Par	t I-A Complete if the organization is exempt under section 501(c) or is a section	on 52	/ org	<u>janizatio</u>	<u>n</u>
1	Provide a description of the organization's direct and indirect political campaign activities in Part IV				
2	Political expenditures	►	\$		
3	Volunteer hours				
Par	t I-B Complete if the organization is exempt under section 501(c)(3).				
1	Enter the amount of any excise tax incurred by the organization under section 4955	•	\$		
2	Enter the amount of any excise tax incurred by organization managers under section 4955	•	\$		
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?			☐ Yes	☐ No
4a	Was a correction made?			☐ Yes	∏ No
b	If "Yes," describe in Part IV				
Par	t I-C Complete if the organization is exempt under section 501(c) except secti	on 50	1(c)	(3).	
1	Enter the amount directly expended by the filing organization for section 527 exempt function activitie	s <b> -</b>	\$		
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527				
	exempt funtion activities	►	\$		
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b	<b> -</b>	\$		
4	Did the filing organization file Form 1120-POL for this year?			┌ Yes	┌ No
5	State the names, addresses and employer identification number (EIN) of all section 527 political organ were made. For each organization listed, enter the amount paid from the filing organization's funds. Also				

contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	( <b>b)</b> Address	(c) EIN	(d) A mount paid from filing organization's funds If none, enter -0-	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

e Grassroots ceiling amount (150% of line 2d, column (e))

**f** Grassroots lobbying expenditures

Pa	rt II-A Complete if the organization under section 501(h)).	is exempt under	section 501(c	)(3) and file	d Form 5768	(election
	Check   If the filing organization belongs to a Check   If the filing organization checked box		d" provisions apply	,		
<u> </u>	Limits on Lobbying E  (The term "expenditures" means ar	Expenditures			(a) Filing Organization's Totals	(b) Affiliated Group Totals
1a	Total lobbying expenditures to influence public o	ppinion (grass roots lob	bying)			
b	Total lobbying expenditures to influence a legisla	ative body (direct lobby	yıng)			
c	Total lobbying expenditures (add lines 1a and 18	b)				
d	Other exempt purpose expenditures					
e	Total exempt purpose expenditures (add lines 1	c and 1d)				
f	Lobbying nontaxable amount Enter the amount f	from the following table	ın both			
	If the amount on line 1e, column (a) or (b) is: Not over \$500,000	The lobbying nontaxa 20% of the amount on lir				
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the	e excess over \$500,00	0		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the	e excess over \$1,000,0	000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the	excess over \$1,500,00	00		
	Over \$17,000,000	\$1,000,000				
		•				
g	Grassroots nontaxable amount (enter 25% of lin	ne 1 f)				
h	Subtract line 1g from line 1a If zero or less, enter	er -0-				
i	Subtract line 1f from line 1c If zero or less, ente	er - 0 -				
j	If there is an amount other than zero on either line section 4911 tax for this year?	ne 1h or line 1ı, did the	organization file F	orm 4720 repoi	rtıng	┌ Yes ┌ No
	(Some organizations that made a columns below. See the	he instructions fo	ection do not l r lines 2a thro	nave to com ugh 2f on pa		ne five
	Lobbying Exp	enditures During	4-Year Averag	ing Period	I	ı
	Calendar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	<b>(c)</b> 2008	( <b>d)</b> 2009	<b>(e)</b> Total
2a	Lobbying non-taxable amount					
b	Lobbying ceiling amount (150% of line 2a, column(e))					
c	Total lobbying expenditures					
d	Grassroots non-taxable amount					

	edule C (Form 990 or 990-EZ) 2009				age <b>3</b>
Pa	rt II-B Complete if the organization is exempt under section 501(c)(3) and has feeder (election under section 501(h)).	NOT fi	led For	m 5768	B 
		(a	1)	(b)	
		Yes	No	A mour	nt
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of				
а	Volunteers?				
Ь	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
С	Media advertisements?				
d	Mailings to members, legislators, or the public?				
е	Publications, or published or broadcast statements?				
f	Grants to other organizations for lobbying purposes?				
g	Direct contact with legislators, their staffs, government officials, or a legislative body?				
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
i	Other activities? If "Yes," describe in Part IV				
j	Total lines 1c through 1:				
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
b	If "Yes," enter the amount of any tax incurred under section 4912				
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
Paı	rt III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).	5 <b>01</b> (c	)(5), or	sectio	n
				Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?		1		Νo
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2		Νo
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?		3	Yes	
Pai	rt III-B Complete if the organization is exempt under section $501(c)(4)$ , section 5	501(c	)(5), or	sectio	n
	501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".				-
1	Dues, assessments and similar amounts from members	1		153,59	4 124
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).	_		200,00	.,
а	Current year	2a		57,27	1,350
ь		2b		21,09	9,052
c	Total	2c		78,37	0,402
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3		69,11	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4		9,25	3,046
5	Taxable amount of lobbying and political expenditures (see instructions)	5		,	•
	art IV Supplemental Information				
Со	omplete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, an	d Part	II-B, line 1	ı	
A IS	so, complete this part for any additional information  Identifier Return Reference Explana	tion			

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493319030020

OMB No 1545-0047

2009

2009

SCHEDULE D (Form 990)

Department of the Treasury

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

**Supplemental Financial Statements** 

Open to Public Inspection

Internal Revenue Service ► Attach to Form 990. ► See separate instructions. **Employer identification number** Name of the organization AMERICAN PETROLEUM INSTITUTE 13-0433430 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate contributions to (during year) 3 Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised □ No funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically importantly land area Preservation of a certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during 3 the taxable year 🛌 Number of states where property subject to conservation easement is located 🛌 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year 🕨 A mount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year 🕨 \$ \_\_\_ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ı) and 170(h)(4)(B)(ıı)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

Revenues included in Form 990, Part VIII, line 1

Assets included in Form 990, Part X

following amounts required to be reported under SFAS 116 relating to these items

Par	•••• Organizations Maintaining Co	llections of Art	t, His	tori	<u>cal Tr</u>	easu	ires, or C	<u>)the</u>	<u>r Simila</u>	r Asse	ts (co	ontinued)
3	Using the organization's accession and other items (check all that apply)	r records, check an	y of th	ne fol	lowing t	that ar	e a signific	ant u	se of its co	ollection	า	
а	Public exhibition		d	Γ	Loan	orexcl	hange prog	rams				
b	Scholarly research		e	Γ	Other	-						
С	Preservation for future generations											
4	Provide a description of the organization's co	ollections and expla	ain hov	w the	v furthe	er the c	oraanizatior	ı's ex	cempt purp	ose in		
-	Part XIV				,		<b>.</b>					
5	During the year, did the organization solicit o								nılar	_		
Doo	assets to be sold to raise funds rather than t <b>t IV</b> Escrow and Custodial Arrang								'ac" ta Fai		Yes	No
Pal	Part IV, line 9, or reported an an						i aliswele	u i	es to roi	יווו פפ	,	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?						or other ass	etsı	not	Г	Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV	and complete the	follow	ing t	able		_					
										A mou	ınt	
c	Beginning balance							<b>1</b> c				
d	Additions during the year							1d				
e	Distributions during the year							1e				
f	Ending balance							<b>1</b> f				
2a	Did the organization include an amount on Fo	orm 990, Part X, lin	e 21?							Г	Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV											
Pa	tt V Endowment Funds. Complete											
_		(a)Current Year	(b)	)Prior '	Year	<b>(c)</b> Tw	o Years Back	(d)	Three Years I	Back (e	)Four Y	ears Back
1a	Beginning of year balance							-				
b	Contributions							+				
с	Investment earnings or losses											
d	Grants or scholarships Other expenditures for facilities							-				
е	and programs											
f	Administrative expenses											
g	End of year balance											
2	Provide the estimated percentage of the yea	r end balance held	as							•		
а	Board designated or quasi-endowment	%										
ь	Permanent endowment - %											
с	Term endowment ► %											
3a	Are there endowment funds not in the posses	ssion of the organiz	ation	thata	are held	d and a	ıdmınıstere	d for	the			
	organization by										Yes	No
	(i) unrelated organizations							•		3a(i)		
L	(ii) related organizations If "Yes" to 3a(ii), are the related organization							•		3a(ii) 3b		<u> </u> 
ь 4	Describe in Part XIV the intended uses of th	•						•		30		<u> </u>
	t VI Investments—Land, Buildings					90. Pa	art X. line	10.				
	<u> </u>				) Cost or	•	(b)Cost or o		(c) Accum	ulated	, I) D	
	Description of investment			bas	is (inves	tment)	basis (oth	er)	deprecia	tion	( <b>a</b> ) Bo	ok value
1a	Land											
b	Buildings											
c	Leasehold improvements						7,99	7,637	1,9	994,161		6,003,476
	Equipment						6 30	1,005	3,7	703,269		2,677,736
d			•	L			0,30.	1,000		00,200		
	Other							0,790		36,942		193,848

Part VII Investments—Other Securities. See	Form 990, Part X, line 12	2.
<ul><li>(a) Description of security or category (including name of security)</li></ul>	(b)Book value	(c) Method of valuation
Financial derivatives		Cost or end-of-year market value
Closely-held equity interests		
Other		
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)		
Part VIII Investments—Program Related. See		13.
		(c) Method of valuation
(a) Description of investment type	(b) Book value	Cost or end-of-year market value
	-	
Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )		
Part IX Other Assets. See Form 990, Part X, In		
(a) Descrip		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1	5.)	
Part X Other Liabilities. See Form 990, Part X		
1 (a) Description of Liability	( <b>b</b> ) A mount	
Federal Income Taxes	, , ,	
	15 496 993	
ACCRUED PENSION LIABILITY SUPPLEMENTAL RENEFIT PLANS	15,496,993	
SUPPLEMENTAL BENEFIT PLANS POSTRETIREMENT BENEFITS OTHER THAN PENSION	3,346,053 20,242,017	
federal income taxes	216,667	
Total. (Column (b) should equal Form 990, Part X, col (B) line 25 )	39,301,730	
., , ,	: /= = = /. = 0	

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	198,796,139
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	186,254,504
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	12,541,635
4	Net unrealized gains (losses) on investments	4	-1,161,945
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	7,619,531
9	Total adjustments (net) Add lines 4 - 8	9	6,457,586
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	18,999,221
Par	t XIII Reconciliation of Revenue per Audited Financial Statements With Revenue p	er R	eturn
1	Total revenue, gains, and other support per audited financial statements	1	197,407,009
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
C	Recoveries of prior year grants		
d	Other (Describe in Part XIV) 2d		
e	Add lines <b>2a</b> through <b>2d</b>	2e	-1,161,945
3	Subtract line <b>2e</b> from line <b>1</b>	3	198,568,954
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a 227,185		
b	Other (Describe in Part XIV)		
c	Add lines <b>4a</b> and <b>4b</b>	4c	227,185
5	Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)	5	198,796,139
	Reconciliation of Expenses per Audited Financial Statements With Expenses	per	
1	Total expenses and losses per audited financial statements	1	186,027,319
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIV) 2d		
e	Add lines <b>2a</b> through <b>2d</b>	2e	0
3	Subtract line <b>2e</b> from line <b>1</b>	3	186,027,319
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 227,185		
b	Other (Describe in Part XIV)		
c	Add lines <b>4a</b> and <b>4b</b>	4c	227,185
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18)	5	186,254,504
Pai	t XIV Supplemental Information		

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Ident if ier	Return Reference	<b>Explanat ion</b>
Part XI, Line 8 - Other Adjustments		PENSION-RELATED CHANGES OTHER THAN NET PERIODIC PENSION COSTS 7619531
		FIN 48 FOOTNOTE Effective January 1, 2009, API applied the guidance in the Financial Accounting Standards Board's (FASB) Accounting Standards Codification (ASC) 740, Income Taxes, on the recognition and disclosure of uncertain tax positions FASB ASC 740 requires that a tax position be recognized or derecognized based on a more-likely-than-not threshold This applies to positions taken or expected to be taken in a tax return This application of this guidance had no impact on API's financial statements API does not believe its financial statements include any uncertain tax positions Prior to January 1, 2009, API recorded a liability for income taxes when it believed that such an accrual was warranted based on current law or guidance from the appropriate taxing authorities API believes it is no longer subject to U S Federal, state and local income tax examinations by taxing authorities for years before 2006

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493319030020

OMB No 1545-0047

2009

SCHEDULE F (Form 990)

Department of the Treasury

## **Statement of Activities Outside the United States**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. ▶ Attach to Form 990. ▶ See separate instructions.

Open to Public **Inspection** 

Internal Revenue Service Name of the organization AMERICAN PETROLEUM INSTITUTE

Employer identification number

13-0433430

Part I	General Information on	<b>Activities Outside the United States.</b>	Complete if the organization answered
	"Yes" to Form 990, Part IV	, line 14b.	

1	For grantmakers. Does the organization maintain records to substantiate the amount of the grants or			
	assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award			
	the grants or assistance?	Yes	Γ	No

For grant makers. Describe in Part IV the organization's procedures for monitoring the use of grant funds outside the United States

3 Activites per Region (U	se Schedule F-1	(Form 990) If add	ditional space is needed )		
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	for region
EAST ASIA AND THE PACIFIC	1	2	PROGRAM SERVICES	CERTIFICATION PROGRAMS	1,516,650
EUROPE			GRANTS TO RECIPIENTS		310,000
EUROPE			PROGRAM SERVICES	CERTIFICATION PROGRAMS	932,330
MIDDLE EAST & N AFRICA			PROGRAM SERVICES	CERTIFICATION PROGRAMS	107,096
NORTH AMERICA			PROGRAM SERVICES	CERTIFICATION PROGRAMS	192,112
RUSSIAN AND THE NIS			PROGRAM SERVICES	CERTIFICATION PROGRAMS	119,803
SOUTH AMERICA			PROGRAM SERVICES	CERTIFICATION PROGRAMS	78,427
SOUTH ASIA			PROGRAM SERVICES	CERTIFICATION PROGRAMS	114,075
Totals	1	2			3,370,493
For Privacy Act and Danorwork P	oduction Act Notic	co coo the Instruc	tions for Form 000	Cat No 50082W Sch	dula E /Form 000\ 2000

(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other
		EUROPE	SCI RSCH	310,000	WIRE XFER		N/A	N/A
							1	
			_				1	
			+				+	
							_	
			listed above that are tee or counsel has pr					(

	ther Assistance t F-1 (Form 990) if ac			ted States. Complete	ıf the organızatıon a	nswered "Yes" to Form	990, Part IV, line 16.
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)

Schedule F (Form 990) 2009

Part IV	Complete this part to		in Part I, line 2, and any additional information.
	Identifier	ReturnReference	Explanation
Procedure f Outside the	for Monitoring Grants		Schedule F, Part I, Line 2 ALL GRANTS ARE ASSIGNED AN API STAFF MEMBER AS THE CONTRACT OFFICER THE CONTRACT'S OFFICER'S RESPONSIBILITIES INCLUDE MONITORING THE ACTIVITIES OF GRANTEES, AS WELL AS RECEIPT AND REVIEW OF PERIODIC PROGRESS REPORTS
Method Use	ed to Acccount for		Schedule F, Part I, Line 3 API'S CERTIFICATION PROGRAMS INCLUDE LICENSING OF MANUFACTURERS AND INDIVIDUALS THROUGHOUT THE WORLD AUDITS OF MANUFACTURERS ARE CONDUCTED THROUGH INDEPENDENT CONTRACTORS, WHICH ARE PRIMARILY COORDINATED THROUGH A US -BASED ENTITY THE EVALUATION AND GRANT OF LICENSES IS CONDUCTED AT API'S HEADQUARTERS IN WASHINGTON, D C SIMILARLY, API'S INDIVIDUAL CERTIFICATION EXAMINATIONS ARE OFFERED AT VARIOUS WORLD-WIDE LOCATIONS, PROCTORED BY A US -BASED INDEPENDENT CONTRACTOR THE EXAMINATION RESULTS AND CERTIFICATIONS ARE ALSO EVALUATED AND AWARDED AT API'S HEADQUARTERS IN WASHINGTON, D C

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

Schedule I

(Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

DLN: 93493319030020 OMB No 1545-0047

**Grants and Other Assistance to Organizations, Governments and Individuals in the United States** 

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. Attach to Form 990

**Inspection** Employer identification number

1	13-0433430		
Part I General Information on Grants and Assistance			
<ul> <li>Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, the selection criteria used to award the grants or assistance?</li></ul>		▽ Yes  ̄ N	
<b>Part II</b> Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more Part IV and Schedule I-1 (Form 990) if additional space is needed	ore than \$5,000.	Use	
	g) Description of n-cash assistance	(h) Purpose of gran or assistance	
See Additional Data Table			

53

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	( <b>b)</b> Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Ident if ier	Return Reference	Explanation
Procedure for Monitoring Grants in the U S	Part I, Line 2	Schedule I, Part I, Line 2 ALL GRANTS ARE ASSIGNED AN API STAFF MEMBER AS THE CONTRACT OFFICER THE CONTRACT OFFICER'S RESPONSIBILITIES INCLUDE MONITORING THE ACTIVITIES OF GRANTEES, AS WELL AS THE RECEIPT AND REVIEW OF PERIODIC PROGRESS REPORTS

Software ID: Software Version:

**EIN:** 13-0433430

Name: AMERICAN PETROLEUM INSTITUTE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Alliance to Save Energy1850 M Street NW Suite 600 Washington,DC 20036	52-1082991	501 C 3	100,000				Energy Education
American Chemistry Council Inc1300 Wilson Blvd Arlington, VA 22209	53-0104410	501 C 6	24,000				General Support
A merican Council for Capital Formation1750 K Street NW Suite 400 Washington, DC 20006	52-0991278	501 C 6	50,000				Event Sponsorship
A merican Enterprise Institute1150 Seventeeth Street NW Washington, DC 20036	53-0218495	501 C 3	25,000				General Support
A merican GI Forum of the United States5551 Vega Drive Fort Worth,TX 76133	77-0632503	501 C 3	25,000				Event Sponsorship
A merican Institute of Chemical Engineers (AIChE) 3 Park Ave 19th Street New York, NY 10016	13-1623892	501 C 3	10,000				General Support
A merican Legislative Exchange1101 Vermont A ve NW 11th Floor Washington, DC 20005	52-0140979	501 C 3	40,000				Event Sponsorhip
A merican Tort Reform Association1920 L Street NW Suite 1200 Washington, DC 20036	52-1464785	501 C 6	10,100				Energy Education
A mericans For Prosperity 1726 M Street NW 10th Floor Washington, DC 20036	75-3148958	501 C 4	43,500				Energy Education
A mericans for Tax Reform 722 12th Street NW 4th Floor Washington, DC 200053966	52-1403587	501 C 4	50,000				Energy Education

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States (a) Name and address of **(b)** EIN (c) IRC Code section (d) A mount of cash (e) A mount of non-(f) Method of (a) Description of (h) Purpose of grant valuation organization ıf applıcable arant cash non-cash assistance orassistance (book, FMV, appraisal, or government assistance other) 501 C 3 America's WETLAND 30-0192739 General Support Foundation1055 St Charles 50,000 Avenue Suite 100 New Orleans, LA 70130 ARIZONA STATE 86-0196696 Sec 115 Support - Petro-UNIVERSITYPO Box Chemical Research 25,000 879309 Tempe, AZ 852879309 53-0025755 501 C 5 **Building & Construction** Event Sponsorship Trades Dept AFL-CIO815 10,000 16th Street NW Suite 600 Washington, DC 20006 Business Industry Political 13-1985476 501 C 3 Energy Education Action Committee (BIPAC) 250,000 888 Sixteenth Street NW Washington, DC 20006 California Climate Action 68-0477330 501 C 3 General Support Registry (Climate Action 10,000 Reserve)523 West 6th Street Suite 428 Los Angeles, CA 90014 52-1363952 Citizens Against Government 501 C 3 General Support Waste1301 Connecticut 25,000 Avenue NW 400 Washington, DC 20036 Coastal America Foundation 04-3408825 501 C 3 Event Sponsorship 100 Muron Avenue 20,000 Bellingham, MA 02019 23-7098397 501 C 3 Colorado State University Support - Petro-Chemical Research A 203 Engineering Building 10,000 1372 Campus Delivery Ft Collins, CO 805232002 Common Ground Alliance 41-1984081 501 C 3 Event Sponsorship 1421 Prince Stree Suite 410 10,000 Alexandria, VA 22314 Competitive Enterprise 52-1351785 501 C 3 General Support Institute1899 L Street NW 25,000 12th Floor Washington, DC 20036

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States (a) Name and address of **(b)** EIN (c) IRC Code section (d) A mount of cash (e) A mount of non-(f) Method of (q) Description of (h) Purpose of grant ıf applicable organization grant cash valuation non-cash assistance or assistance (book, FMV, appraisal, or government assistance other) Congressional Coalition on 54-2035617 501 C 3 General Support Adoption Institute311 10,000 Massachusetts Avenue NW Washington, DC 20002 Congressional Hispanic 501 C 3 Event Sponsorship 52-1114225 Caucus Institute911 Second 55,000 Street NE Washington, DC 20002 52-1686163 501 C 3 Congressional Sportsmen's Event Sponsorship Foundation110 North 10,000 Carolina Ave SE Washington, DC 20003 501 C 3 Event Sponsorship Conservative Political Action 52-1294680 Conference1007 Cameron 20,000 Street Alexandria, VA 22314 Consumer Energy Alliance 26-1658339 501 C 4 Event Sponsorship 2211 Norfolk Street Suite 67,500 614 Houston, TX 77098 Energy Policy Research 13-1512139 501 C 6 **Energy Policy** Foundation Inc1201 Research 30,000 Wisconsin Avenue Washington, DC 20007 52-1938281 501 C 3 Everybody Wins DC666 11th General Support Street NW Suite 1030 7,200 Washington, DC 20001 501 C 3 51-0198837 Foundation for American General Support Communications (FACS) 10,000 85South Grand Avenue Pasadena, CA 91105 Freedom Works601 Penn Ave 52-1349353 501 C 4 General Support NW North Bldg 700 55,000 Washington, DC 20004 501 C 6 Ground Water Protection 73-1210455 **Energy Policy** 

47,500

Research

Council7728 East 98th Place

Tulsa, OK 74133

Form 990,Schedule I, Par	t II, Grants an	d Other Assistance	to Governments	and Organization	s in the United Sta	tes	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	( <b>d)</b> A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Health Effects Institute101 Federal Street Suite 500 Boston, MA 021101817	04-2708045	501 C 3	380,000				petro-chemical health effect research
Hispanic Alliance for Prosperity Institute1101 Pennsylvania Avenue NW 7th Floor Washington, DC 20004	20-0803586	501 C 3	25,000				General Support
Hispanic Association on Corporate Responsiblity1444 I Street NW Suite 850 Washington,DC 20005	85-0356947	501 C 3	15,000				Event Sponsorship
Independent Petroleum Association of America1201 15th Street NW Suite 300 Washington, DC 20005	73-0296927	501 C 6	60,000				Energy Education
Independent Petroleum Association of Mountain States410 Seventeenth Street Suite 700 Denvor, CO 80202	84-0700841	501 C 6	61,000				Environmental Research
Institute For Energy Research1100 H Street NW Suite 400 Washington, DC 20005	76-0149778	501 C 3	50,000				Energy Policy Research
International Conservation Caucus Foundation3250 Prospect St NW Washington, DC 20007	83-0449176	501 C 3	50,000				General Support
Env Council of the StatesITRC444 N Capitol Street NW 445 Washington, DC 20001	36-3962169	501 C 3	15,000				Support for the ITRC Bio-Based Fuels Team
The Keystone Center1628 Sts John Road Keystone, CO 80435	84-0688506	501 C 4	80,000				Energy Education
Massachusetts Institute of Technology (MIT)77 Massachusetts Avenue Cambridge, MA 02139	04-2103594	501 C 3	33,000				Energy Education

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States (a) Name and address of **(b)** EIN (c) IRC Code section (d) A mount of cash (e) A mount of non-(f) Method of (q) Description of (h) Purpose of grant non-cash assistance valuation organization ıf applıcable arant cash orassistance or government assistance (book, FMV, appraisal, other) 38-6005984 Michigan State University 501 C 3 Environmental 300 Spartan Way Research 50,000 East Lansing, MI 488241005 Montana Department of 81-0302402 Sec 115 petro-chemical Environmental Quality research 34,974 (MDEQ)1100 North Last Chance Gulch Helena, MT 596200901 35-1889294 501 C 3 National Black Chamber of General Support Commerce1350 Connecticut 45,000 Ave NW 405 Washington, DC 20036 501 C 3 National Board of 52-1512323 General Support Professional Teaching 15,000 Standards1525 Wilson Blvd Suite 500 Arlington, VA 222092451 13-5266965 501 C 6 National Foreign Trade Event Sponsorship Council1625 K Street NW 15,000 Suite 200 Washington, DC 20006 National Marine Sanctuary 94-3370994 501 C 3 Energy Education Foundation8601 Georgia Ave 10,000 Suite 501 Silver Spring, MD 20910 Petro-Chemical Nebraska Ethanol Board301 47-0491233 Sec 115 Centennial Mall South 4 Research 26,000 Lincoln, NE 68501 NM Association 85-0411367 501 C 3 General Support Conservative Districts 163 50,000 Trail Canyon Road Carlsbad, NM 88220 North American Metals 20-1320884 501 C 6 Petro-Chemical Council1203 19th St NW Research 7,000 300 Washington, DC 200362401 501 C 3 North Carolina Agricultural 56-6049304 Environmental FoundationNC State Box Research 28,000 7645 Raleigh, NC 27695

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States (a) Name and address of **(b)** EIN (c) IRC Code section (d) A mount of cash (e) A mount of non-(f) Method of (a) Description of (h) Purpose of grant ıf applıcable organization grant cash valuation non-cash assistance or assistance (book, FMV, appraisal, or government assistance other) 501 C 3 Civil Justice Issues Northwestern University 36-2167817 School of Law357 East 40,000 Chicago Avenue Chicago, IL 60611 501 C 3 Event Sponsorship Nicholls State University 72-6031425 FoundationPO Box 2062 10,000 Thibodeaus, LA 70310 Oil And Natural Gas Industry 27-0567842 501 C 6 General Support Labor Management Committe 292,500 101 N Union Street Suite 305 Alexandria, VA 22134 PA Chamber of Business & 501 C 6 Event Sponsorship 23-0961100 Industry417 Walnut Street 5,333 Harrisburg, PA 17101 501 C 3 Rebuilding Together National 52-1585880 Energy efficient homes Office1536 16th Street NW 100,000 Washington, DC 200361402 Regents of University of 94-3067788 501 C 3 Energy Education California1111 Franklin 30,000 Street 10 Floor Oakland, CA 946075201 74-2370616 501 C 3 Event Sponsorship San Antonio Hispanic Chamber318 West Houston 6,000 Street Suite 300 San Antonio, TX 78205 Small Business And 501 C 4 General Support 36-3756240 Enterpreneurship Council 25,000 2944 Hunter Mill Road Suite 204 Oakton, VA 22124 Stanford UniversityTerman 94-1156365 501 C 3 Event Sponsorship Engineering Center Room 452 15,000 Stanford, CA 943054026 501 C 3 General Support STRONGER13308 N 31-1666039 MacArthur 100,000 Oklahoma City, OK 73142

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States (a) Name and address of **(b)** EIN (c) IRC Code section (d) A mount of cash (e) A mount of non-(f) Method of (q) Description of (h) Purpose of grant ıf applicable valuation non-cash assistance organization grant cash or assistance (book, FMV, appraisal, or government assistance other) American Conservative Union 52-0810813 501 C 3 General Support 1007 Cameron Street 25,000 Alexandria, VA 22134 501 C 3 The Annapolis Center for 52-1759134 Energy Education Science-Based Public Policy 40,000 410 Rowe Boulevard Annapolis, MD 21401 The Bryce Harlow Foundation 52-1266620 501 C 3 Event Sponsorship 1701 Pennsylvania Ave NW 7,500 400 Washington, DC 20006 13-2550978 501 C 3 Event Sponsorship The Fund for Peace1720 Eye Street 7th Floor 15,000 Washington, DC 20006 The James Madison Institute 59-2811908 501 C 3 General Support 2017 Delta Boulevard Suite 30,000 102 Tallahassee, FL 32303 501 C 4 **Energy Education** The Sixty Plus Association 54-1564919 515 King Street Suite 315 35,000 Alexandria, VA 22314 Univ of Houston-Clear Lake 74-6001399 Sec 115 Energy Education 2700 Bay Area Blvd 19,000 Houston, TX 77058 Petro-Chemical University of California Davis 94-6036494 Sec 115 1 Sheilds Avenue Health Effect 45,000 Davis, CA 95616 Research University of Illinois at 37-6000511 Sec 115 petro-chemical Urbana-Champaign205 North research 30,000 Mathews Avenue Urbana, IL 61801 petro-chemical University of Oklahoma66 73-6017987 Sec 115 Parrington O val research 27,620 Norman, OK 73019

<u>Form 990,Schedule I, Pa</u>	<u>rt II, Grants an</u>	<u>d Other Assistance</u>	<u>e to Governments</u>	and Organizations	<u>s in the United Sta</u>	tes	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
University of Rochester575 Elmwood Avenue Box EHSC Rochester, NY 14642	16-0743209	Sec 115	23,695				Support - Educational
US CHAMBER OF COMMERCEPO Box 1200 Washington, DC 20013	53-0045720	501 C 6	136,500				Event Sponsorship
Western Governors' Association1600 Broadway Suite 1700 Denver, CO 80202	84-0747227	501 C 6	35,000				Energy Education

DLN: 93493319030020

OMB No 1545-0047

**Compensation Information** 

**Compensated Employees** ► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

For certain Officers, Directors, Trustees, Key Employees, and Highest

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Name of the organization AMERICAN PETROLEUM INSTITUTE

Schedule J (Form 990)

Department of the Treasury

Internal Revenue Service

**Employer identification number** 

13-0433430

Pa	rt I Questions Regarding Compensation			
			Yes	Νο
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel Housing allowance or residence for personal use			
	▼ Travel for companions			
	▼ Tax idemnification and gross-up payments ▼ Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No," complete Part III to explain	1b	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes	
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply			
	<ul> <li>Compensation committee</li> <li>✓ Written employment contract</li> <li>✓ Compensation survey or study</li> </ul>			
	Form 990 of other organizations  Governmentation compensation committee			
	Approval by the board of compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
а	Receive a severance payment or change-of-control payment?	4a	Yes	
ь	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Yes	
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Νο
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
а	The organization?	5a		
ь	Any related organization?	5b		
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
а	The organization?	6a		
b	Any related organization?	6b		
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	8		
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9		

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of	W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	( <b>D)</b> Nontaxable	(E) Total of columns	<b>(F)</b> Compensation
		(i) Base compensation	(ii) Bonus & ıncentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
jack n gerard	(I) (II)	2,053,843 0	400,000 0	83,910 0	1,741,540	30,586 0	4,309,879 0	
JAMES E FORD	(1) (11)	418,021 0	108,000 0	117,789 0	267,253 0	13,200 0	924,263 0	
JIM C CRAIG	(ı) (ıı)	357,399 0	101,500 0	150,778 0	260,725 0	19,257 0	889,659 0	
BRENDA S HARGETT	(1) (11)	339,779 0	75,000 0	81,721 0	78,549 0	32,503 0	607,552 0	
MICHELE E RINN	(ı) (ıı)	168,370 0	38,500 0	20,606 0	15,692 0	26,097 0	269,265 0	
HARRY M NG	(ı) (ıı)	286,497 0	62,500 0	62,378 0	51,128 0	19,496 0	481,999 0	
ROBERT L GRECO	(I) (II)	282,313 0	55,000 0	88,278 0	49,716 0	32,503 0	507,810 0	
DOUGLAS M MORRIS	(I) (II)	240,929 0	38,500 0	40,214	88,823 0	32,644 0	441,110 0	
JOHN D MODINE	(I) (II)	214,897 0	29,000 0	3,224 0	28,580 0	18,422 0	294,123 0	
ERIN P THOMPSON	(I) (II)	179,397 0	35,000 0	19,183 0	13,887 0	9,203 0	256,670 0	
ALVIS TRUMAN HUNT	(I) (II)	271,784 0	48,000 0	66,175 0	138,263	26,512 0	550,734 0	
Michael L PLatner	(I) (II)	225,529 0	29,500 0	6,081	54,276 0	32,148 0	347,534 0	
JOHN C FELMY	(I) (II)	222,980 0	21,000 0	2,402	37,621 0	18,825 0	302,828 0	
drew p cobbs	(I) (II)	206,111	16,000 0	2,431 0	52,539 0	29,964 0	307,045 0	
JOHN P KEREKES	(I) (II)	204,885 0	12,000	4,062 0	73,649 0	25,070 0	319,666 0	
bYRon M Cavaney	(I) (II)	0	0	2,363,600		0	2,363,600	2,363,6

#### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Ret urn Ref erence	Explanation
		FIRST CLASS OR CHARTER TRAVEL- FIRST CLASS AIR TRAVEL IS LIMITED TO EXECUTIVE STAFF MEMBERS OTHER STAFF MEMBERS MAY TRAVEL FIRST OR BUSINESS CLASS ONLY WHEN ACCOMPANYING AN EXECUTIVE STAFF MEMBER, A MEMBER COMPANY EXECUTIVE OR GOVERNMENTAL OFFICIAL WHO TRAVELS FIRST CLASS OR BUSINESS CLASS, OR, FOR INTERNATIONAL FLIGHTS, WHEN EXTENUATING CIRCUMSTANCES JUSTIFYING TRAVELING BUSINESS CLASS FIRST OR BUSINESS CLASS AIR TRAVEL MUST BE APPROVED IN ADVANCE BY AN EXECUTIVE STAFF MEMBER, AND THE EMPLOYEE MUST PROVIDE THE JUSTIFICATION ON THE EXPENSE REPORT FIRST CLASS TRAIN PASSAGE IS AN ACCEPTABLE ALTERNATIVE TO COACH AIR FARES OF EQUAL OR GREATER VALUE IT'S NOT API'S PRACTICE TO CHARTER TRAVEL TRAVEL FOR COMPANIONS- INSTANCES IN WHICH A SPOUSE ACCOMPANIES AN EMPLOYEE TRAVELING ON BUSINESS AT API EXPENSE ARE LIMITED AND APPROVED IN ADVANCE IN SUCH AUTHORIZED CASES, UNLESS THE STRICT LEGAL DEFINITION OF BUSINESS PURPOSE IS MET, THE REIMBURSEMENT IS TREATED AS TAXABLE INCOME TO THE EMPLOYEE TAX IDEMNIFICATION AND GROSS UP PAYMENTS- FOR EMPLOYEES WHO QUALIFY TO PARTICIPATE IN THE NON-QUALIFIED RETIREMENT INCOME PLAN, API PAYS TAXES DUE ON THE ACCRUED BENEFITS AS THEY ARE AWARDED TO THE PARTICIPANTS THESE TAX PAYMENTS ARE TREATED AS AN ADVANCE AND NETTED FROM THE ACCRUED BENEFITS TO THE PARTICIPANTS UPON DISTRIBUTION HEALTH OR SOCIAL CLUB DUES OR INITIATION FEES- REIMBURSEMENT OF CLUB DUES TO AN EMPLOYEE FOR MEMBERSHIP IN ANY CLUB ORGANIZED FOR PLEASURE, RECREATION, OR OTHER SOCIAL PURPOSE (IE, COUNTRY CLUBS, LUNCHEON CLUBS, AND AIRLINE AND HOTEL CLUBS) IS LIMITED AND REQUIRES EXECUTIVE STAFF APPROVAL EMPLOYEES WHO HAVE BEEN REIMBURSED FOR CLUB DUES MUST ANNUALLY ACCOUNT FOR THEIR BUSINESS USE, AND NON-BUSINESS USE IS TREATED AS TAXABLE INCOME TO THE EMPLOYEE API OFFERS ALL WASHINGTON, D C EMPLOYEES AN OPPORTUNITY TO JOIN A LOCAL HEALTH CLUB AT A DISCOUNTED RATE API PAYS A PORTION OF THE DUES (\$13 42 PER SEMI-MONTHLY PAY PERIOD) AND TREATS THIS PORTION AS TAXABLE INCOME TO THE EMPLOYEE
	Part I, Line 4a	LINE 4A BYRON M CAVANEY JR - Retention Agreement- \$2,363,600 LINE 4B PARTICIPANTS IN THE AMERICAN PETROLEUM INSTITUTE SUPPLEMENTAL BENEFITS PLAN RECEIVED CONTRIBUTIONS IN 2009 AS FOLLOWS FORD, JAMES E - \$120,120 CRAIG, JIM C - \$151,443 HARGETT, BRENDA S - \$91,867 RINN, MICHELE E - \$2,048 NG, HARRY M - \$75,619 GRECO, ROBERT L - \$100,656 MORRIS, DOUGLAS W - \$55,048 PLATNER, MICHAEL L - \$21,431 MODINE, JOHN D - \$4,179 HUNT, JR , ALVIS T - \$77,235 FELMY, JOHN C - \$3,360

(F) Compensation

(E) Total of columns

Software ID: **Software Version:** 

**EIN:** 13-0433430

Name: AMERICAN PETROLEUM INSTITUTE

#### Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (A) Name (B) Breakdown of W-2 and/or 1099-MISC compensation (D) Nontaxable (C) Deferred

(A) Name		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
jack n gerard	(I) (II)	2,053,843 0	400,000 0	83,910 0	1,741,540 0	30,586 0	4,309,879 0	0 0
JAMES E FORD	(I) (II)	418,021 0	108,000 0	117,789 0	267,253 0	13,200 0	924,263 0	0
JIM C CRAIG	(I) (II)	357,399 0	101,500 0	150,778 0	260,725 0	19,257 0	889,659 0	0
BRENDA S HARGETT	(I) (II)	339,779 0	75,000 0	81,721 0	78,549 0	32,503 0	607,552 0	0
MICHELE E RINN	(ı) (ıı)	168,370 0	38,500 0	20,606 0	15,692 0	26,097 0	269,265 0	0
HARRY M NG	(I) (II)	286,497 0	62,500 0	62,378 0	51,128 0	19,496 0	481,999 0	0
ROBERT L GRECO	(I) (II)	282,313 0	55,000 0	88,278 0	49,716 0	32,503 0	507,810 0	0
DOUGLAS M MORRIS	(I) (II)	240,929 0	38,500 0	40,214 0	88,823 0	32,644 0	441,110 0	0
JOHN D MODINE	(I) (II)	214,897 0	29,000 0	3,224 0	28,580 0	18,422 0	294,123 0	0 0
ERIN P THOMPSON	(I) (II)	179,397 0	35,000 0	19,183 0	13,887 0	9,203 0	256,670 0	0 0
ALVIS TRUMAN HUNT	(I) (II)	271,784 0	48,000 0	66,175 0	138,263 0	26,512 0	550,734 0	0 0
Michael L PLatner	(I) (II)	225,529 0	29,500 0	6,081 0	54,276 0	32,148 0	347,534 0	0
JOHN C FELMY	(I) (II)	222,980 0	21,000 0	2,402 0	37,621 0	18,825 0	302,828 0	0
drew p cobbs	(I) (II)	206,111 0	16,000 0	2,431 0	52,539 0	29,964 0	307,045 0	0
JOHN P KEREKES	(ı) (ıı)	204,885 0	12,000 0	4,062 0	73,649 0	25,070 0	319,666 0	0
bYRon M Cavaney	(ı) (ıı)	0	0 0	2,363,600 0	0	0	2,363,600	2,363,600 0

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493319030020

OMB No 1545-0047

Open to Public

#### Schedule L

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

**Transactions with Interested Persons** ► Complete if the organization answered

"Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Inspection

	the organization PETROLEUM INSTITUTE					Employer identificat	ion number	
Part I	Excess Benefit Tran Complete if the organizati				(c)(4) orga		20 40h	
1	(a) Name of disqu		res on Form 990,		ription of tran			rected?
sect	er the amount of tax impose tion 4958				ons during the	year under		
Part II	Loans to and/or F			0. Part IV. line 26.	or Form 990	-EZ. Part V. line 38a	1	
(a) Name	e of interested person and	<b>(b)</b> Loan to or from the organization?	(c)Original principal amount	(d)Balance due	(e) In default?	(f) Approved by board or committee?	( <b>g)</b> Writte	
		To From			Yes No	Yes No	Yes	No
Total .		· · · ·	<b>&gt;</b> \$					
Part III	Grants or Assistan Complete if the orgai	nization answ	rered "Yes" on Fo	orm 990, Part IV				
(a	a) Name of interested perso	on (b	Relationship betw), and the oi	een interested per ganization	son <b>(c)</b> A	mount of grant or ty	pe of assist	ance
Part IV	Business Transacti Complete if the organ	ons Involvi nization answ	i <b>ng Interested</b> vered "Yes" on Fo	<b>Persons.</b> orm 990, Part IV	, line 28a, 2	28b, or 28c.		
(a)	Name of interested person	betwe per	Relationship een interested son and the rganization	(c) A mount of transaction	<b>(d)</b> Des	cription of transactio	organiz	aring of zation's nues? <b>No</b>
VELMA D	MORRIS	SPOUS	E OF API KEY YEE DOUGLAS	91,94	- COMPE POSITIO ADMINIS	MENT ARRANGEME NSATED FOR HER N AS THE GROUP TRATOR FOR THE		No

DEPARTMENT

#### OMB No 1545-0047

Open to Public Inspection

### **SCHEDULE 0**

(Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Information to Form 990**

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. ► Attach to Form 990.

Name of the organization AMERICAN PETROLEUM INSTITUTE

**Employer identification number** 

13-0433430

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 1		API's Executive Committee consists of 10 members of the Board Members include the API chairman, Treasurer of the Board, with representation of the top six dues-paying members, and the remaining four members chosen principally from the largest dues-paying members, including as many as two independent petroleum producers the Executive Committee has the authority to exercise all of the powers of the Board of Directors in the absence of action by the Board, except to amend the bylaws or as otherwise limited by law. Its responsibilities include long-range planning, program and budget development, oversight, and administration
Form 990, Part VI, Section A, line 2		BUSINESS RELATIONSHIP ALBRECHT, WILLIAM E , CARRIG, JOHN A , CAZALOT, CLARENCE P , DOLAN, MICHAEL J , HEMINGER, GARY R , IRANI, RAY R , KIRKIIND, George, MULVA, JAMES J , O'REILLY, DAVID J , TILLERSON, REX W , WATSON, JOHN S FAMILY RELATIONSHIP HUNT, RAY L , HUNT, W HERBERT
Form 990, Part VI, Section A, line 6		API IS A TRADE ASSOCIATION WITH MEMBERSHIP DRAWN FROM THE OIL AND NATURAL GAS INDUSTRY AS DESCRIBED BELOW, API'S MEMBERS PARTICIPATE IN THE ELECTION OF THE BOARD REGULAR ELECTED BOARD MEMBERS HAVE FULL VOTING RIGHTS API'S PRESIDENT IS AN EX OFFICIO VOTING MEMBER OF THE BOARD OTHER EX OFFICIO MEMBERS DO NOT HAVE VOTING RIGHTS HONORARY DIRECTORS HAVE NO VOTING RIGHTS
Form 990, Part VI, Section A, Iine 7a		ONE-HALF OF THE BOARD MEMBERS IN A GIVEN YEAR ARE ELECTED BY THE BOARD OF DIRECTORS
Form 990, Part VI, Section B, line 11		API'S FORM 990 WAS PREPARED BY API STAFF AND REVIEWED BY ITS EXTERNAL ACCOUNTING FIRM PRIOR TO FILING, THE FORM 990 WAS INCLUDED WITH THE MATERIALS FOR THE finance COMMITTEE'S ANNUAL MEETING IN SEPTEMBER 2010, AND REVIEWED DURING THE MEETING A COPY OF THE FORM 990 WAS PROVIDED TO THE EXECUTIVE COMMITTEE PRIOR TO FILING
Form 990, Part VI, Section B, Iine 12c		API's Standards of Conduct policy includes provisions related to avoiding any act that may result in a conflict of interest. On an annual basis, all employees are asked to confirm their compliance with the Standards of Conduct policy. Any employee who is aware of a violation of this policy must take appropriate action so that the violation is promptly addressed. This may include reporting a violation to an Executive Staff member or to an externally-operated ethics hotline. All reports are assigned to an appropriate Executive Staff member for investigation and resolution and a report of all incidents are provided to the Finance Committee each year (in 2009 called Audit Committee). The Board of Directors adopted a conflict of interest policy in 2008 that requires full disclosure of all actual and potential conflicts. The disinterested members of the API Executive Committee shall make a determination as to whether a conflict exists and what subsequent action is appropriate (if any). A copy of the policy is provided to all Board members who are requested to complete and sign an acknowledgment and disclosure form.
Form 990, Part VI, Section B, line 15		COMPENSATION FOR A PI'S PRESIDENT & CEO, OTHER OFFICERS, AND KEY EMPLOYEES ARE REVIEWED AND APPROVED BY THE EXECUTIVE COMMITTEE ON AN ANNUAL BASIS, BASED ON PERFORMANCE REVIEWS, EXTERNAL COMPARABLE DATA OBTAINED FROM CONSULTANTS, AND OTHER RELEVANT INFORMATION THE PRESIDENT & CEO'S COMPENSATION IS BASED ON A WRITTEN CONTRACT APPROVED BY THE EXECUTIVE COMMITTEE A REVIEW WAS CONDUCTED IN 2010
Form 990, Part VI, Section C, line 19		NO DOCUMENTS AVAILABLE TO THE PUBLIC

ldentifier	Return Reference	Explanation
Form 990, Part XI, Line 2c		The process has not changed from the prior year

Form 990, Part VI, Line 10b API operates State Petroleum Councils located in various state capitals. These are not separate legal entities, but operate as branch offices of API under local trade names. There are also several unrelated local chapters that exist that may use the API name but they are separate legal entities from API.

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No. 51056K.

Schedule O (Form 990) 2009

DLN: 93493319025061

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Department of the Treasury

No  Yes No  Aldomicile [
36 Yes No I yes Nuctions)
Yes No Nuctions)
Yes No Nuctions)
Yes No Nuctions)
Yes No Nuctions)
Yes No Nuctions)
Yes Nuctions)
Yes Nuctions)
Yes Nuctions)
al domicile [
al domicile (
RTOFA
RTOFA
RTOFA
RTOFA
3
3
28
6,00
4,931,08
661,27
t Year
70.763.03
0,763,02 1,263,29
9,210,24
3,223,21
31,236,57
3,619,88
10,122,48
, ,
1,350,69
35,093,06
-3,856,48
, ,
Year
.7,727,70
75,715,88
12,011,81

Form	990	(2010)

age	2
-----	---

Form	1990 (201	0)			Page <b>2</b>
Par		atement of Program Service A eck		I	<del>.</del>
VIAI	MISSION BLE U S O	scribe the organization's mission OF THE AMERICAN PETROLEUM INS IL AND NATURAL GAS INDUSTRY ES TALLY RESPONSIBLE MANNER			
2	the prior l	ganization undertake any significant pi Form 990 or 990-EZ?			「Yes ▽ No
3	Did the oi	ganization cease conducting, or make	significant changes in how it c	onducts, any program	⊢Yes ✓ No
4	Section 5	the exempt purpose achievements for ( 01(c)(3) and 501(c)(4) organizations a s to others, the total expenses, and re	and section 4947(a)(1) trusts	are required to report the amo	
4a	MEDIA IT SUPPORT	) (Expenses \$ '- API SPEAKS FOR THE PETROLEUM INDUSTRY NEGOTIATES WITH REGULATORY AGENCIES, RE THAT PRODS CONGRESS, THE WHITE HOUSE AF ND SAFETY ISSUES THAT ARE CENTRAL TO THE	EPRESENTS THE INDUSTRY IN COURT ND STATE LEGISLATORS TO ACT API	AND PARTICIPATES IN COALITIONS  STRIVES TO ENHANCE CREDIBI	BUILDING THE GRASSROOTS
4Ь	THE FOUN	) (Expenses \$ TON- API IS THE SOURCE FOR INFORMATION A DATION FOR THE INDUSTRY'S STANCE ON THE G INDUSTRY-SPECIFIC INFORMATION FOR PEO	CURRENT ISSUES IT COLLECTS AND		
	(0.1	) (F		) (D +	,
4c	SAME STA	) (Expenses \$ OPERATIONS- API HAS SET STANDARDS FOR T NDARDS ARE BECOMING INTERNATIONAL STANI API STANDARDS ARE NOW USED THROUGHOUT DNS	DARDS, AND API'S INVOLVEMENT IN I	NTERNATIONAL EVENTS AND ORGANI	ZATIONS IS GROWING MORE
4d	Otherpr	 ogram services (Describe in Schedule	O ) See also Additional Data	for Description	
	(Expens	· ·	grants of \$	) (Revenue \$	)
4e	Total pro	ogram service expenses▶\$			
					5 000 (2.04.0)

Part IV	Checklist	of Red	uired	Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)?	2		Νo
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi- endowments? <i>If "Yes," complete Schedule D, Part V</i>	10		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Yes	
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If</i> " <i>Yes,"</i> complete Schedule F, Parts I and IV	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Parts II and IV	15	Yes	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV.	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If</i> "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		Νo
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Νο
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		Νο
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Νο
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If</i> " <i>Yes,"</i> complete <i>Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Νο
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		Νο
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35	Yes	
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2			
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Νο
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V		.୮	
			Yes	No
•	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 213			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	-		
	<b>1b</b> 0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?			
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
	Did the organization have unrelated business gross income of \$1,000 or more during the			
	year?	3a	Yes	
Ь	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Yes	
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a	Yes	
b	If "Yes," enter the name of the foreign country ▶CH			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		N
)	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		N
:	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			
		5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a	Yes	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b	Yes	
<b>a</b>	Organizations that may receive deductible contributions under section 170(c).  Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	7a		
•	services provided to the payor?			
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
:	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year   7d			
_	Delther and the second of the			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a	- 9		
	Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess			
	business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.			
a	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
_	Section 501(c)(7) organizations. Enter  Initiation fees and capital contributions included on Part VIII, line 12   10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club  10b	1		
	facilities			
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
~	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the	124		
	year 12b			
	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?  Note. See the instructions for additional information the organization must report on Schedule O	13a		
ь	Enter the amount of reserves the organization is required to maintain by the states			
	in which the organization is licensed to issue qualified health plans	]		
C	Enter the amount of reserves on hand 13c			
а	Did the organization receive any payments for indoor tanning services during the tax year?	14a		N
	If "Vac " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	14b		

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

_S∈	ection A. Governing Body and Management						
			Yes	No			
1a	Enter the number of voting members of the governing body at the end of the tax year	3					
b	Enter the number of voting members included in line 1a, above, who are independent						
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes				
3	Did the organization delegate control over management duties customarily performed by or under the direct	3	163	N			
4	supervision of officers, directors or trustees, or key employees to a management company or other person? .  Did the organization make any significant changes to its governing documents since the prior Form 990 was			No			
5	filed?  Did the organization become aware during the year of a significant diversion of the organization's assets? .	5	Yes	No			
6	Does the organization have members or stockholders?	6	Yes				
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	Yes				
ь	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		No			
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following						
а	The governing body?	8a	Yes				
ь	Each committee with authority to act on behalf of the governing body?	8b	Yes				
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at th		103				
-	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Νo			
	ection B. Policies (This Section B requests information about policies not required by the Internal						
Re	evenue Code.)						
		10a	Yes Yes	No			
	<b>b</b> If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?						
11a	.1a Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form						
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990	11a		No			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes				
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes				
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"						
	describe in Schedule O how this is done	12c	Yes				
13	Does the organization have a written whistleblower policy?	13	Yes				
14	Does the organization have a written document retention and destruction policy?	14	Yes				
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?						
а	The organization's CEO, Executive Director, or top management official	15a	Yes				
b	Other officers or key employees of the organization	15b	Yes				
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions )						
16a							
b	<b>b</b> If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?						
	ection C. Disclosure	16b		<u> </u>			
17	List the States with which a copy of this Form 990 is required to be filed.						
	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)						

Own website Another's website V Upon request

- 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization JOHN E ROBERTSON
  1220 L STREET NW
  WASHINGTON, DC 20005
  (202) 682-8000

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours	Posi	((	C) (che	cka			(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee		Key employee	Highest compensated employee	Former			compensation from the organization and related organizations
See Additional Data Table										
-										
-										
-										
-										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	(B) Average hours	(C) Position (check all that apply)					ly) compensation compensat				(F) Estima amount o	ited f other
		per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)		compens from t organizati relate organiza	he on and ed
See A	ddıtıonal Data Table												
											_		
				_									
1b	Sub-Total							<b>P</b>					
	Total from continuation sheets						_	<b> </b>	11,118,931		0	2.0	966,174
	Total (add lines 1b and 1c).  Total number of individuals (inc						ahove			n	<u> </u>	۷, -	700,174
_	\$100,000 in reportable comper	-					<b>u</b>	,	received more tha				
												Yes	No
3	Did the organization list any <b>foi</b> on line 1a? <i>If</i> "Yes," complete Sc					eye •	mploy •	ee, c	or highest compens	ated employee	3	Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual						4	Yes					
5	Did any person listed on line 1a services rendered to the organi										5		No
Se	ection B. Independent Cor	ntractors											
1	Complete this table for your five		nsated i	ndep	ende	ent c	ontrac	ctors	that received more	than			

\$100,000 of compensation from the organization

(A)	(B)	(C)			
Name and business address	Description of services	Compensation			
DANIEL J EDELMAN INC 1875 EYE ST NW STE 900 WASHINGTON, DC 20006	ADVERTISING/PUB RELATIONS	63,228,379			
CIGNA HEALTH CARE CGLIC-BLOOMFIELD EASC 5082 COLLECT CHICAGO, IL 60693	INSURANCE COVERAGE	4,939,714			
ADVOCATES INC DC LTD 11256 INGLISH MILL DR GREAT FALLS, VA 22066	COALITION BUILDING	3,843,563			
COORDINATING RESEARCH COUNCIL INC 3650 MANSELL RD STE 140 ALPHARETTA, GA 30222	RESEARCH	3,759,865			
MOODY INTERNATIONAL INC 24900 PITKIN ROAD 200 SPRING, TX 77386	CERTIFICATION AUDITS	2,390,284			
Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ►121					

Form 9 Part		•					Pag	e <b>9</b>
rait		Statement of Reven	ue		(A) Total revenue	(B) Related or exempt function revenue	business	excluded from tax under sections 512, 513, or
Contributions, gifts, grants and other similar amounts	b c d e f	Federated campaigns	. 1c . 1d 1e , and 1f enes 1a-1f \$					514
Program Service Revenue		MEMBERSHIP DUES  CERTIFICATION PROGRAM  CERTIFICATION FEES  MEETING REVENUE		900099 900099 541900 900099		2,692,279 1,201,446 153,795	4,931,084	
<u>Ā</u>	b c	Investment income (including and other similar amounts) Income from investment of tax-ext Royalties	empt bond proceeds	(II) Personal	1,475,282 9,126,462			1,475,282
ıue	7a b c d	Gross amount from sales of assets other than inventory Less cost or other basis and sales expenses Gain or (loss)  Net gain or (loss)  Gross income from fundraisi (not including	(i) Securities 140,916,216  141,128,359  -212,143	(II) O ther 160	-211,983			-211,983
Other Revenue	c 9a b	s of contributions reported on See Part IV, line 18  Less direct expenses .  Net income or (loss) from ful  Gross income from gaming at Less direct expenses .  Net income or (loss) from gaming and companion in the second control in	a b  draising events F  ctivities See Part IV, line 19 . a	b				
	10a	Gross sales of inventory, less returns and allowances .  Less cost of goods sold .  Net income or (loss) from sa  Miscellaneous Revenue  MISCELLANEOUS REVENU	a . b les of inventory •	Business Code 900099	83,787			83,787
	e	d All other revenue	<b>▶</b>		83,787 181,236,577		4,931,084	1,347,086

	990 (2010)				Page <b>10</b>			
Par	t IX Statement of Functional Expenses							
	Section $501(c)(3)$ and $501(c)(4)$ organizations must complete all columns.  All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).							
		-	s (B), (C), and (B)	(D).	(D)			
	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	<b>(A)</b> Total expenses	Program service expenses	Management and general expenses	Fundraising expenses			
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	3,474,481						
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22							
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16	145,402						
4	Benefits paid to or for members							
5	Compensation of current officers, directors, trustees, and key employees	10,531,329						
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$							
7	Other salaries and wages	19,688,769						
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	1,029,612						
9	Other employee benefits	7,053,451						
10	Payroll taxes	1,819,324						
а	Fees for services (non-employees)	1,013,324						
a	Management	46,595						
b	Legal	5,528,882			_			
С	Accounting	105,837						
d	Lobbying	14,963,705			_			
е	Professional fundraising services See Part IV, line 17							
f	Investment management fees	267,066						
g	Other	28,628,267						
12	Advertising and promotion	53,903,014						
13	Office expenses	1,271,937						
14	Information technology	821,491						
15	Royalties	,						
16	Occupancy	4,421,378						
17	Travel	2,117,776						
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	_,						
19	Conferences, conventions, and meetings	2,203,942						
20	Interest				_			
21	Payments to affiliates							
22	Depreciation, depletion, and amortization	1,437,639						
23	Insurance	347,586						
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)	,						
а	STUDIES, RESEARCH,AND A	13,888,403						
b	NET PENSION EXPENSE	8,418,981						
С	POSTRETIREMENT BENEFIT	1,530,846						
d	MISCELLANEOUS	708,526						
e	UNRELATED BUSINESS INCO	292,996						
f	All other expenses	445,826						
25	Total functional expenses. Add lines 1 through 24f	185,093,061						
26	Joint costs. Check here ► ☐ If following	,,						
	SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation							
	·							

¥

33

34

Total net assets or fund balances . . . . .

Total liabilities and net assets/fund balances . . . . .

Form 990 (2010) Page **11** Part X Balance Sheet (A) (B) Beginning of year End of year 1 1 2 2 42.612.294 10.898.003 Savings and temporary cash investments . . . . . . 3 3 4 4 5,736,236 5,945,512 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 Schedule L . . . 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) 4ssets 6 7 8 43,781 8 16,582 Prepaid expenses and deferred charges . . . . . . 2.323.862 9 1.693.770 10a Land, buildings, and equipment cost or other basis Complete 16,173,641 Part VI of Schedule D 10a 10b 7.523.982 8,875,060 **10c** b Less accumulated depreciation . . . . . 8.649.659 62,576,652 90,524,179 11 11 Investments—other securities See Part IV, line 11 . . . . . . 12 12 13 13 Investments—program-related See Part IV, line 11 . . 14 14 15 15 16 Total assets. Add lines 1 through 15 (must equal line 34) . . . 122,167,885 16 117,727,705 17 22.867.262 17 17.832.465 Accounts payable and accrued expenses . 18 18 19 19 16.907.597 19.126.227 20 20 Tax-exempt bond liabilities . . . . . . . . . . . \_iabilities 21 Escrow or custodial account liability Complete Part IV of Schedule D . . 21 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 23 Secured mortgages and notes payable to unrelated third parties . . 24 24 Unsecured notes and loans payable to unrelated third parties . . . . 25 Other liabilities Complete Part X of Schedule D . . . . . 39.301.730 25 38,757,196 26 79.076.589 26 75.715.888 Total liabilities. Add lines 17 through 25 . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 Unrestricted net assets . . . . 43,091,296 27 42,011,817 Temporarily restricted net assets . . . . . 28 28 Fund 29 29 Permanently restricted net assets . . . . . Organizations that do not follow SFAS 117, check here ▶ □ and complete lines 30 through 34. 5 30 30 Capital stock or trust principal, or current funds . . . . . Assets 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 31 32 32 Retained earnings, endowment, accumulated income, or other funds

42,011,817

117,727,705

43,091,296

122,167,885

33

34

Pali	Check if Schedule O contains a response to any question in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		101	236,577
2	Total expenses (must equal Part IX, column (A), line 25)	2			093,061
3	Revenue less expenses Subtract line 2 from line 1	3		· ·	356,484
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		43,0	91,296
5	Other changes in net assets or fund balances (explain in Schedule O)	5		2,7	777,005
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		42,0	11,817
Par	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII		•		•
				Yes	No
1	Accounting method used to prepare the Form 990 Cash Accrual Other  If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Νo
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain its process.				
	Schedule O	•	2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were on a separate basis, consolidated basis, or both	ıssued			
	▼ Separate basis				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	ne	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the	required	3b		

DLN: 93493319025061

#### OMB No 1545-0047

### **SCHEDULE C**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

#### **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open to Public Inspection

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities),

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- ◆ Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B

	me of the organization ERICAN PETROLEUM INSTITUTE	·		Employer ide	ntıfıcatıon number
				13-0433430	
ar	t I-A Complete if the o	ganization is exempt und	er section 501(	c) or is a section 52	7 organization.
1	Provide a description of the o	ganization's direct and indirect p	olitical campaign ac	tivities in Part IV	
2	Political expenditures			▶	\$
3	V olunteer hours				
ar	t I-B Complete if the o	ganization is exempt und	er section 501(	(c)(3).	
1	Enter the amount of any excis	e tax incurred by the organization	under section 495	5	\$
2	Enter the amount of any excis	e tax incurred by organization ma	nagers under sectio	n 4955 <b>&gt;</b>	\$
3	If the organization incurred a	section 4955 tax, did it file Form	4720 for this year?		┌ Yes
4a	Was a correction made?				┌ Yes
b	If "Yes," describe in Part IV				
Par	t I-C Complete if the or	ganization is exempt und	er section 501(	c) except section 50	1(c)(3).
1	Enter the amount directly exp	ended by the filing organization fo	r section 527 exem	pt function activities 🕨	\$
2	Enter the amount of the filing exempt funtion activities	organızatıon's funds contrıbuted t	o other organization	s for section 527	\$
3	Total avampt function avanand	Add 4 4	ara and an Earm 11	20-POI line 17h	
_	i otal exempt function expend	itures Add lines 1 and 2 Enter h	ere and on Form 114	20 1 0 L, IIIIC 1 7 D	¢
4	Did the filing organization file Enter the names, addresses a organization made payments	Form 1120-POL for this year? nd employer identification numbe For each organization listed, ente	r (EIN) of all section r the amount paid fr	n 527 political organizatior om the filing organization's	funds Also enter the
1	Did the filing organization file Enter the names, addresses a organization made payments amount of political contribution	Form 1120-POL for this year?	r (EIN) of all section r the amount paid fr nd directly delivered	n 527 political organizatior om the filing organization's I to a separate political org	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
1	Did the filing organization file Enter the names, addresses a organization made payments amount of political contribution separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly a political action committee (PAC)	r (EIN) of all section or the amount paid fr nd directly delivered ) If additional space	n 527 political organization om the filing organization's to a separate political orgers is needed, provide information (d) A mount paid from filing organization's	(e) A mount of politica contributions received and promptly and directly delivered to a separate political
1	Did the filing organization file Enter the names, addresses a organization made payments amount of political contribution separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly a political action committee (PAC)	r (EIN) of all section or the amount paid fr nd directly delivered ) If additional space	n 527 political organization om the filing organization's to a separate political orgers is needed, provide information (d) A mount paid from filing organization's	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Did the filing organization file Enter the names, addresses a organization made payments amount of political contribution separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly a political action committee (PAC)	r (EIN) of all section or the amount paid fr nd directly delivered ) If additional space	n 527 political organization om the filing organization's to a separate political orgers is needed, provide information (d) A mount paid from filing organization's	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Did the filing organization file Enter the names, addresses a organization made payments amount of political contribution separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly a political action committee (PAC)	r (EIN) of all section or the amount paid fr nd directly delivered ) If additional space	n 527 political organization om the filing organization's to a separate political orgers is needed, provide information (d) A mount paid from filing organization's	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
1	Did the filing organization file Enter the names, addresses a organization made payments amount of political contribution separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly a political action committee (PAC)	r (EIN) of all section or the amount paid fr nd directly delivered ) If additional space	n 527 political organization om the filing organization's to a separate political orgers is needed, provide information (d) A mount paid from filing organization's	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
1	Did the filing organization file Enter the names, addresses a organization made payments amount of political contribution separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly a political action committee (PAC)	r (EIN) of all section or the amount paid fr nd directly delivered ) If additional space	n 527 political organization om the filing organization's to a separate political orgers is needed, provide information (d) A mount paid from filing organization's	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Did the filing organization file Enter the names, addresses a organization made payments amount of political contribution separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly a political action committee (PAC)	r (EIN) of all section or the amount paid fr nd directly delivered ) If additional space	n 527 political organization om the filing organization's to a separate political orgers is needed, provide information (d) A mount paid from filing organization's	(e) A mount of politica contributions received and promptly and directly delivered to a separate political organization If none,
4	Did the filing organization file Enter the names, addresses a organization made payments amount of political contribution separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly a political action committee (PAC)	r (EIN) of all section or the amount paid fr nd directly delivered ) If additional space	n 527 political organization om the filing organization's to a separate political orgers is needed, provide information (d) A mount paid from filing organization's	(e) A mount of politica contributions received and promptly and directly delivered to a separate political organization If none,
4	Did the filing organization file Enter the names, addresses a organization made payments amount of political contribution separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly a political action committee (PAC)	r (EIN) of all section or the amount paid fr nd directly delivered ) If additional space	n 527 political organization om the filing organization's to a separate political orgers is needed, provide information (d) A mount paid from filing organization's	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
5	Did the filing organization file Enter the names, addresses a organization made payments amount of political contribution separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly a political action committee (PAC)	r (EIN) of all section or the amount paid fr nd directly delivered ) If additional space	n 527 political organization om the filing organization's to a separate political orgers is needed, provide information (d) A mount paid from filing organization's	(e) A mount of politica contributions received and promptly and directly delivered to a separate political organization If none,
4	Did the filing organization file Enter the names, addresses a organization made payments amount of political contribution separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly a political action committee (PAC)	r (EIN) of all section or the amount paid fr nd directly delivered ) If additional space	n 527 political organization om the filing organization's to a separate political orgers is needed, provide information (d) A mount paid from filing organization's	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none

Sc	hedule C (Form 990 or 990-EZ) 2010						Page <b>2</b>
P	art II-A Complete if the organization under section 501(h)).	is ex	cempt under	section 501(c	)(3) and fi	led Form 5768	
A B	Check   If the filing organization belongs to a Check   If the filing organization checked bo			" provisions apply	/		
	Limits on Lobbying E (The term "expenditures" means a			)		<b>(a)</b> Filing Organization's Totals	<b>(b)</b> Affiliated Group Totals
<u>1</u> a	Total lobbying expenditures to influence public o	pinion	(grass roots lob	oyıng)			
b	Total lobbying expenditures to influence a legisl	atıve b	ody (direct lobby	ıng)			
c	Total lobbying expenditures (add lines 1a and 1	b)					
d	Other exempt purpose expenditures						
е	Total exempt purpose expenditures (add lines 1	c and :	Ld)				
f	Lobbying nontaxable amount Enter the amount columns	from th	e following table	ın both			
	If the amount on line 1e, column (a) or (b) is:	The	lobbying nontaxa	ble amount is:			
	Not over \$500,000	20%	of the amount on lin	e 1e			
	Over \$500,000 but not over \$1,000,000	\$100	,000 plus 15% of the	excess over \$500,00	0		
	Over \$1,000,000 but not over \$1,500,000	\$175	,000 plus 10% of the	excess over \$1,000,0	000		
	Over \$1,500,000 but not over \$17,000,000	\$225	,000 plus 5% of the	excess over \$1,500,00	00		
	Over \$17,000,000	\$1,00	00,000				
	Grassroots nontaxable amount (enter 25% of lir	ne 1 f)					
_	Subtract line 1g from line 1a If zero or less, ent	-					
i	Subtract line 1f from line 1c If zero or less, ente	er - 0 -					
j	If there is an amount other than zero on either li section 4911 tax for this year?	ne 1h d	or line 11, did the	organization file F	orm 4720 rep	orting	┌ Yes ┌ No
	4-Year Av (Some organizations that made a columns below. See t	secti	on 501(h) ele		havè to co		ne five
	Lobbying Exp	endit	ures During 4	l-Year Averag	jing Period		
	Calendar year (or fiscal year						

	Lobbying Expenditures During 4-Year Averaging Period						
	Calendar year (or fiscal year beginning in)	<b>(a)</b> 2007	<b>(b)</b> 2008	<b>(c)</b> 2009	<b>(d)</b> 2010	<b>(e)</b> Total	
2a	Lobbying non-taxable amount						
b	Lobbying ceiling amount (150% of line 2a, column(e))						
С	Total lobbying expenditures						
d	Grassroots non-taxable amount						
e	Grassroots ceiling amount (150% of line 2d, column (e))						
f	Grassroots lobbying expenditures						

,	•	· ·	- 5 -
Part II-B	Complete if the organi	ration is exempt under section 501(c)(3) and has NOT filed Form 5768	3
	(election under section	501(h)).	

	• • • • • • • • • • • • • • • • • • • •	(a)		(b)
		Yes	No	A mount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
а	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities? If "Yes," describe in Part IV			
j	Total lines 1c through 1i			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		•	
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912		ľ	
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			
Par	$\mathbf{L}_{\mathbf{L}}$ Complete if the organization is exempt under section $501(c)(4)$ , section	501(c)	1(5) 0	r section

## Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		Νo
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2		Νo
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3	Yes	

# Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

1	Dues, assessments and similar amounts from members	1	136,419,563
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
а	Current year	2a	56,308,094
ь	Carryover from last year	2b	9,253,046
С	Total	2c	65,561,140
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	75,030,760
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	0

#### Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1: Also, complete this part for any additional information

Ident if ier	Return Reference	Explanation
PART IV, SUPPLEMENTAL		FOR ITS YEAR ENDED 12/31/10, API HAD A NEGATIVE
INFORMATION		LOBBYING EXPENDITURE CARRYOVER OF (\$9,469,620)

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493319025061

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury

**Supplemental Financial Statements** 

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Open to Public

ernal Revenue Service	Attach to Fo	orm 990. 🕨 See separate instruction	1S	Inspect	ion
Name of the organiz			Emp	loyer identification numbe	T
AMERICAN PETROLEUM	INSTITUTE		13-0	0433430	
Part I Organi	izations Maintaining Donor Ac	dvised Funds or Other Simi			e if the
organız	ation answered "Yes" to Form 99		1 -		
T -4-1	hand agus an	(a) Donor advised funds	(	( <b>b)</b> Funds and other accour	its
. Total number at	ributions to (during year)				
	ts from (during year)				
Aggregate gran	` ', '				
	e at end or year ation inform all donors and donor advi	core in writing that the access hold	ın donor advı	us a d	
funds are the o	rganization's property, subject to the	organization's exclusive legal contr	rol?	☐ Yes	┌ No
used only for ch	ation inform all grantees, donors, and haritable purposes and not for the ben ermissible private benefit		•		┌ No
	rvation Easements. Complete	if the organization answered "\	Yes" to Forn	n 990, Part IV, line 7.	
. Purpose(s) of c	onservation easements held by the oi	rganization (check all that apply)			
_	on of land for public use (e g , recreati				ı
<u>-</u>	of natural habitat	Preservation	n of a certifie	d historic structure	
Preservation	on of open space				
•	2a-2d if the organization held a quali ne last day of the tax year	fied conservation contribution in th	e form of a co	onservation	
				Held at the End of the	Year
a Total number o	f conservation easements		2a		
<b>b</b> Total acreage r	restricted by conservation easements		2b		
<b>c</b> Number of cons	servation easements on a certified his	toric structure included in (a)	2c		
<b>d</b> Number of cons	servation easements included in (c) ac	cquired after 8/17/06	2d		
	servation easements modified, transfe ar 🛌	rred, released, extinguished, or teri	mınated by th	ne organization during	
	es where property subject to conserva				
	itization have a written policy regarding the conservation easements it holds?		n, handling of	Yes	┌ No
	teer hours devoted to monitoring, insp	J J		·	
' A mount of expe	enses incurred in monitoring, inspecti	ng, and enforcing conservation ease	ements during	g the year ► \$	
	servation easement reported on line 2 ) and 170(h)(4)(B)(ii)?	(d) above satisfy the requirements	ofsection	√Yes	Г No
balance sheet,	escribe how the organization reports co and include, if applicable, the text of t n's accounting for conservation easen	he footnote to the organization's fin	•	•	
art III Organi Comple	izations Maintaining Collection to the collection is a second to the contract of the collection and the collection and the collection is a second collection and the collection is a second collection and the collection is a second collection and the collection is a second collection and the collection is a second collection and the collection is a second collection and the collection is a second collection and the collection is a second collection and the collection is a second collection and the collection is a second collection and the collection and the collection are second collection and the collection and the collection and the collection and the collection and the collection and the collection are second collection and the collection and the collection are second collection and the collection are second collection and the collection and the collection are second collection.	ns of Art, Historical Treasu 'Yes" to Form 990, Part IV, line	res, or Otl	her Similar Assets.	
La If the organizat art, historical t	ion elected, as permitted under SFAS reasures, or other similar assets held XIV, the text of the footnote to its fin	116, not to report in its revenue st for public exhibition, education or r	tatement and esearch in fu		,
historical treas	cion elected, as permitted under SFAS ures, or other similar assets held for j owing amounts relating to these items	public exhibition, education, or rese			
(i) Revenues ir	ncluded in Form 990, Part VIII, line 1			<b>►</b> \$	
(ii) Assets incl	uded in Form 990, Part X			<b>►</b> \$	
If the organizat	tion received or held works of art, historics required to be reported under SFA:	· · · · · · · · · · · · · · · · · · ·	sets for finan		
	ided in Form 990, Part VIII, line 1	<b>J</b>		<b>►</b> \$	

**b** Assets included in Form 990, Part X

3	Using the organization's accession and othe										.oncmuea)
	items (check all that apply)	,		_	_		-				
а	Public exhibition		d	ı	Loan	orexcl	hange prog	rams			
Ь	Scholarly research		e	Γ	O the	r					
c	Preservation for future generations										
4	Provide a description of the organization's co Part XIV	ollections and expla	ain hov	w the	y furth	er the c	organizatioi	ı's ex	cempt purpose	ın	
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t								nılar	┌ Yes	┌ No
Par	rt IV Escrow and Custodial Arrang Part IV, line 9, or reported an ar						n answere	d "Y	es" to Form 9	990,	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	lian or other interm	edıary	for c	ontribi	utions	or other ass	etsı	not	☐ Yes	┌ No
b	If "Yes," explain the arrangement in Part XI	V and complete the	follow	/ıng t	able		Г		Ar	nount	
c	Beginning balance						ŀ	1c			
d	Additions during the year						ļ	1d			
e	Distributions during the year						ŀ	1e			
f	Ending balance						-	1f			
2a	Did the organization include an amount on Fo	orm QQA Part Y lin	212 م				L			┌ Yes	
	If "Yes," explain the arrangement in Part XIV		ie 21.							, ies	, 140
	rt V Endowment Funds. Complete		n ans	Wer	ad "Ye	s" to	Form 990	Par	t IV line 10		
	Endownent Fands: Complete	(a)Current Year		Prior			o Years Back		Three Years Back	(e)Four	Years Back
1a	Beginning of year balance										
b	Contributions										
c	Investment earnings or losses										
d	Grants or scholarships										
e	Other expenditures for facilities and programs										
f	Administrative expenses										
g	End of year balance										
2	Provide the estimated percentage of the yea	r end balance held	as								
а	Board designated or quasi-endowment 🕨										
ь	Permanent endowment										
	Term endowment 🕨										
c											
с За	Are there endowment funds not in the posses organization by	ssion of the organiz	ation	that	are hel	d and a	dmınıstere	d for	the	Yes	No
	Are there endowment funds not in the posses		ation	that a	are hel	danda	dministere	d for	the 3a		No
3a	Are there endowment funds not in the posses organization by  (i) unrelated organizations				 		dmınıstere 	d for		(i)	No
3a	Are there endowment funds not in the posses organization by  (i) unrelated organizations	ns listed as require	 d on S	Sched	 lule R?		dministere	d for	3a	(i)	No
3a b 4	Are there endowment funds not in the posses organization by  (i) unrelated organizations	ns listed as require e organization's en	d on S	chec	 lule R? inds	• • •			3a	(i)	No
3a b 4	Are there endowment funds not in the posses organization by  (i) unrelated organizations	ns listed as require e organization's en	d on S	Schecent fu	ule R? Inds	  	art X, line		3a 3a 3	(i) (ii) b	No
3a b 4	Are there endowment funds not in the posses organization by  (i) unrelated organizations	ns listed as require e organization's en	d on S	ent fu	 lule R? inds				3a	(i) (ii) b	No
b 4 Par	Are there endowment funds not in the posses organization by  (i) unrelated organizations	ns listed as require e organization's en	d on S	ent fu	lule R? inds form 9		art X, line		3a 3a(	(i) (ii) b	
b 4 Par	Are there endowment funds not in the posses organization by  (i) unrelated organizations	ns listed as require e organization's en	d on S	ent fu	lule R? inds form 9		art X, line		3a 3a(	(i) (ii) b	
b 4 Par	Are there endowment funds not in the posses organization by  (i) unrelated organizations	ns listed as require e organization's en	d on S	ent fu	lule R? inds form 9		art X, line (b)Cost or or basis (oth		3a 3 (c) Accumulated depreciation	(i)   (ii)   b	book value
b 4 Par	Are there endowment funds not in the posses organization by  (i) unrelated organizations	ns listed as require e organization's en	d on S	ent fu	lule R? inds form 9		art X, line (b)Cost or basis (oth	10. other	3a 3 (c) Accumulated depreciation	(i)   (ii)   b   (d) E	
b 4 Par	Are there endowment funds not in the posses organization by  (i) unrelated organizations	ns listed as require e organization's en	d on S	ent fu	lule R? inds form 9		(b)Cost or basis (oth	10. other er)	(c) Accumulated depreciation 2,556,2 3,907,7	(i)   (ii)   b   (d) E   57   81	Sook value 5,450,157

Part VII Investments—Other Securities. See	Form 990, Part X, line 12	2.	
(a) Description of security or category	( <b>b</b> )Book value	(c) Method of valuation	
(including name of security)		Cost or end-of-year mar	ket value
(1)Financial derivatives			
(2)Closely-held equity interests Other			
Other			
Total. (Column (b) should equal Form 990, Part X, col (B) line 12 )			
Part VIII Investments—Program Related. See	Form 990, Part X, line	13.	
		(c) Method of valuation	tion
(a) Description of investment type	(b) Book value	Cost or end-of-year mar	
Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )			
Part IX Other Assets. See Form 990, Part X, lin	e 15.		
(a) Descrip		<b>(b)</b> B	ook value
		1	
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1	5.)		
Part X Other Liabilities. See Form 990, Part X			
1 (a) Description of Liability	(b) A mount		
Federal Income Taxes			
ACCRUED PENSION LIABILITY	12 244 002		
	13,244,003		
SUPPLEMENTAL BENEFIT PLANS	3,129,224		
POSTRETIREMENT BENEFITS OTHER THAN PENSION	22,159,135		
FEDERAL INCOME TAXES	224,834		
<del>-</del>			
Total. (Column (b) should equal Form 990, Part X, col (B) line 25) ▶	38,757,196		

Pai	t XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemer	nts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	181,236,577
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	185,093,061
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	-3,856,484
4	Net unrealized gains (losses) on investments	4	-67,552
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	2,844,557
9	Total adjustments (net) Add lines 4 - 8	9	2,777,005
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	-1,079,479
Par	t XIII Reconciliation of Revenue per Audited Financial Statements With Revenue p	er Re	
1	Total revenue, gains, and other support per audited financial statements	1	180,901,959
2	A mounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV) 2d		
e	Add lines <b>2a</b> through <b>2d</b>	2e	-67,552
3	Subtract line <b>2e</b> from line <b>1</b>	3	180,969,511
4	Amounts included on Form 990, Part VIII, line 12, but not on line <b>1</b>		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a 267,066		
b	Other (Describe in Part XIV) 4b		
c	Add lines <b>4a</b> and <b>4b</b>	4c	267,066
5	Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)	5	181,236,577
Part	Reconciliation of Expenses per Audited Financial Statements With Expenses	per l	
1	Total expenses and losses per audited financial statements	1	184,825,995
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	0
3	Subtract line <b>2e</b> from line <b>1</b>	3	184,825,995
4	A mounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 267,066		
b	Other (Describe in Part XIV)		
c	Add lines <b>4a</b> and <b>4b</b>	4c	267,066
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18)	5	185,093,061
Pai	t XIV Supplemental Information		

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Ident if ier	Ret urn Reference	Explanation
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48		API BELIEVES THAT IT HAS APPROPRIATE SUPPORT FOR ANY TAX POSITIONS TAKEN, AND AS SUCH, DOES NOT HAVE ANY UNCERTAIN TAX POSITIONS THAT ARE MATERIAL TO THE FINANCIAL STATEMENTS API'S INCOME TAX RETURNS ARE GENERALLY SUBJECT TO EXAMINATION BY THE IRS FOR THREE YEARS AFTER THEY WERE FILED
PART XI, LINE 8 - OTHER ADJUSTMENTS		PENSION-RELATED CHANGES OTHER THAN NET PERIODIC PENSION COSTS 2,844,557

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493319025061

OMB No 1545-0047

SCHEDULE F (Form 990)

Department of the Treasury Internal Revenue Service

#### **Statement of Activities Outside the United States**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. ► Attach to Form 990. ► See separate instructions.

Open to Public **Inspection** 

Name of the organization AMERICAN PETROLEUM INSTITUTE

**Employer identification number** 

13-0433430

Part I	General Information on	Activities Outside the United States. Complete if the organization a	answered
	"Yes" to Form 990, Part IV	line 14b.	

For grantmakers. Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award 

No

For grant makers. Describe in Part V the organization's procedures for monitoring the use of grant funds outside the United States

(a) Region	( <b>b</b> ) Number of offices in the region	(c) Number of employees or agents in region or independent contractors	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region/investments in region
EAST ASIA AND THE PACIFIC	2	3	PROGRAM SERVICES	CERTIFICATION PROGRAMS	3,578,50
EUROPE			GRANTS AND CONTRIBUTIONS TO RECIPIENTS		145,40
EUROPE	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	750,38
MIDDLE EAST & N AFRICA	1	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	365,76
NORTH AMERICA	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	357,83
RUSSIA AND THE NIS	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	210,98
SOUTH AMERICA	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	198,94
SOUTH ASIA	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	359,71
CENTRAL AMERICA & CARIBBEAN	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	30,69
SUB-SAHARAN AFRICA	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	108,46
Sub-total Total from continuation shoots		3			5,967,51
Total from continuation sheets to Part I		0			139,16
Totals (add lines 3a and 3b) ivacy Act and Paperwork Reduction		3		No 50082W <b>Schedul</b>	6,106,68 e F (Form 990) 2010

(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		EUROPE	SCI RSCH	130,402	WIRE XFER		N/A	N/A
		EUROPE	DEVELOPMENT INDUSTRY GUIDANCE	15,000	WIRE XFER		N/A	N/A
Enter total r tax-exempt	number of recipie by the IRS, or fo	ent organizations l or which the grant	isted above that are r tee or counsel has pro	recognized as charit ovided a section 501	les by the foreign c (c)(3) equivalency	ountry, recognized letter	l as . ►	0
Enter total r	number of other	organizations or e	ntities				. •	2

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990,

Part III	<b>Grants and Other Assistance t</b>	o Individuals	Outside the Unit	ed States. Complete i	if the organization a	nswered "Yes" to Form 9	990, Part IV, line 16.
	Use Part V if additional space is ne	eded.		-	_		

(a) Type of grant or assistance	( <b>b</b> ) Region	(c) Number of recipients	( <b>d)</b> A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash	(g) Description of non-cash	(h) Method of valuation
	í <u></u>		·		assistance	assistance	(book, FMV, appraisal, other)
	<u> </u>				1		
	1		· · · · · · · · · · · · · · · · · · ·		,		
	1		· · · · · · · · · · · · · · · · · · ·		,		
	1		· · · · · · · · · · · · · · · · · · ·		,		
	1	1			,		
	1	1			,		
	1		· · · · · · · · · · · · · · · · · · ·		,		
	1		·		'		
	1				,		
	 		· · · · · · · · · · · · · · · · · · ·		,		
	 				,		
	1				,		
	1		· · · · · · · · · · · · · · · · · · ·		,		
	1		· · · · · · · · · · · · · · · · · · ·		,		
	1		· · · · · · · · · · · · · · · · · · ·		,		
	1		· · · · · · · · · · · · · · · · · · ·		,		
	1		· · · · · · · · · · · · · · · · · · ·		,		
	1		·		'		

#### Part IV Foreign Forms

1	Was the organization a U S transferor of property to a foreign corporation during the tax year? <i>If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)</i>	Γ	Yes	<b>▽</b>	Νo
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)	Γ	Yes	굣	Νo
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)	Г	Yes	<u> </u>	Νο
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)	Г	Yes	<u>~</u>	Νο
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)	Г	Yes	<u>r</u>	Νο
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).	Г	Yes	⊽	Νo

Schedule F (Form 990) 2010

Part V Supplemental Information

Complete this part to provide the information (	(see instructions)	required in Part I,	line 2, and any	addıtıonal
information				

<u>information.</u>		
Identifier	ReturnReference	Explanation
PROCEDURE FOR MONITORING		SCHEDULE F, PART I, LINE 2 ALL GRANTS ARE ASSIGNED
GRANTS OUTSIDE THE U S		AN API STAFF MEMBER AS THE CONTRACT OFFICER THE
		CONTRACT'S OFFICER'S RESPONSIBILITIES INCLUDE
		MONITORING THE ACTIVITIES OF GRANTEES, AS WELL AS
		RECEIPT AND REVIEW OF PERIODIC PROGRESS REPORTS
METHOD USED TO ACCCOUNT		SCHEDULE F, PART I, LINE 3 API'S CERTIFICATION
FOR EXPENDITURES		PROGRAMS INCLUDE LICENSING OF MANUFACTURERS AND
		INDIVIDUALS THROUGHOUT THE WORLD AUDITS OF
		MANUFACTURERS ARE CONDUCTED THROUGH
		INDEPENDENT CONTRACTORS, WHICH ARE PRIMARILY
		COORDINATED THROUGH A U S -BASED ENTITY THE
		EVALUATION AND GRANT OF LICENSES IS CONDUCTED AT
		API'S HEADQUARTERS IN WASHINGTON, D C SIMILARLY,
		API'S INDIVIDUAL CERTIFICATION EXAMINATIONS ARE
		OFFERED AT VARIOUS WORLD-WIDE LOCATIONS,
		PROCTORED BY A U S -BASED INDEPENDENT
		CONTRACTOR THE EXAMINATION RESULTS AND
		CERTIFICATIONS ARE ALSO EVALUATED AND AWARDED AT
		API'S HEADQUARTERS IN WASHINGTON, D C
-		<del> </del>
-		<del>-  </del> -

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

Schedule I

(Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

DLN: 93493319025061 OMB No 1545-0047

Employer identification number

### **Grants and Other Assistance to Organizations, Governments and Individuals in the United States**

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

**Inspection** 

AMERICAN PETROLEUM INSTITUTE						13-0433430	
Part I General Information							
1 Does the organization maintain r the selection criteria used to awa	ecords to substantı ard the grants or as	ate the amount of the sistance?	grants or assistance, the	grantees' eligibility for	the grants or assist	ance, and	✓ Yes ┌
2 Describe in Part IV the organizat							
Form 990, Part IV, line duplicated if additional	21 for any recip	ient that received n	nore than \$5,000. Ch	eck this box if no one	recipient receive	ed more than \$5,000.	
1 (a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of gra or assistance
See Addıtıonal Data Table							
		1					
		_					
<ul><li>Enter total number of section 50</li><li>Enter total number of other organ</li></ul>							32 22

Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
	Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	( <b>b)</b> Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Ident if ier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U.S.	,	SCHEDULE I, PART I, LINE 2 ALL GRANTS ARE ASSIGNED AN API STAFF MEMBER AS THE CONTRACT OFFICER THE CONTRACT OFFICER'S RESPONSIBILITIES INCLUDE MONITORING THE ACTIVITIES OF GRANTEES, AS WELL AS THE RECEIPT AND REVIEW OF PERIODIC PROGRESS REPORTS

Software ID: **Software Version:** 

**EIN:** 13-0433430

Name: AMERICAN PETROLEUM INSTITUTE

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COALITION FOR AMERICAN JOBSC/O AMERICAN CHEMISTRY COUNCIL 700 2ND ST NE WASHINGTON, DC 20002	27-5075681	501 C 6	1,000,000				GENERAL SUPPORT
AMERICAN COUNCIL FOR CAPITAL FORMATION1750 K STREET NW SUITE 400 WASHINGTON, DC 20006	52-0991278	501 C 6	50,000				GENERAL SUPPORT
AMERICAN LEGISLATIVE EXCHANGE1101 VERMONT AVE NW 11TH FLOOR WASHINGTON,DC 20005	52-0140979	501 C 3	10,000				EVENT SPONSORSHIP
AMERICANS FOR PROSPERITY2111 WILSON BLVD SUITE 350 ARLINGTON,VA 22201	75-3148958	501 C 4	25,500				ENERGY EDUCATION
AMERICANS FOR TAX REFORM722 12TH STREET NW 4TH FLOOR WASHINGTON, DC 200053966	52-1403587	501 C 4	50,000				ENERGY EDUCATION
AMERICA'S WETLAND FOUNDATION1055 ST CHARLES AVENUE SUITE 100 NEW ORLEANS, LA 70130	30-0192739	501 C 3	50,000				GENERAL SUPPORT
ASSOCIATION FOR ENVIRONMENTAL HEALTH AND SCIENCES150 FEARING STREET SUITE 21 AMHERST, MA 01002	26-2624347	501 C 3	10,000				EVENT SPONSORSHIP
BUILDING & CONSTRUCTION TRADES DEPT AFL-CIO815 16TH STREET NW SUITE 600 WASHINGTON, DC 20006	53-0025755	501 C 3	10,000				EVENT SPONSORSHIP
BUSINESS INDUSTRY POLITICAL ACTION COMMITTEE (BIPAC)888 SIXTEENTH STREET NW WASHINGTON, DC 20006	13-1985476	N/A	250,000				ENERGY EDUCATION
CARBON SEQUESTRATION COUNCIL1155 F STREET NW SUITE 700 WASHINGTON, DC 20004	26-2304244	501 C 6	20,000				GENERAL SUPPORT
COMMON GROUND ALLIANCE1421 PRINCE STREE SUITE 410 ALEXANDRIA,VA 22314	41-1984081	501 C 3	10,000				EVENT SPONSORSHIP
CONGRESSIONAL COALITION ON ADOPTION INSTITUTE311 MASSACHUSETTS AVENUE NW WASHINGTON, DC 20002	54-2035617	501 C 3	50,000				GENERAL SUPPORT

Form 990,Schedule 1, Par	t 11, Grants and	Other Assistance	to Governments	and Organization	is in the United St	ates	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	( <b>d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CONGRESSIONAL HISPANIC CAUCUS INSTITUTE911 SECOND STREET NE WASHINGTON, DC 20002	52-1114225	501 C 3	125,000				EVENT SPONSORSHIP
CONGRESSIONAL SPORTSMEN'S FOUNDATION110 NORTH CAROLINA AVE SE WASHINGTON, DC 20003	52-1686163	501 C 3	10,000				EVENT SPONSORSHIP
CONSUMER ENERGY ALLIANCE2211 NORFOLK STREET SUITE 614 HOUSTON,TX 77098	26-1658339	501 C 4	35,000				EVENT SPONSORSHIP
ENERGY POLICY RESEARCH1201 WISCONSIN AVENUE WASHINGTON, DC 20007	13-1512139	501 C 6	30,000				ENERGY POLICY RESEARCH
ENVIRONMENTAL COUNCIL OF THE STATES 444 N CAPITOL STREET NW SUITE 305 WASHINGTON, DC 20001	36-3962169	501 C 3	25,000				GENERAL SUPPORT
GROUND WATER RESEARCH & EDUCATION FOUNDATION13308 N MACARTHUR BLVD OKLAHOMA CITY,OK 73142	73-1271210	501 C 3	10,000				GENERAL SUPPORT
INDEPENDENT PETROLEUM ASSOCIATION OF AMERICA1201 15TH STREET NW SUITE 300 WASHINGTON, DC 20005	73-0296927	501 C 6	100,000				ENERGY EDUCATION
INSTITUTE FOR ENERGY RESEARCH1100 H STREET NW SUITE 400 WASHINGTON, DC 20005	76-0149778	501 C 3	50,000				ENERGY POLICY RESEARCH
INTERNATIONAL CONSERVATION CAUCUS FOUNDATION3250 PROSPECT ST NW WASHINGTON, DC 20007	83-0449176	501 C 3	25,000				GENERAL SUPPORT
MASSACHUSETTS INSTITUTE OF TECHNOLOGY (MIT)77 MASSACHUSETTS AVENUE CAMBRIDGE, MA 02139	04-2103594	501 C 3	33,000				ENERGY EDUCATION
MICHIGAN STATE UNIVERSITY300 SPARTAN WAY EAST LANSING, MI 488241005	38-6005984	SEC 115	50,000				ENVIRONMENTAL RESEARCH
MONTANA DEPARTMENT OF ENVIRONMENTAL QUALITY (MDEQ)1100 NORTH LAST CHANCE GULCH HELENA, MT 596200901	81-0302402	SEC 115	66,642				PETRO-CHEMICAL RESEARCH

Form 990, Schedule I, Part	11, Grants and	Other Assistance	to Governments	and Organization	s in the United Sta	ites	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MONTANA ECONOMIC DEVELOPERS ASSOCIATION (MEDA)118 E SEVENTH STREET SUITE 2A ANACONDA, MT 59711	81-0488036	501 C 3	10,000				PETRO-CHEMICAL RESEARCH
NATIONAL BLACK CHAMBER OF COMMERCE 1350 CONNECTICUT AVE NW 405 WASHINGTON, DC 20036	35-1889294	501 C 3	30,000				EVENT SPONSORSHIP
NATIONAL FISH AND WILDLIFE FOUNDATION 1133 15TH STREET SUITE 1100 WASHINGTON, DC 20005	52-1384139	501 C 3	50,000				GENERAL SUPPORT
NATIONAL FOREIGN TRADE COUNCIL1625 K STREET NW SUITE 200 WASHINGTON, DC 20006	13-5266965	501 C 6	20,000				EV ENT SPONSORSHIP
NATIONAL FOUNDATION FOR WOMEN LEGISLATORS INC910 16TH STREETNW SUITE 100 WASHINGTON, DC 20006	52-1480785	501 C 3	10,000				EVENT SPONSORSHIP
NATIONAL PETROCHEMICAL & REFINERS ASSOCIATION 1667 K STREET SUITE 700 WASHINGTON, DC 20006	53-0115970	501 C 6	45,000				ENERGY EDUCATION
NCLS FOUNDATION FOR STATE LEGISLATURES7700 EAST FIRST PLACE DENVER, CO 80230	74-2232576	501 C 3	7,500				EVENT SPONSORSHIP
NICHOLLS STATE UNIVERSITY FOUNDATION PO BOX 2062 THIBODEAUS,LA 70310	72-6031425	501 C 3	20,000				EVENT SPONSORSHIP
NORTHWESTERN UNIVERSITY SCHOOL OF LAW357 EAST CHICAGO AVENUE CHICAGO,IL 60611	36-2167817	501 C 3	40,000				CIVIL JUSTICE ISSUES
OFFSHORE ENERGY CENTER200 N DAIRY ASHFORD ST SUITE 4119 HOUSTON,TX 770791101	76-0280571	501 C 3	10,000				EVENT SPONSORSHIP
OIL AND NATURAL GAS INDUSTRY LABOR MANAGEMENT COMMITTEE 101 N UNION STREET SUITE 305 ALEXANDRIA, VA 22134	27-0567842	501 C 6	220,000				GENERAL SUPPORT
REPUBLICAN GOVERNORS PUBLIC POLICY COMMITTEE1747 PENNSYLVANIA AVE NW SUITE 250 WASHINGTON, DC 20006	20-0306803	501 C 4	10,000				GENERAL SUPPORT

Form 990,5chedule 1, Part	ii, Grants and	- Other Assistance	to dovernments	and organization	s in the office ste		
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SMALL BUSINESS AND ENTERPRENEURSHIP COUNCIL2944 HUNTER MILL ROAD SUITE 204 OAKTON,VA 22124	36-3756240	501 C 4	25,000				GENERAL SUPPORT
SOUTHERN CHRISTIAN LEADERSHIP CONFERENCE 320 AUBURN AVENUE NE ATLANTA,GA 30303	58-0807748	501 C 4	25,000				EVENT SPONSORSHIP
STANFORD UNIVERSITY TERMAN ENGINEERING CENTER ROOM 452 STANFORD,CA 943054026	94-1156365	501 C 3	15,000				EVENT SPONSORSHIP
STRONGER13308 N MACARTHUR OKLAHOMA CITY, OK 73142	31-1666039	501 C 3	200,000				GENERAL SUPPORT
TEXAS OIL AND GAS ASSOCIATION304 WEST THIRTEENTH ST AUSTIN,TX 787011823	20-4669692	501 C 6	10,000				LEGAL ISSUES
THE BRYCE HARLOW FOUNDATION1701 PENNSYLVANIA AVE NW 400 WASHINGTON, DC 20006	52-1266620	501 C 3	7,500				EVENT SPONSORSHIP
THE SIXTY PLUS ASSOCIATION515 KING STREET SUITE 315 ALEXANDRIA, VA 22314	54-1564919	501 C 4	25,000				ENERGY EDUCATION
UNITED STATES ASSOCIATION FOR ENERGY ECONOMICS (USAEE)28790 CHAGRIN BLVD CLEVELAND,OH 44122	34-1755274	501 C 6	10,000				EVENT SPONSORSHIP
UNIVERSITY OF CALIFORNIA DAVIS1 SHIELDS AVENUE DAVIS,CA 95616	94-6036494	SEC 115	180,000				PETRO-CHEMICAL HEALTH EFFECT RESEARCH
UNIVERSITY OF CONNECTICUTDEPT OF PHARMACEUTICAL SCIENCES 69 N EAGLEVILLE RD U- 3092 STORRS, CT 06269	22-2505202	SEC 115	256,839				PETRO-CHEMICAL RESEARCH
VIRGINIA SUSTAINABLE BUILDING NETWORKPO BOX 6539 ARLINGTON,VA 22206	54-1757778	501 C 3	10,000				EVENT SPONSORSHIP
VOLTA LIVE INC5500 FRIENDSHIP BLVD 2322 N CHEVY CHASE, MD 20815	25-5291054	N/A	10,000				EVENT SPONSORSHIP

Torin 330,5cheddie 1, Tur	t 11, Grants and	a other Abbibtance	to dovernments	and organization	5 m the omted ou	1105	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
KASICH-TAYLOR NEW DAY INAUGURAL COMMITTEE 340 E GAY STREET COLUMBUS,OH 43215	27-3902346	N/A	10,000				EVENT SPONSORSHIP
PENNSYLVANIA INDEPENDENT OIL AND GAS ASSOCIATION (PIOGA)115 VIP DRIVE SUITE 210 WEXFORD, PA 15090	25-1815131	501 C 6	37,500				ADVOCACY EFFORTS - PROPOSED TAX
THE CORBETT CAWLEY INAUGURAL COMMITTEE 200 NORTH THIRD STREET 13TH FLOOR HARRISBURG,PA 17101	27-3934993	501 C 4	15,000				EVENT SPONSORSHIP
GIRL SCOUT COUNCIL OF THE NATION'S CAPITAL 4301 CONN AVENUE NW SUITE M-2 WASHINGTON, DC 20008	54-0732966	501 C 3	30,000				EVENT SPONSORSHIP
NALEO EDUCATION FUND 1122 W WASHINGTON ROAD 3RD FLOOR LOS ANGELES, CA 90015	52-1212849	501 C 3	30,000				EVENT SPONSORSHIP
TRI-STATE BIRD RESCUE AND RESEARCH INC110 POSSUM HOLLOW ROAD NEWARK, DE 19711	51-0285807	501 C 3	10,000				EVENT SPONSORSHIP

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493319025061

**Employer identification number** 

OMB No 1545-0047

**Compensation Information** 

Schedule J (Form 990)

Name of the organization

Department of the Treasury Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

AME	RICAN PETROLEUM INSTITUTE	13-0433430			
Pa	rt I Questions Regarding Compensation	n			
		_		Yes	Νo
1a		ovided any of the following to or for a person listed in Form I to provide any relevant information regarding these items			
	First-class or charter travel	Housing allowance or residence for personal use			
	▼ Travel for companions	Payments for business use of personal residence			
	Tax idemnification and gross-up payments	Health or social club dues or initiation fees			
	Discretionary spending account	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the or reimbursement orprovision of all the expenses desc	rganization follow a written policy regarding payment or ribed above? If "No," complete Part III to explain	1b	Yes	
2	Did the organization require substantiation prior to r officers, directors, trustees, and the CEO/Executive		2	Yes	
3	Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all the Compensation committee  Independent compensation consultant  Form 990 of other organizations	·			
4	During the year, did any person listed in Form 990, I or a related organization	Part VII, Section A, line 1a with respect to the filing organization			
а	Receive a severance payment or change-of-control	payment from the organization or a related organization?	4a	Yes	
ь	Participate in, or receive payment from, a supplemen	ntal nonqualified retirement plan?	4b	Yes	
c	Participate in, or receive payment from, an equity-ba	ased compensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and pr	ovide the applicable amounts for each item in Part III			
5	Only 501(c)(3) and 501(c)(4) organizations only mu For persons listed in form 990, Part VII, Section A, compensation contingent on the revenues of				
а	The organization?		5a		
b	Any related organization?		5b		
	If "Yes," to line 5a or 5b, describe in Part III				
6	For persons listed in form 990, Part VII, Section A, compensation contingent on the net earnings of	line 1a, did the organization pay or accrue any			
а	The organization?		6a		
b	Any related organization?		6b		
	If "Yes," to line 6a or 6b, describe in Part III				
7	For persons listed in Form 990, Part VII, Section A, payments not described in lines 5 and 6? If "Yes," of		7		
8	Were any amounts reported in Form 990, Part VII, p subject to the initial contract exception described in in Part III	paid or accured pursuant to a contract that was n Regs section 53 4958-4(a)(3)? If "Yes," describe	8		
9	If "Yes" to line 8, did the organization also follow the	e rebuttable presumption procedure described in Regulations			

section 53 4958-6(c)?

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name	(B) Breakdown	of W-2 and/or 1099-MI	ISC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Nume	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
See Addıtıonal Data Table							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
( 10 )							
( 11 )							
( 12 )							
( 13 )							
( 14 )							
( 15 )							
( 16 )							

#### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

	1	
Ident if ier	Return Reference	Explanation
	1A	FIRST CLASS OR CHARTER TRAVEL- FIRST CLASS AIR TRAVEL IS LIMITED TO EXECUTIVE STAFF MEMBERS OTHER STAFF MEMBERS MAY TRAVEL FIRST OR BUSINESS CLASS ONLY WHEN ACCOMPANYING AN EXECUTIVE STAFF MEMBER, A MEMBER COMPANY EXECUTIVE OR GOVERNMENTAL OFFICIAL WHO TRAVELS FIRST CLASS OR BUSINESS CLASS, OR, FOR INTERNATIONAL FLIGHTS, WHEN EXTENUATING CIRCUMSTANCES JUSTIFYING TRAVELING BUSINESS CLASS FIRST OR BUSINESS CLASS AIR TRAVEL MUST BE APPROVED IN ADVANCE BY AN EXECUTIVE STAFF MEMBER, AND THE EMPLOYEE MUST PROVIDE THE JUSTIFICATION ON THE EXPENSE REPORT FIRST CLASS TRAIN PASSAGE IS AN ACCEPTABLE ALTERNATIVE TO COACH AIR FARES OF EQUAL OR GREATER VALUE IT IS NOT API'S PRACTICE TO CHARTER TRAVEL TRAVEL FOR COMPANIONS- INSTANCES IN WHICH A SPOUSE ACCOMPANIES AN EMPLOYEE TRAVELING ON BUSINESS AT API EXPENSE ARE LIMITED AND APPROVED IN ADVANCE IN SUCH AUTHORIZED CASES, UNLESS THE STRICT LEGAL DEFINITION OF BUSINESS PURPOSE IS MET, THE REIMBURSEMENT IS TREATED AS TAXABLE INCOME TO THE EMPLOYEE TAX IDEMNIFICATION AND GROSS UP PAYMENTS- FOR EMPLOYEES WHO QUALIFY TO PARTICIPATE IN THE NON-QUALIFIED RETIREMENT INCOME PLAN, API PAYS TAXES DUE ON THE ACCRUED BENEFITS AS THEY ARE AWARDED TO THE PARTICIPANTS THESE TAX PAYMENTS ARE TREATED AS AN ADVANCE AND METTED FROM THE ACCRUED BENEFITS TO THE PARTICIPANTS UPON DISTRIBUTION HEALTH OR SOCIAL CLUB DUES OR INITIATION FEES- REIMBURSEMENT OF CLUB DUES TO AN EMPLOYEE FOR MEMBERSHIP IN ANY CLUB ORGANIZED FOR PLEASURE, RECREATION, OR OTHER SOCIAL PURPOSE (I E , COUNTRY CLUBS, LUNCHEON CLUBS, AND AIRLINE AND HOTEL CLUBS) IS LIMITED AND REQUIRES EXECUTIVE STAFF APPROVAL EMPLOYEES WHO HAVE BEEN REIMBURSED FOR CLUB DUES MUST ANNUALLY ACCOUNT FOR THEIR BUSINESS USE, AND NON-BUSINESS USE IS TREATED AS TAXABLE INCOME TO THE EMPLOYEE API OFFERS ALL WASHINGTON, D C EMPLOYEES AN OPPORTUNITY TO JOIN A LOCAL HEALTH CLUB AT A DISCOUNTED RATE API PAYS A PORTION OF THE DUES (\$13 42 PER SEMI-MONTHLY PAY PERIOD) AND TREATS THIS PORTION AS TAXABLE INCOME TO THE EMPLOYEE
		LINE 4A THE FOLLOWING RECEIVED PAYMENTS BASED ON A SEVERANCE AGREEMENT CRAIG, JIM C - \$195,768 FORD, JAMES E - \$160,780 HARGETT, BRENDA S - \$187,354 LINE 4B PARTICIPANTS IN THE AMERICAN PETROLEUM INSTITUTE SUPPLEMENTAL BENEFIT PLANS RECEIVED CONTRIBUTIONS IN 2010 AS FOLLOWS GERARD, JACK N - \$1,807,244 - INCLUDES NON-VESTED ACCRUAL OF \$1,710,819 NG, HARRY M - \$209,776 - INCLUDES NON-VESTED ACCRUAL OF \$28,593 GRECO, ROBERT L - \$184,017 - INCLUDES NON-VESTED ACCRUAL OF \$27,991 DURBIN, MARTIN J - \$80,320 - INCLUDES NON-VESTED ACCRUAL OF \$74,341 ROBERTSON, JOHN E - \$23,727 - INCLUDES NON-VESTED ACCRUAL OF \$23,477 MODINE, JOHN D - \$29,724 ISAKOWER, KYLE B - \$51,930 - INCLUDES NON-VESTED ACCRUAL OF \$19,865 ROZETT, LINDA G - \$32,603 - INCLUDES NON-VESTED ACCRUAL OF \$31,603 MILITO, ERIK G - \$21,069 - NON-VESTED ACCRUAL ONLY HUNT, JR, ALVIS T - \$213,012 COBBS, DREW P - \$33,147 FELDMAN, HOWARD J - \$27,304 FELMY, JOHN C - \$14,565 KEREKES, JOHN P - \$17,968 LINE 4B PARTICIPANTS IN THE AMERICAN PETROLEUM INSTITUTE SUPPLEMENTAL BENEFITS PLANS RECEIVED PAYMENTS IN 2010 AS FOLLOWS CRAIG, JIM C - \$637,009 FORD, JAMES E - \$570,472 HARGETT, BRENDA S - \$147,682

Software ID: Software Version:

**EIN:** 13-0433430

Name: AMERICAN PETROLEUM INSTITUTE

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Form 990, Schedule J, Part	<u> </u>	Officers, Direct	ors, Trustees, Ke	<u>y Employees, and</u>	i Hignest Compen	<u>sated Employees</u>		
(A) Name		(B) Breakdown of	W-2 and/or 1099-MIS	C compensation	(C) Deferred compensation	( <b>D)</b> Nontaxable benefits	(E) Total of columns (B)(ı)-(D)	<b>(F)</b> Compensation reported in prior Form
		(i) Base empensation	(ii) Bonus & incentive compensation	(iii) Other compensation	compensation	belleties	(5)(1) (5)	990 or Form 990-EZ
I 3	1)	2,169,760 0	2,400,000 0	102,289 0	1,724,620 0	32,203 0	6,428,872 0	0
	1)	298,145 0	158,700 0	182,707 0	82,946 0	19,034 0	741,532 0	0 0
	ı) ı)	247,600 0	109,900 0	736 0	30,562 0	11,804 0	400,602	0 0
	ı) ı)	443,016 0	135,000	9,722 0	54,391 0	27,609 0	669,738 0	0
	ı) ı)	213,860 0	97,700 0	33,089 0	66,822 0	28,713 0	440,184 0	0
	ı) ı)	229,344 0	94,300 0	2,173 0	<b>4</b> 2,778 0	3,685 0	372,280 0	0
	ı) ı)	291,953 0	143,000 0	157,865 0	80,975 0	32,267 0	706,060	0
	ı) ı)	203,860 0	80,300 0	444 0	46,344 0	30,963 0	361,911 0	0
	ı) ı)	230,038	88,400 0	32,108 0	40,779 0	18,825	410,150 0	0
	ı) ı)	286,403 0	106,200	221,029 0	95,652 0	26,411 0	735,695 0	0
	ı) ı)	202,680 0	70,000 0	28,628 0	75,114 0	26,453 0	402,875	0
	1)	224,250 0	59,000 0	16,981 0	53,903 0	17,744 0	371,878 0	0
	1)	216,265 0	61,400 0	36,539 0	81,700 0	29,682 0	425,586 0	0 0
	ı) ı)	212,613 0	44,800 0	23,334 0	115,164 0	24,063 0	419,974 0	0 0
	ı) ı)	0	0	408,039 0	0	6,147 0	414,186 0	175,823 0
	1)	0	0	400,052 0	0	0	400,052	203,522
	1)	0	0	3 <b>44</b> ,709 0	30,338 0	8,483 0	383,530 0	103,915

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493319025061

OMB No 1545-0047

Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

#### **Transactions with Interested Persons**

► Complete if the organization answered
"Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c,
or Form 990-EZ, Part V lines 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

**2010** 

Open to Public Inspection

Name of the organization  AMERICAN PETROLEUM INSTITUTE								mployer ı	dentifica	ation numb	er
								3-04334			
Part I Excess Benefit Train Complete if the organization										40h	
•				m 990, i	art IV, line 25a c	01 250, 0	or Form	990-62,	Part V, I		orrected?
1 (a) Name of disq	ualıfıed	person	l		<b>(b)</b> Desc	ription	of trans	action		Yes	
2 Enter the amount of tax impos	ed on t	he orga					ng the	year unde	r		
	• •							•	* \$ —		
3 Enter the amount of tax, If any	, on line	e 2, abo	ove, reimburs	ed by th	e organization .		• •	<b>P</b>	* \$		
Part II Loans to and/or											
Complete if the organi	<u>zation a</u> T	ans we re	d "Yes" on F	orm 990	), Part IV, line 26 I	, or Forr	n 990-l	T .	•	Ba	
	1 ' '	oan to				(e) ]	:n	(f) Appro		( <b>g)</b> Writ	ten
(a) Name of interested person and purpose	1	om the ization?	(c)Orig		(d)Balance due	defau	lt?	by boar		agreeme	nt?
parpose	<u> </u>	1	- Frincipal c	amount		V	l Na	commit	1	V	l Na
	То	From				Yes	No	Yes	No	Yes	No
	<u> </u>										
	—										
				<b>▶</b> s							
Part III Grants or Assista					Persons.						
Complete if the orga						/, line 2	27.				
(a) Name of interested pers	on	(			een interested per	rson	( <b>c)</b> A n	nount of a	rant or t	ype of assı	stance
(1)			ar	nd the or	ganızatıon		(-,			7	
			_		-						

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the	(c) A mount of transaction	(d) Description of transaction	organı	aring of zation's nues?
	organization			Yes	No
(1) COALITION FOR AMERICAN JOBS	>35% OWNERSHIP,GERARD & DURBIN SERVE AS OFFICERS & BOARD MEMBERS	, ,	CONTRIBUTIONS PROVIDED TO ORGANIZATIONS FOR GENERAL SUPPORT		No
(2) OIL AND NATURAL GAS LABOR- MANAGEMENT COMMITTEE	>35% OWNERSHIP,GERARD,NICHOLS,CAZALOT,&TILLERSON SERVE AS OFFICERS&TRUSTEES	,	CONTRIBUTIONS PROVIDED TO ORGANIZATIONS FOR GENERAL SUPPORT		No

#### Part V **Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Schedule L (Form 990 or 990-EZ) 2010

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493319025061

2010

Open to Public Inspection

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Supplemental Information to Form 990 or 990-EZ

► Attach to Form 990 or 990-EZ.

Name of the organization AMERICAN PETROLEUM INSTITUTE **Employer identification number** 

13-0433430

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 1		API'S EXECUTIVE COMMITTEE CONSISTS OF 12 MEMBERS OF THE BOARD MEMBERS INCLUDE THE API CHAIRMAN OF THE BOARD AND THE CHAIR OF THE FINANCE COMMITTEE, WITH REPRESENTATION OF THE TOP SIX (6) DUES-PAYING MEMBERS, AND THE REMAINING FOUR (4) MEMBERS CHOSEN PRINCIPALLY FROM THE LARGEST DUES-PAYING MEMBERS, INCLUDING AS MANY AS TWO (2) INDEPENDENT PETROLEUM PRODUCERS THE EXECUTIVE COMMITTEE HAS THE AUTHORITY TO EXERCISE ALL OF THE POWERS OF THE BOARD OF DIRECTORS IN THE ABSENCE OF ACTION BY THE BOARD, EXCEPT TO AMEND THE BY LAWS OR AS OTHERWISE LIMITED BY LAW IT'S RESPONSIBILITIES INCLUDE LONG-RANGE PLANNING, PROGRAM AND BUDGET DEVELOPMENT, OVERSIGHT, AND ADMINISTRATION

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 2		BUSINESS RELATIONSHIP CAZALOT, CLARENCE P , TILLERSON, REX W , NICHOLS, J LARRY , GERARD, JACK N , DURBIN, MARTIN J FAMILY RELATIONSHIP HUNT, RAY L , HUNT, W HERBERT

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 4		IN OCTOBER 2010, API'S BOARD OF DIRECTORS APPROVED A RESOLUTION TO MODIFY THE BY LAWS EFFECTIVE JANUARY 1, 2011 TO ACCOMPLISH THE FOLLOWING GOVERANCE CHANGES (1) ELIMINATE THE ANNUAL REQUIREMENT TO REPLACE ONE-HALF (1/2) OF THE BOARD, (2) ALLOW SENIOR STAFF EXECUTIVES AUTHORIZED BY THE PRESIDENT TO SIGN, IN THE NAME OF THE INSTITUTE, CONTRACTS AUTHORIZED BY THE BOARD OF THE EXECUTIVE COMMITTEE, AND (3) CREATE TWO ADDITIONAL SEATS ON THE EXECUTIVE COMMITTEE TO BE FILLED BY THE BOARD WHEN CONSIDERED NECESSARY AND APPROPRIATE CLARIFY THAT UNLESS RENOMINATED BY THE BOARD TO REMAIN ON THE EXECUTIVE COMMITTEE, THE SIX AT-LARGE MEMBERS AND THE GENERAL MEMBERSHIP COMMITTEE MEMBER MAY BE LIMITED TO TWO (2) CONSECUTIVE TERMS OF ONE (1) YEAR EACH

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6		API IS A TRADE ASSOCIATION WITH MEMBERSHIP DRAWN FROM THE OIL AND NATURAL GAS INDUSTRY AS DESCRIBED BELOW, API'S MEMBERS PARTICIPATE IN THE ELECTION OF THE BOARD REGULAR ELECTED BOARD MEMBERS HAVE FULL VOTING RIGHTS API'S PRESIDENT IS AN EX OFFICIO VOTING MEMBER OF THE BOARD OTHER EX OFFICIO MEMBERS DO NOT HAVE VOTING RIGHTS HONORARY DIRECTORS HAVE NO VOTING RIGHTS

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A		THE BOARD MEMBERS ARE ELECTED BY THE BOARD OF DIRECTORS AT THE ANNUAL MEETING EACH DIRECTOR SHALL HOLD OFFICE FOR A TWO YEAR TERM OR UNTIL THE DIRECTOR HAS CEASED TO HAVE A SUBSTANTIAL FULLTIME CONNECTION WITH THE MEMBER COMPANY THE DIRECTOR SERVED WHEN ELECTED

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11		API'S FORM 990 WAS PREPARED BY API STAFF AND REVIEWED BY ITS EXTERNAL ACCOUNTING FIRM PRIOR TO FILING, THE FORM 990 WAS INCLUDED WITH THE MATERIALS FOR THE FINANCE COMMITTEE'S ANNUAL MEETING IN OCTOBER 2011, AND REVIEWED DURING THE MEETING A COPY OF THE FORM 990 WAS PROVIDED TO THE EXECUTIVE COMMITTEE PRIOR TO FILING

1	eturn erence	Explanation
FORM PART SECTION LINE 1	TVI, TION B, 12C	API'S STANDARDS OF CONDUCT POLICY INCLUDES PROVISIONS RELATED TO A VOIDING ANY ACT THAT MAY RESULT IN A CONFLICT OF INTEREST ON AN ANNUAL BASIS, ALL EMPLOYEES ARE ASKED TO CONFIRM THEIR COMPLIANCE WITH THE STANDARDS OF CONDUCT POLICY ANY EMPLOYEE WHO IS AWARE OF A VIOLATION OF THIS POLICY MUST TAKE APPROPRIATE ACTION SO THAT THE VIOLATION IS PROMPTLY ADDRESSED THIS MAY INCLUDE REPORTING A VIOLATION TO AN EXECUTIVE STAFF MEMBER OR TO AN EXTERNALLY-OPERATED ETHICS HOTLINE ALL REPORTS ARE ASSIGNED TO AN APPROPRIATE EXECUTIVE STAFF MEMBER FOR INVESTIGATION AND RESOLUTION AND A REPORT OF ALL INCIDENTS ARE PROVIDED TO THE FINANCE COMMITTEE EACH YEAR THE BOARD OF DIRECTORS ADOPTED A CONFLICT OF INTEREST POLICY IN 2008 THAT REQUIRES FULL DISCLOSURE OF ALL ACTUAL AND POTENTIAL CONFLICTS THE DISINTERESTED MEMBERS OF THE API EXECUTIVE COMMITTEE SHALL MAKE A DETERMINATION AS TO WHETHER A CONFLICT EXISTS AND WHAT SUBSEQUENT ACTION IS APPROPRIATE (IF ANY) A COPY OF THE POLICY IS PROVIDED TO ALL BOARD MEMBERS WHO ARE REQUESTED TO COMPLETE AND SIGN AN ACKNOWLEDGMENT AND DISCLOSURE FORM

ldentifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 15	COMPENSATION FOR API'S PRESIDENT & CEO, OTHER OFFICERS, AND KEY EMPLOYEES ARE REVIEWED AND APPROVED BY THE EXECUTIVE COMMITTEE ON AN ANNUAL BASIS, BASED ON PERFORMANCE REVIEWS, EXTERNAL COMPARABLE DATA OBTAINED FROM CONSULTANTS, AND OTHER RELEVANT INFORMATION THE PRESIDENT & CEO'S COMPENSATION IS BASED ON A WRITTEN CONTRACT APPROVED BY THE EXECUTIVE COMMITTEE A REVIEW WAS CONDUCTED IN 2010

le	dentifier	Return Reference	Explanation						
		FORM 990, PART VI, SECTION C, LINE 19	NO DOCUMENTS AVAILABLE TO THE PUBLIC						

ldentifier	Return Reference	Explanation
	FORM 990, PART VI, LINE 10B	EXPLANATION OF STATE COUNCILS API OPERATES STATE PETROLEUM COUNCILS LOCATED IN VARIOUS STATE CAPITALS THESE ARE NOT SEPARATE LEGAL ENTITIES BUT OPERATE AS BRANCH OFFICES OF API UNDER LOCAL TRADE NAMES THERE ARE ALSO SEVERAL UNRELATED LOCAL CHAPTERS THAT EXIST THAT MAY USE THE API NAME, BUT THEY ARE SEPARATE LEGAL ENTITIES FROM API

ldentifier	Return Reference	Explanation						
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED LOSSES ON INVESTMENTS -67,552 PENSION-RELATED CHANGES OTHER THAN NET PERIODIC PENSION COSTS 2,844,557 TOTAL TO FORM 990, PART XI, LINE 5 2,777,005						

	ldentifier	Return Reference	Explanation
I		FORM 990, PART XII, LINE 2C	THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

DLN: 93493319025061

2010

OMB No 1545-0047

Open to Public Inspection

Schedule R (Form 990) 2010

**Employer identification number** 

## **Related Organizations and Unrelated Partnerships**

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ► Attach to Form 990. ► See separate instructions.

Department of the Treasury Internal Revenue Service

Name of the organization

AMERICAN PETROLEUM INSTITUTE

(Form 990)

**SCHEDULE R** 

13-0433430									
Part I Identification of Disregarded Entities (Com	plete if the organization	n answered "Yes"	on Form 990, Par	t IV, line 33.)					
(a) Name, address, and EIN of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Total income	<b>(e)</b> End-of-year assets	<b>(f)</b> Direct controlling entity				
Part II Identification of Related Tax-Exempt Orga or more related tax-exempt organizations during	g the tax year.) (b)	the organization (c) Legal domicile (state	answered "Yes" o	(e)	(f)	(g Section 5	g) 12(b)(13)		
Name, address, and EÌN of related organization	Primary activity	or foreign country)	Exempt Code section	Public charity status (if section 501(c)(3))	Direct controlling entity	controlled organization			
(1) AMERICAN PETROLEUM INSTITUTE POLITICAL ACTION COMMITTEE					1	Yes	No		
1220 L STREET NW WASHINGTON, DC 20005 27-2596972	PAC/SEPARATE SEGREGATED FUND	DC	527			Yes			
27 2330372									

Cat No 50135Y

because	it had one or mo	re relat	ed organizations t	reated as a partne	ership during the t	ax yea	r.)							
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income		<b>(g)</b> f end-of-year assets	(h Disprop allocat	ortionate	(i) Code V— amount in bo Schedule (Form 10	x 20 of K-1	(j) Gener mana partr	al or ging	<b>(k)</b> Percentage ownership
								Yes	No			Yes	No	
				ble as a Corpora ations treated as a						l nswered "Y	'es" on	Form	990,	Part IV,
Name, address, and	(a) d EIN of related organiz	ation	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(c Direct co ent	ntrolling	(e) Type of er (C corp, S or trust	corp,	Share o	<b>(f)</b> f total income	Shai end-o	g) re of f-year sets		<b>(h)</b> Percentage ownership
													+	

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34

(6)

(2) (3) (4)	Part V Transactions With Related Organizations (Complete if the organization answered "	Yes" on Form 990, Pa	rt IV, line 34, 35, 3	5A, or 36.)		
Recept of (i) interest (ii) animatives (iii) royalites (iv) rent from a controlled entity   II   II   II   II   II   II   II	Note. Complete line 1 if any entity is listed in Parts II, III or IV				Yes	No
B   Continue   Conti	1 During the tax year, did the orgranization engage in any of the following transactions with one or more related or	ganızatıons lısted ın Part	s II-IV?			
Company   Comp	a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity					No
A	<b>b</b> Gift, grant, or capital contribution to other organization(s)			1b		No
Residence   Leans or loan guarantees by other organization(s)   It   No   No   No   No   No   No   No   N	<b>c</b> Gift, grant, or capital contribution from other organization(s)			<b>1</b> c		No
f Sale of assets to other organization(s) g Purchase of assets from other organization(s) l Each ange of assets i Lease of facilities, equipment, or other assets to other organization(s) j Lease of facilities, equipment, or other assets from other organization(s) j Lease of facilities, equipment, or other assets from other organization(s) j Lease of facilities, equipment, or other assets from other organization(s) j Lease of facilities, equipment, or other assets from other organization(s) j Lease of facilities, equipment, or other assets from other organization(s) j Performance of services or membership or fundratising solicitations for other organization(s) j Performance of services or membership or fundrating solicitations by other organization(s) ji No m Sharing of facilities, equipment, mailing lists, or other assets jin No n Sharing of paid employees jin No p Reimbursement paid to other organization for expenses q Other transfer of cash or property to other organization(s) q Other transfer of cash or property to other organization(s) q Other transfer of cash or property from other organization(s) q Other transfer of cash or property from other organization(s) q If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	<b>d</b> Loans or loan guarantees to or for other organization(s)			1d		No
Purchase of assets from other organization(s)	e Loans or loan guarantees by other organization(s)			1e		No
Purchase of assets from other organization(s)						
the Exchange of assets    Image of Accilities, equipment, or other assets to other organization(s)   Lease of facilities, equipment, or other assets from other organization(s)   Performance of services or membership or fundraising solicitations for other organization(s)   Performance of services or membership or fundraising solicitations by other organization(s)   Performance of services or membership or fundraising solicitations by other organization(s)   Performance of services or membership or fundraising solicitations by other organization(s)   Performance of services or membership or fundraising solicitations by other organization(s)   Performance of services or membership or fundraising solicitations by other organization(s)   Performance of services or membership or fundraising solicitations by other organization(s)   Performance of services or membership or fundraising solicitations by other organization(s)   Performance of services or membership or fundraising solicitations by other organization for expenses   Performance of services or membership or fundraising solicitations by other organization for expenses   Performance of services or membership or fundraising solicitations by other organization for expenses   Performance of services or membership or fundraising solicitations by other organization for expenses   Performance of services or membership or fundraising solicitations by other organization for expenses   Performance of services or membership or fundraising solicitations by other organization for expenses   Performance of services or membership or fundraising solicitations for other organization for expenses   Performance of services or membership or fundraising solicitations for other organization for expenses   Performance of services or membership or fundraising solicitations for other organization for expenses   Performance of services or membership or fundraising solicitations for other organization for expenses   Performance of services or membership or fundraising solicitations for	<b>f</b> Sale of assets to other organization(s)			1f		No
i Lease of facilities, equipment, or other assets to other organization(s)  j Lease of facilities, equipment, or other assets from other organization(s)  k Performance of services or membership or fundraising solicitations for other organization(s)  k Performance of services or membership or fundraising solicitations by other organization(s)  m Sharing of facilities, equipment, mailing lists, or other assets  n Sharing of paid employees  o Reimbursement paid to other organization for expenses  organization for expenses  organization for expenses  organization for expenses  organization for expenses  organization for expenses  fundamental paid by other organization for expenses  organization for expenses  organization for expenses  fundamental paid by other organization for expenses  organization for expenses  fundamental paid by other organization for expenses  fundamental paid by other organization for expenses  organization for expenses  fundamental paid by other organi	<b>g</b> Purchase of assets from other organization(s)			<b>1</b> g		No
Sease of facilities, equipment, or other assets from other organization(s)   1   2   2   2   2   2   2   2   2   2	h Exchange of assets			1h		No
Reformance of services or membership or fundraising solicitations for other organization(s)   1	i Lease of facilities, equipment, or other assets to other organization(s)			1i		No
Reformance of services or membership or fundraising solicitations for other organization(s)   1						
I Performance of services or membership or fundraising solicitations by other organization(s)  II No  No  No  Sharing of facilities, equipment, mailing lists, or other assets  Imm No  In Sharing of paid employees  In No  Reimbursement paid to other organization for expenses  In No  O Reimbursement paid by other organization for expenses  In No   <b>j</b> Lease of facilities, equipment, or other assets from other organization(s)			<b>1</b> j		No	
## Sharing of facilities, equipment, mailing lists, or other assets ## No Sharing of paid employees  ## No Sharing of paid employees  ## Reimbursement paid to other organization for expenses  ## Reimbursement paid by other organization for expenses  ## Other transfer of cash or property to other organization(s)  ## Other transfer of cash or property from other organization(s)  ## The answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds  ## Other transfer of cash or property from other organization  ## Other transfer of cash or property from other organization for information on who must complete this line, including covered relationships and transaction thresholds  ## Other transfer of cash or property from other organization for information on who must complete this line, including covered relationships and transaction thresholds  ## Other transfer of cash or property from other organization for information on who must complete this line, including covered relationships and transaction thresholds  ## Other transfer of cash or property from other organization for information on who must complete this line, including covered relationships and transaction thresholds  ## Other transfer of cash or property from other organization for information on who must complete this line, including covered relationships and transaction thresholds  ## Other transfer of cash or property from other organization for information on who must complete this line, including covered relationships and transaction thresholds  ## Other transfer of cash or property from other organization for information on who must complete this line, including covered relationships and transaction thresholds  ## Other transfer of cash or property from other organization for information on who must complete this line, including covered relationships and transaction thresholds  ## Other transfer of cash or property from other organization for info	<b>k</b> Performance of services or membership or fundraising solicitations for other organization(s)			1k		No
Saring of paid employees   In   No   No   In   No   In   In   In   In   In   In   In   I	l Performance of services or membership or fundraising solicitations by other organization(s)			11		No
o Reimbursement paid to other organization for expenses  q Other transfer of cash or property to other organization(s)  1 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds  1 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds  1 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds  1 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds  1 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds  1 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds  1 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds  1 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds  2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds  2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds  2 If the answer to any of the above is "Yes," see the instructionship in the including covered relationships and transaction thresholds  3 If the answer to any of the above is	<b>m</b> Sharing of facilities, equipment, mailing lists, or other assets			1m		No
P   Reimbursement paid by other organization for expenses   1p   No   No     No   No   No   No   No	n Sharing of paid employees			1n		No
PREIMBURSEMENT PAID BY NOTE THAT SET OF CASH OF PROPERTY to other organization (s)  10 Other transfer of cash or property to other organization(s)  11 OTHER PAID BY NOTE THAT SET OF CASH OR PROPERTY OF THE PAID BY NOTE THAT SET OF CASH OR PROPERTY OF THA	• Reimbursement paid to other organization for expenses			10		No
To ther transfer of cash or property from other organization(s)  2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds  (a) (b) (c) Amount involved involved involved involved involved involved (d)  (2) (3) (4) (4)				1p		No
To ther transfer of cash or property from other organization(s)  2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds  (a) (b) (c) Amount involved involved involved involved involved involved (d)  (2) (3) (4) (4)	a Other transfer of cash or property to other organization(s)			1a		No No
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds  (a)  Name of other organization  (b)  Transaction type(a-r)  Amount involved  Method of determining amount involved involved  (2)  (3)  (4)						No
(a) Name of other organization (b) Transaction type(a-r) (c) Amount involved (d) Method of determining amount involved (2) (3) (4)						
Name of other organization Name of other organization Name of other organization (1)  (2)  (3)  (4)	2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line		ionships and transact			
(2) (3) (4)	(a) Name of other organization	Transaction		Method of determin		unt
(4)	(1)					
(4)	(2)					
(4)	(3)					
(5)	(4)					
	(5)					

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Are all partners section 501(c)(3) organizations?		<b>(e)</b> Share of end-of-year assets	(f) Disproprtionate allocations?		(g) Code V—UBI amount in box 20 of Schedule K-1 (Forn 1065)	Gene man part	ag ing tner?
			Yes	No		Yes	No		Yes	No
			-							-
										+
			1							
										+
						_				+
										$\dagger$
										T
										+
			+			-	+ +			+
			1							T

#### Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Ident if ier	Return Reference	Explanation
--------------	------------------	-------------

Schedule R (Form 990) 2010

# Software ID: Software Version:

**EIN:** 13-0433430

Name: AMERICAN PETROLEUM INSTITUTE

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent Contractors											
<b>(A)</b> Name and Title	(B) Average hours per	Posi t	(C tion ( hat a	che	')	_	T	(D) Reportable compensation from the	<b>(E)</b> Reportable compensation from related	<b>(F)</b> Estimated amount of other compensation	
	week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	from the organization and related organizations	
WILLIAM E ALBRECHT BOARD MEMBER	50	×						0	0	0	
TO FIG AL-GABSANI	50	Х						0	0	0	
BOARD MEMBER MORTEN ARNTZEN								0	0		
BOARD MEMBER	50	X						0	0	0	
CLARENCE CAZALOT BOARD MEMBER AND TREASURER	50	X		Х				0	0	0	
PATRICK D DANIEL BOARD MEMBER	50	Х						0	0	0	
CHADWICK C DEATON	50	×						0	0	0	
BOARD MEMBER TIMOTHY C FELT		^						, , , , , , , , , , , , , , , , , , ,	-		
BOARD MEMBER	50	X						0	0	0	
BRUCE C GOTTWALD BOARD MEMBER	50	×						0	0	0	
JAMES T HACKETT	50	х						0	0	0	
BOARD MEMBER FREDERIC C HAMILTON		.,									
BOARD MEMBER	50	Х						0	0	0	
PAUL HOWES BOARD MEMBER	50	×						0	0	0	
RAY L HUNT BOARD MEMBER	50	Х						0	0	0	
W HERBERT HUNT BOARD MEMBER	50	х						0	0	0	
AV JONES	50	Х						0	0	0	
BOARD MEMBER JAMES F JUSTISS											
BOARD MEMBER	50	Х						0	0	0	
PETER D KINNEAR BOARD MEMBER	50	x						О	0	0	
DAVID J LESAR BOARD MEMBER	50	х						0	0	0	
STEVE MALCOLM	50	х						0	0	0	
BOARD MEMBER  JAMES P MCGREGOR								_	_		
BOARD MEMBER	50	Х						0	0	0	
LAMAR MCKAY BOARD MEMBER	50	Х						0	0	0	
JOHN MILLER BOARD MEMBER	50	Х						0	0	0	
BJOURN MOLLER BOARD MEMBER	50	х						0	0	0	
JACK B MOORE	50	х						0	0	0	
JAMES J MULVA	50							0	0	0	
BOARD MEMBER  J LARRY NICHOLS				ļ ,,							
CHAIRMAN OF THE BOARD	50	Х		Х				0	0	0	

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

<b>(A)</b> Name and Title	(B) Average hours		tion ( that a	(che	′)			( <b>D)</b> Reportable compensation from the	(E) Reportable compensation from related	(F) Estimated amount of other compensation
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	anization (W- organizations	
ROD NELSON BOARD MEMBER	50	x						О	0	C
MARVIN ODUM	50	х						0	0	C
BOARD MEMBER ROBERT BOBBY L PARKER BOARD MEMBER	50	Х						0	0	C
CORBIN J ROBERTSON BOARD MEMBER	50	х						0	0	(
DAVID SEATON	50	х						0	0	C
BOARD MEMBER KATHLEEN SHANAHAN								0	0	0
BOARD MEMBER	50	X			_			0	0	·
REX W TILLERSON BOARD MEMBER	50	Х						0	0	C
HANK A TRUE BOARD MEMBER	50	x						О	0	C
JOHN S WATSON BOARD MEMBER	50	х						0	0	C
DAVID W WILLIAMS BOARD MEMBER	50	x						О	0	C
DAVID M WOOD BOARD MEMBER	50	Х						0	0	C
JOHN M YEARWOOD BOARD MEMBER	50	х						0	0	(
JACK N GERARD PRESIDENT AND CEO	40 00	x		x				4,672,049	0	1,756,823
HARRY M NG GENERAL COUNSEL & CORP SEC	40 00			х				639,552	0	101,980
JOHN E ROBERTSON VICE PRESIDENT	40 00			x				358,236	0	42,366
MARTIN J DURBIN EXECUTIVE VICE PRESIDENT	40 00				х			587,738	0	82,000
KYLE B ISAKO WER VICE PRESIDENT	40 00				х			344,649	0	95,535
LINDA G ROZETT VICE PRESIDENT	40 00				х			325,817	0	46,463
ROBERT L GRECO GROUP DIRECTOR	40 00				х			592,818	0	113,242
ERIK G MILITO GROUP DIRECTOR	40 00				х			284,604	0	77,307
JOHN D MODINE DIRECTOR	40 00				x			350,546	0	59,604
ALVIS TRUMAN HUNT DIRECTOR	40 00					х		613,632	0	122,063
HOWARD J FELDMAN DIRECTOR	40 00					х		301,308	0	101,567
JOHN C FELMY CHIEF ECONOMIST	40 00					х		300,231	0	71,647
DREW P COBBS STATE OFFICE EXECUTIVE DIRECTOR	40 00					×		314,204	0	111,382

# Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

<b>(A)</b> Name and Title	( <b>B)</b> Average hours	(C) Position (check all that apply)						(D) Reportable compensation	(E) Reportable compensation	<b>(F)</b> Estimated amount of other	
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations	
JOHN P KEREKES STATE OFFICE EXECUTIVE DIRECTOR	40 00					х		280,747	0	139,227	
JIM CCRAIG FORMER VICE PRESIDENT	0 00						х	408,039	0	6,147	
JAMES E FORD FORMER VICE PRESIDENT	0 00						х	400,052	0	0	
BRENDA S HARGETT FORMER VICE PRESIDENT	0 00						х	344,709	0	38,821	

#### Form 990, Part III - 4 Program Service Accomplishments (See the Instructions) 4d. Other program services ) (Expenses \$ including grants of \$ ) (Revenue \$ (Code MAINTAINING QUALITY-THE INCREASINGLY INTERNATIONAL NATURE OF THE PETROLEUM BUSINESS IS EVIDENT IN API'S APPROACH TO CERTIFYING THAT PRODUCTS MEET THE INDUSTRY'S EXACTING STANDARDS OF QUALITY SINCE 1924, API HAS LICENSED OIL FIELD EQUIPMENT MANUFACTURERS TO USE THE API MONOGRAM, RECOGNIZED AS A MARK OF QUALITY AROUND THE WORLD API LICENSES MOTOR OILS FOR USE IN BOTH GASOLINE AND DIESEL ENGINES API ALSO CERTIFIES INSPECTORS OF STORAGE TANKS, PRESSURE VESSELS, AND PIPING ) (Expenses \$ including grants of \$ (Code ) (Revenue \$ EDUCATION- API ORGANIZES SEMINARS, WORKSHOPS AND SYMPOSIA ON ISSUES VITAL TO THE INDUSTRY'S LIVELIHOOD

IT PROVIDES TRAINING MATERIALS THAT HELP PROFESSIONALS IN THE OIL AND GAS BUSINESS MEET REGULATORY REQUIREMENTS AND INDUSTRY STANDARDS

DLN: 93493320034542

# 囫

Department of the Treasury

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Internal	Revenue	Service	► The organization may have to use a copy of this return to satisfy sta	ate reporting re	quireme	nts	Inspection
A Fo	r the 2	2011 cal	endar year, or tax year beginning 01-01-2011 and ending 12-31-2011				
B Ch	eck if ap	pplicable	C Name of organization AMERICAN PETROLEUM INSTITUTE	D	Employ	er iden	tification number
☐ Add	ress ch	ange			13-04		
☐ Na	me char	nge	Doing Business As		Telepho	ne nun	nber
┌ Init	ial retur	m	Number and street (or P O box if mail is not delivered to street address) Room/suite	<u> </u>	(202)		
<b>Г</b> Тег	mınated	d	1220 L STREET NW	G	Gross re	ceipts \$	334,184,007
┌ Am	ended r	return	City or town, state or country, and ZIP + 4	_			
	olication	pending	WASHINGTON, DC 20005				
			F Name and address of principal officer	<b>H(a)</b> Is this a	group	aturn (	for
			JACK N GERARD	affiliates		eturni	⊤Yes <b>▼</b> No
			1220 L STREET NW WASHINGTON, DC 20005				
			WASHINGTON, DC 20003	H(b) Are all af			·
	x-exem	pt status	501(c)(3) ✓ 501(c) (6) ◀ (insert no )	H(c) Groupe			see instructions)
			WAPIORG	H(C) Group c	zxempen	iii iiuiii	iber P
<b>K</b> For	n of ora	ianization	✓ Corporation Trust Association Other ►	L Year of forma	ation 191	9 M 9	State of legal domicile DC
	rt I	Sumr				, , , ,	state of logar dofficing
			scribe the organization's mission or most significant activities				
<b>a</b> 1	T 5	THE MISS	SION OF THE AMERICAN PETROLEUM INSTITUTE (API) IS TO INF , VIABLE U S OIL AND NATURAL GAS INDUSTRY ESSENTIAL TO M				
Governance	=	AN EFFIC	CIENT, ENVIRONMENTALLY RESPONSIBLE MANNER				
Ē							
\$	-						
<u>ئ</u> د			s box 🔭 if the organization discontinued its operations or disposed of	more than 25%	% of≀ts≀ ı	1	sets
Activities &	l		f voting members of the governing body (Part VI, line 1a)			3	42
Ě	l		if independent voting members of the governing body (Part VI, line 1b)			4	38
ŧş	l		hber of individuals employed in calendar year 2011 (Part V, line 2a) .			5	301
Q.	l		nber of volunteers (estimate if necessary)		-	6	6,000
			elated business revenue from Part VIII, column (C), line 12 ated business taxable income from Form 990-T, line 34		-	7a 7b	5,972,114
	<b>D</b> ,	vec uniten	ated business taxable income from 1 orm 930-1, line 34	Prior Y	ear	<del>/b</del>	Current Year
	8	Contrib	outions and grants (Part VIII, line 1h)	71101 1	Cui	0	0
≗	9		m service revenue (Part VIII, line 2g)	170	0,763,0	29	204,263,445
Revenue	10	_	ment income (Part VIII, column (A), lines 3, 4, and 7d)		,,263,2		1,314,527
æ	11		revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		9,210,249		10,185,467
	12	Total re	evenue—add lines 8 through 11 (must equal Part VIII, column (A), line		1,236,5		215,763,439
	13		and similar amounts paid (Part IX, column (A), lines 1-3)		3,619,8	_	3,621,457
	14		s paid to or for members (Part IX, column (A), line 4)		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0	0
	15		s, other compensation, employee benefits (Part IX, column (A), lines				
\$		5-10)	· · · · · · · · · · · · · · · · · · ·	40	0,122,4	8 5	41,623,516
Expenses	16a	Profess	sional fundraising fees (Part IX, column (A), line 11e)			0	0
ਤੂ ਤ	b		draising expenses (Part IX, column (D), line 25) ▶0				
	17		expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		1,350,6	_	161,633,954
	18		xpenses Add lines 13-17 (must equal Part IX, column (A), line 25)		5,093,0	_	206,878,927
	19	Revenu	e less expenses Subtract line 18 from line 12		3,856,4	_	8,884,512
Not Assets or Fund Balances				Beginning of Yea		t	End of Year
38.6 38.8	20	Total a	ssets (Part X, line 16)	117	7,727,7	0 5	128,273,933
MA E	21	Total li	abilities (Part X, line 26)	7.5	5,715,8	88	101,926,506
žĒ	22	Netass	sets or fund balances Subtract line 21 from line 20	4 2	2,011,8	17	26,347,427
Pai	t II	Signa	ature Block				
know			rjury, I declare that I have examined this return, including accompanying sch it is true, correct, and complete. Declaration of preparer (other than officer)				
		<u> </u>					
Ci~-		***** Signat	* ure of officer	2012- Date	-11-15		
Sign Here		[, -	N GERARD PRESIDENT AND CEO				
			or print name and title				

⊤Yes ▼ No May the IRS discuss this return with the preparer shown above? (see instructions)  $\,$  .

Date

2021 L STREET NW SUITE 400

WASHINGTON, DC 20036

TATE AND TRYON

Preparer's signature DEBORAH G KOSNETT

Firm's name (or yours if self-employed), address, and ZIP + 4

Paid Preparer's

Use Only

Check If

self-employed •

Preparer's taxpayer identification number (see instructions) P00290720

EIN > 52-1855942

Phone no 🕨 (202) 293-2200

	1990 (2011)				Page 4
Par		t of Program Service A edule O contains a response	Accomplishments to any question in this Part III		<del>.</del>
1		organization's mission	4400400		,
- ГНЕ ∕ІАІ	MISSION OF THE A	MERICAN PETROLEUM IN	STITUTE (API) IS TO INFLUE SSENTIAL TO MEET THE ENE		
2	Did the organization		rogram services during the year	r which were not listed on	「Yes ✓ No
		nese new services on Schedi			i ica i ito
3	•		significant changes in how it co	nducts, any program	┌ Yes ┌ No
	If "Yes," describe th	nese changes on Schedule O			
4	expenses Section 5	501(c)(3) and 501(c)(4) org	complishments for each of its th anizations and section 4947(a) ises, and revenue, if any, for each	(1) trusts are required to repo	
4a	(Code	) (Expenses \$	ıncludıng grants of \$	) (Revenue \$	)
	MEDIA IT NEGOTIATES SUPPORT THAT PRODS	S WITH REGULATORY AGENCIES, R S CONGRESS, THE WHITE HOUSE A	PEFORE CONGRESS, THE EXECUTIVE EPRESENTS THE INDUSTRY IN COURT ND STATE LEGISLATORS TO ACT API A PUBLIC'S PERCEPTION OF THE INDUS	AND PARTICIPATES IN COALITIONS LSO STRIVES TO ENHANCE CREDIBI	BUILDING THE GRASSROOTS
4b	(Code	) (Expenses \$	ıncludıng grants of \$	) (Revenue \$	)
	THE FOUNDATION FOR		ABOUT THE PETROLEUM INDUSTRY IT CURRENT ISSUES IT COLLECTS AND PLE WHO NEED IT		
<b>4</b> c	(Code	) (Expenses \$	ıncludıng grants of \$	) (Revenue \$	)
	SAME STANDARDS ARE	BECOMING INTERNATIONAL STAN	THE U.S. PETROLEUM INDUSTRY SINCE DARDS, AND API'S INVOLVEMENT IN IN T THE WORLD MANY OF THESE STAND	ITERNATIONAL EVENTS AND ORGANI	IZATIONS IS GROWING MORE
	(Code	) (Expenses \$	ıncludıng grants of \$	) (Revenue \$	)
	PRODUCTS MEET THE MONOGRAM, RECOGNI	INDUSTRY'S EXACTING STANDARD	IAL NATURE OF THE PETROLEUM BUSII S OF QUALITY SINCE 1924, API HAS L UND THE WORLD API LICENSES MOTOF VESSELS, AND PIPING	icensed oil field equipment man	NUFACTURERS TO USE THE API
	(Code	) (Expenses \$	ıncludıng grants of \$	) (Revenue \$	)
			ND SYMPOSIA ON ISSUES VITAL TO THE EET REGULATORY REQUIREMENTS AND		IDES TRAINING MATERIALS THAT
4d	Other program ser	vices (Describe in Schedule	e O )		
	(Expenses \$	ıncludınç	g grants of \$	) (Revenue \$	)
4e	Total program serv	vice expenses►\$			

art IV	Checkli	st of	Required	Schedules

	•		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part $I^{\bullet}$	3	Yes	
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part $\sqrt{2}$	10		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Yes	
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV.	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements	20h		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part			
	IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		N o
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35a	Is any related organization a controlled entity of the filing organization within the meaning of section $512(b)(13)$ ?	35a	Yes	_
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		No
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If</i> "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	38	Yes	

Form 990 (	2011)
Part V	Statements Regarding Other IRS Filings and Tax Compliance
	Charles Caladala O and tamana a management to a management to the Dank V

	Check if Schedule O contains a response to any question in this Part V			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable			
	<b>1a</b> 197			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
	gaming (gambling) winnings to prize winners?	<b>1</b> c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements filed for the calendar year ending with or within the year covered by this return			
ь	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?			
		2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
h	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority	35	105	
	over, a financial account in a foreign country (such as a bank account or securities			
	account)?	4a	Yes	
b	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
		OD		
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	6a	Yes	
	organization solicit any contributions that were not tax deductible?			
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	Yes	
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	7a		
	services provided to the payor?			
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	contract?	7f		
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as	, ·		
9	required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a	<b>7</b> 1.		
	Form 1098-C?	7h		
8	the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess			
	business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11				
11	Section 501(c)(12) organizations. Enter  Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other			
,	sources against amounts due or received from them )			
122	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
_	year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue			
	qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization			
	allocated to each state	13a		
b	Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
c	Enter the aggregate amount of reserves on hand			
•	13c			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

**Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ction A. Governing Body and Management									
			Yes	No						
1.	Enter the number of voting members of the governing body at the and of the tay									
1a	Enter the number of voting members of the governing body at the end of the tax year									
b	Enter the number of voting members included in line 1a, above, who are independent									
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes							
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No						
4	4		No							
5	filed?  5 Did the organization become aware during the year of a significant diversion of the organization's assets? .									
6	Did the organization have members or stockholders?	6	Yes							
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes							
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		Νo						
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following									
а	The governing body?	8a	Yes							
b	Each committee with authority to act on behalf of the governing body?	8b	Yes							
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O										
Se	ection B. Policies (This Section B requests information about policies not required by the Internal									
Re	venue Code.)									
			Yes	No						
	Did the organization have local chapters, branches, or affiliates?	10a	Yes							
Ь	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Yes							
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing									
	the form?  Describe in Schedule O the process, if any, used by the organization to review the Form 990	11a		No						
U	Describe in Schedule of the process, if any, used by the organization to review the Form 990									
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes							
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes							
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes							
13	Did the organization have a written whistleblower policy?	13	Yes							
14	Did the organization have a written document retention and destruction policy?	14	Yes							
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?									
а	The organization's CEO, Executive Director, or top management official	15a	Yes							
b	15b	Yes								
16a	16-		N.a							
L	taxable entity during the year?	16a		No						
D	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b								
Se	ection C. Disclosure	TOD								
<u> </u>	List the States with which a copy of this Form 990 is required to be filed.									
	2.51 and 512125 Man Million a copy of clins form 550 is required to be media.									

Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available.

Own website Another's website Vpon request

- 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization ►

  JOHN E ROBERTSON

  1220 L STREET NW

  WASHINGTON,DC 20005

  (202) 682-8000

# Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0 in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the or	ganization nor any re	lated o	rgan	ızatı	ons	compe	ensat	ted any current or fo	rmer officer, direc	tor, or trustee
<b>(A)</b> Name and Title	(B) A verage hours per week (describe	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
	hours for related organizations in Schedule O)	Individual trustae or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former		MISC)	related organizations
See Additional Data Table										
				$\vdash$			_			

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	(B) A verage hours per week (describe hours	unles ar	on (d e thai	n on son er a	e bo ıs b nd a	x, oth )		Rep comp fro organiz	(D) ortable ensation m the zation (W- 9-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)		Estima amount of compen from organizat relat	ated of other sation the ion and
		for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former			Misch		organiza	
See A	vddıtıonal Data Table											+		
												+		
							-					+		
							-					+		
												_		
												$^{\dagger}$		
					_		+	-				+		
												+		
								-				4		
												_		
								<u>L_</u>						
1b	Sub-Total				•	•		<b>&gt;</b>						
	Total from continuation sheets  Total (add lines 1b and 1c) .				•	•				8,435,535		0		3,077,884
<u>u</u>	Total number of individuals (incl							) who	receive		 nn			-,,
	\$100,000 of reportable compen							,						
													Yes	No
3	Did the organization list any <b>for</b>	•			•	•			_	•				
	on line 1a? If "Yes," complete Sci	hedule J for such	ındıvıd	ual .		•	•	•				3		No
4	For any individual listed on line in organization and related organization													
	ındıvıdual			•		•		•				4	Yes	
5	Did any person listed on line 1a								_	janızatıon (	or individual for			
	services rendered to the organiz	ration? <i>If "Yes,"</i> .	compiet	e Scn	eaui	e J f	or suci	n per	son .		•	5		No
Se	ection B. Independent Con	tractors												
1	Complete this table for your five \$100,000 of compensation from or within the organization's tax y	n the organizatio												
		(A) me and business ad	drace							Doss	(B) ription of services		(C Compe	
	EL J EDELMAN INC	ne and business du	11033											
	EYE ST NW STE 900 HINGTON, DC 20006									ADVERTISIN	G/PUB RELATIONS		68	3,306,448
CGLI	A HEALTH CARE C-BLOOMFIELD EASC 5082 COLLECT									INSURANCE	COVERAGE			5,014,534
	AGO, IL 60693 CATES INC DC LTD													
1125	6 INGLISH MILL DR T FALLS, VA 22066									COALITION E	BUILDING		5	5,430,224
FLEIS	HMAN-HILLARD INTERNT'L COMMUNICAT BROADWAY ST	TIO								ADVERTISIN	G/PUB RELATIONS		<b>,</b>	1,846,056
ST LOUIS, MO 63103  DDC ADVOCACY														
174 V	VATERFRONT STREET 500 DNAL HARBOR, MD 20745									ADVOCACY				1,089,200

2 Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 of compensation from the organization 141

Part V	<u> </u>	Statement of Revenue					
				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512,513, or 514
執	1a	Federated campaigns 1	.a				
瘂	ь	Membership dues 1	b				
ೌ≝	c	Fundraising events 1	с				
£ E =	d	Related organizations 1	d				
ゔ띁	e	Government grants (contributions)					
동	-						
美事	f	All other contributions, gifts, grants, and similar amounts not included above	f				
~ ~	g	Noncash contributions included in					
Contributions, gifts, grants and other similar amounts		lines 1a-1f \$					
ပြွန်	h	Total. Add lines 1a-1f	*				
ap.			Business Code				
Ē	2a	MEMBERSHIP DUES	900099	154,173,717	154,173,717		
e Ke	ь	CERTIFICATION PROGRAM	900099	36,548,820	36,548,820		
a E	l c	CERTIFICATION FEES	541900	5,972,114		5,972,114	
Ş	l .		-			3,972,114	
Š	d	MEETING REVENUE	900099	5,765,597	5,765,597		
Ē	e	SUBSCRIPTIONS	900099	1,759,689	1,759,689		
Program Serwce Revenue	f	All other program service revenue		43,508	43,508		
Š	g	Total. Add lines 2a-2f	<u> </u>	204,263,445			
	3	Investment income (including divide		204,203,443			
		and other similar amounts)		1,440,966			1,440,966
	4	Income from investment of tax-exempt bone	· · ·				
	5	Royalties		9,982,168	9,982,168		
		(i) Real	(II) Personal				
	6a	Gross rents	(II) I CISOIIII				
	b	Less rental					
	"	expenses					
	C	Rental income or (loss)					
	d	Net rental income or (loss)					
		(ı) Securities	(II) Other				
	7a	Gross amount 118,294,129					
		from sales of assets other					
	l <u>.</u>	than inventory					
	b	Less cost or 118,420,568 other basis and					
		sales expenses					
	C	Gain or (loss) -126,439		126 120			126 120
	d	Net gain or (loss)	· · · · · •	-126,439			-126,439
Other Revenue	8a	Gross income from fundraising events (not including					
÷		of contributions reported on line 1c) See Part IV, line 18					
œ.			a				
je.	ь	Less direct expenses I	b				
₹		Net income or (loss) from fundraising					
_	9a	Gross income from gaming activities	· -				
		See Part IV, line 19					
		•	a				
	b	Less direct expenses I	ь				
	С	Net income or (loss) from gaming ac	tivities				
	10a	Gross sales of inventory, less returns and allowances .					
	ь	Less cost of goods sold <b>b</b>					
	c	Net income or (loss) from sales of in	ventory 🟲				
		Miscellaneous Revenue	Business Code				
	11a	MISCELLANEOUS REVENUE	900099	203,299		ı	203,299
	b	JOULIANEOUS REVENUE					
	°	<del></del>					
	d	All other revenue					
	e	Total. Add lines 11a-11d		203,299			
	12	Total revenue. See Instructions .	<u>.</u>				
		. Star revenue. See Instructions .	• •	215,763,439	208,273,499	5,972,114	1,517,826

# Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D) 

<u>C</u>	heck if Schedule O contains a response to any question in this Part IX	<u> </u>		<u>· · ·l                                 </u>	
	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	<b>(A)</b> Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D)</b> Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	3,621,457			
2	Grants and other assistance to individuals in the United States See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	9,899,256			
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	23,522,034			
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	1,108,718			
9	Other employee benefits	5,274,311			
10	Payroll taxes	1,819,197			
11	Fees for services (non-employees)				
а	Management	256,171			
b	Legal	6,776,496			
c	Accounting	149,360			
d	Lobbying	32,619,536			
e	Professional fundraising See Part IV, line 17	,,			
f	Investment management fees	271,583			
g	Other	15,861,555			
12	Advertising and promotion	67,982,928			
13	Office expenses	1,537,646			
14	Information technology	929,452			
15	Royalties	323,132			
16	Occupancy	4,422,551			
17	Travel	2,990,274			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	2,550,211			
19	Conferences, conventions, and meetings	3,764,640			
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	1,802,205			
23	Insurance	384,715			
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
а	UNRELATED BUSINESS INCO	293,339			
b	STUDIES, RESEARCH,AND A	14,026,917			
c	NET PENSION EXPENSE	4,322,148			
d	POSTRETIREMENT BENEFIT	1,942,537			
e					
f	All other expenses	1,299,901			_
25	Total functional expenses. Add lines 1 through 24f	206,878,927			_
26	Joint costs. Check here ► ☐ If following	,			
	SOP 98-2 (ASC 958-720) Complete this line only if the				
	organization reported in column (B) joint costs from a				
	combined educational campaign and fundraising solicitation				orm <b>990</b> (2011)

Part X **Balance Sheet** (A) (B) Beginning of year End of year 1 1 2 10,898,003 30,640,201 2 3 3 5,945,512 4 6,858,037 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L . . . . . . . . . . . 6 7 16.582 8 15,806 1.693.770 9 4.290.296 Prepaid expenses and deferred charges . . . . 18,779,433 10a Land, buildings, and equipment cost or other basis Complete 10a Part VI of Schedule D 10b 8,115,410 8,649,659 10c 10,664,023 b Less accumulated depreciation . . . . . 90,524,179 75,805,570 11 11 12 12 Investments—other securities See Part IV, line 11 . . . . . . 13 13 Investments—program-related See Part IV, line 11 . . 14 14 15 15 16 117,727,705 16 128,273,933 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 17.832.465 17 25.866.520 **17** Accounts payable and accrued expenses . 18 18 19 19.126.227 19 14.051.590 20 20 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 23 Secured mortgages and notes payable to unrelated third parties . . . 24 Unsecured notes and loans payable to unrelated third parties . . . . 24 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 38,757,196 25 62,008,396 D . . . . 26 75,715,888 26 101,926,506 **Total liabilities.** Add lines 17 through 25 . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 42,011,817 27 27 Unrestricted net assets . . . . 26,347,427 28 28 Temporarily restricted net assets . . . . . Fund 29 29 Permanently restricted net assets . . . . . Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34. ö 30 Capital stock or trust principal, or current funds . . . . . . 30 Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 32 32 Retained earnings, endowment, accumulated income, or other funds ¥ 33 42.011.817 33 26.347.427 Total net assets or fund balances . . . . . 34 Total liabilities and net assets/fund balances . . . . . 117,727,705 34 128,273,933

Par	Check if Schedule O contains a response to any question in this Part XI			. [~	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		215 7	763,439
2	Total expenses (must equal Part IX, column (A), line 25)	2	215,763,		
3	Revenue less expenses Subtract line 2 from line 1	3		8,8	384,512
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		42,0	11,817
5	Other changes in net assets or fund balances (explain in Schedule O)	5		-24,5	548,902
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		26,3	347,427
Par	t XII Financial Statements and Reporting			_	
	Check if Schedule O contains a response to any question in this Part XII	• •	•		
		,		Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Νo
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain its Schedule O		2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were i	ssued			
	on a separate basis, consolidated basis, or both				
	Separate basis Consolidated basis Both consolidated and separated basis				1
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in th Single Audit Act and OMB Circular A-133?	e	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the raudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b		

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493320034542

OMB No 1545-0047

Open to Public Inspection

## **SCHEDULE C** (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

**Political Campaign and Lobbying Activities** 

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities),

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

Se Se f the	e organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobby ction 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Dorection 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B e organization answered "Yes," to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line 35c (Foction 501(c)(4), (5), or (6) organizations Complete Part III	not co	mplete not co	e Part II-B mplete Part		
	me of the organization Employe	rıde	ntıfıca	tıon numbe	r	
,	13-0433					
ar	t I-A Complete if the organization is exempt under section 501(c) or is a section	527	7 org	anizatio	n.	_
1	Provide a description of the organization's direct and indirect political campaign activities on behalf of or in opposition to candidates for public office in Part IV					
2	Political expenditures	٠	\$			0
3	Volunteer hours					0
Par	t I-B Complete if the organization is exempt under section 501(c)(3).					_
1	Enter the amount of any excise tax incurred by the organization under section 4955	Þ	\$			
2	Enter the amount of any excise tax incurred by organization managers under section 4955	٠	\$			
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?			☐ Yes	┌ No	,
4a	Was a correction made?			┌ Yes	┌ No	,
b	If "Yes," describe in Part IV					
ar	t I-C Complete if the organization is exempt under section 501(c) except section	า 50	1(c)	(3).		
1	Enter the amount directly expended by the filing organization for section 527 exempt function activities	<b>F</b>	\$			0
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities	<b>-</b>	\$			0
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b	<b> -</b>	\$			
4	Did the filing organization file Form 1120-POL for this year?		T	┌ Yes	┌ No	,
5	Enter the names, addresses and employer identification number (EIN) of all section 527 political organiz	atıon	s to w	hıch the fil	ıng	

organization made payments For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) A mount paid from filing organization's funds If none, enter -0-	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
(1) AMERICAN PETROLEUM INSTITUTE POLITICAL ACTION COMMITTEE	1220 L STREET NW WASHINGTON, DC 20005	27-2596972	0	36,448

**f** Grassroots lobbying expenditures

(The term "expenditures" means amounts paid or incurred.)  Lia Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is: The lobbying nontaxable amount is:  Not over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 over \$1,000,000 but not over \$1,000,000 \$1,000,000  g Grassroots nontaxable amount (enter 25% of line 1f)  Subtract line 1g from line 1a If zero or less, enter -0-  i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)	ווטפ	edule C (F	01111 9 9 0 01 9 9 0 - EZ ) 2 0 1 1					Page <b>∠</b>
A Check   If the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member expenses, and share of excess lobbying expenditures)    Check   If the filing organization checked box A and "limited control" provisions apply    Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)   Organization Total Incurred (The term "expenditures" means amounts paid or incurred.)   Organization Total Incurred (The term "expenditures to influence a legislative body (direct lobbying)	Pa	rt II-A		n is exempt under	section 501(	c)(3) and fi	iled Form 5768	(election
expenses, and share of excess lobbying expenditures)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures to influence public opinion (grass roots lobbying)  Lobbying expenditures to influence a legislative body (direct lobbying)  Total lobbying expenditures (add lines 1a and 1b)  Other exempt purpose expenditures  Total obtaining purpose expenditures (add lines 1c and 1d)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000 but not over \$1,500,000  S1,000 but not over \$1,500,000  Over \$1,0	١	Check		an affiliated group (and	lıst ın Part IV ea	ch affiliated gr	oup member's nam	e, address, EIN,
Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Total lobbying expenditures to influence public opinion (grass roots lobbying)  Total lobbying expenditures (add lines 1 aand 1b)  Other exempt purpose expenditures (add lines 1 aand 1b)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line Le, column (a) or (b) is:  If the amount on line Le, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  Fig. So of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  Fig. So of the excess over \$1,000,000  Fig. So of the excess over \$1,000			expenses, and share of excess lob	bying expenditures)		_	•	
Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Diver \$500,000  Diver \$500,000  Diver \$500,000 but not over \$1,000,000  Diver \$1,000,000 but not over \$1,000,0	3	Check	ıf the filing organization checked bo	ox A and "limited contro	ol" provisions app	ly	1	1
(The term "expenditures" means amounts paid or incurred.)  Ital Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1225,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1225,000 plus 10% of the excess over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1200,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1200,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,0			Limits on Lobbying	Expenditures			(a) Filing	(b) Affiliated
Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 15% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S100,000 plus 15% of the excess over \$1,000,000  Over \$1,000,000  Over \$1,000,000  Over \$1,000,000  The lobbying nontaxable amount is:  Not over \$500,000  Over \$1,000,000  Over \$1,000,00					l.)		Organization's Totals	Group Totals
b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,7000,000  Over \$1,000,000 but not over \$1,7000,000  S225,000 plus 15% of the excess over \$1,000,000  Over \$1,7000,000  Over \$1,7000,000  F17,000,000  S225,000 plus 5% of the excess over \$1,500,000  Over \$1,7000,000  F17,000,000  F17,000		<b>-</b>			1 \		100013	1 ocars
c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  In the excess over \$1,000,000  F1,000,000  F1,000,0				· -				
d O ther exempt purpose expenditures  Total exempt purpose expenditures (add lines 1c and 1d)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000					ying)			
Total exempt purpose expenditures (add lines 1c and 1d)    Lobbying nontaxable amount Enter the amount from the following table in both columns   If the amount on line 1e, column (a) or (b) is:			,	b)				
f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$17,000,000 but not over \$1,7000,000  Over \$17,000,000 but not over \$17,000,000  S225,000 plus 10% of the excess over \$1,000,000  Over \$17,000,000  Over \$17,000,000  Over \$17,000,000  S225,000 plus 5% of the excess over \$1,000,000  Over \$17,000,000  Over \$17,000,000  S1,000,000  S1,000,0	d	Otherexe	empt purpose expenditures					
Columns  If the amount on line 1e, column (a) or (b) is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$500,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,000,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000  Over \$1,500,000  S1,000,000	e	Total exe	mpt purpose expenditures (add lines 1	.c and 1d)				
Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,000,000  Over \$1,500,000 but not over \$1,000,000  S225,000 plus 5% of the excess over \$1,500,000  Over \$17,000,000  S1,000,000  Grassroots nontaxable amount (enter 25% of line 1f)  Subtract line 1g from line 1a If zero or less, enter -0-  Subtract line 1f from line 1c If zero or less, enter -0-  If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying celling amount	f		nontaxable amount Enter the amount	from the following table	in both			
Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,000,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,000,00		If the an	ount on line 1e, column (a) or (b) is:	The lobbying nontax	able amount is:			
Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Section \$225,000 plus 5% of the excess over \$1,500,000  Over \$17,000,000  g Grassroots nontaxable amount (enter 25% of line 1f)  h Subtract line 1g from line 1a If zero or less, enter -0-  i Subtract line 1ffrom line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  2a Lobbying ceiling amount		Not over \$5	500,000	20% of the amount on lii	ne 1e			
Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,00		Over \$500,	000 but not over \$1,000,000	\$100,000 plus 15% of the	e excess over \$500,0	000		
g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying celling amount		Over \$1,00	0,000 but not over \$1,500,000	\$175,000 plus 10% of the	e excess over \$1,000	,000		
g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1ffrom line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount		Over \$1,50	0,000 but not over \$17,000,000	\$225,000 plus 5% of the	excess over \$1,500,	000		
h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20 2a Lobbying ceiling amount		Over \$17,0	00,000	\$1,000,000				
h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20 2a Lobbying ceiling amount								
i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying non-taxable amount		Grassroo	ts nontaxable amount (enter 25% of li	ne 1f)				
i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying non-taxable amount	h	Subtract	line 1a from line 1a If zero or less. en	ter -0 -				
Jection 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying ceiling amount								
4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete al columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount					organization file	Form 4720 re	portina	
(Some organizations that made a section 501(h) election do not have to complete al columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount							F - 1 - 1 - 1 - 1	┌ Yes ┌ No
Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 2009  Lobbying non-taxable amount		(Sor	ne organizations that made a	section 501(h) el	ection do not	have to co		ne five
beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  2a Lobbying non-taxable amount  b Lobbying ceiling amount			Lobbying Exp	enditures During	4-Year Avera	ging Period	d	
<b>b</b> Lobbying ceiling amount				(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	<b>(e)</b> Total
	2a	Lobbyin	g non-taxable amount					
	b							
c Total lobbying expenditures	c	Total loi	obying expenditures					
d Grassroots non-taxable amount	d	Grassro	ots non-taxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))	e							

	······
Part II-B	Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768
	(election under section 501(h)).

		(6	1)	(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
а	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
е	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities? If "Yes," describe in Part IV			
j	Total lines 1c through 1i			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
Ь	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

#### Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section Part III-A 501(c)(6).

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		No
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2		No
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3	Yes	

#### Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

1	Dues, assessments and similar amounts from members	1	150,041,736
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
а	Current year	2a	74,075,710
b	Carryover from last year	2b	-9,469,620
С	Total	2c	64,606,090
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	75,020,868
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	0

#### Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

Identifier	Return Reference	Explanation
ORGANIZATIONS DIRECT AND INDIRECT POLITICAL CAMPAIGN ACTIVITIES	- · · · · · · · · · · · · · · · · · · ·	API CONDUCTS POLITICAL ACTIVITIES THROUGH A SEPARATE SEGREGATED FUND, AMERICAN PETROLEUM INSTITUTE POLITICAL ACTION COMMITTEE
PART IV, SUPPLEMENTAL INFORMATION		FOR ITS YEAR ENDED 12/31/11, API HAD A NEGATIVE LOBBYING EXPENDITURE CARRYOVER OF (\$10,414,778)

DLN: 93493320034542

OMB No 1545-0047

**Supplemental Financial Statements** 

Department of the Treasury

**SCHEDULE D** (Form 990)

> ► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

Open to Public

tema	l Revenue Service	► Attach to Fo	orm 990. ► See separate instructions.			inspect	ion
	me of the organiz			Emplo	yer identification	on numbe	er
AMI	ERICAN PETROLEUM I	IN STITUTE		13-04	133430		
Pa			dvised Funds or Other Similar Fu	unds o	r Accounts.	Complet	e if the
	organiza	ation answered "Yes" to Form 99	0, Part IV, line 6. (a) Donor advised funds	(h	) Funds and oth	ar 266611	nta
L	Total number at	and of year	(a) Donor advised funds	(6	) Fullus allu otti	er accou	IILS
<u>.</u>		ributions to (during year)					
- 3	33 3	s from (during year)					
ļ	Aggregate value	, <u> </u>					
5	Did the organiza	ation inform all donors and donor advi	sors in writing that the assets held in don- organization's exclusive legal control?	or advis	ed	┌ Yes	┌ No
5	used only for ch		donor advisors in writing that grant funds efit of the donor or donor advisor, or for ar		purpose	┌ Yes	┌ No
Pa	rt III Conser	vation Easements. Complete	if the organization answered "Yes" to	o Form	990, Part IV,	lıne 7.	
2	Protection of Preservation Complete lines	on of land for public use (e g , recreation of natural habitation of open space 2a–2d if the organization held a qualicelest day of the tax year	on or pleasure)  Preservation of an Preservation of a conservation contribution in the form	ertified	historic structu		a
	easement on the	e last day of the tax year	]		Held at the E	nd of the	Year
а	Total number of	conservation easements		2a			
b	Total acreage re	estricted by conservation easements		2b			
c	Number of cons	ervation easements on a certified his	toric structure included in (a)	2c			
d	Number of cons	ervation easements included in (c) ac	cquired after 8/17/06	2d			
3	Number of cons	ervation easements modified, transfe	ء rred, released, extinguished, or terminate:	d by the	organization du	rıng	
	the taxable year	r <b>►</b>					
ı	Number of state	es where property subject to conserva	ation easement is located <b>b</b>				
5	Does the organi		g the periodic monitoring, inspection, hand	— dling of v	riolations, and	┌ Yes	┌ No
5	Staff and volunt	eer hours devoted to monitoring, insp	pecting and enforcing conservation easem	ents dur	ng the year ►_		
7	A mount of expe ► \$		ng, and enforcing conservation easements	during	the year		
3			(d) above satisfy the requirements of sec	tion		┌ Yes	┌ No
•	balance sheet, a		onservation easements in its revenue and the footnote to the organization's financial nents				
ar	<b>'t IIII Organi</b> : Comple	zations Maintaining Collectio te ıf the organızatıon answered '	ns of Art, Historical Treasures, ( 'Yes" to Form 990, Part IV, line 8.	or Oth	er Similar As	sets.	
la	art, historical tr	easures, or other similar assets held	116, not to report in its revenue stateme for public exhibition, education or researc ancial statements that describes these it	h in furt			<u>,</u>
b	historical treasi		116, to report in its revenue statement a public exhibition, education, or research ir s				
	(i) Revenues in	cluded in Form 990, Part VIII, line 1			<b>►</b> \$		
	(ii) Assets inclu	ıded ın Form 990, Part X			<b>►</b> \$		
2	If the organizati	·	orical treasures, or other similar assets fo S 116 relating to these items	r financi			
а	Revenues includ	ded in Form 990, Part VIII, line 1			<b>►</b> \$		

**b** Assets included in Form 990, Part X

Part	Organizations Maintaining Co	llections of Art	t, His	tori	<u>cal Trea</u>	<u>asu</u>	res, or Ot	<u>her</u>	Similar Ass	ets (co	ntınued)
3	Using the organization's accession and othe items (check all that apply)	r records, check an	y of th	ne foll	owing tha	at ar	e a significar	nt us	e of its collection	on	
а	Public exhibition		d	Γ	Loan or	excl	hange progra	ms			
b	Scholarly research		e	$\sqcap$	Other						
c	Preservation for future generations										
4	Provide a description of the organization's co	ollections and expla	iin hov	w the	/ further t	the o	organization's	sexe	empt purpose in		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t									Yes	┌ No
Par	t IV Escrow and Custodial Arrang Part IV, line 9, or reported an an						n answered	"Y∈	s" to Form 99	0,	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	lian or other interme	edıary	for c	ontributio	ons o	or other asse	ts n		Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV	/ and complete the	follow	ving ta	able				A mad		
_	B						<u></u> ⊢.	_	Amo	ount	
c d	Beginning balance							Lc Ld			
u e	Additions during the year						<u> </u>	la le			
f	Distributions during the year						<u> </u>	le Lf			
	Ending balance	arm 000 Bant V In						<u> </u>		Yes	
2a	Did the organization include an amount on Fo		e 21 /						1	Yes	) No
	If "Yes," explain the arrangement in Part XIV				nd "Voo"	<b>L</b> o 1	Fa 000 I	Do wh	TV line 10		
Ра	rt V Endowment Funds. Complete	(a)Current Year		)Prior \						<b>e)</b> Four Y	ears Back
1a	Beginning of year balance	(a)carrent rear	(2)	<b>y</b>	· · · · ·	,	o rears back	(4).	mee rears back (		caro back
b	Contributions										
С	Investment earnings or losses										
d	Grants or scholarships										
e	Other expenditures for facilities and programs										
f	Administrative expenses										
g	End of year balance										
2	Provide the estimated percentage of the yea	r end balance held	as								
а	Board designated or quasi-endowment 🕨										
b	Permanent endowment 🕨										
С	Term endowment ▶										
За	Are there endowment funds not in the posses	ssion of the organiz	ation	that a	re held a	nd a	dmınıstered	for t	he		
	organization by								- c	Yes	No
	(i) unrelated organizations			•				•	3a(i)		<del>                                     </del>
ь	(ii) related organizations							•	3a(ii	<u> </u>	<u> </u> 
4	Describe in Part XIV the intended uses of th	•						•	30		<u> </u>
	t VI Land, Buildings, and Equipme										
		<b></b> 500 101111 55	, 0, 10	T	Cost or oth		(b)Cost or oth	or T	(c) Accumulated		
	Description of property				s (investme		basis (other)		depreciation	( <b>d)</b> Bo	ok value
	Land		•					$\dashv$			
	Buildings		•					$\perp$			
c	Leasehold improvements		•				8,009,9	44	3,118,458		4,891,486
d	Equipment		•				6,959,4	71	4,172,338		2,787,133
	Other						3,810,0	18	824,614		2,985,404
Tota	I. Add lines 1a-1e (Column (d) should equal Fo	orm 990, Part X, colui	mn (B)	), line	10(c).) .	•			<b>⊁</b>		0,664,023
									Schedule D	(Form 9	90) 2011

Part VIII Investments—Other Securities. See	Form 990, Part X, line 12		
<ul><li>(a) Description of security or category (including name of security)</li></ul>	( <b>b)</b> Book value		od of valuation f-year market value
(1)Financial derivatives		Cost of ella o	year market value
(2)Closely-held equity interests Other			
Other			
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)			
Part VIII Investments—Program Related. See		13	
			od of valuation
(a) Description of investment type	(b) Book value		f-year market value
			<u> </u>
Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )			
Part IX Other Assets. See Form 990, Part X, Irr			
(a) Descrip			(b) Book value
			(-)
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1	5 )		
Part X Other Liabilities. See Form 990, Part X		<u> </u>	
(a) Danamakan at Lankilata			
	(b) A mount		
Federal Income Taxes			
ACCRUED PENSION LIABILITY	28,413,288		
SUPPLEMENTAL BENEFIT PLANS	4,924,120		
POSTRETIREMENT BENEFITS OTHER THAN PENSION	28,670,988		
Total. (Column (b) should equal Form 990, Part X, col (B) line 25 ) ▶	62,008,396		

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	215,763,439
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	206,878,927
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	8,884,512
4	Net unrealized gains (losses) on investments	4	-188,004
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	-24,360,898
9	Total adjustments (net) Add lines 4 - 8	9	-24,548,902
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	-15,664,390
Par	Reconciliation of Revenue per Audited Financial Statements With Revenue	er R	eturn
1	Total revenue, gains, and other support per audited financial statements	1	215,413,306
2	A mounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
C	Recoveries of prior year grants		
d	Other (Describe in Part XIV) 2d 109,454		
e	Add lines <b>2a</b> through <b>2d</b>	2e	-78,550
3	Subtract line <b>2e</b> from line <b>1</b>	3	215,491,856
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a 271,583		
b	Other (Describe in Part XIV)		
С	Add lines <b>4a</b> and <b>4b</b>	<b>4</b> c	271,583
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	215,763,439
	Reconciliation of Expenses per Audited Financial Statements With Expenses	s per	
1	Total expenses and losses per audited financial statements	1	206,657,113
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	49,769
3	Subtract line <b>2e</b> from line <b>1</b>	3	206,607,344
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 271,583		
b	Other (Describe in Part XIV)		
C	Add lines <b>4a</b> and <b>4b</b>	4c	271,583
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18)	5	206,878,927

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X	API BELIEVES THAT IT HAS APPROPRIATE SUPPORT FOR ANY TAX POSITIONS TAKEN, AND AS SUCH, DOES NOT HAVE ANY UNCERTAIN TAX POSITIONS THAT ARE MATERIAL TO THE FINANCIAL STATEMENTS API'S INCOME TAX RETURNS ARE GENERALLY SUBJECT TO EXAMINATION BY THE IRS FOR THREE YEARS AFTER THEY WERE FILED
PART XI, LINE 8 - OTHER ADJUSTMENTS		PENSION-RELATED CHANGES OTHER THAN NET PERIODIC PENSION COSTS -24,360,898
PART XII, LINE 2D - OTHER ADJUSTMENTS		API POLITICAL ACTION COMMITTEE CONSOLIDATED IN AUDITED FINANCIAL STATEMENTS 109,454
PART XIII, LINE 2D - OTHER ADJUSTMENTS		API POLITICAL ACTION COMMITTEE CONSOLIDATED IN AUDITED FINANCIAL STATEMENTS 49,769
		PART XI, LINE 8 - OTHER ADJUSTMENTS PENSION- RELATED CHANGES OTHER THAN NET PERIODIC PENSION -24,360,898 TOTAL TO PART XI, LINE 8 -24,360,898 THE CHANGE IN NET ASSETS IN SCHEDULE D, PART XI, LINE 10 RECONCILES TO THE CHANGE IN NET ASSETS IN PART X, BALANCE SHEET, RATHER THAN TO API'S CONSOLIDATED FINANCIAL STATEMENTS, WHICH INCLUDE THE API POLICITAL ACTION COMMITTEE THE NET CONSOLIDATION IMPACT INCLUDED IN THE NET ASSETS OF API'S CONSOLIDATED FINANCIAL STATEMENTS, IS 59,685

DLN: 93493320034542

2011

OMB No 1545-0047

SCHEDULE F (Form 990)

Department of the Treasury

Internal Revenue Service

to Part I

c Totals (add lines 3a and 3b)

Name of the organization

## Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

▶ Attach to Form 990. ▶ See separate instructions.

Open to Public **Inspection** 

**Employer identification number** 

ΑМ	ERICAN PETROLEUM INSTITUT	E				
					13-0433430	
Pa	"Yes" to Form 990, Pa			he United States. (	Complete if the organiz	ation answered
1	For grantmakers. Does the assistance, the grantees' eli the grants or assistance?.	gıbılıty for the	grants or assi	stance, and the selec	tion criteria used to awa	
2	<b>For grantmakers.</b> Describe in Pa United States	art V the organia	zatıon's procedu	res for monitoring the us	se of grant funds outside th	ne
3	Activites per Region (Use Part	V if additional s	space is needed	)		
	(a) Region	<b>(b)</b> Number of offices in the region	(c) Number of employees or agents in region of independent contractors	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grant to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	<b>(f)</b> Total expenditures for region/investments in region
	CENTRAL AMERICA & CARIBBEAN	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	18,016
	E ASIA & THE PACIFIC	2	5	PROGRAM SERVICES	CERTIFICATION PROGRAMS	4,213,355
	EUROPE	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	1,172,211
	MIDDLE EAST & N AFRICA	1	2	PROGRAM SERVICES	CERTIFICATION PROGRAMS	897,425
	NORTH AMERICA	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	479,733
	RUSSIA AND THE NIS	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	282,094
	SOUTH AMERICA	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	268,221
	SOUTH ASIA	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	464,222
	SUB-SAHARAN AFRICA	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	71,988

7,795,277

7,867,265

71,988

Part	Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete If the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000										
	(a) Name of organization	(b) IRS code section and EIN (if applicable)	<b>(c)</b> Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)		
2	Enter total nui tax-exempt by	mber of recipie y the IRS, or fo	nt organizations list or which the grante	ted above that are se or counsel has pro	I recognized as chari ovided a section 50	ties by the foreign of 1(c)(3) equivalency	I country, recognized letter	as . ►			
3											

Part III	Grants and Ot	ther Assistance to	Individuals	Outside the Unit	ed States. Complete i	ıf the organızatıon a	nswered "Yes" to Form 9	990, Part IV, line 16.
	Use Part V if ad	Iditional space is ne-	eded.					

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV,
							(book, FMV, appraisal, other)
	1	I		1	1		····· F (Form 000) 2011

### Part IV Foreign Forms

1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)	Γ	Yes	굣	Νo
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)	Γ	Yes	굣	Νo
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)	Г	Yes	্	No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)	Г	Yes	্	Νo
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)	Г	Yes	দ	Νo
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).	Г	Yes	্	Νo

Schedule F (Form 990) 2011

Part V Supplemental Information

Complete this part to provide the information (see	instructions) required in	n Part I, line 2, and any add	litional
information.			

information.		
Identifier	ReturnReference	Explanation
METHOD USED TO ACCCOUNT		SCHEDULE F, PART I, LINE 3 API'S CERTIFICATION
FOR EXPENDITURES		PROGRAMS INCLUDE LICENSING OF MANUFACTURERS AND
		INDIVIDUALS THROUGHOUT THE WORLD AUDITS OF
		MANUFACTURERS ARE CONDUCTED THROUGH
		INDEPENDENT CONTRACTORS, WHICH ARE PRIMARILY
		COORDINATED THROUGH A U.SBASED ENTITY THE
		EVALUATION AND GRANT OF LICENSES IS CONDUCTED AT
		API'S HEADQUARTERS IN WASHINGTON, D C SIMILARLY,
		API'S INDIVIDUAL CERTIFICATION EXAMINATIONS ARE
		OFFERED AT VARIOUS WORLD-WIDE LOCATIONS, PROCTORED BY A U S -BASED INDEPENDENT
		CONTRACTOR THE EXAMINATION RESULTS AND
		CERTIFICATIONS ARE ALSO EVALUATED AND AWARDED AT
		API'S HEADQUARTERS IN WASHINGTON, D C
		THE HEAD COMMERCE IN WASHINGTON, D.C.
	I .	Schedule F (Form 990) 2011

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

Schedule I

(Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

DLN: 93493320034542 OMB No 1545-0047

Employer identification number

## **Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

**Inspection** 

ubstantiate the amount of the outs or assistance?		grantees' eligibility for	the grants or assista	ance, and	
its or assistance? dures for monitoring the use o		grantees' eligibility for	the grants or assista	ance, and	
	5	d States			✓ Yes
y recipient that received n 990) if additional space is	nore than \$5,000. Che	eck this box if no one	recipient receive	d more than \$5,000.	Use
IN (c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of gra or assistance
	section if applicable	section if applicable grant	section if applicable grant cash assistance	section if applicable assistance (book, FMV, appraisal, other)	section grant cash valuation non-cash assistance (book, FMV, appraisal,

,					. 490 -			
Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.  Use Schedule I-1 (Form 990) if additional space is needed.								
(a)Type of grant or assistance	( <b>b)</b> Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance			

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS	,	SCHEDULE I, PART I, LINE 2 ALL GRANTS ARE ASSIGNED AN API STAFF MEMBER AS THE CONTRACT OFFICER THE CONTRACT OFFICER OF GRANTEES, AS WELL
IN THE U S		AS THE RECEIPT AND REVIEW OF PERIODIC PROGRESS REPORTS

Software ID: Software Version:

**EIN:** 13-0433430

Name: AMERICAN PETROLEUM INSTITUTE

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
A WIDER CIRCLE'S CENTER FOR COMMUNITY SERVICES4808 MOORLAND LAND 802 BETHESDA, MD 20814	52- 2345144	501 C 3	10,000	0			EVENT SPONSORSHIP
AMERICAN ASSOCIATION OF BLACKS IN ENERGY 1625 K STREET NW SUITE 405 WASHINGTON, DC 20006	84- 0782569	501 C 3	10,000	0			EVENT SPONSORSHIP

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN CHEMISTRY COUNCIL700 2ND STREET NE WASHINGTON, DC 20002	53- 0104410	501 C 6	18,000	0			GENERAL SUPPORT
AMERICAN COUNCIL FOR CAPITAL FORMATIONCENTER FOR POLICY RESEARCH 1750 K STREET NW SUITE 400 WASHINGTON, DC 20006	52- 1091172	501 C 3	50,000	0			GENERAL SUPPORT

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant		valuation (book, FMV, appraisal,	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN FUEL AND PETROCHEMICAL MANUFACTURERS 1667 K STREET NW SUITE 700 WASHINGTON, DC 20006	53- 0115970	501 C 6	75,000	0	other)		GENERAL SUPPORT
AMERICAN GI FORUM OF THE US5870 NORTH SPEER BLVD 104 DENVER,CO 80211	85- 0133743	501 C 4	10,000	0			EVENT SPONSORSHIP

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN ENTERPRISE INSTITUTE FOR PUBLIC POLICY RESEARCH1150 17TH STREET NW WASHINGTON, DC 20036	53- 0218495	501 C 3	25,000	0			GENERAL SUPPORT
AMERICANS FOR PROSPERITY2111 WILSON BLVD SUITE 350 ARLINGTON, VA 22201	75- 3148958	501 C 4	25,000	0			GENERAL SUPPORT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICANS FOR TAX REFORM722 12TH STREET NW 4TH FL WASHINGTON, DC 20005	52- 1403587	501 C 4	50,000	0			GENERAL SUPPORT
AMERICAN'S WETLAND FOUNDATION1055 ST CHARLES AVE 100 NEW ORLEANS, LA 70130	30- 0192739	501 C 3	50,000	0			GENERAL SUPPORT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	` '	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
ASSOCIATION FOR ENVIRONMENTAL HEALTH & SCIENCES FOUNDATION150 FEARING STREET AMHERST, MA 01002	26- 2624347	501 C 3	10,000	0			EVENT SPONSORSHIP
BATTELLE MEMORIAL INSTITUTE505 KING AVE ROOM A353 COLUMBUS,OH 43201	31- 4379427	501 C 3	25,000	0			EVENT SPONSORSHIP

	,,						
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BUSINESS INSTITUTE FOR POLITICAL ANALYSIS (BIPAC) 888 SIXTEENTH STREET NW WASHINGTON, DC 20006	13- 1985476	Ι Ν/Δ	275,000	0			GENERAL SUPPORT/ENERGY EDUCATION
BOY SCOUTS OF AMERICA82 NATIONAL CAPITAL AREA COUNCIL9190 ROCKVILLE PIKE BETHESDA, MD	53- 0204610	501 C 3	10,000	0			EVENT SPONSORSHIP

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) Amount of cash grant		(f) Method of valuation (book, FMV,	(g) Description of non-cash	(h) Purpose of grant or assistance
					appraisal, other)	assistance	
BUILDING & CONSTRUCTION TRADES DEPARTMENT AFL- CIO815 16TH STREET NW 600 WASHINGTON, DC 20006	53- 0025755	501 C 3	15,000	0			EVENT SPONSORSHIP
CANADA-US BUSINESS COUNCIL CHICAGO 401 N MICHIGAN AVE 1200 CHICAGO IL 60611	36- 2958782	501 C 7	10,000	0			EVENT SPONSORSHIP

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	• •	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CAPITAL HILL PUBLISHING CORP 1625 K STREET NW SUITE 900 WASHINGTON, DC 20006	11- 3217916	N/A	60,000	0			EVENT SPONSORSHIP
CITIZENS FOR SOUND CONSERVATION 1340 BULL STREET COLUMBUS, SC 29201	26- 2212072	501 C 3	10,000	0			GENERAL SUPPORT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
COALITION FOR AMERICAN JOBS C/O ACC 700 2ND STREET NE WASHINGTON, DC 20002	27- 5075681	501 C 6	412,969	0			GENERAL SUPPORT
COASTAL AMERICA FOUNDATION100 MURON AVENUE BELLINGHAM, MA 02019	04- 3408825	501 C 3	10,000	0			EVENT SPONSORSHIP

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	` '	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
COMMON GROUND ALLIANCE1421 PRINCE STREET 410 ALEXANDRIA, VA 22314	41- 1984081	501 C 3	10,000	0			EVENT SPONSORSHIP
CONGRESSIONAL COALITION ON ADOPTION INSTITUTE18343 BUCCANEER TER LEESBURG, VA 20176	54- 2035617	501 C 3	50,000	0			GENERAL SUPPORT

(a) Name and address of organization or government	<b>(b)</b> EIN	` '	(d) A mount of cash grant	(e) A mount of non-cash assistance	` '	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CONGRESSIONAL HISPANIC CAUCUS INSTITUTE911 2ND STREET NE WASHINGTON, DC 20002	52- 1114225	501 C 3	105,000	0			EVENT SPONORSHIP/GENERAL SUPPORT
CONSORTIUM OF CATHOLIC ACADEMIES OF THE ARCHDIOCESE OF WASHINGTON INC 5001 EASTERN AVE SUITE 207 HYATTSVILLE, MD	52- 2050972	501 C 3	25,000	0			EVENT SPONORSHIP

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CONSUMER ENERGY ALLIANCE2211 NORFOLK STREET 614 HOUSTON,TX 77098	26- 1658339	501 C 4	50,000	0			GENERAL SUPPORT
ENERGY POLICY RESEARCH FOUNDATION INC 1031 31ST STREET NW WASHINGTON, DC 20007	13- 1512139	501 C 6	30,000	0			GENERAL SUPPORT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ENVIRONMENTAL COUNCIL OF STATES50 F STREET NW SUITE 350 WASHINGTON, DC 20001	36- 3962169	501 C 6	25,000	0			GENERAL SUPPORT
EVERYBODY WINS DC1213 K STREET WASHINGTON, DC 20005	52- 1938281	501 C 3	9,200	0			EVENT SPONSORSHIP/GENERAL SUPPORT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FORD'S THEATRE SOCIETY514 TENTH STREET NW WASHINGTON, DC 20004	52- 6073157	501 C 3	10,000	0			GENERAL SUPPORT
GEORGE MASON UNIVERSITY FOUNDATION4400 UNIVERSITY DRIVE FAIRFAX VA 22030	54- 1603842	501 C 3	40,000	0			CIVIL JUSTICE ISSUES

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GROUND WATER RESEARCH & EDUCATION FOUNDATION 13308 N MACARTHUR BLVD OKLAHOMA CITY, OK 73142	73- 1271210	501 C 3	10,000	0			GENERAL SUPPORT
GROUND WATER PROTECTION COUNCIL13308 N MACARTHUR BLVD OKLAHOMA CITY, OK 73142	73- 1210455	501 C 6	200,000	0			GENERAL SUPPORT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant		(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HEALTH EFFECTS INSTITUTE101 FEDERAL STREET 500 BOSTON,MA 02110	04- 2708045	501 C 3	75,000	0			GENERAL SUPPORT
HISPANIC ASSOCIATION ON CORPORATE RESPONSIBILITY 1444 I STREETNW SUITE 850 WASHINGTON, DC 20005	85- 0356947	501 C 3	15,000	0			EVENT SPONSORSHIP

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	` '	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
JEFFERSON ISLANDS CLUB1064 RUSTING OAKS DRIVE MILLERSVILLE, MD 21108	53- 0192251	501 C 7	15,000	0			EVENT SPONSORSHIP
MASSACHUSETTS INSTITUTE OF TECHNOLOGY77 MASSACHUSETTS AVENUE CAMBRIDGE, MA 02139	04- 2103594	501 C 3	16,500	0			ENERGY EDUCATION

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) Amount of cash grant		(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MIDWESTERN LEGISLATIVE CONFERENCETHE COUNCIL OF STATE GOVERNMENTS2760 RESEARCH PARK DRIVE LEXINGTON, KY 40511	36- 6000818	501 C 3	10,000	0			EVENT SPONSORSHIP
NATIONAL CONFERENCE OF STATE LEGISLATORS 7700 EAST FIRST PLACE DENVER,CO 80230	84- 0772595	SEC 115	30,000	0			EVENT SPONSORSHIP

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATIONAL FISH AND WILDLIFE FOUNDATION1133 15TH STREET SUITE 1100 WASHINGTON, DC 20005	52- 1384139	501 C 3	60,500	0			GENERAL SUPPORT
NATIONAL FOREIGN TRADE COUNCIL 1625 K STREET NW SUITE 200 WASHINGTON, DC 20006	13- 5266965	501 C 6	15,000	0			GENERAL SUPPORT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATIONAL MARINE SANCTUARY FOUNDATION8601 GEORGIA AVESUITE 501 SILVER SPRING, MD 20910	94- 3370994	501 C 3	12,500	0			EVENT SPONSORSHIP
NATIONAL OCEAN POLICY COALITION2211 NORFOLK STREET 614 HOUSTON,TX 77098	27- 2005123	501 C 6	50,000	0			GENERAL SUPPORT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	` '	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
NCSL FOUNDATION FOR STATE LEGISLATURES 7700 EAST FIRST PLACE DENVER,CO 80230	74- 2232576	501 C 3	7,500	0			EVENT SPONSORSHIP
NEBRASKA ETHANOL BOARD PO BOX 94843 LINCOLN, NE 68509	30- 0451687	501 C 3	20,212	0			GENERAL SUPPORT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NICHOLLS STATE UNIVERSITY FOUNDATIONPO BOX 2074 THIBODAUX, LA 70310	72- 6031425	501 C 3	15,000	0			EVENT SPONSORSHIP
OFFSHORSE RIG MUSEUM INC200 N DAIRY ASHFORD ST419 HOUSTON,TX	76- 0280571	501 C 3	20,000	0			EVENT SPONSORSHIP

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OIL AND NATURAL GAS INDUSTRY LABOR- MANAGEMENT COMMITTEE101 NORTH UNION STREET ALEXANDRIA, VA 22314	27- 0567842	501 C 6	762,822	0			GENERAL SUPPORT
PROFESSIONAL DAIRY MANAGERS OF PA500 NORTH 3RD STREET HARRISBURG, PA 17101	23- 3066186	501 C 6	15,000	0			EDUCATION EXCHANGE/OUTREACH

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
REGENTS OF THE UNIVERSITY OF CALIFORNIA AT BERKELEY171 UNIVERSITY HALL SPC 1104 BERKELEY, CA 94720	94- 6002123	SEC 115	94,402	0			GENERAL SUPPORT
RICE UNIVERSITY (WILLIAM MARSH RICE UNIVERSITY) 6100 MAIN STREET MSC 70 HOUSTON,TX 77005	74- 1109620	501 C 3	25,000	0			GENERAL SUPPORT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SMALL BUSINESS AND ENTERPRENEURSHIP COUNCILWEST 301 MAPLE AVE 90 VIENNA,VA 22180	36- 3756240	501 C 4	25,000	0			GENERAL SUPPORT
STANFORD UNIVERSITY3145 PORTER DRIVE PALO ALTO, CA 94304	94- 1156365	501 C 3	15,000	0			GENERAL SUPPORT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
STOP OIL SEEPS CALIFORNIA INC 1187 COAST VILLAGE RD 455 SANTA BARBARA, CA 93108	26- 0230814	1 501 C 3	10,000	0			GENERAL SUPPORT
STRONGER INC 13308 N MACARTHUR BLVD OKLAHOMA CITY, OK 73142	31- 1666039	1 501 (* 3	100,000	0			GENERAL SUPPORT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	` '	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE BRYCE HARLOW FOUNDATION1701 PENNSYLVANIA AVE 400 WASHINGTON, DC 20006	52- 1266620	501 C 3	7,500	0			EVENT SPONSORSHIP
THE CONGRESSIONAL SPORTMEN'S FOUNDATION110 NORTH CAROLINA AVE SE WASHINGTON, DC	52- 1686163	501 C 3	12,500	0			EVENT SPONSORSHIP

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE HAMMNER INSTITUTES6 DAVIS DRIVE RTP,NC 27709	20- 3692587	501 C 3	50,000	0			GENERAL SUPPORT
THE HORINKO GROUP2300 N STREET NW 2130 WASHINGTON, DC 20037	26- 1650447	N/A	10,000	0			EVENT SPONSORSHIP

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE KEYSTONE GROUP1628 SAINT JOHN ROAD KEYSTONE, CO 80435	84- 0688506	501 C 3	65,000	0			GENERAL SUPPORT
THE SIXTY PLUS ASSOCIATION INC 515 KING STREET SUITE 315 ALEXANDRIA, VA 22314	54- 1564919	501 C 4	25,000	0			ENERGY EDUCATION

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant		(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
THE WASHINGTON HUMANE SOCIETY 4590 MACARTHUR BLVD NW200 WASHINGTON, DC 20007	53- 0219724	501 C 3	7,500	0			EVENT SPONSORSHIP
THE WOODROW WILSON INTERNATIONAL CENTER FOR SCHOLARS1300 PENNSYLVANIA AVENUE WASHINGTON, DC 20004	52- 1067541	501 C 3	10,000	0			EVENT SPONSORSHIP

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
TOXICOLOGY EXCELLENCE FOR RISK ASSESSMENT 2300 MONTANA AVE SUITE 409 CINCINNATI,OH 45211	31- 1437448	1 50163	10,000	0			EVENT SPONSORSHIP
TRI-STATE BIRD RESCUE AND RESEARCH INC110 POSSUM HOLLOW ROAD NEWARK, NE	51- 0265807	501 C 3	15,000	0			EVENT SPONSORSHIP

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNITED STATES ASSOCIATION FOR ENERGY ECONOMICS28790 CHAGRIN BLVD 350 CLEVELAND, OH 44122	34- 1755274	501 C 6	7,500	0			EVENT SPONSORSHIP
UNIV OF CONNECTICUT PHARMACY ALUMNI ASSOCIATION69 N EAGLEVILLE ROAD 3092 STORRS,CT 06269	22- 2505202	SEC 115	113,040	0			GENERAL SUPPORT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	( <b>g)</b> Description of non-cash assistance	(h) Purpose of grant or assistance
UNIV OF NEW HAMPSHIRECOASTAL RESPONSE RESEARCH CENTER35 COLOVOS ROAD DURHAM,NH 03824	12- 3456789	I SEC 115	133,812	0			EVENT SPONSORSHIP
VIRGINIA CHAMBER OF COMMERCE9 SOUTH FIFTH STREET RICHMOND, VA 23219	54- 0421190	1 501 (16	10,000	0			EDUCATIONAL EVENT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WASHINGTON PRESS CLUB FOUNDATION529 14TH ST 1115 NATL PRESS CLUB WASHINGTON, DC 20045	52- 1046926	I 501 C 3	10,000	0			EVENT SPONSORSHP

efile GRAPHIC print - DO NOT PROCESS As Filed Data -

DLN: 93493320034542

**Employer identification number** 

OMB No 1545-0047

Open to Public Inspection

## Schedule J

(Form 990)

Department of the Treasury Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

**Compensation Information** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Name of the organization AMERICAN PETROLEUM INSTITUTE

13-0433430 **Questions Regarding Compensation** Yes Νo Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax idemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e g, maid, chauffeur, chef) If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No." complete Part III to explain Yes Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? Yes Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply Compensation committee ✓ Written employment contract Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization Receive a severance payment or change-of-control payment? **4**a Νo 4b Participate in, or receive payment from, a supplemental nonqualified retirement plan? Yes Participate in, or receive payment from, an equity-based compensation arrangement? 4c Νo If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9. For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of The organization? **5**a 5b Any related organization? If "Yes," to line 5a or 5b, describe in Part III For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of The organization? 6b Any related organization? If "Yes," to line 6a or 6b, describe in Part III For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III 7 Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III 8 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations

section 53 4958-6(c)?

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	<b>(F)</b> Compensation
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
(1) JACK N GERARD	(I) (II)	2,295,923 0	1,200,000 0	121,211 0	1,968,683 0	34,377 0	5,620,194 0	(
(2) HARRY M NG	(I) (II)	331,939 0	97,700 0	179,665 0	99,170 0	20,165 0	728,639 0	(
(3) JOHN E ROBERTSON	(I) (II)	267,246 0	75,600 0	1,828 0	54,872 0	12,250 0	411,796 0	(
(4) MARTIN L DURBIN	(I) (II)	456,413 0	139,400 0	14,766 0	114,049 0	34,377 0	759,005 0	(
(5) LINDA G ROZETT	(I) (II)	332,162 0	100,600 0	6,216 0	101,428 0	13,243 0	553,649 0	(
(6) ROBERT L GRECO	(I) (II)	295,093 0	70,300 0	91,783 0	86,476 0	34,377 0	578,029 0	(
(7) KYLE B ISAKOWER	(I) (II)	251,714 0	72,600 0	60,073 0	80,467 0	34,377 0	499,231 0	(
(8) ERIK G MILITO	(I) (II)	225,159 0	59,500 0	1,708	56,567 0	34,012 0	376,946 0	(
(9) JOHN D MODINE	(I) (II)	238,870 0	46,800 0	13,844 0	38,066 0	34,183 0	371,763 0	(
(10) CONRAD A LASS	(I) (II)	261,392 0	62,400 0	1,838 0	15,865 0	12,250 0	353,745 0	(
(11)ERIC J WOHLSCHLEGEL	(I) (II)	216,944 0	55,900 0	471 0	10,057 0	18,978 0	302,350 0	(
(12) ALVIS TRUMAN HUNT	(I) (II)	148,848 0	0	130,716 0	0	14,037 0	293,601 0	91,627
(13) HO WARD J FELDMAN	(I) (II)	210,301	40,000	7,743 0	73,929 0	28,209 0	360,182 0	(
(14) ROLF W HANSON	(I) (II)	201,793 0	37,500 0	11,576 0	22,193 0	31,227 0	304,289 0	(

#### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier	Return Reference	Explanation
	1 A	FIRST CLASS OR CHARTER TRAVEL- FIRST CLASS AIR TRAVEL IS LIMITED TO EXECUTIVE STAFF MEMBERS OTHER STAFF MEMBERS MAY TRAVEL FIRST OR BUSINESS CLASS ONLY WHEN ACCOMPANYING AN EXECUTIVE STAFF MEMBER, A MEMBER COMPANY EXECUTIVE OR GOVERNMENTAL OFFICIAL WHO TRAVELS FIRST CLASS OR BUSINESS CLASS AIR TRAVEL MUST BE APPROVED IN ADVANCE BY AN EXECUTIVE STAFF MEMBER, AND TRAVELING BUSINESS CLASS FIRST OR BUSINESS CLASS AIR TRAVEL MUST BE APPROVED IN ADVANCE BY AN EXECUTIVE STAFF MEMBER, AND THE EMPLOYEE MUST PROVIDE THE JUSTIFICATION ON THE EXPENSE REPORT FIRST CLASS TRAIN PASSAGE IS AN ACCEPTABLE ALTERNATIVE TO COACH AIR FARES OF EQUAL OR GREATER VALUE IT IS NOT APT'S PRACTICE TO CHARTER TRAVEL, EXCEPT IN THE LIMITED CIRCUMSTANCE IN WHICH COMMERICAL TRAVEL SCHEDULES DO NOT ACCOMMODATE THE PRESIDENT AND CEO'S ITINERARY ONE FLIGHT WAS CHARTERED DURING 2011 TRAVEL FOR COMPANIONS- INSTANCES IN WHICH A SPOUSE ACCOMPANIES AN EMPLOYEE TRAVELING ON BUSINESS API EXPENSE ARE LIMITED AND APPROVED IN ADVANCE IN SUCH AUTHORIZED CASES, UNLESS THE STRICT LEGAL DEFINITION OF BUSINESS PURPOSE IS MET, THE REIMBURSEMENT IS TREATED AS TAXABLE INCOME TO THE EMPLOYEE TAX IDEMNIFICATION AND GROSS UP PAYMENTS-FOR EMPLOYEES WHO QUALIFY TO PARTICIPANTE IN THE NON-QUALIFIED RETIREMENT INCOME PLAN, API PAYS TAXES DUE ON THE ACCRUED BENEFITS AS THEY ARE AWARDED TO THE PARTICIPANTS THESE TAX PAYMENTS ARE TREATED AS AN ADVANCE AND NETTED FROM THE ACCRUED BENEFITS TO THE PARTICIPANTS UPON DISTRIBUTION HEALTH OR SOCIAL CLUB DUES OR INITIATION FEES- REIMBURSEMENT OF CLUB DUES TO AN EMPLOYEE FOR MEMBERSHIP IN ANY CLUB ORGANIZED FOR PLEASURE, RECREATION, OR OTHER SOCIAL PURPOSE (I E , COUNTRY CLUBS, LUNCHEON CLUBS, AND AIRLINE AND HOTEL CLUBS); IS LIMITED AND REQUIRES EXECUTIVE STAFF APPROVAL EMPLOYEES WHO HAVE BEEN REIMBURSED FOR CLUB DUES MUST ANNUALLY ACCOUNT FOR THEIR BUSINESS USE, AND NON-BUSINESS USE IS TREATED AS TAXABLE INCOME TO THE EMPLOYEE
	PART I, LINE 4B	LINE 4B PARTICIPANTS IN THE AMERICAN PETROLEUM INSTITUTE SUPPLEMENTAL BENEFIT PLANS RECEIVED CONTRIBUTIONS IN 2011 AS FOLLOWS GERARD, JACK N - \$2,055,502 - INCLUDES NON-VESTED ACCRUAL OF \$1,952,556 NG, HARRY M - \$219,319 - INCLUDES NON-VESTED ACCRUAL OF \$41,374 ROBERTSON, JOHN E - \$47,037 - INCLUDES NON-VESTED ACCRUAL OF \$45,797 DURBIN, MARTINN J - \$108,051 - INCLUDES NON-VESTED ACCRUAL OF \$97,081 ROZETT, LINDA G - \$89,102 - INCLUDES NON-VESTED ACCRUAL OF \$84,597 GRECO, ROBERT L - \$119,898 - INCLUDES NON-VESTED ACCRUAL OF \$29,985 ISAKOWER, KYLE B - \$89,551 - INCLUDES NON-VESTED ACCRUAL OF \$30,642 MILITON, ERIK G - \$26,506 - INCLUDES NON-VESTED ACCRUAL OF \$9,892 WOHLSCHLEGEL, ERIC J - \$2,753 - NON-VESTED ACCRUAL ONLY MODINE, JOHN D - \$12,727 HUNT, JR ALVIS T - \$1,405 - RETIRED 6/30/2011 FELDMAN, HOWARD J - \$6,364 HANSON, ROLF W - \$125 LINE 4B PARTICIPANTS IN THE AMERICAN PETROLEUM INSTITUTE SUPPLEMENTAL BENEFITS PLANS RECEIVED PAYMENTS IN 2011 AS FOLLOWS HUNT, JR ,ALVIS T - \$445,932

Schedule J (Form 990) 2011

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493320034542

#### Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

#### **Transactions with Interested Persons**

► Complete if the organization answered
"Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c,
or Form 990-EZ, Part V lines 38a or 40b.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization  AMERICAN PETROLEUM INSTITUTE							E	mployer i	dent if ica	tion numb	er
							1	3-04334	30		
Part I Excess Benefit Trai											
Complete if the organizat	ion ans	wered "	Yes" on Fori	m 990, F I	Part IV, line 25a c	or 25b, o	or Form	990-EZ,	Part V , I	ine 40b	
<b>1</b> (a) Name of disq	ualified	nerson			<b>(b)</b> Desc	rintion	of tranc	action			(c) rected?
1 (a) mame or any		porson			(b) Desc	.iiptioii	or craits	action		Yes	
										1.00	110
2 Enter the amount of tax impos	ed on t	he orgar						ear und <u>e</u>	r		
section 4958	• •								· \$ ——		
3 Enter the amount of tax, If any	, on line	e 2, abo	ve, reimburs	ed by th	e organization .			•	*		
Part III Loans to and/or I	rom	Intere	sted Pers	sons.							
Complete if the organiz	zation a	nswere	d "Yes" on F	orm 990	, Part IV , line 26	, or For	n 990-E	Z, Part V	, line 38	a	
	(b) ∟	oan to				(-)	•	(f)		(g)Writ	<b>.</b>
(a) Name of interested person and	1	m the	(c)0 rig		(d)Balance due	(e) i defau					
purpose	organı	zation?	principal a	amount	(a)Balance due			commit		agreement?	
	То	From				Yes	No	Yes	No	Yes	No
	<u> </u>	1									
	↓										
	—	1									
		1								_	
	<del>                                     </del>	1					1				-
	<u> </u>	1		<b>▶</b> s	L						1
Part IIII Grants or Assistar		nofitt		. т	Porcons						
Complete if the orga						'. line 2	27.				
					en interested per						
(a) Name of interested pers	on	`			ganızatıon .		( <b>c)</b> A m	nount of g	rant or ty	pe of assi	stance

Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

Complete	Tale organization answered Tes on Form 330, Fare	IV, IIIC ZOG, Z	-OB, OI 20C.			
(a) Name of Interested person	(b) Relationship between interested person and the	(c) A mount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?		
	organization			Yes	No	
(1) COALITION FOR AMERICAN JOBS	>35% OWNERSHIP,GERARD & DURBIN SERVE AS OFFICERS & BOARD MEMBERS	,	CONTRIBUTIONS PROVIDED TO ORGANIZATIONS FOR GENERAL SUPPORT		No	
(2) OIL AND NATURAL GAS LABOR- MANAGEMENT COMMITTEE	>35% OWNERSHIP,GERARD,NICHOLS,CAZALOT,&TILLERSON SERVE AS OFFICERS&TRUSTEES	,	CONTRIBUTIONS PROVIDED TO ORGANIZATIONS FOR GENERAL SUPPORT		No	
(3) EXXONMOBIL BIOMEDICAL SCIENCES INC	REX TILLERSON SERVES AS TRUSTEE ON API'S BOARD	150,825	CONTRACT WITH API TO TEST GAS OILS UNDER THE HPV CHALLEGE PROGRAM		No	
					i	

#### **Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier | Return Reference | Explanation

Schedule L (Form 990 or 990-EZ) 2011

## OMB No 1545-0047

Open to Public Inspection

### **SCHEDULE 0** (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. ► Attach to Form 990 or 990-EZ.

Supplemental Information to Form 990 or 990-EZ

Name of the organization AMERICAN PETROLEUM INSTITUTE

Employer identification number

13-0433430

		13-0433430
ldentifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 1	FORM 990, PART VI, SECTION A, LINE 1 API'S EXECUTIVE COMMITTEE CONSISTS OF UP TO 14 MEMBERS OF THE BOARD (BUT NO LESS THAN 12) MEMBERS INCLUDE THE API CHAIRMAN OF THE BOARD AND THE CHAIR OF THE FINANCE COMMITTEE, WITH REPRESENTATION OF THE TOP SIX (6) DUES-PAYING MEMBERS, AND THE REMAINING MEMBERS CHOSEN FROM THE REMAINING DUES-PAYING MEMBERS THE API PRESIDENT AND CEO SERVES AS AN EX-OFFICIO VOTING MEMBER THE EXECUTIVE COMMITTEE HAS THE AUTHORITY TO EXERCISE ALL OF THE POWERS OF THE BOARD OF DIRECTORS IN THE ABSENCE OF ACTION BY THE BOARD, EXCEPT TO AMEND THE BY LAWS OR AS OTHERWISE LIMITED BY LAW ITS RESPONSIBILITIES INCLUDE LONG-RANGE PLANNING, STRATEGIC ISSUES, PROGRAM AND BUDGET DEVELOPMENT, OVERSIGHT AND ADMINISTRATION
	FORM 990, PART VI, SECTION A, LINE 2	FAMILY RELATIONSHIP HUNT, RAY L , HUNT, W HERBERT
	FORM 990, PART VI, SECTION A, LINE 6	API IS A TRADE ASSOCIATION WITH MEMBERSHIP DRAWN FROM THE OIL AND NATURAL GAS INDUSTRY AS DESCRIBED BELOW, API'S MEMBERS PARTICIPATE IN THE ELECTION OF THE BOARD REGULAR ELECTED BOARD MEMBERS HAVE FULL VOTING RIGHTS API'S PRESIDENT IS AN EX OFFICIO VOTING MEMBER OF THE BOARD OTHER EX OFFICIO MEMBERS DO NOT HAVE VOTING RIGHTS HONORARY DIRECTORS HAVE NO VOTING RIGHTS
	FORM 990, PART VI, SECTION A, LINE 7A	THE BOARD MEMBERS ARE ELECTED BY THE BOARD OF DIRECTORS AT THE ANNUAL MEETING EACH DIRECTOR SHALL HOLD OFFICE FOR A TWO YEAR TERM OR UNTIL THE DIRECTOR HAS CEASED TO HAVE A SUBSTANTIAL FULLTIME CONNECTION WITH THE MEMBER COMPANY THE DIRECTOR SERVED WHEN ELECTED
	FORM 990, PART VI, SECTION B, LINE 11	API'S FORM 990 WAS PREPARED BY API STAFF AND REVIEWED BY ITS EXTERNAL ACCOUNTING FIRM PRIOR TO FILING, THE FORM 990 WAS INCLUDED WITH THE MATERIALS FOR THE FINANCE COMMITTEE'S ANNUAL MEETING IN OCTOBER 2012, AND REVIEWED DURING THE MEETING A COPY OF THE FORM 990 WAS PROVIDED TO THE EXECUTIVE COMMITTEE PRIOR TO FILING
	FORM 990, PART VI, SECTION B, LINE 12C	API'S STANDARDS OF CONDUCT POLICY INCLUDES PROVISIONS RELATED TO AVOIDING ANY ACT THAT MAY RESULT IN A CONFLICT OF INTEREST ON AN ANNUAL BASIS, ALL EMPLOYEES ARE ASKED TO CONFIRM THEIR COMPLIANCE WITH THE STANDARDS OF CONDUCT POLICY ANY EMPLOYEE WHO IS AWARE OF A VIOLATION OF THIS POLICY MUST TAKE APPROPRIATE ACTION SO THAT THE VIOLATION IS PROMPTLY ADDRESSED THIS MAY INCLUDE REPORTING A VIOLATION TO AN EXECUTIVE STAFF MEMBER OR TO AN EXTERNALLY-OPERATED ETHICS HOTLINE ALL REPORTS ARE ASSIGNED TO AN APPROPRIATE EXECUTIVE STAFF MEMBER FOR INVESTIGATION AND RESOLUTION AND A REPORT OF ALL INCIDENTS ARE PROVIDED TO THE FINANCE COMMITTEE EACH YEAR THE BOARD OF DIRECTORS ADOPTED A CONFLICT OF INTEREST POLICY IN 2008 THAT REQUIRES FULL DISCLOSURE OF ALL ACTUAL AND POTENTIAL CONFLICTS THE DISINTERESTED MEMBERS OF THE API EXECUTIVE COMMITTEE SHALL MAKE A DETERMINATION AS TO WHETHER A CONFLICT EXISTS AND WHAT SUBSEQUENT ACTION IS APPROPRIATE (IF ANY) A COPY OF THE POLICY IS PROVIDED TO ALL BOARD MEMBERS WHO ARE REQUESTED TO COMPLETE AND SIGN AN ACKNOWLEDGMENT AND DISCLOSURE FORM
	FORM 990, PART VI, SECTION B, LINE 15	COMPENSATION FOR API'S PRESIDENT & CEO, OTHER OFFICERS, AND KEY EMPLOYEES ARE REVIEWED AND APPROVED BY THE EXECUTIVE COMMITTEE ON AN ANNUAL BASIS, BASED ON PERFORMANCE REVIEWS, EXTERNAL COMPARABLE DATA OBTAINED FROM CONSULTANTS, AND OTHER RELEVANT INFORMATION THE PRESIDENT & CEO'S COMPENSATION IS BASED ON A WRITTEN CONTRACT APPROVED BY THE EXECUTIVE COMMITTEE. A REVIEW WAS CONDUCTED IN 2011
	FORM 990, PART VI, SECTION C, LINE 19	NO DOCUMENTS AVAILABLE TO THE PUBLIC
	FORM 990, PART VI, LINE 10B	EXPLANATION OF STATE COUNCILS API OPERATES STATE PETROLEUM COUNCILS LOCATED IN VARIOUS STATE CAPITALS THESE ARE NOT SEPARATE LEGAL ENTITIES BUT OPERATE AS BRANCH OFFICES OF API UNDER LOCAL TRADE NAMES THERE ARE ALSO SEVERAL UNRELATED LOCAL CHAPTERS THAT EXIST THAT MAY USE THE API NAME, BUT THEY ARE SEPARATE LEGAL ENTITIES FROM API
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED LOSSES ON INVESTMENTS -188,004 PENSION-RELATED CHANGES OTHER THAN NET PERIODIC PENSION COSTS -24,360,898 TOTAL TO FORM 990, PART XI, LINE 5 -24,548,902
	FORM 990, PART XII, LINE 2C	THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR
CHANGES IN NET ASSETS	FORM 990, PART XI, LINE 5	NET UNREALIZED LOSSES ON INVESTMENTS -188,004 PENSION-RELATED CHANGES OTHERTHAN NET PERIODIC PENSION COSTS -24,360,898 TOTAL TO FORM 990, PART XI, LINE 5 -24,548,902

efile GRAPHIC print - DO NOT PROCESS | As Filed Data SCHEDULE R Related Or

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

DLN: 93493320034542

Open to Public Inspection

Department of the Treasury Internal Revenue Service

(Form 990)

ame of the organization MERICAN PETROLEUM INSTITUTE		Employer identification number  13-0433430							
Part I Identification of Disregarded Entities (Co	mplete if the organization a	answered "Yes" o	n Form 990, Part		,				
(a) Name, address, and EIN of disregarded entity	<b>(b)</b> Primary activity			(e) -of-year assets	<b>(f)</b> Direct controlling entity				
Part II Identification of Related Tax-Exempt Org or more related tax-exempt organizations during	anizations (Complete if ting the tax year.)	he organization a	nswered "Yes" on	Form 990, Pa	rt IV, line 34 becaus	e ıt had	one		
<b>(a)</b> Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity statu (if section 501(c) (3))		Section 5: conti	g) 12(b)(13 rolled uzation		
(1) AMERICAN PETROLEUM INSTITUTE POLITICAL ACTION COMMITTEE						Yes	No		
L220 L STREET NW  WASHINGTON, DC 20005 27-2596972	POLITICAL ACTION COMMITTEE/SEPARATE SEGREGATED FUND	DC	527			Yes			
or Privacy Act and Panerwork Peduction Act Notice see the Instr	uctions for Form 990	Cat No 501	357		Schedule P (F	orm 990)	2011		

Part III	Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" on Form 990, Partnership (Complete if the organization answered "Yes" of the Organization and Partnership (Complete if the	rt IV, line 34
	because it had one or more related organizations treated as a partnership during the tax year.)	

(c) (b) Legal		(d)	(e)	(f)	(g)	(h) Disprop		(i) Code V—UBI	<b>(j</b> Gener		40
Primary activity domicile (state or foreign country)	domicile (state or foreign	Direct controlling entity	Predominant income (related, unrelated, excluded from tax under sections 512- 514)	Share of total income	Share of end-of- year assets	allocations?  Yes No		amount in box 20 of Schedule K-1 (Form 1065)	mana partr		<b>(k)</b> Percentage ownership
						Yes	No		Yes	No	
Ī											
										·	·
										·	

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	<b>(c)</b> Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total Income	(g) Share of end-of-year assets	<b>(h)</b> Percentage ownership

chedule R (Form 990) 2011		Рa	ge <b>3</b>
Part V Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or	or 36.)		
Note. Complete line 1 if any entity is listed in Parts II, III or IV		Yes	No
1 During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity	1a		No
<b>b</b> Gift, grant, or capital contribution to related organization(s)	1b		No
c Gift, grant, or capital contribution from related organization(s)	1c		No
d Loans or loan guarantees to or for related organization(s)	1d		No
e Loans or loan guarantees by related organization(s)	1e		No
f Sale of assets to related organization(s)	1f		No
g Purchase of assets from related organization(s)	<b>1</b> g		No
h Exchange of assets with related organization(s)	1h		No
i Lease of facilities, equipment, or other assets to related organization(s)	1i		No
j Lease of facilities, equipment, or other assets from related organization(s)	<b>1</b> j		No
k Performance of services or membership or fundraising solicitations for related organization(s)	1k	Yes	
l Performance of services or membership or fundraising solicitations by related organization(s)	11		No
m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1m	Yes	
n Sharing of paid employees with related organization(s)	1n	Yes	
o Reimbursement paid to related organization(s) for expenses	10		No
p Reimbursement paid by related organization(s) for expenses	<b>1</b> p		No
<b>q</b> Other transfer of cash or property to related organization(s)	<b>1</b> q		No
r Other transfer of cash or property from related organization(s)	1r		No

2	If the answer to any of the above is "Yes.	see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	

(a) Name of other organization	<b>(b)</b> Transaction type(a-r)	(c) Amount involved	<b>(d)</b> Method of determining amount involved
(1) AMERICAN PETROLEUM INSTITUTE	к	97,066	FAIR MARKET VALUE - IN-KIND
(2) AMERICAN PETROLEUM INSTITUTE	М	76,633	FAIR MARKET VALUE - IN-KIND
(3) AMERICAN PETROLEUM INSTITUTE	N	115,823	FAIR MARKET VALUE - IN-KIND
(4)			
(5)			
(6)			

#### Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	5	(e) Are all partners section 501(c)(3) organizations?		partners section t 501(c)(3) organizations?		partners section 501(c)(3)		partners section 501(c)(3)		partners section 501(c)(3)		partners section 501(c)(3)		partners section 501(c)(3) organizations?		<b>(g)</b> Share of end-of-year assets	(h) Disproprtionate alloca	ations?	(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene man	<b>j)</b> eral or aging tner?	(k) Percentage ownership
			]	Yes	No			Yes	No		Yes	No													
				<u> </u>																					
				<u> </u>																					
				<u> </u>																					

Schedule R (Form 990) 2011

#### Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation
		PART V API PAYS CERTAIN ADMINSTRATIVE EXPENSES RELATED TO THE API POLITICAL ACTION COMMITTEE THESE INCLUDE PERSONNEL AND OTHER SERVICES AND ARE PAID DIRECTLY BY API

Schedule R (Form 990) 2011

#### **Additional Data**

Software ID: Software Version:

**EIN:** 13-0433430

Name: AMERICAN PETROLEUM INSTITUTE

#### Form 990, Special Condition Description:

#### **Special Condition Description**

#### Form 990, Part III - 4 Program Service Accomplishments (See the Instructions) 4d. Other program services (Code ) (Expenses \$ including grants of \$ ) (Revenue \$ MAINTAINING QUALITY-THE INCREASINGLY INTERNATIONAL NATURE OF THE PETROLEUM BUSINESS IS EVIDENT IN API'S APPROACH TO CERTIFYING THAT PRODUCTS MEET THE INDUSTRY'S EXACTING STANDARDS OF QUALITY SINCE 1924, API HAS LICENSED OIL FIELD EQUIPMENT MANUFACTURERS TO USE THE API MONOGRAM, RECOGNIZED AS A MARK OF QUALITY AROUND THE WORLD API LICENSES MOTOR OILS FOR USE IN BOTH GASOLINE AND DIESEL ENGINES API ALSO CERTIFIES INSPECTORS OF STORAGE TANKS, PRESSURE VESSELS, AND PIPING including grants of \$ ) (Revenue \$ (Code ) (Expenses \$ EDUCATION- API ORGANIZES SEMINARS, WORKSHOPS AND SYMPOSIA ON ISSUES VITAL TO THE INDUSTRY'S LIVELIHOOD IT PROVIDES TRAINING MATERIALS THAT HELP PROFESSIONALS IN THE OIL AND GAS BUSINESS MEET REGULATORY REQUIREMENTS AND INDUSTRY STANDARDS

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

(A)	(B) Average	Doc	(ition	<b>C)</b>		a I I		<b>(D)</b> Reportable	<b>(E)</b> Reportable	<b>(F)</b> Estimated	
Name and Title	hours		ition i that a			111		compensation	compensation	amount of other	
	per week	Individual trustae or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations	
TOFIQ AL-GABSANI BOARD MEMBER	50	х						0	0	0	
ALAN S ARMSTONG BOARD MEMBER	50	Х						0	0	0	
MORTEN ARNTZEN BOARD MEMBER	50	Х						0	0	0	
JOHN BANNERMAN BOARD MEMBER	50	Х						0	0	0	
JO SEPH BRYANT BO ARD MEMBER	50	Х						0	0	0	
CLARENCE P CAZALOT JR BOARD MEMBER AND TREASURER	50	Х		Х				0	0	0	
STEPHEN I CHAZEN BOARD MEMBER	50	Х						0	0	0	
PATRICK D DANIEL BOARD MEMBER	50	Х						0	0	0	
CHADWICK C DEATON BOARD MEMBER	50	Х						0	0	0	
PETER EVENSEN BOARD MEMBER	50	Х						0	0	0	
TIMOTHY C FELT BOARD MEMBER	50	Х			$\Box$			0	0	0	
JOHN T GREMP BOARD MEMBER	50	Х			$\Box$			0	0	0	
JAMES T HACKETT BOARD MEMBER	50	Х						0	0	0	
GARY R HEMINGER BOARD MEMBER	50	Х						0	0	0	
JOHN B HESS BOARD MEMBER	50	Х						0	0	0	
PAUL L HOWES BOARD MEMBER	50	Х						0	0	0	
RAY L HUNT BOARD MEMBER	50	Х						0	0	0	
W HERBERT HUNT BOARD MEMBER	50	Х						0	0	0	
JAMES F JUSTISS JR BOARD MEMBER	50	Х						0	0	0	
VIRGINIA GIGI B LAZENBY BOARD MEMBER	50	Х			$\vdash$			0	0	0	
DAVID J LESAR BOARD MEMBER	50	Х			$\vdash$			0	0	0	
BILL MALONEY BOARD MEMBER	50	Х			T			0	0	0	
DOUGLAS R MATTHEWS BOARD MEMBER	50	Х						0	0	0	
JAMES P MCGREGOR BOARD MEMBER	50	Х			$\vdash$			0	0	0	
LAMAR MCKAY BOARD MEMBER	50	Х			T			0	0	0	

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

(A) Name and Title	(B) Average hours		(tion that a		/)			(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of other
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
JACK B MOORE BOARD MEMBER	50	Х						0	0	0
JAMES J MULVA BOARD MEMBER	50	Х						0	0	0
ROD NELSON BOARD MEMBER	50	Х						0	0	0
J LARRY NICHOLS BOARD MEMBER	50	Х						0	0	0
MARVIN ODUM BOARD MEMBER	50	Х						0	0	0
ROBERT BOBBY L PARKER JR BOARD MEMBER	50	Х						0	0	0
HARRY N PEFANIS BOARD MEMBER	50	Х						0	0	0
DANIEL W RABUN BOARD MEMBER	50	Х						0	0	0
W MATT RALLS BOARD MEMBER	50	Х						0	0	0
CORBIN J ROBERTSON JR BOARD MEMBER	50	Х						0	0	0
DAVID T SEATON BOARD MEMBER	50	Х						0	0	0
REX TILLERSON BOARD MEMBER	50	Х						0	0	0
HANK A TRUE III BOARD MEMBER	50	Х						0	0	0
JOHN S WATSON CHAIRMAN OF THE BOARD	50	Х		х				0	0	0
DAVID W WILLIAMS BOARD MEMBER	50	Х						0	0	0
KAREN WRIGHT BOARD MEMBER	50	Х						0	0	0
JACK N GERARD PRESIDENT AND CEO	40 00	Х		х				3,617,134	0	2,003,060
HARRY M NG GENERAL COUNSEL & CORP SEC	40 00			х				609,304	0	119,335
JOHN E ROBERTSON VICE PRESIDENT AND CFO	40 00			х				344,674	0	67,122
MARTIN L DURBIN EXECUTIVE VICE PRESIDENT	40 00				х			610,579	0	148,426
LINDA G ROZETT VICE PRESIDENT	40 00				х			438,978	0	114,671
ROBERT L GRECO GROUP DIRECTOR	40 00				х			457,176	0	120,853
KYLE B ISAKOWER VICE PRESIDENT	40 00				х			384,387	0	114,844
ERIK G MILITO GROUP DIRECTOR	40 00				х			286,367	0	90,579
JOHN D MODINE DIRECTOR	40 00				х			299,514	0	72,249

# Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) (C) Average Position (check all that apply)							<b>(D)</b> Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of other
	per week	Individual trustae or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
CONRAD A LASS SENIOR DIRECTOR	40 00					Х		325,630	0	28,115
ERIC J WOHLSCHLEGEL DIRECTOR	40 00					Х		273,315	0	29,035
ALVIS TRUMAN HUNT SENIOR DIRECTOR	40 00					Х		279,564	0	14,037
HOWARD J FELDMAN DIRECTOR	40 00					Х		258,044	0	102,138
ROLF W HANSON SENIOR DIRECTOR	40 00					х		250,869	0	53,420