# COMMITTEE ON NATURAL RESOURCES <br> Disclosure Form <br> As required by and provided for in House Rule XI, clause 2(g) and The Rules of the Committee on Natural Resources 

# Creating Abundant Water and Power Supplies and Job Growth by Resorting Common Sense to Federal Regulations <br> Tuesday, April 5, 2011 

1. Name: Jon Scholl
2. Name of Organization: American Farmland Trust
3. Business Address: $120018^{\text {th }}$ Street, N.W, Suite 800 Washington, D.C. 20036
4. Business Email Address: [Information redacted for privacy]
5. Business Phone Number: ..... 202-378-1212

| Name/Organization <br> Title/Date of Hearing | Jon Scholl, American Farmland Trust <br>  <br>  <br>  <br>  <br>  <br>  <br> Creating Abundant Water and Power Supplies and Job Growth by <br> Ruesday, April 5, 2011 |
| :--- | :--- |

a. Any training or educational certificates, diplomas or degrees or other educational experiences that are relevant to your qualifications to testify on or knowledge of the subject matter of the hearing.

- B.S. in Agricultural Science from the University of Illinois
b. Any professional licenses, certifications, or affiliations held that are relevant to your qualifications to testify on or knowledge of the subject matter of the hearing.
- Member of McLean County Farm Bureau
- Member of Illinois Corn Growers Association
c. Any employment, occupation, ownership in a firm or business or work-related experiences that relate to your qualifications to testify on or knowledge of the subject matter of hearing.


## - President of American Farmland Trust <br> - Partner of farming operation in McLean County, Illinois

d. Any federal grants or contracts (including subgrants or subcontracts) from the Department of the Interior (and/or other agencies invited) that you have received in the current year and previous four years, including the source and amount of each grant or contract.

$$
-\quad \mathbf{N} / \mathbf{A}
$$

e. A list of all lawsuits or petitions filed by you against the federal government in the current year and the previous four years, giving the name of the lawsuit or petition, the subject matter of the lawsuit or petition, and the federal statutes under which the lawsuits or petitions were filed.

$$
-\quad \mathbf{N} / \mathbf{A}
$$

f. Any other information you wish to convey that might aid the Members of the Committee to better understand the context of your testimony.

- President of American Farmland Trust for the past three years.
- Served as the Agricultural Counselor to the U.S. EPA Administrator.
- Spent 25 years with the Ilhnois Farm Bureau in various policy and administrative capacity.


## Name/Organization Title/Date of Hearing

Jon Scholl, American Farmland Trust
Creating Abundant Water and Power Supplies and Job Growth by Resorting Common Sense to Federal Regulations Tuesday, April 5, 2011
g. Any offices, elected positions or representational capacity held in the organization(s) on whose behalf you are testifying.

- President of American Farmland Trust
h. Any federal grants or contracts (including subgrants or subcontracts) from the Department of Interior (and/or other agencies invited) that were received in the current year and previous four years by the organization(s) you represent at this hearing, including the source and mount of each grant or contract for each of the organization(s).

| Federal Agency | Amount |
| :--- | :--- |
| California Department of Food and Agriculture | $98,199.00$ |
| Electronic Power Research Institute, Inc. | $150,020.00$ |
| Electronic Power Research Institute, Inc. | $25,049.00$ |
| Environmental Protection Agency, Region 5 | $753,163.00$ |
|  | $700,000.00$ |
| National Fish and Wildlife Foundation | $100,000.00$ |
| National Fish and Wildlife Foundation |  |
| US Department of the Interior ( Indirect Cost Negotiation Agreement for |  |
| FY 2008, 2009, 2010 \& 2011) |  |
| USDA - Economic Research Services |  |
| USDA - Economic Research Services | $150,000.00$ |
| USDA - Natural Resources Conservation Service | $154,900.00$ |
| USDA - Natural Resources Conservation Service | $250,000.00$ |
| USDA - Natural Resources Conservation Service | $1,097,000.00$ |
| USDA - Natural Resources Conservation Service (Washington State) | $125,000.00$ |
| USDA - Natural Resources Conservation Service (Illinois) | $50,000.00$ |
| USDA - Natural Resources Conservation Service (New York) | $524,970.00$ |
| USDA OPPM - POD | $20,000.00$ |


| Name/Organization |  |
| :--- | :--- |
| Title/Date of Hearing | Jon Scholl, American Farmland Trust |
|  | Creating Abundant Water and Power Supplies and Job Growth by <br> Resorting Common Sense to Federal Regulations |
|  | Tuesday, April 5, 2011. |

i. A list of all lawsuits or petitions filed by the organization(s) you represent at the hearing against the federal government in the current year and the previous four years, giving the name of the lawsuit or petition, the subject matter of the lawsuit or petition, and the federal statutes under which the lawsuits or petitions were filed for each of the organization(s).

- $\mathbf{N} / \mathbf{A}$
j. A list of any countries from which the organization(s) you represent at the hearing have received foreign donations and the total amount of donations received from each country, for the current year and the previous four years, by each organization.
$-\quad \mathbf{N} / \mathbf{A}$
k. For tax-exempt organizations and non-profit organizations, copies of the three most recent public IRS Form 990s (including Form 990-PF, Form 990-N, and Form 990EZ) for each organization(s) you represent at the hearing (not including any contributor names and address or any information withheld from public inspection by the Secretary of the Treasury under 26 U.S.C. 6104)).
- See Copies Attached

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infernal Reverue Service
 banefit trust or privata foumbation)



## Pary. Revenue, Expenses, and Changes in Net Assets or Fund Balances

1 Contributions, pifts, grants, and similar amounts received:
a Contributions to donor advised funds
D Direct public suppot (not fincluded on line 1a)

| $1 a$ |  |
| :---: | :---: |
| 10 | $6,376,810$ |
| 10 |  |

Indirect public support (not includad on line 1a) $\qquad$
I Govermment confributions (grants) (not (nckuded on line ta)

| 14 | $69,760$. |
| :---: | :---: |
| $1 d$ | $874,808$. |

e Total (add linos tathrough 1d) (cash \$ $\quad 7,321,378$. noncash $\qquad$ 1...

2 Progràn service revenue including ģovernment fees and contracks (from Part VII, line 83)
3 Membership dues and assessments
interest on savings and temporary cash investments
Oividends and intorest from securities
SEE STATEMENT 1
a Gross rents SEE STATEMENT 2

| $6 a$ | $590,541$. |
| :---: | :---: |
| $6 b$ | 441,655 |

a Net rental income or (loss). Subtract line 6 b from line 6 a $\qquad$

| 60 |
| ---: |
| 60 |
| 7 |
| 8 |
| 8 |
| 80 |
| 8 |

7 Othor invostment ineome (describe to
B a Gross amount from sales of assets other than inventory
b) Less: cost or other basis and salos expensos'
(A) Securitios
c. Gain or (loss) (attach schedule). $\qquad$ $-\quad 736.812$.
\& Not gatn or (loss). Combine line 8 c , columns (A) and (B)
B)
............................................

amount is from tianing, check hare
a Cross rovenur hat ineturding $\$$ $\qquad$ alcontilibutuns repated on lina tb)
b Less: difect expenses other than furdraising expensess $\qquad$
$\square$

- Nef income or (lass) from special events. Subtract line 96 from lifio Ga

10 a Gross sates of Inventory, fess returns and allowances
b Less: cost of goods sold $\qquad$
$\qquad$

- Gross protil or (loss) from sales of inventony. (attach schedule). Subtract line fob from line 10 a




Form 990 ls available for publlc Inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the publlc perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the yeturn is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

 instructions.)


Whay $V$ Vin Current Officers, Directors, Trustees, and Key Employees (List each person who was an officer, director, trustee, or key employee at any time during the year even If they were not compensated.) (See the instructions.)


75 a Enter the total number of officers, directors, and trustees permitted to vote on organization business at board meetings

b Are any officers, dipectors, trustees, or key employees Ilsted in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors Ilsted in Schedule A, Part H.A or H-B, related to each other through family or business relationships? If 'Yes," attach a statement that identifies the individuals and explains the retationship(s)

SEE STATEMENT 15
F. Do any offlcers, directors, trustees, or key employees listed in Form 900, Part V-A, or highest compensated employees listed in Schedule A, Part 1 , or highest compensated professional and other indepencient contractors listed in Schedule A , Part II-A or II-E, recelve compensation from any other organizations, whether tax exempt or taxable, that are related to the organization? See the instructions for the definition of "related organization."

If "Yos," attach a staternent that includes the information described in the instructions
d Does the organization have a written conflict of interest policy?


Paif y F Former Officers, Directors, Trustees, and Key Employees That Received Compensation or Other Benefits (if any former officer, director, trustee, or key employee received compensation or other benifits (described below) during the year, fist that person betow and enter the amount of compensation or other benefits in the appropriate column. See the instructions.)


82 a Did the organization receive donated services or the use of meterials, equipment, or facilities at no charge or at substantially less than fair rental vaiue?
b If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II.
(See Instructions in Part III.) $\qquad$ N/A
83 a Did the organization comply with the public inspection requirements for returns and exemption appllcations?
a Did the organization comply with the disclosure requirements relating to quid pro quo contributions? N/A
B4 a Did the organization solicit any contributions or gifts that were not tax deductible? $\qquad$
h if "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?

N/A
85 a 501 (c)(4), (5), or (6). Were substantially all dues nondeductibie by members? N/A
b Did the organization make only in-house lobbying expenditures of $\$ 2,000$ or less? N/A If "Yes" was answered to either 85 a or 85 b , do not complete 86 c through 85 h bolow unless the organization received a waiver for proxy tax owed for the prior year.
c Dues, assessments, and similar amounts from members
d Section 162 (e) lobbying and political expenditures
e Aggregate nondeductible amount of section $6033(\mathrm{e})(1)(\mathrm{A})$ dues notices
1 Taxable amount of lobbying and political expenditures (line 85d less 85e)
g Does the organization slect to pay the section 6033(e) tax on the amount on line 85 ff
h If section $6039($ e)(1)(A) dues notices were sent, does the organization agree io add the amount on line $85 f$ to its reasonable estimate of dues allocable to nondeductibie lobbying and political expenditures for the following tax year? $\qquad$ line 12
b Gross receipts, included on line 12, for public use of club facilitios

| $86 a$ | $N / A$ |
| :---: | :---: |
| 86 b | $\mathrm{~N} / \mathrm{A}$ |
| B7a | $\mathrm{N} / \mathrm{A}$ |
| 87 b | $\mathrm{~N} / \mathrm{A}$ |

a7 507(c)(12) orgenizations. Enter: a Gross income from members or shareholders,
b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)
amounts due or paid to other sources

| $85 c$ | $N / A$ |
| :---: | :---: |
| $85 d$ | $N / A$ |
| $85 e$ | $N / A$ |
| 851 | $N / A$ | At any time during the year, did the organization own a $50 \%$ or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701.2 and 301.7701.3? If "Yes," complete Part IX

b At any time during the year, did the organization, difectly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Part XI
$\qquad$
 507 (c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 O._ $\quad$; section 4912 ; section 4955
b 501 (c)(3) and 501 (c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prlor year? If "Yes," attach a statement explaining each transaction
a Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958
d Enter: Amount of tax on line 89c, above, rembursed by the organization

e All organizations. At any time during the tax year, was the organization a party to a prohibled tax shelter transaction?
i All organizations, Did the organzation acquire a direct or indirect interest in any applicable insurance contract? .

1. For supporting organizations and sponsoring organizations maintaining donor advised funds. Did the supporting organlzation, or a fund maintalned by a sponsoring organization, have excess business holdings at any time during the year?
90 a List the states with which a copy of this return is filed SEE STAPEMENT 16
b Number of employees employed in the pay period that inclucles March 12, 2007 ................................. 90b $_{1}$. 67
91 a The books are in care of AMERICAN FARMLAND TRUST $\quad$ Telephone no 202-331-7300 Located at $120018 T H$ STREET, NW, WASHINGTON, DC $\quad Z / P+4-20036$
b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a forelgn country (such as a bank account, securities account, or other inancial account)? If "Yes," enter the name of the foreign country 1 N/A
See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.


## W F

(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?
(b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benafit contract?

Note: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

##  controlling organization as defined in section 512(b)/(13). N/A

106 Did the reporting organization make any transfers to a controlled entity as defined in section 51 (b)(13) of the Code? If "Yes," complete the schedulo balow for each controlled entity.



|  | (A) <br> Name, address, of each controlled entity | (B) <br> Employer lisentifleation Number | (C) Description of transfer | (D) <br> Amount of transfer |
| :---: | :---: | :---: | :---: | :---: |
| a |  <br>  |  |  |  |
| b |  |  | . |  |
| c |  <br>  |  |  |  |
|  | Totals |  |  |  |

108 Did the organization have a binding written contract in effect on Aligust 37,2006 , covering the interest, rents, royaltias, and annuities described in cuestion 107 above?


|  | Organization Exempt Under Section 501(c)(3) <br> (Except Private Foundation) and Seotion 501(e), $501(\mathrm{f}), 501(\mathrm{k})$, <br> $601(11)$, or 4947 (a) (1) Nonoxempt Chartable Trust <br> Supplementary information-(See separate instructions.) <br> MUST be cemplated by the above organizations and attached to their Form 990 or $990-\mathrm{EZ}$ |  |  |  | 9 No. 6645 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Form 990 or 990-EZ) <br> Departmont of the Treasury |  |  |  |  | 2007 |
| Thame of the organization |  |  |  | $\begin{aligned} & \text { Employer rdentilication number } \\ & 521190211 \end{aligned}$ |  |
|  |  |  |  |  |  |  |  |  |
| Part I] Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees |  |  |  |  |  |
| (a) Name and address of each employee pald more than $\$ 50,000$ |  | $\begin{gathered} \text { (b)Titue and average hours } \\ \text { per week devoted to } \\ \text { postion } \end{gathered}$ | (c) Compensation |  | $\begin{gathered} \text { Tef Expense } \\ \text { account and other } \\ \text { allowances } \end{gathered}$ |
| JAMES DAUTKAS |  | R. FARM | ICY CAM | 14,842. | 0. |
|  | WASHINGT | 40.00 | 113,338. |  |  |
| WARD THOMPSON |  | . OF F |  | 17,369. | 0. |
| 120018 mH ST | WASHİNGT | 40.00 | 104, 187. |  |  |
| ANN SORENSON |  | CA STATE DIR. | ASSO | 10,749. | 0. |
| 120018 TH ST | WASHINGTO | 40.00 | 112,934. |  |  |
| 1200 1.8 TH ST, NW, WASHINTGTON, DC 2003 |  | DIR. OF FIELD | PROG. ${ }^{1}$ | 14,390. | 0. |
|  |  | $3 \quad 40.00$ | 104,758. |  |  |
| $\frac{\mathrm{JULI}}{1200} 18 \mathrm{EREDGOOD}$ ST, WW, WASHINGTON, DC 2003 |  | DIR. OF RECH | VC | 14,206. | 0. |
|  |  | $3 \quad 40.00$ | 101,262. |  |  |
| Total number of other employees pald over $\$ 50,000$ |  | 18 | ¢, \% |  |  | over $\$ 50,000$

(Form 990 or 990-EZ)

Departmont of the Treasury Internal Revenlie Sorvoes

AMERICAN FARMLAND TRUST
521190211
Part If-A Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.") (See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

| (a) Name and address of each independent contractor pald more than $\$ 50,000$ | (b) Type of service | (c) Conpensation |
| :---: | :---: | :---: |
| CHECKOWAY CONSUTTING 8 CREATIVE | SING |  |
| 1846 DATURA STREET, SARASOTA, FL 34239 | COUNSEL/DIRECT MA | 134,703. |
| BLAIR CALVERT FITZSTMMONS <br> 6338 N NEWBRAUNFELS AVENUE, SAN ANTONIO, TX $7 \overline{8} 2 \overline{2} 0$ | RESEARCH/TEXAS | 104,068. |
| KALBIAN HAGERTX LLP <br>  | TEGAL SERVICES | 97,421. |
| RUSSELI REYNOLDS ASSOCIATIONS, TNC. CHURCH STREET STATION PO BOX $642 \overline{7}$, NEW YORK, NX "1 | $\begin{aligned} & \text { PLACEMENT } \\ & \text { SERVICES } \\ & \hline \end{aligned}$ | 94,185. |
| LAN SOLUTIONS, INC <br> 1430 SPRING HILI ROAD, SUITE $401, ~ M C D E A N, ~ V A ̄ 2 \overline{2} 10$ | INFORMATION TECHNOLOGY SUPPOR | 86,816. |
|  |  |  |

Paitil-B Compensation of the Five Highest Paid Independent Contractors for Other Services (List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter "None." See page 2 of the instructions.)



## Cartive Reason for Non-Private Foundation Status (See pages 4 through 8 of the instructions.)

I certify that the organizatlon is not a private foundation because it is: (Please check only DNE applicable box.)
$5 \square$ A church, convantion of churchas, or association of churches. Section 170(b)(1)(A)(0).
$6 \square$ A school. Section 170(b)(1)(A)(1). (Aiso complete Patt V.)
7 A hospital or a cooperatlve hospltal sorvice ordanization. Section 170(b)(i)(A)(iii).
8 A tedaraI, state, or local govamment or governmental unit. Sectlon 170 (b)(1)(A)(V).


A medical research organization operated in conjunction wilh a hospital. Soction 170(b)(1)(A)(ili). Enter the hospital's name, city, and state
10 [.]. An organization operated for the benefi of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)/(v), (Also complete the Support Schbdute in Part IV - A.)
11a X An organization that nomaliy receives a substantlal part of its support from a govemmental unit or from the general publl. Sectlon 170(b)( $f)(A)(v)$. (Also complete the Support Schedule in Part IV-A.)
11b $\square$ A community trust. Section $170(\mathrm{~b})(1)(\mathrm{A})(\mathrm{vi})$. (Also complete the Supporf Schedule in PartIV-A.)
$12 \square$
An organization that normally recolves: (1) more than $331 / 3 \%$ of its support from contributions, membership fees, and gross receipts from activitles related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than $331 / 3 \%$ of its support from gross investment income and unrelated bustress taxable income (less section 511 tax) from businesses acquired by the organization aftor June 30, 19\%5. See section 509(a)(2). (Also complate the Support Schedula in Part IV-A.)
13 An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509(a)(3). Check the box that describes the type of supporting organlzation:
$\square$ Type $\mid$ $\square$ Type il
$\square$ Type ill-Functionally Integrated
$\square$ Type Illoother

Provide the following information aboul the supported organizations. (See page 8 of the instructions.)

$14 \square$ An organization organzzed and operated to test for public safoty. Section 50s(a)(4). (See pane 8 of the instructions.)
Schedule A (Form 990 pr 990 -EZ) 2007


27 Organizations desertbed on line 12: a For amounts included in lines 15,16 , and 17 that ware received from a disqualified person,", prepare a list for your records to show the name of, and total amounts recelved in each yoar from, oach "disqualified porson." Do not file this flst will your return. Enter the sum of such amounts for each year: N/A
(2006)
(2005)
(2004)
(2003)
b For any amount included in line 17 that was received from each person (other than "disqualfied persons"), prepare a list for your records to show the narris of, and amount received for each year, that was more than the fargar of (1) the announl on line 25 for the year or (2) $\$ 5,000$. (Include in the list organizations described in lines 5 through 11b, as well as individuals.) Do not tile this Ilst with your return. After computing the difference between the amount received and the largor amount described in (1) or (2), enter the sum of these diftefences (the excess amounts) for each yaar: $\mathrm{N} / \mathrm{A}$
(2006)
(2005)
(2004)
(2003)


28 Unusual Grants: For an organization described in line 10,11 , or 12 that received any unusual grants during 2003 through 2006 , prepare a list for your records to show, for each yoar, the name of the contrlbutor, the date end amount of the grant, and a briet description of the nature of the grant. Do not file fhis list with your raturn, Do not include these grants in line 15 .
$723131+2 \cdot 27-07$
NONE
Schedule A (Form 990 or 990-EZ) 2007

## Rar, w/ Private School Questionnaire (Sae page 9 of the instructions.)

29 Does the organlzation have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, of in a rasolution of its governing body?
30 Does the organization include a statement of its rackally nondiscriminatery policy toward students in all its brochures, patalogues, and other written communications with the pubilc dealing with student admisslons, programs, and scholarships?
31 Has the organization publicized its racially nondiscriminatory pollicy through nowspaper or broadcast medla during the period of soliciatlon for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the genoral community it serves?


34 a Does the organization receive any financial ald or assistance from a governmental agency?
b Has the organization's fight to such aid ever been revoked or suspended? If you answered "Yes" fo either 34a or b, please explain using an attached statement.
35 Does the organization certify that ft has complied with the applcable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation
Check a $\square$ it the organization belongs to an affiliated group. Check. $\square \square$ ifyou checked "a" and "imited control" provisions apply.


## 4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501 ( h ) eiection do not have to complate all of the five columns below. See the instructions for linas 45 through 50 on page 13 of the instructions,)

|  | Lobiving Expendiliures During 4-Year Averaging Perioci |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Calencar year for Ilseal year beginning in) | $\begin{gathered} \text { (a) } \\ 2007 \end{gathered}$ | (b) | $\begin{gathered} \text { (0) } \\ 2005 \end{gathered}$ | $\begin{gathered} (\mathrm{d}) \\ 2004 \end{gathered}$ | $\underset{\text { Total }}{\text { Te) }}$ |
| 45 Lobbying nontaxable amount | 552,557. | 577,014. | 553,003. | 601,508. | 2,284,082. |
| 46 Lobbying ceiling amount $(150 \%$ of line $45(9))$. |  |  |  |  | $3,426,123$. |
| 47 Total lobbying expenelitures | 99,018. | 205,322. | 100,480. | 51,457. | $456,277$. |
| 48 Grassroots nontaxable $\qquad$ | 138,139. | 144,254. | $138,251$. | 150,377. | 571,021. |
| 49 Grassroots coiling amount ( $150 \%$ of line $48(\epsilon)$ ) $\qquad$ |  |  |  |  | 856,532. |
| 50 Grassroots lobbying expendititures $\qquad$ | 33,900. | 81,133. | 67,326. | 9,288. | 191,647. |

## Ran VU*BS Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 14 of the instructions.)

| Ouring the year, did the organization attempt to influence national, state or local fegislation, includlng any atternpt to influence pubic opinion on a legislative matter or referendum, through the use of: | Yes | No | Amount |
| :---: | :---: | :---: | :---: |
| a Volunteers |  | X |  |
| b Paid staff or management (includo compensation in expenses reportad on lines c through h.) |  | X | \%<<. |
| e Media advortisements |  | X |  |
| a Mallings to members, legislators, or the public |  | X |  |
| e Pubications, or published or broadcast statements |  | X |  |
| 1 Grants to otber organizations for lobbying purposes |  | X |  |
| g Direct contact with legislators, their stafls, govemmont officials, or a legislative body |  | X |  |
| h Rallies, demonstrations, semminars, conventions, speechas, lectures, or any other mears |  | X |  |
| i Total lobbying expendlures (Add hnes athrough h.). If "Yes" to any of the above, also attacb a statement giving a dotailed description of the lobbying activitios |  |  | 0. |
|  |  |  | orm 990 or 990-E2) 2007 |

## Par. WU Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See page 14 of the instructions.)

51 Did the reporting organization directly or indrectly engage in any of tha following with any other organization described in section 501 (c) of the Code (other than section 501 (c)(3) organizations) or in soction 527, relating to political organizatlons?
a Transters from the reporting organization to a noncharltable exempt organization of:
(i) Cash

|  | Yes | No |
| :---: | :---: | :---: |
| 51a(i) |  | $X$ |
| a(ii) |  | $X$ |
| $b$ |  |  |
| $b(i)$ |  | $X$ |
| $b(i i)$ |  | $X$ |
| bfili) |  | $X$ |
| $b$ (iv) |  | $X$ |
| $b(v)$ |  | $X$ |
| $b(v)$ |  | $X$ |
| $c$ |  | $X$ |

(II) Other assets
b Other transactions:
(i) Sales or exchanges of assets with a noncharitable exempt organization
(ii) Purchases of assets from a noncharitabte exempi organization
(iil) Aental of facillties, equipment, er other assets
(iv) Reimbursement arrangemonts
(v) Loans or loan guarantoes
(vi) Pertomance of services or membership or fundraising solicltations
c Sharing of facilitios, equipment, malling lists, other assets, or paid employees

| $\begin{gathered} \text { (a) } \\ \text { Line no } \end{gathered}$ | (b) <br> Amount involvad | (a) <br> Name of noncharitable exempt organization | (d) <br> Description of transfers, transactions, and sharing arrangernents |
| :---: | :---: | :---: | :---: |
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52 a is the organization drectly or indifectly affiliated with, or related to, one or more tax-exernpt organizatlons described in section 501(c) of the Code (other than section 501 (c)(3)) or in section 527 ?
$-\square$ Y Yes $^{[X]}$ No b If "Yes," complete the following schedule: $\quad \mathrm{N} / \mathrm{A}$

| $\xrightarrow{\text { (a) }}$ Name of organization | (b) <br> Type of organization | (c) <br> Description of relatonshlp |
| :---: | :---: | :---: |
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|  |  |  |
|  |  | Schedule A (Form 8 |

## Name of organization

52-1190211

## Organization type (check one):

| Filers of: | Section: |
| :---: | :---: |
| Form 990 or $990-E Z$ | X 501 (c)( 3) (onter number) organization |
|  | 4947(a)(1) nonexempt charitable trust not treated as a private foundation |
|  | 527 political organization |
| Form 990.PF | $501(\mathrm{c})(3)$ exempt prlvate foundation |
|  | $\int 4947$ (a)(t) nonexempt charlabie trust treated as a private foundation |
|  | [.] $501(\mathrm{c})(3)$ taxable private foundation |

Check if your organization is covered by the General Rule or a Special Rule. (Note: Onty a section 501(c)(7), (8), or (10) organization can check boxes for both the General Fule and a Special Rule-see instructions.)

## General Rule

For organizations filing Form 990, $900-\mathrm{EZ}$, or 990 -PF that received, during the year, $\$ 5,000$ or more (in money or property) from any one contributor. (Complete Parts I and II.)
## Special Rulos-

X For a section $501(\mathrm{c})(3)$ organization fling Form 990 , or Form $990-\mathrm{E}$, that met the $331 / 3 \%$ support test of the regulations under sections $509(a)(1) / 970(b)(1)(A)(v i)$, and received from any one contributor, during the year, a contribution of the greater of $\$ 5,000$ or $2 \%$ of the amount on line 1 of these forms. (Complete Parts I and II.)

$\square$
For a section $501(\mathrm{c})(7),(8)$, or (10) organization filing Form 990 , or Form 990 -EZ, that received from any one contributor, during the year, agaregate contributions or bequests of more than $\$ 1,000$ for use exclusively for religious, charitable, scientific, literary, or educatlonal purposes, or the prevention of cruelty to children or animals. (Complete Parts I, II, and III.)For a section $501(\mathrm{c})(7)$, (8), or (10) organization filing Form 990 , or Form $990-E Z$, that recelved from any one contributor, during the year, some contributions for use exclusively for religious, charitable, etc, purposes, but these contributlons did not aggregate to more than $\$ 1,000$. It this box is checked, enter here the total contributions that were received during the year for an exciusively religious, charltable, etc., purpose. Do not complete any of the Parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc, contributions of $\$ 5,000$ or more during the year.) $\qquad$ - \$

Caution: Organizations that are not covered by the General Rule andfor the Special Rules do not file Schedule B (Form 990, 990-EZ, or 990-PF), but they must check the box in the heading of their Form 990, Form 990-EZ, or on ine 2 of their Form 990-PF, to certify that they do not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Papenwork Reduotion Act Notice, see the Instructions for Form 990, Form 990-EZ $Z_{y}$ and Form 090-PF.

## Pritl 1 Contributors (See Specific Instructions.)

| (a) <br> No. | (b) <br> Name, address, and ZIP +4 | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
| :---: | :---: | :---: | :---: |
| 1 |  | \$_300,000. | Person X <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Part il if there is a noncash contribution.) |
| $\begin{aligned} & \text { (a) } \\ & \text { No. } \end{aligned}$ | (b) <br> Name, address, and ZIP + 4 | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
| 2 |  | \$_700, 0 . | Person $\boxed{X}$ <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Part II if there is a noncash contribution.) |
| (a) No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
| 3 |  | \$ 270,000. | Person $X$ <br> Payroll $\square$ <br> Noneash $\square$ <br> (Complete Part II if there is a noncash contribution.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
|  | - | \$ | $\begin{array}{ll} \text { Person } & \square \\ \text { Payroil } & \square \\ \text { Noncash } & \square \end{array}$ <br> (Complete Part II if there is a noncash contribution.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
| - |  | \$ | Person $\square$ <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complate Part II if there is a noncash contribution.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP +4 | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
|  |  | \$ __......___ | Person $\square$ <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Part II if there is a noncash contribution.) |

2007 DEPRECIATION AND AMORTIZATION REPORT


52-1190211




FORM 990 OTHER EXPENSES STATEMENT 5

| DESCRIPTION | (A) TOTAL | (B) <br> PROGRAM <br> SERVICES | (C) <br> MANAGEMENT <br> AND GENERAL | (D) FUNDRAISING |
| :---: | :---: | :---: | :---: | :---: |
| LAND TRUST DONATIONS | 15,000. | 15,000. |  |  |
| CONSULTAN'T FEES \& |  |  |  |  |
| EXPENSES | 1,677,935. | 1,579,558. | 38,423. | 59,954. |
| INSURANCE | 53,924. | 43,678. | 1,618. | 8,628. |
| PROPERTY \& OTHER |  |  |  |  |
| TAXES | 47,713. | 42,763. | 2,406. | 2,544. |
| LICENSES AND FEEES | 13,920. | 11,275. | 418. | 2,227. |
| EQUIPMENT/SOFTWARE \& |  |  |  |  |
| STORAGE | 22,211. | 15,419. | 1,935. | 4,857. |
| UTILITIES | 11,904. | 9,642. | 357. | 1,905. |
| ADVERTISING | 37,843. | 37,782. |  | 61. |
| LOCKBOX SERVICES | 28,355. | 7,185. |  | 21,170. |
| DUES AND MEMBERSHIPS | 16,086. | 13,030. | 483. | 2,573. |
| BOOKS \& MATERIAL | 1,197. | 851. | 11. | 335. |
| AWARDS AND DONATIONS | 20,420. | 19,893. | 256. | 271. |
| TEMP HELP | 8,684. | 5,877. | 1,337. | 1,470. |
| PUBLIC RELATIONS | 19,205. | 15,556. | 576. | 3,073. |
| BANKS FEES \& FINANCE |  |  |  |  |
| CHARGES | 47,732. | 35,644. | 3,567. | 8,521. |
| BMO INCENTIVE |  |  |  |  |
| PAYMENTS | 29,159. | 29,159. |  |  |
| EMAIL/INTERNET/ON-LI |  |  |  |  |
| E EXPENSES | 75,825. | 73,463. | 1,138. | 1,224. |
| PLACEMENT EXPENSE | 97,453. | 81,860. | 975. | 14,618. |
| APPRIASAI COSTS | 2,250. | 2,250. |  |  |
| BAD DEBT EXPENSE | 7,539. | 7,539. |  |  |
| MISCELLANEOUS | 7,434. | 6,244 . | 74. | 1,116. |
| TOTAL TO FM 990, LN 43 | 2,241,789. | 2,053,668. | 53,574. | 134,547. |


| FORM 990 | STATEMENT OF ORGANIZATION'S PRIMARY EXEMPT PURPOSE | STATEMENT 6 |
| :---: | :---: | :---: |

## EXPLANATION

THE MISSION OF THE AMERICAN FARMLAND TRUST IS TO HELP FARMERS AND RANCHERS PROTECT THEIR LAND, PRODUCE A HEALTHIER ENYIRONMENT AND BUILD SUCCESSFUL COMMUNITIES.

DESCRIPTION OF OTHFR PROGRAM SERVICES
RESEARCH AND OTHER PROGRAMS
TOTAL TO FORM 990, PART III, LINE E

| $\frac{\text { GRANTS AND }}{\text { ALIOCATIONS }}$ |
| :--- |
| 0 |
| $886,010$. |

FORM 990 NON-GOVERNMENT SECURITIES

| SECURITY DESCRIPTION | COST/FMV | CORPORATE STOCKS | CORPORATE BONDS | OTHER <br> PUBLICLY <br> TRADED SECURITIES | J.OTAL <br> NON-GOV'T SECURITIES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CORPORATE BONDS | FMV |  | 53,426. |  | 53,426. |
| TO FORM 990, LINE 54A | , COL B |  | 53,426. |  | 53,426. |

FORM 990 GOVERNMENT SECURITIES STATEMENT 9

| DESCRIPTION | COSI/FMV | U.S. GOVERNMENT | $\begin{aligned} & \text { STATE AND } \\ & \text { LOCAL GOV'T } \end{aligned}$ | TOTAL GOV'T SECURITIES |
| :---: | :---: | :---: | :---: | :---: |
| US TREASURY AND AGENCY NOTES | FMV | 249,873. |  | 249,873. |
| TOTAL TO FORM 990, LINE 54A, | COL B | 249,873. |  | 249,873. |


| FORM 990 | OTHER INVESTMENTS | STATEMENT | IO |
| :--- | :---: | :---: | :---: |
| DESCRTPTION | VALUATION | METHOD | AMOUNT |
| STOCKS HELD WITH INVESTMT MGMT FIRM | MARKET VALUE | $14,639,855$. |  |
| TOTAL TO FORM 990, PART IV, LTNE 56, COLUMN B |  | $14,639,855$. |  |


| FORM 990 DEPRECIATION OF ASS | IS NOT HELD FOR | INVESTMENT | STATMMENT 11 |
| :---: | :---: | :---: | :---: |
| DESCRIPTION | COST OR <br> OTHER BASIS | ACCUMULATED DEPRECIATTON | BOOK VALUE |
|  | OTHER BASIS | DEPRECIATION |  |
| OFFICE FURNITURE AND EQUIPMENT | 550,844. | 502,283. | 48,561. |
| LEASEHOLD IMPROVEMENTS | 291,938. | 291,938. | 0. |
| FARM EQUIPMENT | 91,070. | 36,688. | $54,382$. |
| FARM STRUCTURES | 503,214. | 152,063. | 351, 151. |
| TOTAL TO FORM 990, PART IV, LN 57 | 1,437,066. | 982,972. | 454,094. |


| FORM 990 | OTHER ASSETS |
| :--- | :---: |

FORM 990 OTHER LIABILITIES $\quad$ STATEMENT 13

| DESCRIPIION | BEGTNNING <br> OF YEAR |
| :--- | :--- |
| SPLIT-INTEREST AGREEMENTS PAYABLE | END OF' YEAR |
| TOTAL TO FORM 990, PART IV, LINE 65 | $381,098$. |
| $574,027$. |  |


| FORM $990 \quad$ PART V-A - LIST OF CURRENT OFFICERS, DIRECTORS, |  |
| ---: | :--- |
|  | TRUSTEES AND KEY EMPLOYEES |

NAME AND ADDRESS
RALPH GROSSI
C/O AFT 1200 18TH STREET, NW WASHINGTON, DC 20036

VICTORIA EDWARDS
C/O AFT 1200 18TH STREET, NW WASHINGTON, DC 20036

WILLIAM KUCKUCK
C/O AFT 1200 18TH STREET, NW WASHINGTON, DC 20036

HENRY DIETRICH
C/O AFT 1200 18TH STREET, NW WASHINGTON, DC 20036

SIMON SIDAMON-ERISTOFF
C/O AFT 1200 18TH STREET, NW WASHINGTON, DC 20036

JOHN WINTHROP, JR
C/O AFT 1200 18TH STREET, NW WASHINGTON, DC 20036

AMY P. LONGSWORTH
C/O AFT 1200 18TH STREET, NW WASHINGTON, DC 20036

AUGUST SCHUMACHER, JR
C/O AFT 120018 TH STREET, NW WASHINGTON, DC 20036

CARLA H SKODINSKI
C/O AFT 1200 18TH STREET, NW WASHINGTON, DC 20036

MEL COLEMAN, JR
C/O AFT 1200 18TH STREET, NW WASHINGTON, DC 20036

WILLIAM DELAUDER
C/O AFT $1200 \quad 18 \mathrm{TH}$ STREET, NW WASHINGTON, DC 20036

|  |  | EMPLOYEE |  |
| :---: | :---: | :---: | :---: |
| TITLE AND | COMPEN- | BEN PLAN | EXPENSE |
| AVRG HRS/WK | SATION | CONTRIB | ACCOUNT |
| PRESIDENT |  |  |  |
| 40.00 | 229,616 | 24,080. | 0 |

CFO/ASSISTANT TREASURER 40.00 158,885. 17,136. 0.

EXECUTIVE VP
40.00 181,210. 17,881. 0.

VP FOR DEVELOPMENT
$40.00 \quad 128,834 . \quad 15,634 . \quad 0$.

GENERAL COUNSEL, ASST SECRETARY
40.000000

CHAIR
$0.00 \quad 0.0 .0$.

VICE CHAIR $\begin{array}{cccc}0.00 & 0 . & 0 .\end{array}$

SECRETARY
0.00
0.

TREASURER

$$
0.00
$$

$0 . \quad 0$.
0.

DIRECTOR
$0.00 \quad 0.0$.

DIRECTOR
40.00

0 . 0 .
0 .

## PHILIP Y. DENORMANDIE C/O AFT 1200 18TH STREET, NW

 WASHINGION, DC 20036ELIZABETH FTNK
C/O AFT 1200 18TH STREET, NW WASHINGTON, DC 20036

## IRIS W FREEMAN <br> C/O AF'T 120018 TH STREET, NW

 WASHINGTON, DC 20036THOMAS J GAL工O
C/O AFT 1200 18TH STREET, NW WASHINGTON, DC 20036

JOHN HARDIN
C/O AFT 1200 18TH STREET, NW WASHINGTON, DC 20036

NANCY HIRSHBERG
C/O AF'I 1200 18TH STREET, NW WASHINGTON, DC 20036

MIRANDA M. KAISER
C/O AFT 320018 TH STREET, NW WASHINGYON, DC 20036

RICHARD E. ROMINGER
C/O AFT 1200 18TH STREET, NW WASHINGTON, DC 20036

DANIEL ARAM SHAW
C/O AFT 1200 18TH STREET, NW WASHINGTON, DC 20036

STEPHEN STRANAHAN
C/O AFT 1200 18TH STREET', NW WASHINGTON $r$ DC 20036

BARTON H. THOMPSON, JR
C/O AFT $120018 T H$ STREET, NW WASHINGTON, DC 20036

RICHARD S. WALDEN
C/O AFT 120018 TH STREET, NW WASHINGION, DC 20036

DOUGLAS P. WHEELER
C/O AFT 1200 18TH STREET, NW WASHINGTON, DC 20036

| $\begin{array}{r} \text { DIRECTOR } \\ 40.00 \end{array}$ | 0 | 0. | 0 . |
| :---: | :---: | :---: | :---: |
| DIRECTOR |  |  |  |
| 40.00 | 0. | 0 。 | 0. |
| DIRECTOR |  |  |  |
| 40.00 | 0. | 0. | 0 . |
| DIRECTOR |  |  |  |
| 40.00 | 0 . | 0. | 0 . |
| DIRECTOR |  |  |  |
| 40.00 | 0 . | 0 . | 0. |
| DI.RECTOR |  |  |  |
| 40.00 | 0 . | 0. | 0. |
| DIRECTOR |  |  |  |
| 40.00 | 0. | 0. | 0. |
| DIRECTOR |  |  |  |
| 40.00 | 0 . | 0. | 0. |
| DIRECTOR |  |  |  |
| 40.00 | 0. | 0. | 0 . |
| DIRECTOR |  |  |  |
| 40.00 | 0. | 0. | 0. |
| DIRECTOR |  |  |  |
| 40.00 | 0. | 0 . | 0. |
| DIRECTOR |  |  |  |
| 40.00 | 0. | 0 . | 0. |
| DIRECTIOR |  |  |  |
| 40.00 | 0. | 0 . | 0 . |


| AMERICAN FARMLAND TRUST |  |  | 52-1190211 |  |
| :---: | :---: | :---: | :---: | :---: |
| JULIA HARTE WIDDOWSON | DIRECTOR |  | 0 | 0. |
| C/O AFT 1200 18TH STREET, NW | 40.00 | 0. |  |  |
| WASHINGSON, DC 20036 |  |  |  |  |
| JOHN SCHOLT | PRESIDENT |  | 2,419. | 0. |
| C/O AFT 1200 18TH STREET, NW | 40.00 | 63,538. |  |  |
| WASHINGTON, DC 20036 |  |  |  |  |
| TOTALS INCLUDED ON FORM 990, | V-A | 762,083. | 77,150. | 0. |" AMERICAN FARMLAND TRUST

FORM $990 \quad$ EXPJANATION OF RELATIONSHIP $\quad$ STATEMENT 15PART V-A, LINE 75B

| INDIVIDUAL'S NAME | TITLE OR ROLE |
| :--- | :--- |
| JOHN WINTHROP, JR | CHAIR |
| INDIVIDUAL'S NAME | TITLE OR ROLE |
| IRIS FREEMAN | DIRECTOR |

## EXPLANATION OF RELATIONSHIP

COUSINS52-1190211

| "AMERICAN FARMLAND TRUST |  |
| :--- | :--- |
| FORM 990 |  |

STATES
$A L, A K, A Z, A R, C A, C O, C T, D C, F L, G A, T E, K S, K Y, M E, M D, M A, M I, M N, M S, N H, N J, N M, N Y, N C, N D$ $\mathrm{OH}, \mathrm{OR}, \mathrm{PA}_{,} \mathrm{RI}, \mathrm{SC}, \mathrm{TN}, \mathrm{UT}, \mathrm{VA}, \mathrm{WA}, \mathrm{WV}, \mathrm{WI}$

## CONSERVATION EASEMENT STATEMENT <br> PART III, LINE 3C

AT 10/01/08 AMERICAN FARMLAND TRUST HELD 113 EASEMENTS
IN 22 STATES. THERE WERE 5 EASEMENTS ACQUIRED IN FY 2008 NO EASEMENTS WERE MODIFIED, SOLD,TRANSFERRED, RELEASED, OR TERMINATED DURING THE YEAR. NO EASEMENTS ARE HELD ON BUILDINGS AND STRUCTURES. NO EASEMENTS ENCUMBER A GOLF COURSE OR PORTIONS OF A GOLF COURSE. NO EASEMENTS ARE WITHIN OR ADJACENT TO RESIDENTIAL HOUSING DEVELORMENTS AND HOUSING SUBDIVISIONS. THERE WERE NO CONSERVATION EASEMENTS THAT WERE ACQUIRED IN A TRANSACTION DESCRIBED UNDER "PURCHASE OF REAL PROPERTY FROM CHARITABLE ORGANIZATIONS" IN NOTICE 204-41. DURING FY 2008, 70\% OF THE EASEMENTS WERE MONITORED ( 39,754 ACRES) BY PHYSICAL INSPECTION. THE TOTAL STAFF HOURS SPENT MONITORING THE EASEMENTS IN FY 2008 WAS 823 HOURS AND EXPENSE INCURRED FOR SALARIES \& LEGAL FEES RELATED TO MONITORING EXISTING EASEMENTS WERE $\$ 108,669$.


Name of exempt organization
AMERICAN FARMLAND TRUST $52-1190211$
Name and title ot officer VICKI EDWARDS

## Marl) Type of Return and Return Information (Whole Dollars Only)

Check the box for the return for which you are using this Form 8979 EO and enter the applicable amount from the return if any. If you check the box on line $1 \mathrm{a}, 2 \mathrm{a}, 3 \mathrm{a}, 4 \mathrm{a}$, or 5 a , below, and the amount on that line for the return for which you are filing this form was blank, then leave line $1 \mathrm{~b}, \mathbf{2 b}$, ab, 4 la , or 5 b , whichever is applicable, blank (do not enter $0 \%$. But, If you entered 0 : on the return, then enter -a - on the applicable line below, Do not complete more than 1 line in Part 1 .


## Par 1.1 Declaration and Signature Authorization of Officer

Under penalties of perjury, I declare that I amen offloor of the above organization and that I have examined a copy of the organization's 2007 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. further declare that the amount in Part l above is the amount shown on the copy of the organization's electronic rel urn. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS ( 0 ) an acknowledgement of receipt or reason for rejection of the transmission, (b) an indication of any refund offset, (c) the reason for any delay in processing the return or refund, and (d) the date of any refuncl. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the: organization'e federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the finanolai institutions involved in the processing of the electronic. payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and; if applicable, the organization's consent to electronic funds withdrawal.

Officer's PIN: check one box only
[ X | authorize TATEE \& TRYON
ERO firm rime
to enter my PIN 20036
do mot enter all zeros as my signature on the organization's tax year 2007 electronically filed return, If I have indicated within this retum that a copy of the return is being filed with a stats agency(ies) regulating charities as part of the IRS. Fod/State program, Falso'authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.
$\square$ As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2007 electronically flied return. If I have indicated within this return that a copy of the return is boiling filled with a state agency(iss) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.


## War IU Certification and Authentication

EAO's EFINPIN. Enter your slx-digit EFIN followed by your five-digit solf:selected PIN $\square$ 00000020005

I certify that the above numeric entry is my PIN, which is my signature on the 2007 electronically fled return for the organization indicated above. I confirm that H am submitting this rectum in accordance with the requirements of Pub. 4163, Modernized e. File (Mef) Information for Authorized IRS e-flle Providers.

ERO's signature


Date


# ERO Must Retain This Form - See Instructions <br> Do Not Submit This Form To the IRS Unless Requested To Do So 

[^0]Form 8879-EO (2007)

## * * PUBLIC DISCLOSURE COPY **

fam 990
Deparlurent of the Treasury Internal Revenue Service


8uw Summary


## Form 8868

Application for Extension of Time To File an Exempt Organization Return
(Rev. April 2009)
Departmeht of the Treasury Intemal Pevenue Service

- File a separate application for each return.
- If you are filing for an Automatio 3-Month Extension, complete only Part I and check this box $\qquad$ X
- If you are fliling for an Additional (Not Automatic) 3-Month Extension, complete only Part ll (on page 2 of this form).

Do not complete Part il uniess you have already been granted an automatic 3 -month axterision on a previously filed form 3868 .

A corporation required to file Form 990.T and requesting an automatic 6 -month extension - check this box and complete

## Part I only



All other corporations (Including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.
Electronic Filing (e-file). Generaly, you can olectronically file Form 8868 If you went a 3 -month autornatic extension of time to file one of the returns noted below ( 6 months for a corporation required to file Form $990 \cdot \mathrm{~T}$ ). However, you cannot flie Form 8868 electronically if (1) you want the additional (not automatic) 3 -month extension or (2) you file Forms 990-BL, 6069, or 8870, group returns, or a composite or consolidated Form 990-T. Instead, you must submit the fully completed and signed page 2 (Part II) of Form 8868. For more details on the electronic filing of this form; visit
www.irs, gov/efile and click on e-file for Charities \& Norprafils.

| Type or print | Name of Exempt Organization <br> AMERICAN FARMLAND TRUST | Employer identification number $52-1190211$ |
| :---: | :---: | :---: |
| Filla by the due date for flling your | Number, street, and room or suite no. If a P.O. box, see instructionis. 120018 TH STRPEET, NW, NO. 800 |  |
| retum. See | City, town or post office, state, and ZIP code. For a foreign address, see instructions. WASHINGTON, DC 20036 |  |

Check type of return to be filed (file a separate application for each return):

| $\square$ Form 990 | $\square$ |  |
| :--- | :--- | :--- |
| $\square$ Form $990 \cdot \mathrm{~T}$ (corporation) | $\square$ Form 4720 |  |
| $\square$ Form $990 \cdot \mathrm{EZ}$ | $\square$ Form $990 \cdot \mathrm{~T}$ (sec. $401(\mathrm{a})$ or $408(\mathrm{a})$ trust | $\square$ Form 5227 |
| $\square$ Form $990 \cdot \mathrm{PF}$ | $\square$ Form $990 \cdot \mathrm{~T}$ (trust other than above) | $\square$ Form 6069 |
|  | $\square$ | Form $1041-\mathrm{A}$ |

## AMERICAN FARMLAND TRUST

- The books are in the care of 120018 TH STREET, NW, NO. B00-WASHINGTON, DC 20036

- If the organization does not have an office or place of business in the United States, check this box $\qquad$ . If ihis is for the whole group, check this - If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) box $\square$. If it is for part of the group, check this box $\square$ and attach a list with the namas and EINs of all members the extension will cover.

1 I request an automatio 3 -month ( 6 -months for a corporation required to flle Form 990.7) extension of time untit MAY 15, 2010 , to file the exempt organization return for the organization named above. The extension is for the organization's return for: $-\square$ calendar year $\qquad$ or - X tax year beginning OCT 1, 2008 , and ending SEP 30, 2009

2 If thls tax year is for less than 12 months, check reason: $\square$ Intiai return $\square$ Final return $\square$ Ghange in accounting period
3a If this application is for Form 990-BL, 990-PF, 990.T, 4720, or 6069, enter the tentatve tax, less any nonrefundable credits. See instructions.
b If this application is for Form $990 . \mathrm{PF}$ or $990 . \mathrm{T}$, enter any refundable credits and estimated tax payments made, include any prior year overpayment allowed as a credit.
c Batance Due. Subtract line 3b from line 3a. include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.
Caution. If you are golng to make an electronic fund withdrawal with thls Form 8868, see Form 8453 .EO and Form $8879 . E O$ for payment instructions.
LHA For Privacy Act and Paperwork Reduation Act Notice, see Instructions.
Form 8868 (Rev. 4-2009)

## Par. IIIU Statement of Program Service Accomplishments (see instructions)

1 Briefly describe the organization's mission:
THE MISSION OF THE AMERICAN FARMLAND TRUST IS TO HELP FARMERS AND RANCHERS PROTECT THEIR LAND, PRODUCE A HEAITHIER ENVIRONMENT AND BUIID SUCCESSFUL COMMUNITIES.

2 Did the organization undertake any significant program eervices during the year which were not listed on the prior Form 990 or 990 -EZ?

## If "Yes", describe these new services on Schedule $O$.

3 Dld the organization cease conducting, or make significant changes in how it conducis, any program services?
If "Yes", describe these changes on Schedule O .
4 Describe the exempt purpose achievements for each of the organizatlon's three largest program services by expenses.
Section 501 (c)(3) and 501 (c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenve, if any, for each program senve reported.

$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\square$
40 (Code: ) (Expenses $\$ \quad 591,269$. including grants of $\$$ ) (Revenue $\$ 12,681$.

COMMUNICATIONS AND MEDIA OUTREACH--JNCLUDES MEDIA CONTACT, DATA BASE, AND DISTRRTBUIIION AND PUBLICATION OF MAGAZINES \& INFORMATIVE MATERIALS.


## Party Checklist of Required Schedules

1 Is the organization described in section $601(0)(3)$ or 4947 (a)/1) (other than a private foundation)? If "Yes," complete Schedule A
2 Is the organization required to complete Schedule B , Schedule of Contributors?
3 Did the organization engage in direct or Incirect political campalgn activities on behalf of or in opposition to candidates for public office? If "Yes," completa Schedule C, Part I
4 Section 501 (c)(3) organizations. Did the organization ongage in lobbying activities 7 /f "Yes, "complete Schedule C, Part II
5 Section $501(c)(4), 501(c)(6)$, and $501(c)(6)$ organizations, is the organization subject to the section $6033(e)$ notice and reporling requirement and proxy tax? If "Yes, "complete Schedule C, Part III
6 Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice on the distribution or investment of amounis in such funds of accounts? If "Yes," complete Senedule D, Part I
7 Did the organlzation receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? /f "Yes," complete Schedule D, Part II.
8 Did the organization maintain oollactions of works of art, historical treasures, or other similar assets? If "Yes, "complete Schedule D, Part III
9. Did the organization report an amount in Part $X$, line 21; serve as a custodian for amounts not listed in Part $X$; or provide credit counseling, debt management, credit repair, or debt negotlation services? $H$ "Yes; "complefe Schedule D, Part IV
10 Did the organization hold assets in term, permanent, or quasi-endowments? If "Yes, " complete Schedule D, Part V
11 Did the organization report an amount in Part $X_{1}$ lines $10,12,13,15$, or 25 ? If "Yes, " complete Schedule D, Parts VI, VII, VIII, IX, or X as appilcable
12 Did the organization receive an audited financlal statement for the year for whioh it is completing this return that was prepared in accordance with GAAP? If "Yes," complete Schedile D, Parts XI, XII, and XIII
13 is the organization a school as described in section 170(b)(1)(A)(i)? if "Yes," complete Schedule E
14a Did the organization maintain an office, employees, or agents outside of the U.S.?
b. Did the organization have aggregate revenues or expenses of more than $\$ 10,000$ from grantriaking, fundraising, business, and program service activities outside the U.S. 7 if "Yes," complote Schedule F, Part I
16 Did the organization report on Part $\{X$, column (A), fine 3, riore than $\$ 5,000$ of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Part II
16 Did the organization report on Part $X$, column (A), fine 3, more than $\$ 5,000$ of aggregate grants or assigtance to nolviduals located outslde the United States? If "Yes," complete Schedule F, Part ill
17 Did the organization report more than $\$ 15,000$ on Part $\mid X$, column (A), line 11 ? ? If "Yes, "complete Schedule $G$, Part I
18 Did the organization report more than $\$ 15,000$ total on Part VIll, lines 1c and $8 a$ ? if "Yes," complete Schedule G, Part II
19 Did the organization report more than $\$ 15,000$ on Part VIII, line 9a? If "Yes, "compiete Schedule G, Part III
20 Did the organization operate one or more hospitals" If "Yes," complete Schedule H
21 Did the organization report more than $\$ 5,000$ on Part IX, column (A), tine i? If "Yes," complete Schedule I, Parts / and II
22 Did the organization report more than $\$ 5,000$ on Part $\mid X$, column ( $A$ ), line 2 ? If "Yes, "complete Schedule I, Parts ! and III
23 Did the organization answer "Yes" to Part VII, Section $A$ questions 3,4 , or 5 ? $I f$ "Yes, "complete Schedule $J$
24a Did the organization have a taxexempt bond issue with an outstanding principal amount of more than $\$ 100,000$ as of the last day of the year, that was issued after December 31, 2002 ? If "Yes, "answer questions $24 b-24 d$ and complete Schedule K. If "No ${ }^{\prime}$ go to question 25
b Did the organization tnvest any proceeds of tax-exempt bonds beyond a temporary period exception?
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?
$\mathbf{2 5 a}$ Section $501(\mathrm{c})(3)$ and $501(\mathrm{o})(4)$ organizations. Did the organization engage in an excess benefit transaction with a diaquaifiled person during the year"? If "Yes, "complete Schedule $L$, Part 1
b Did the organization become aware that it had engaged in an excess bensfit transaction with a disqualified person from a prior year? If "Yes," complete Schedule L, Part I
26 Was a loan to or by a current ol former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the and of the organization's tax year? If "Yes," complete Schedule L, Part $l l$
27 Did the organization provide a grant or other asslstance to an officer, olrector, trustee, kay employee, or substantial contributoy, or to a person related to such an individual? If "Yes," complete Scheduie L, Part III

|  | Yes | No |
| :---: | :---: | :---: |
| 1 | X |  |
| 2 | X |  |
| 3 |  | X |
| 4 | X |  |
| 5 |  | X |
| $B$ |  | X |
| 7 | X |  |
| 0 |  | X |
| 9 |  | X |
| 10. | X |  |
| 11 | X |  |
| 12 | X |  |
| 13 |  | X |
| 14. |  | X |
| 14 b |  | X |
| 15. |  | X |
| 16 |  | X |
| 17 | X |  |
| 18 | X |  |
| 19 |  | X |
| 20 |  | X |
| 21 |  | X |
| 22 |  | X |
| 23. | X |  |
| 24a |  | X |
| 24 b |  |  |
| 240 |  |  |
| $24 d$ |  |  |
| $25 a$ |  | X |
| 25 b |  | X |
| 26 |  | X |
| 27 |  | X |

During the tax year, did any parson who is a current or former officer, ofrector, trustee, or key employee:
a Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than $35 \%$ in another entity (individualiyy or collectively with other person(s) listed in Part VI, Section A)? If "Yes," complete Schedule L, Part IV
b Have a family member who had a direct or indrect business relationship with the organization? if "Yes, " complete Schedule L, Part IV

- Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional corporation) doing business with the organization? If "Yes," complete Schedule L, Pari $N$
29 Did the organization recelve more than $\$ 25,000$ in non-cash contributiona? If "Yes, "complete Schedule $M$
30 Did the organization receive coniributions of art, historlcal treasures, or other similar essets, or qualified conservation contrlbutions? if "Yes, " complete Schedule M
31 Did the organization liquidate, terminate, of dissolve and cease operations? If "Yes," complete Schedule N, Part |
32 Did the organization sell, exchange, dispose of, or transfer more than $25 \%$ of its net assets? If "Yes, "complete Schedule N, Part II
33 Did the organization own $100 \%$ of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-37 If "Yes," complete Schedule R, Part 1
34 Was the organization related to any tax exempt or takable entity? If "Yes," complete Schedule R, Parts II, II, IV, and V, line 7
35 Is any related organization a controlled entity within the meaning of section $512(b)(13)$ ? If "Yes," complete Schedute R, Part V, iline 2
36 Section 501 (c)(3) organizations. Did the organization make any transfers to an exempt non charitable related organization? If "Yes," complete Schedule R, Part V, line 2
37 Did the organization conduct more than $5 \%$ of its activities through an entity that is not a related organization and that is treated as a oartnership for federal income tax purposes? If "Yos, "complete schedule P, Part V/

|  | Yes | No |
| :---: | :---: | :---: |
|  |  |  |
| 28a |  | X |
| 28b |  | X |
| 280 |  | X |
| 29 |  | X |
| 30 | X |  |
| 31 |  | X |
| 32 |  | X |
| 33 |  | X |
| 34 |  | X |
| 35 |  | X |
| 36 |  | X |
| 37 |  | X |

## Parv) Statements Regarding Other IRS Filings and Tax Compliance

1a Enter the number reported in Box 3 of Form 1096, Annual Sumnary and Transmittal of U.S. Information Returns. Enter 0 . if not applicable
b Enter the number of Forms W. 2 G included in line 1e. Enter -0 - if not applicable
c Did the organization comply with backup witholding rules for reportable payments to vendors and reportable garning (gambling) winnings to prize winners?
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return
b If at least one is reported on line 2a, did the organization flle all required federal employment tax returns? Note. If the sum of lines 1 a and 2 a is groater than 250 , you may be required to e-file this return. (ses instructons)
3a Did the organization have unrelated business gross income of $\$ 1,000$ or more during the year covered by this return?
b If "Yes," has it flled a Form 990.T for thic year? if "No, "provide an explanation in Schedule $O$
4a At any time during the calendar year, did the organizatlon have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?
b If "Yes," enter the name of the foreign country: See the instructions for exceptions and filing requirements for Form TD F 90-22.1. Reporl of Foreign Bank and Financial Accounts.
Sa Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?
c If "Yes," to question 5a or 5b, did the organization file Form 8886. T, Disolosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?
6a Did the organization solicl any contributions that were not tex deductible?
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?
7 Organizations that may receive deductible contributions under section 170(c).
a Did the organization provide goods or services in exchange for any quid pro quo contribution of more than $\$ 75$ ?
b If "Yes," did the organization notify the donor of the value of the goods or services provided?
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?
d if "Yes," indicate the number of Forms 8282 filed during the year $\qquad$

e Dld the organlzation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefii contract?
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?
g For all contributions of qualified intellectual property, dld the organization file Form 8899 as required?
h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form $1098-\mathrm{C}$ as required?
8 Section 501 (c)(3) and other sponsoring organizations maintaining donor advised funds and section 509 (a)(3) supporting organizations. Did the supporting organization, or a fund mainiained by a sponsoring organization, have excess business holdings at any time during the year?

N/A
9 Section $501(\alpha)(3)$ and other sponsoring organizations maintaining donor advised funds.
a Did the organization make any texable cilstributions under section $4966 ?$
$N / A$
b Did the organization make a distrlbution to a donor, donor advisor, of related person?
N/A
10 Section $501(\mathrm{c})(7)$ organizations. Enter: $\mathrm{N} / \mathrm{A}$
a Initiation foes and capital contributions included on Part Vill, Ilne 12
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities
11 Section 501 (c)(12) organizations. Enter: $N / A$
a Gross income from mernbers or shareholders
b Gross income from other sources (Do not net amounts due or paid to other sources against arnounts due or received from them.)
12a. Section 4947(a)(1) non-exempt charitable trusts. is the organization filing Form 990 in lieu of Form 1041?
b If "Yes," enter the amount of tax-exempt interest received or accrusd during the year

## Wari wivk Governance, Management; and Disclosure (Sections $A, B$, and C request information about polfies not required by the Internal Revenue Code.)

## Section A. Governing Body and Management

For each "Yes" response to lines 2-7b below, and for a "No" response to lines 8 or $9 b$ below, describe the circumstances, processes, or changes in Schedula O. See instructions,
1a Enter the number of voting members of the governing body
b Enter the number of voting members that are independent

| ta | 20 |
| :---: | :---: |
| tb | 20 |

2 Did any officer, director, trustee, or key employee have a fanilly relationship or a business relationship with any other officer, director, trustee, or key employee?
3 Did the organization delegate control over management duties customarly periormed by or under the direct supervislon of offcers, directors or trustees, or key employees to a management company or other person?
4 Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?
5 Did the organization become aware during the year of a material dlversion of the organization's assets?
6 Does the organization have members or stockholders?
7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?
b Are any deciajons of the governing body subject to approval by members, stockhoiders, or other persons?
8 Did the organization contemporaneously document the meatings held or written actions undertaken during the year by the following:
a The governing body?
b Each committee with authority to act on behalf of the governing body?
9a Does the organization hava local chapters, branches, or afflliates?
b If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the orgenization?
10 Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations must describe in Schedule $O$ the process, If any, the organization uses to review the Form 990
11 Is there any officer, director or trustee, or key employee listed in Par VII, Section A, who cannot be reached at the organization's mailing address? If "Yes, "provide the names and addresses in Schedule 0

|  |  | Yes$\square$$2$$18$ | No |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  |  |  |  |
|  | 3 |  |  | X |
|  | 4 |  | X |
|  | 5 |  | X |
|  | 6 |  | X |
|  | 7 a |  | X |
|  | 7b |  | X |
|  |  | X |  |
|  | 8 | X |  |
|  | 9 |  | X |
|  |  |  |  |
|  | 9b |  |  |
|  | 10 |  | X |
|  | 11 |  | X |

## Section B. Policies

12a Does the organization have a written conflict of interest policy? If "No," go to line 13
b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to confllcts?
c Does the organization regularly and consistently monitor and enforce compliance with the policy? if "Yes," describe in Scheduite O how this is donn
3 Does the organization have a written whistleblower pollicy?

|  | Yes | No |
| :---: | :---: | :---: |
| 12a | X |  |
| 12 b | X |  |
| 120 | X |  |
| 13 | X |  |
| 14 | X |  |
| 济 |  |  |
| 15a | X |  |
| 15 b | X |  |
|  |  |  |
| 10 a |  | X |
|  |  |  |
| 18 b |  |  |

14 Does the organization have a written document retention and destruction policy?
45 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparabillty data, and conternporaneous substantiation of the deliberation and decision:
a The organization's CEO. Executive Director, or top managoment official?
b Other officers or key employees of the organization?
Describe the process in Schedule $O$. (see instructions)
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?
b If "Yes," has the organization adopted a written polloy or procedure requiring the organization to evaluate its participation in Joint venture arrangements under applicable foderal tax law, and takon steps to safeguard the organization's exempt status with respect to such arrangements?

## Section C. Disclosure

17 List the states with which a copy of this Form 990 is requirad to be filed $A L, A K, A Z, A R, C A, C O, C I, D C, E L, G A, H I, I$,
18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990 , and $990 \cdot \mathrm{~T}$ ( 501 (c) (3)s only) avalable for public inspection. Indicate how yous make these available. Check all that apply.
X] Own website $\square$ Another's website X] Upon request

19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements availablo to the public.
20 State the name, physical address, and telephone number of the person who possissses the books and records of the organization: AMERICAN FARMIJAND TRUST - 202-331-7300
$120018 T H$ STREET, NW, NO. 800, WASHINGTON, DC 20036

Form 990 (2008)

## Pa: 91 Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
1a Complete this table for all persons required to be listed. Use Schedule d - 2 if additional space is needed.

- List all of the organization's current officers, directors, trustees (whether indivlduals or organizatons), regardless of amount of compensation, and current key employees. Enter - $0 \cdot$ in columns ( D ), ( A ), and ( F$)$ if no compensation was pald.
- List the organization's flve current highest compensated employoes (other than an officer, difector, trustee, or key employee) who recelved reportable compensation (Box 5 of Form W.2 and/or Box 7 of Form $1099-\mathrm{MISC}$ ) of more than $\$ 100,000$ from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than $\$ 100,000$ of reportable compensation from the organlzation and any related organizations.
- List all of the organization's former directors or trusfees that recelved, in the capacity as a former director or trustee of the organization, more than $\$ 10,000$ of reportable componsation from the organization and any related organizations.
List persons in the following order: individual trustees or diractors; institutional trustees; officers; key employeas; highest compensated employees; and former such persons.

| (A) <br> Name and Titlo | (B)Averagehoursperweek | (C) Position (check all that apply) |  |  |  |  | (E) <br> Reportable compensation from related organizations (W-2/1099-MISC) | ( 1 <br> Estimated amount of other compensation from the organization and related organizations |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 宕 | 京 |  |  |  |  |
| JOHN WINTHROP, JR CHAIR | 3.00 | $x$ | X |  |  | 0. | 0. | 0. |
| AMY P. LONGSWORTH VICE CHAIR | 2.00 | X | X |  |  | 0. | 0. | 0. |
| AUGUST SCHUMACHER,JR SECRETARY | 2.00 | X | X |  |  | 0. | 0. | 0. |
| CARLA H SKODINSKI TREASURER | 2.00 | X | X |  |  | 0. | 0. | 0. |
| MEL COLEMAN, JR DIRECTOR | 1.00 | X |  |  |  | 0. | 0. | 0. |
| WILLIIAM DELAUDER DIRECTOR | 2.00 | X |  |  |  | 0. | 0. | 0. |
| PHILIIP Y. DENORMANDIE DTRECTOR | 2.00 | X |  |  |  | 0. | 0. | 0. |
| ELIZABETH FINK DIRECTOR | 1.00 | X |  |  |  | 0. | 0. | 0. |
| IRIS W FREEMAN DIRECTOR | 1.00 | X |  |  |  | 0. | 0. | 0. |
| THOMAS J GALLO DIRECTOR | 1.00 | X |  |  |  | 0. | 0. | 0. |
| JOHN HARDIN DIRECTOR | 1.00 | X |  |  |  | 0. | 0. | 0. |
| NANCY HIRSHBERG DIRECTOR | 1.00 | X |  |  |  | 0. | 0. | 0. |
| MIRANDA M. KAISER DIRECTOR | 2.00 | X |  |  |  | 0. | 0. | 0. |
| RICHARD E. ROMINGER DIRECTOR | 2.00 | X |  |  |  | 0. | 0. | 0. |
| DANIEL ARAM SHAW DIRECTOR | 2.00 | X |  |  |  | 0. | 0. | 0. |
| STEPHEN STRANAHAN DIRECTOR | 1.00 | X |  |  |  | 0. | 0. | 0. |
| BARTON H. THOMPSON, JR DIRECTOR | 2.00 | X |  |  |  | 0. | 0. | 0. |

[^1]

2 Total number of individuals (including those in 1a) who received more then $\$ 100,000$ in reportable compensation from the organization

3 Did the organtzation list any former officer, director or trustee, key employee, or highest compensated employee on line la? If "Yes," complete Schedule . I for such individual
4 For any individual isted on line la, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $\$ 150,000$ ? If "Yes," complete Schedule $J$ for such individual
5 Did any person llisted on line la receive or accrue componsation from any unrelated organization for services rendered to the organization? /f "Yes, "complete Schedule $J$ for such person

## Section B. Independent Contractors

1 Complate this table for your five highest compensated independent contractors that raceived more then $\$ 100,000$ of compensation from the organization,

| (A) <br> Namte and busirress address | (B) <br> Description of services | (C) Compensation |
| :---: | :---: | :---: |
| PRODUCTION SOLUTIONS, INC, 1953 GALLOWS ROAD, SUITE 600, VIENNA, VA 22182 | $\begin{aligned} & \text { DIRECT MAIL } \\ & \text { QRODUCTION } \end{aligned}$ | 416,764. |
| BLAIR CALVERT FITZSIMMONS, 6338 N NEW BRAUNEELS AVENUE, SAN ANTONIO, TX 78209 | RESEARCH/TEXAS | 167,851. |
| CHECKOWAY CONSULTTNG \& CREATIVE 1846 DATURA STREET, SARASOTA, F'L 34239 | FUNDRAISING COUNSEI/DIRECT MAIL/ | 135,333. |
|  |  |  |
|  |  |  |
| 2 Total number of independent contractors (including those in 1) who recel from the organization 3 | ore than $\$ 100,000$ in compensation |  |



Section $501(\mathrm{c})(3)$ and 501 (c)(4) organizations must complete all columns.
All other organizations must complete column $\{A$ ) but are not required to complete columns $\{B\rangle$, (C), and (D).

| Do not include amounts reported on lines 6b, $7 \mathrm{~b}, 8 \mathrm{~b}, \mathrm{ab}$, and 10 b of Part VIII. | Total expenses | (B) Program service expenses | Management and general expenses | (D) Fundraising expenses |
| :---: | :---: | :---: | :---: | :---: |
| 1 Grants and other assistance to governments and organizations to the U.S. See Part V , line 21 <br> 2 Grants and other assistance to Individuals in the U.S. See Part $\mathbb{N}$, line 22 $\qquad$ |  |  |  |  |
| 3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16 $\qquad$ |  |  |  |  |
| 4 Benefits paid to or for members ................... |  |  | , $<2.4$ |  |
| 5 Compensation of current officers, directors, trustees, and key employees | 304,779. | $224,238$. | 13,469. | $67,072$. |
| 6 Compsnsation not included above, to disqualified persons (as detined under section 4858(f) 1) 1 and persons described th section 4958(c)(3)(B) $\qquad$ |  |  |  |  |
| 7 Other salaries and wages .......................... | 2,773,717 | 2,040,731. | 122,578. | 610,408. |
| 8 Pansion plan contributions (inciude section $401(\mathrm{k})$ and section 403(b) employer contributions) | 134,745. | $99,137$. | 5,955. | 29,653. |
| 9 Other employee benefits ......................... | 793,740. | $583,985$. | 35,078. | 174,677. |
| 10 Payroll taxes ................ | 268,543. | 197,577. | 11.868. | $59,098$. |
| 11 Fees for services (non-mployees): |  |  |  |  |
| a Management | $125,038$. | 88,476 | 20,448. |  |
| b Legal | $\frac{125,038}{50,051}$ | 88, 416 | $\frac{20,448}{8,185}$ | 16,450. |
| c Accounting | 50,051. | $35 \times 416$. | $8,18$. | 6,450. |
| d Lobbying |  |  |  |  |
| e Professional fundraistha services. Seb Part $\mathrm{N}_{\text {, }}$ line 17 | $135,333$. |  |  | 135,333. |
| $f$ Investment management fees | 14,318. | 11,748. | 680. | 1,890. |
| g Other ........ | 38,088. | 32,390. | 503. | $5,195$. |
| 12 Advertising and promotion | $34,343$. | 28,178. | 1,632. | 4,533. |
| 13 Offlce expenses,.............. | $137,328$. | 112,677. | $6,525$. | 18,126 |
| 14 Information tachnology | 115,339. | $96,409$. | 3,445. | 15,485. |
| 15 Royalties |  |  |  |  |
| 16 Occupancy | 658,474. | $515,291$. | $78,739$. | 64,444. |
| 17 Travel ...... | $309,839$. | 248,128. | 8,004. | 53,707. |
| 18 Paymenta of travel or entertainment expenses for any federal, state, or local public officials |  |  |  |  |
| 19 Conforences, conventions, and meetings ... | 109,975. | 88,071. | $2,841$. | 19,063. |
| 20 interest |  |  |  |  |
| 21 Payments to affliates. |  |  |  |  |
| 22 Depreciation, depletion, and amortization | 44,904. | $36,844$. | $2,133$. | 5,927 . |
| 23 insurance | 49,760. | 40,828. | 2,364. | 6,568. |
| 24 Other expenses, Hemize expenses not covered above. (Expenses grouper' together and labeled miscelilaneous may not exceed $5 \%$ of total expenses shown on line 25 below.) |  |  |  |  |
| a CONSULTANT FEES \& EXPEN | 910,414. | 889,285. | 13,818. | $7,311$. |
| - NEWSLETTER AND PUBLICAT | 666,742 . | 428,018. | 774. | 237,950. |
| EPA SUBGRANTS | $559,641$. | $475,909$. | 7,395. | $76,337$. |
| d BMP INCENTIVE PAYMENTS | 48,983. | 40,190. | 2,328. | $6,465$. |
| BANKS FEES \& FINANCE CH | 39,799. | $32,655$. | 1,891. | 5,253. |
| $f$ All other expenses | 183,986. | 152,754. | 8,270. | 22,962. |
| 25. Total functional expenses. Adol ines y through 241 | $8,507,879$. | 6,498,935. | 358,923. | 1,650,021. |
| 26 Joint Costs. Check here X] if tollowing SOP 98-2. Complets this line only lif the organization reportad in collumn ( $B$ ) foint costs from a comblined ediucational camoakn and fundralsing solicitation .. | $1,190,670$. | $734,882$. |  | 455,788. |

Pary x Balance Sheet


## Par. X Financial Statements and Reporting

1 Accounting method used to prepare the Form 990: $\square$ Cash $[\mathrm{X}]$ Accrual $\square$ Other
2a Were the organization's financial statements compiled or reviewed by an independent accountant?
b Were the organization's financial statements audited by an independent accountant?
c. If "Yes" to lines 2a or 2b, does the organization have a committea that assumes responsibillty for overslght of the audit, review, of compiation of its financial statements and selection of an independent accountant?
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A.13.3?
b If "Yes," did the organization undergo the required audit or audlts?

|  | Yes | No |
| :---: | :---: | :---: |
| 社落 |  |  |
| 2 a |  | X |
| 2b | X |  |
| 2 c | X |  |
| 3 a | X |  |
| 3b | X |  |

832011 12-18-08


## Far wif Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only If you checked the box on line 5,7 , or 8 of Part 1.)
Section A. Public Support
Calendar year (or flscal year beginning in)
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")
2 Tax revenues levied for the organ* ization's benefit andeeither paid to or expended on its behalf
3 The value of services or facilities furnished by a governmental unit to the organization without charge
4 Total. Add lines $1 \cdot 3$
5 The portion of total contributions by each person (other than a governmental unit or puiblicly supported organization) includad on fine 1 that exceeds $2 \%$ of the amount shown on line 11 , column (f)
6 Pubiic Support- Subtract ing 5 from inge 4

| (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) 2008 | (f) Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 11962296. | 8263461. | 8384976. | 7321378. | 6636096. | 42568207 |
| * |  |  |  |  |  |
|  |  |  |  |  |  |
| 11962296. | 8263461. | 8384976. | 7321378. | 6636096 | 42568207. |
|  |  |  |  |  | 19 |
|  |  |  |  |  | 40615362. |

## Section B. Total Support

Caiendar year (or fiscal yoar begining in)
7 Amounta from line 4
8 Gross income from interest, dividends, payments recelved on securities loens, rents, royalties and income from similar sources
9 Net income from unrelated business actlvities, whether or not the business is regularly carriad on Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) $\qquad$
11 Total support. Add lines 7 through 10
12 Gross recelpts from related activities, etc, (see instructions)


13 First five years. If the Form 900 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(0)(3) organization, check this box and stop here $\qquad$
Section C. Computation of Public Support Percentage

$18 \mathrm{a} 331 / 3 \%$ support test -2008 , if the organization did not check the box on line 13 , and line 14 is $331 / 3 \%$ or more, check this box and stop here. The organization qualifies as a publlicly supported organization

b $331 / 3 \%$ support test - 2007. If the organization did not check a box on line 13 or 16 a , and line 15 is $331 / 3 \%$ or more, check this box and stop here. The organization qualifles as a publicly supported organization
$\mathbf{1 7 a} 10 \%$-facts-and-circumstances fest - 2008. If the organlzation did not check a box on line $13,16 \mathrm{a}$, or 16 b , and line 14 is $10 \%$ or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization maets the "facts-and-circumstances ${ }^{\text {t }}$ test. The organization qualifies as a pubicicly supported organization $\qquad$

b $10 \%$-facts-and-circumstances test - 2007. If the organizatlon did not check a box on line 13, 16a, 16b, or $17 \mathrm{a}_{\mathrm{r}}$ and line 15 is $10 \%$ or more, and If the organization meets the "facts-and-cifcumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-andrcircumstances" test. The organization qualifies as a publicly supporied organization
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

1 Gifts, grants, contributions, and membership fees recelved. (Do not include any "unusual grants.")
2 Gross receipts from admissions, merchandise sold or senvices performed, or facillities furnished in any activity that is related to the organization's tax-exempt purpose
3 Gross recelpts from activities that are not an unrelated trade or bus* iness under section 513

4 Tax revenues levied for the organIzation's benefit and either paid to or expended on its behalf
5 The value of services of facilitiles furnisted by a governmental unit to the orgenization without charge
6 Totat. Add Ines 1 -5
7 a Amounts includad on lines 1,2 , and 3 received from disquallifed persons
b Amounts includad on thes 2 and 3 recelvad from other than disquallfied persons that axceed the greater of $1 \%$ of the lotal of lines 9 , 100,11 , and 12 for the year or $\$ 5,000$
c Add lines 7a and 7b


| (a) 2004 | (b) 2005 | (c)2006 | (d) 2007 | (e) 2008 | (f) Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

## Section B. Total Support

Calendar year (or ficcal year beginning in)
9 Amounts from line 6
10e Gross income from interest, dividends, payments recolved on securities loans, rents, royailies and income from similar sources
b Unrefated business taxabla income (less section 511 taxes) from businesses acquired after June 30, 1975
a Add lines 10a and 10b
11 Not incorne from unrelated business activtites not included in line 10b, whether or not the business is regulariy carried on
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Fart IV.)
13 Total support (Add ines 9, 10c, 11, and 12,)

| (a) 2004 | (b) 2005 | (c) 2006 | (c) 2007 | (e) 2008 | (f) Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

14 First five years. If the Form 990 is for the organization's first, second, ihird, fourth, or ffth tax year as a section 501 (c)(3) organization, check this box and stop here
Section C. Computation of Public Support Percentage
15 Public support percentage for 2008 (line 8, column (f) divided by line 13, column (f) ................................. 15 ,
16 Public support percentage from 2007 Schedule A, Part IV-A, line 27g......................................................................... \%

## Section D. Computation of Investment Income Percentage


\%

19 a $331 / 3 \%$ support tests - 2008. If the organization did not check the box on line 14 , and line 15 is more than $331 / 3 \%$, and line 17 is not
more than $331 / 3 \%$, check this box and stop here. The organization qualifies as a publicly supported organizatlon .......................... b $331 / 3 \%$ support tests - 2007. If the organization did not chack a box on line 14 or line 19 a, and line 16 is more than $331 / 3 \%$, and line 18 is not more than $331 / 3 \%$, check this box and stop here. The organization qualifies as a publidy supported organization


20 Private foundation. If the organization did not chack a box on line 14, 19a, or 19b, check this box and see instructions

Schedule A/Form 990 or 990 -EZ 2008 AMERICAN FARMLAND TRUST
Bari V/ Supplemental Information. Complete this part to provide the explanation required by Part III, line 10; Part II, line 17a or 17b; or Part III, line 12. Provide any other additional information. (seo instructions)

|  | 2004 | 2005 | 2006 | 2007 | 2008 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| DESCRIPTION |  |  |  |  |  |
|  |  |  |  |  |  |
| LIST RENTAL INCOME | 38,472 | 21,096 | 29,002 | 31,087 | 31,023 |
| RECAPTURED EXPENSES |  |  |  | 21,988 | 30,196 |
| OTHER INCOME |  |  |  | 48,944 | 5,456 |
| TOTAL | 38,472 | 21,096 | 29,002 | 102,019 | 66,675 |

## Organization type (chack one):

Filers of:

## Section:



Check if your orgenization is covered by the General Rule or a Special Rule. (Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See Instructions.)

## General Rule



For organizations filing Form 990, 990-EZ, or 990-PF that received, during the year, $\$ 5,000$ or more (in money or property) from any one contributor. Complate Parts I and 11 .

## Special Rules

X For a section 501 (c)(3) organization filling Form 990, or Form $990-E Z$, that met the $331 / 3 \%$ support test of the regulations under sections $509(a)(1) / 170(b)(1)(A)(V)$, and recelved from any one contributor, during the year, a contribution of the greater of (1) $\$ 5,000$ or (2) $2 \%$ of the amount on Form 990, Part VH, line 1 h or $2 \%$ of the amount on Form 990-EZ, line 1. Complete Parts land II.
$\square$ For a section 501 (c)(7), (B), or ( 10 ) organization filing Form 990, or Form 990-E2, that received from any one contributor, during the year, aggregate contributions or bequeste of more than $\$ 1,000$ for uae exclusivety for religious, charitable, sclentific, literary, or ectucational purposes, or the prevention of cruelty to children or animals. Complete Parts $\mathrm{I}, \mathrm{II}$, and Il .

For a section $501(\mathrm{c})(7)$, ( 8 ), or ( 10 ) organization filing Form 990, or Form 990 -EZ, that received from any one contributor, during the year, some contributions for use excitusively for religious, charitable, etc., purposes, but these contributions did not aggregate to more than $\$ 1,000$. (ff this box is ohecked, anter here the total contributlons that were received during the year for an exciusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, chartable, atc., contributions of $\$ 5,000$ or more during the year.)

- \$ $\qquad$

Caution. Organizations that are not covered by the General Rule and/or the Special Rules do not file Schodule B (Form 990, 990-EZ, or 990-PF), but they must answar "No" on Parl IV, line 2 of their Form 990, or check the box in the heading of thelr Form 990-EZ, or on line 2 of their Form 990-PF, to certify that they do not meet the filling requirements of Schedule B (Form 990, 990.EZ, or 990.PF).

LHA For Privacy Act and Paporwork Recuction Act Notice, see the instructions
Schedule B (Form 990, 990-EZ, or g90-PF) (2008). for Form 990 . These instruations will be issued separatoly.

Sehedule B (Form 990, 980 EZ, or 990-P9) (2008)
Name of organizatlon

AMERICAN FARMLAND TRUST

Contributors (see instructions)

| (a) <br> No. | (b) Name, address, and ZIP +4 | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
| :---: | :---: | :---: | :---: |
| 1 |  | \$_ 135,000. | Person X <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Part II if there is a noncash contribution.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
| 2 |  | \$ $407,500$. | Person X] <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Parl Il if there is a noncash contribution.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP +4 | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
| 3 |  | \$ 600, 000. | Person <br> X <br> Payrol $\square$ <br> Noncash $\square$ <br> (Complete Part If if there is a noncash contribution.) |
| (a) <br> No. | (b) <br> Name, address, and 2 IP +4 | (c) <br> Aggregate contributions | (d) Type of contribution |
| 4 |  | \$ 200,000. | Person <br> X <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Part II if there is a noncash contribution.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP +4 | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
| 5 |  | \$_175,000. | Person <br> X <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Part il if there is a nencash contribution.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP +4 | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
|  |  | \$ _ _ | Person $\square$ <br> Payroll <br> Noncash $\square$ <br> (Complete Part II if there is a noncash contribution.) |

## SCHEDULE C

(Form 980 or $980-E Z$ )

## Depariment of the Treasury

Internal Revenua Servlce

## Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tex Under section 501 (c) and section 527

- To be completed by organizations described below.

Attach to Form 990 or Form 990-EZ.
If the organization answered "Yes," to Form 090, Part IV, line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities), then

- Section 501 (c)/(3) organizations: Complete Parts $\mid \cdot A$ and $B$. Do not complete Part $\operatorname{lNC}$.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I.A and $C$ below. Do not complete Part t-B,
- Section 527 organizations: Complete Part IAA only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Parl VI, line 47 (Lobbying Activities), then

- Section 501 (c)(3) organizatlons that have filed Form 5768 (election under section 501 (h)): Complete Part II-A. Do not complate Part II.B.
- Section $501(\mathrm{c})(3)$ orgenizations that have NOT filed Form 5768 (election under section 501 (h)); Complate Part IIB. Do not complete Part IIA.

If the organization answered "Yes," to Form 990, Part IV, fine 5 (Proxy Tax), then

- Section 501 (c)(4), (5), or (6) Organizations: Complete Part lll.

Name of organization
Employer Identification number
52-1190211
 See the instructions for Schedule C for details.
1 Provide a description of the organization's diroct and indirect political campaign activities in Part IV.
2 Political expendilures
\$
3 Volunteer hours
Yadex To be completed by all organizations exempt under section 501(c)(3). See the instructlons for Schedule C for detalls.
Y Enter the amount of any excise tax incurred by the organization under section 4955 ...................................... \$
2 Enter the amount of any excise tax incurred by organization managers under secilon 4955 ................................ \$
3 If the organization incurred a section 4955 tax, did it mile Form 4720 for this year?
4a Was a correction made?
b If "Yes," describe in Part IV.
Whin * © To be completed by all organizations exempt under section 501 (c), except section 501 (c)(3).
See the instructions for Schedule $C$ for datails.
1 Enter the amount directiy expended by the filing organization for section 527 exempt function activities ............ $\$$
2 Enter the amount of the filing organization's funds contributed to other organizations for section 527
exempt function activities ...................................................................................................................... \$
3 Total of direct and indirect exempt function expenditures. Add lines 1 and 2 and enter here and on Form 1120-POL, line 176
fille Form 1120 -........................................... for this year? \$

4 Did the filing organization file Form 1120-POL for this year?
$\qquad$
State the names, addresses and employer identificalion number (EIN) of all section 527 poiticai orgainizations to which payments were made. Enter the amount paid and lndcate if the amount was pald from the filing organization's funds or wore political contributions received and promptly and directly deliversd to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space ls needed, provide information in Part $I V$.


4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section $501(\mathrm{~h})$ election do not have to complete all of the five columns below. See the instructions for lines $2 a$ through $2 f$ of the instructions.)

Lobbying Expenditures During 4-Year Averaging Period

| Calendar year (or fiscal year beginnting in) | (a) 2005 | (b) 2006 | (c) 2007 | (d) 2008 | (e) Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2a Lobbying nontaxable amount | $553,003$. | $577,014$. | 552,557. | $497,077$. | $2,179,651$. |
| b Lobbying celling amount ( $\mathbf{i} 50 \%$ of line 2 a, column(e)) |  |  |  |  | $3,269,477$ |
| c Total lobbying expendliures | $100,480$. | 205,322. | 99,018. | $45,361$. | 450,181. |
| d Grassroots non taxable amount | 138,251. | $144,254$. | 138,139* | 124.269. | $544,913$. |
| e Grasspoots ceiling amount ( $150 \%$ of line 2d, column $(e)$ ) |  |  |  |  | $817,370$. |
| Grascroots lobbyino expenditures | 67.326. | 81, 133. | $33,900$. | $8,241$. | 190,600. | \{election under section $501(\mathrm{~h})$ ). See the instructions for Schedule C for dataiis.



## Qeary organization answered "Yes" to Form 990, Part N. line 6.

## 1 Total number at end of year

2 Aggregate contributions to (during year)
3 Aggregate grants from (during year)
4 Aggregate value at end of year

| (a) Donor advised funds | (b) Funds and other accounts |
| :--- | :--- |
|  |  |
|  |  |

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only
for charitable purposes and not for the benefit of the donor or donor advisor or other impemissible private benefit?, ..... $\square$ Yes $\quad \square$ No
Qord II, Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part VV , line 7.
1 Purpose(s) of conservation easements held by the organization (check all that apply).
$\square$ Preservatlon of land for pubicic use ( $e . g$, , recreation or pleasure)
$\square$ X Protection of natural habitat
[ $\bar{X}$ ] Preservation of open space
2 Complete llnes $2 \mathrm{a} \cdot 2 \mathrm{~d}$ if the organization held a quallied conservation contribution in the form of a conservation easernent on the last day of the tax year.
a Total number of conservation easements

| Held at the End of the Year |  |
| :---: | :---: |
| 2 a | 115 |
| 2 b | $54,990.00$ |
| 2 c | 0 |
| 2 d | 0 |

b Total acreage restricted by conservation easements
c Number of conservation easements on a certifled historic structure inciuded in (a)
2 d
d Number of conservation easements included in (c) acquired after $8 / 17 / 06$
anization during the taxable
Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization duning the taxable
$\qquad$
Number of states where property subject to conservation easement ls located 21
5 Does the organization have a written policy regarcing the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds? 1346 Yes $\quad X$ No
6 Staff or volunteer hours devoted to monltoring, inspecting, and enforcing easements during the year
7 Amount of expenses incutred in monltoring, inspecting, and enforcing easements during the year $\$ 71,617$.
8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)() and section 170(h)(4)(B)(ii)?
9 In Part XIV, describe how the organization reports conservation easaments in its revenue and expense statement, and baiance sheet, and include, If applicable, the text of the footnote to the organization's financial statemente that describes the organization's accounting for conservation easernents.

## 新紋, Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complate if the organization answered "Yes" to Form 990, Part $\mathcal{M}$, line 8.

1a if the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, aducation, or research in furtherance of public service, provide, in Part XIV, the texi of the footnote to its financlal statements that describes these items.
b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar essets held for pubic exhlibition, education, or research in furtherance of public service, provide the foilowing amounts relating to
these ltems:
(i) Revenues included in Form 990 , Part VIIII , line 1
-
(ii) Assets included in Form 990, Part X

- $\$$
2 If the organization received or held works of art, historical treasures, or other sirniliar assets for tinancial galn, provide the following amounts required to be reported under SFAS 116 relating to these ltems:
a Revenues included in Form 990, Part Vin, line 1
- 

b Assets included in Form 990, Part X
-
$\qquad$

## Paikul Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continuod)

3 Using the organization's accession and other records, check any of the following that are a significant use of tis collectlon Hems \{check all that apply):


Fauty viv Trust, Escrow and Custodial Arrangements. Complete ff organization answered "Yos" to Form 990, Part IV, line 9 , or reported an amount on Form 990, Part X, lina 21.
fa is the organlzation an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? $\qquad$
b If "Yes," explain the arrangement in Part XIV and complete the following table:
c Beginning balance

|  | Amount |
| :---: | :---: |
| Is |  |
| Id |  |
| Ie |  |
| if |  |

e Distributions during the year
f Ending balance
2a Did the organization include an amount on Form 990, Part X, line 217


b. If "Yes," explain the arrangement in Part XIV.

F F Y Y Y = Endowment Funds. Compleie if organization answered "Yes" to Form 990, Part IV, line 10.

|  | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1a Beginning of year | 15190432. |  |  | 为 |  |
| b Contributions |  |  |  | \% |  |
| c Investment earnings or losses | 599,325. |  | \$. |  |  |
| , \%...... |  |  |  |  |  |
| d Grants or scholarships |  |  | .... |  |  |
| e Other expenditures for facllities and programs $\qquad$ | $1,254,186$ |  |  |  |  |
| and programs |  |  |  | \% |  |
| ba | 14535571. | , \% |  | , |  |

2 Provide the estimated percentage of the year end balance held as:
a Board designated or quasiendowment $\quad 95.60$ \%
b Permanent endowment 4.40 \%
o Term endowment $\%$
3a Are there endowment funds not in the possession of the organization that are held and administered for the orgenization by:
(i) unrelated organizations

b If "Y $\mathrm{Os}^{\text {" }}$ to 3 a (li), are the related organizations listed as required on Schedula R ?
4 Describe in Part XIV the intended uses of the organization's endowment funds.
Sus. 1 U investments - Land, Buildings, and Equipment. See Form 990, Part X, line 10.

| Description of investment | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Depreciation | (d) Book value |
| :---: | :---: | :---: | :---: | :---: |
| 1a Land..... <br> b Bulldings |  |  |  |  |
|  |  |  |  |  |
| Leasehold improvements |  | 260,024. | 260,024. | 0. |
| d Equipment |  | 344,928. | 275,154. | $69,774$. |
| e Other....... |  | $64,400$. | $63,834$. | 566. |
| Total. Add lines 1ar-1e, (Column (d) should equal Form 990, Part $X$, column (B), (f) 10 (c). ..................................... |  |  |  | $70,340$. |



Total. (Column ( $B$ ) should equal Form 990 , Part $X$, col (B) line 15.)
$1,741,865$.

Cury X, Other Liabilities. See Form 990 , Part $K$, line 25. (a) Description of fiability

Federal income taxes


Total. (Colurmn (b) should equal Form 990 , Part $X$, col (B) fine 25.)

in Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48.


## Pasiki. Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1 Total revenue, gains, and other support per audited financial statements
2 Amounts included on line 1 but not on Form 990, Part VIll, line 12:
a Net untealized gains on investments
b Donated services and use of facilities
c Recoveries of prior year grants
d Other (Describe in Part XVI)

e Add lines $2 a$ through 2d

| 1 | 6,962,037. |
| :---: | :---: |
|  |  |
| 2 e | -308,773. |
| 3 | 7,270,810. |
|  |  |
| 4 c | 0. |
| 5 | $7,270,810$ |

3 Subtract line 2 e from line 1
4 Amounts included on Form 990, Part VIll, line 12, but not on line 1:
a Investment expenses not Included on Form 990, Part VIII, line 7b
b Other (Describe in Part XIV)
$\qquad$

| 4 a |
| :--- |
| 4 b |

c Add lines 4a and 4b
5 Total revenue. Acd lines 3 and 4 c . (Thls should equal Form 990 , Pant 1, Bne 12.)
ts With Expenses per Feturn
Pay Kal Reconciliation of Expenses per Audited
1 Total expenses and losses per audited financial statements
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:
a Donated services and use of facilities
b Prior year adjustments
c Losses reported on Form 980, Part IX, line 25
d Other (Describe in Part XIV)
e Add lines 2a through 2d
3 Subtract line $2 e$ from lline 1
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:
Investment experises not includad on Form 990, Part VIII, line 7 b
Other (Describe in Part XIV)

\section*{| 40 |
| :---: |}

c Add lines 4 a and 4 b

| 1 | 8,605,877. |
| :---: | :---: |
|  | 97,998 |
| 3 | 8,507,879 |
|  | 0. |
| 5. | 8,507,879. |

5 .Total expenses. Add lines 3 and 4c. (This shouid equal Form 990 , Part 1, line 18.)
$8,507,879$.

## Q6an K U Supplemental Intormation

Complete this part to provide the descriptions required for Part 11 , lines 3,5 , and 9 ; Part III, fines $1 a$ and 4 ; Part $I V$, hines 16 and $2 b$; Part $V$, line 4 ; Part X; Part XI, line 8; Part XII, IInes 2d and 4b; and Part XIll, lines 2d and 4b.
PART II, LINE 9: IT IS THE ORGANIZATION'S POLICY, WHEN ACQUIRING OR
ACCEPTING AN EASEMENT, TO EXTINGUISH IN PERPETUITY THE DEVELOPMENT RIGHTS
ON THE UNDERLYING PROPERITY. CONSEQUENIISY, ALL SUCH EASEMENTS ARE VALUED
AT ONE DOLIAR. EASEMENTS WHOSE DEVELOPMENT RIGHTS ARE NOT SO TREATED HAVE
ALSO BEEN VALUED AT ONE DOLLAR BECAUSE IT IS MANAGEMENT'S OPINION THAT THE
ORGANIZATION WILI NOT RECOVER ITS COST FOR THESE EASEMENTS. ANY PROCEEDS
EROM THE SALE OF A CONSERVATION EASEMENT TO A QUALIFIED ENTITY ARE
MAINTAINED IN THE ORGANIZATION'S FARMLAND PROTECTION FUND.

PART V, LINE 4: THE ORGANIZATION IS COMMITTED TO A LONG-TERM APPROACH WITE A BALANCED PROGRAM OF INVESTMENTS TO PRESERVE AND ENHANCE THE REAL PURCHASING POWER OF THE FUND SO AS TO PROVIDE A STABLE AND, IN REAL TERMS, CONSTANT STEREAM OF CURRENT INCOME FOR ANNUAL OPERATING NEEDS. IHE ORGANIZATION'S INVESTMENT OBJECTIVE IS TO ATMAIN A MINIMUM RATE OF RETURN OF $5 \%$ PLUS THE CHANGE IN THE CONSUMER PRICE INDEX (AFTER MANAGEMENT FEES) OVER AN INVESTMEN'I CYCLE. THE PRIMARY MEASURE OF THE ORGANIZATION'S INVESTMENT PERFORMANCE WILT BE A BLENDED BENCHMARK BASED ON ITS TARGET ASSET ALLOCATION. IN PURSUING THESE OBJECTIVES, THE ORGANIZATION INTENDS TO SELECT INVESTMENT MANAGERS WHO ARE RIGOROUS IN THE DISCIPLINES THEY UTILIZE TO PRODUCE RETURNS AT ACCEPTABLE LEVELS OF RISK AND WHO AVOID SPECULATION EXPLAINED OR RATTONALIZED BY SHORT-TERM FINANCIAL TRENDS OR MOMENTUM IN SPECIFIC ECONOMIC SECTORS.

DISTRIBUTION OF FUND EARNINGS TO THE OPERATING BUDGET IS BASED ON THE SPENDING POIICY AND IS MANAGED ON A TOTAL RETURN BASIS. IN MOST YEARS, DISTRIBUTIONS COMPRISE INTEREST AND DIVIDENDS PLUS SOME APPRECIATION. THE FINANCE COMMITTEE PLANS FOR THESE DISTRIBUTIONS TO AVOID THE NECESSITY OF LIQUIDATING INVESTMENTS AT AN UNFAVORABLE TIME.

THE FUND SHALL BE INVESTED PRIMARILY IN LIQUID SECURITIES, INCLUDING EQUITY AND FIXED INCOME SECURITIES AND COMMINGLED INVESTMENI FUNDS.

PART XI, IINE 8 - OTHER ADJUSTMENTS:
UNREALIZED LOSS: -406771.
CHANGE IN VALUE OF SPLIT-INTEREST AGREEMENTS: -52401.

# Schodule D fFom 990) 2008 

AMERICAN FARMLAND TRUST

# Yialy Xiy Supplemental Information (continueo) 

PART XII, LINE 2D - OTHER ADJUSTMENTS:
FUND RAISING EXPENSES NETTED IN REVENUE: 97998.

PART XIII, LINE 2D - OTHER ADJUSTMENTS:
FUNDRAISING EVENT EXPENSE NETTED IN REVENUE: 97998.
$\qquad$
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## SCHEDULE G

(Farm 990 or 900-EZ)

Departmant of the Treasury Internal Rovenue Service

## Supplemental Information Regarding Fundraising or Gaming Activities

Attach to Form 990 or Form: 990 -EL. Must be compleibed by organizathons that answer "Yes" to Farm 990 Part IV, lines 17 , 18, or 19, and by organizations that enter more than $\$ 15,00 \mathrm{l}$ on Form 990-EZ, line 6 .

AMERICAN FARMLAND TRUST
Pa, ivin Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.
1 indicate whether the organization raised funds through any of the following activities. Check all that apply.
a [X] Mail solicictations

- X Solicitation of nor-government grants
b $X$ Email solicitations
$t[\mathrm{X}$ Solicictation of government grants
c X Phione soliolitations
g X Special fundraising events
d [X] in-person solleitations
2 a Did the organization have a written or oral agreement with any indlvidual (including officers, directors, trustees or key employees listed in Form 990, Parl VII) or entity in connection with professional fundraising services?
b If "Yes," list the ten highest pald individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least $\$ 6,000$ by the organization. Form 990 EZ filers are not required to complete this table.

| (i) Name of individual or entity (fundraiser) | (ii) Actlvity | (iii) Dld heve austody contributions? |  | (iv) Gross receipts from activity | (v) Amount paid to (or retalned by) fundraiser tistad in col. (i) | (vi) Amount paid to (or retained by) organization |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CHECKOWAY CONSULTING \& CREATIVE | ALL FUNDRAISING EVENTS | Yes | No | 1,168,391. | $135,333$. | 1,033,058. |
|  |  |  |  |  | - |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Total |  |  |  | $1,168,391$. | 135,333. | 1,033,058. |

3 List all states in whioh the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing. $\mathrm{AL}, \mathrm{AK}, \mathrm{AZ}, \mathrm{AR}, \mathrm{CA}, \mathrm{CO}, \mathrm{CT}, \mathrm{DC}, \mathrm{FL}, \mathrm{GA}, \mathrm{HI}, \mathrm{IL}, \mathrm{KS}, \mathrm{KY}, \mathrm{LA}, \mathrm{ME}, \mathrm{MD}, \mathrm{MA}, \mathrm{MI}, \mathrm{MN}, \mathrm{MS}, \mathrm{MO}, \mathrm{NH}, \mathrm{NJ}, \mathrm{NM}$ $\mathrm{NY}, \mathrm{NC}, \mathrm{ND}, \mathrm{OH}, \mathrm{OK}, \mathrm{OR}, \mathrm{RI}, \mathrm{SC}, \mathrm{TN}, \mathrm{PA}, \mathrm{WV}, \mathrm{WI}, \mathrm{VA}, \mathrm{UT}, \mathrm{WA}$
 on Form $990-E Z$, jine $6 a$. List events with gross receipts greater than $\$ 5,000$.

|  | 1 Gross receipts .................................... | (a) Event $\# 1$ <br> GALA <br> (event type) | (b) Event \#2 (event type) | (o) Other Events NONE (total number) | (d) Total Events (Add col. (a) through col. (c) $)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $410,588$. |  |  | 410,588. |
|  | 2 Less: Charltable contributions ............. | $410,588$. |  |  | $410,588$. |
|  | 3 Gross revenue (line 1 minus line 2) ......... |  |  |  |  |
|  | 4 Cash prizes ....................................... |  |  |  |  |
|  | 5 Non-cash prizes .................................. |  |  |  |  |
|  | 6 Rent/iacility costs .............................. |  |  |  |  |
|  |  | 97,998. |  |  | 97,998. |
|  | 8 Direct expense summary. Add lines 4 through9 Net lncome summary. Combine lines 3 and 8 | h 7 in column (d) |  |  | 97,998. |
|  |  | in column (id) |  | $\cdots$ | -97,998. |

ॠari II Waming. Complete if the organization answered 'Yes" to Form 990, Part N, line 19, or reported more than $\$ 15,000$ on Form $990-E Z$, line 8a.


13 Indicate the percentage of gaming activity operated in:
a The organizatlon's facility
b An outside facility


14 Provide the name and address of the person who prepares the organization's gaming/special events books and records:

Name

Addreas
16a Does the organization have a contract with a third party from whom the organization receives gaming revenue?
b if "Yes," enter the amount of geming revenue recelved by the organization \$ $\qquad$ and the amount of garning revenue retained by the fhird party $\$$ $\qquad$ .
c if "Yes," enter name and address:

## Name

.

## Address

10 Gaming managar information:

## Name

Gaming manager compensation \$ $\qquad$

Description of services provided $\qquad$
$\qquad$

17 Mandatory distributions:
a is the organization required under state law to make charitable distributions from the geming proceeds to retain the state gaming license?
b Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year \$

# For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees <br> - Attach to Form 990, To be completed by organizations that answered "Yes" to Form 900, Part IV, line 23. 

Department of the Treasury

AMERICAN FARMLAND TRUST $\quad$| Employer identification number |
| :---: |
| $52-1.190211$ |

## Prix Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part Ill to provide any relevant information legarding these items.
$\square$ First-class or charter travel
$\square$ Travel for companions
$\square$ Tax indemnification and gross-up payments
$\square$ Discretionary spending account
$\square$ Housing allowance or residence for personal use
$\square$ Peyments for business use of personal residence
$\square$ Personal services (e.g., maid, chauffeur, chef)
b) If line ia is checked, did the organization follow a wrltten policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part til to explain
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the Items checked in line la?

3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.Compensation committeo
Independent compensation consultant
Independent compensation con
Form 990 of other organizations


X Written employment contract
$\qquad$ Compensation survey or study


Approval by the board or compensation committee

4 During the year, did any person listed in Form 990, Part VII, Saction A, line 1a:
a Recelve a severance payment or change of control payment? $\qquad$
b Participate in, or receiva payment from, a supplemental nonqualified retlrement plan?
c Participate in, or receive payment from, an equily-based compensation arrangernent?


Oniy $501(\mathrm{c})(3)$ and $501(\mathrm{c} /(4)$ erganizations must complete lines 5-8.
5 For persons listed in Form 990, Part VII, Saction A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:
a The organization?
b Any related organization?
If "Yes," to line 5a or 5b, describe in Part till.
e For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:
a The organization? $\qquad$
if "Yes" to llne 6a or 6b, describe in Part Ill.
7 For persons listed in Form 990, Parf VII, Section A, line 1a, did the organizatlon provide any non-fixed payments not described in lines 5 and 67 if "Yes," describe in Part III
8 Were any amounts reported in Form 990, Parl VIl, pald or accrued pursuant to a contract that was subject to the initial contract exception described in Regs. section 53,4958-4(a)(3)? if "Yos," describe in Part Ill

## er

 AMERICAN FARMLAND TRUST
## AMERICAN FARMLAND TRUST

Schedule J (Form 990 ) 2008 . Tind 1
 Do not list any individuals that are not listed on Form 990, Part V11.
Note. The sum of colurnns (B)(D)-(iii) must equal the applicable column (D) or column ( E ) amounts on Form 990 , Part VIl , line 1 a.


SCHEDULE J-2
(Farm 990)
Dopartment of the Treasury Intemal Revenua Service

## Continuation Sheet for Form 990

Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1 a.

Past 1 Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees



# 64.5: Supplemental Information. Complete this part to provide the information required by Part 1 , lines $30 \mathrm{~b}, 32 \mathrm{~b}$, and 33 . Also complete this part for any additional information. 

SCHEDULE M, IINE 33: ALL CONSERVATION EASEMENTS DONATED TO AFT ARE
CARRIED ON THE BOOKS WITH A COST OF $\$ 1$.
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| sChedule o <br> (Form 800 ) <br> Dapartment of the Treasury | Supplemental Information to Form 990 <br> - Attach to Form 日a0. To be completed by organizations to provide <br> additional intormation tor responses io specitic questions | 2008 <br> 8nsposition |
| :---: | :---: | :---: |
| $\frac{\text { manamal everue Bence }}{\text { Name of the organzation }}$ |  | Employer identification number 52-1190211 |

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: PRODUCE A HEALTHIER ENVIRONMENT AND BUILD SUCCESSFUL COMMUNITIES.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:
RESEARCH AND OTHER PROGRAMS
EXPENSES $\$ 158680$. INCLUDING GRANTS OF $\$ 0$. REVENUE $\$ 0$.

FORM 990, PART VI, SECTION A, LINE 2: JOHN WINTHROP, JR. AND IRIS W. FREEMAN ARE COUSINS

FORM 990, PART VI, SECTION A, LINE 10: THE INFORMAITON IN THE 990 IS PREPARED BY TATE AND TRYON, THEN REVIEWED AND VERIFIED BY THE DIRECTOR OF FINANCE AND THE CFO. THE 990 IS ALSO DISTRIBUTED TO AMERICAN FARMLAND TRUST'S AUDIT COMMITTEE FOR REVIEW.

FORM 990, PART VE, SECTION B, LINE 12C: BOARD MEMBERS SUBMIT CONFLICT OF INTEREST STATEMENT ON AN ANNUAL BASIS FOLLOWING THE FALL BOARD MEETING. THE STATEMENTS ARE SENT TO THE AFT GENERAI COUNSEI FOR REVIEW. ANY CONFIICTS ARE REPORTED TO AFT. ALI EMPLOYEES ARE NOTIFIED ANNUALLY OF THE CONFLICT OF INTEREST POLICY AND ARE REQUIRED TO REPORT ANY CONFLICT TO THE GENERAL COUNSEL.

FORM 990, PART VI, SECTION B, LTNE 15: THE BOARD OF DIRECIORS HAS DELEGATED RESPONSIBILITY TO THE GOVERNANCE AND NOMINATING COMMITTEE FOR APPROVING ANY COMPENSATION ARRANGEMENTS WITH DISQUALIFIED PERSONS AS DEFINED UNDER THE INTERNAL REVENUE CODE (GENERALLY SENIOR MANAGEMENT, LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 1900 ${ }_{1}^{832211} 1$

SCHEDULE O (Form 990) Supplemental Information to Form 990 - Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.
Department of the Treasury Internal Pevenue service

Employer identification number 52-1190211

PERSONS WHO, AT ANY TIME DURING THE PRIOR 5-YEARS, WERE IN A POSTTION TO
EXERCISE SUBSTANTIAL INFLUENCE OVER THE AFFAIRS OF TTHE ORGANIZATION OR PERSONS RELATED). THE COMMITTEE FUNCTIONS AS DE FACTO COMPENSAIION COMMITPEE IN ADDITION TO ITS OTHER RESPONSIBILITIES. THE COMMTTTEE IS COMPRISED OF OUTSTDE, DISINTERESTED DIRECTORS WHO POSSESS THE BUSINESS EXPERIENCE AND KNOWLEDGE NECESSARY TO REVIEW AND EVAIUATE THE COMPARABILITY OF COMPENSATION DATA OBTAINED FOR THE COMMTTTEE.

THE COMMIXTEE DETERMINES, PRIOR TO EACH YEAR'S WINTER BOARD MEETING, WHICH AFT EMPLOYEES OR CONTRACTORS SHOULD BE CONSIDERED "DISQUALIFIED PERSONS" (IN ADDITION TO THE LIST OF PERSONNEL WHO ARE PER SE DISQUALIFIED) WHOSE COMPENSATION SHOULD BE SUBJECT TO APPROVAL.

ALISO PRIOR TO EACH YEAR'S WINTER BOARD MEETING, THE COMMITTEE EVALUATES AND APPROVES THE COMPENSATION ARRANGEMENTS ENTERED INTO BY AFT WLTH ALL DISQUALIFIED PERSONS. (THESE INCLUDE ALI COMPENSATION AND BENEFITS, JNCLUDING SALES OR OTHER TRANSFERS OF PROPERTY.) THE COMMITTEE GENERALIY UTILIZES INFORMATION FROM STANDARD COMPENSATION SURVEYS. IN CONDUCTING ITS EVALUATION.

THE COMMITTEE DOCUMENTS ITS PROCEEDINGS WITH WRITTEN RECORDS, SETTING FORTH THE TERMS OF THE COMPENSATION ARRANGEMENTS APPROVED AND THE DATE THEY WERE APPROVED. THE RECORDS INCLUDE THE NAMES OF THE COMMITTEE MEMBERS PRESENI AND WHO VOTED; THE COMPARABILITY DATA OBTAINED AND RELIED UPON BY THE COMMITTEE; HOW THE DATA WAS OBTATNED; AND THE ACTIONS TAKEN WITH RESPECT TO CONSIDERATION OF COMPENSATION TRANSACTIONS BY ANYONE WHO IS OTHERWISE A LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.


| SCHEDULE O <br> (Form 990) <br> Depariment of the Treasury |  | Supplemental Information to Form 990 <br> - Attach to Form 990. To be completed by organizations io provide additional information for responses to specific questions for the Form 990 or to provide any additional information. |  |  | OMB Na. $1546-0047$ <br> 2008 <br> Opensometibinc 15 peotion |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Name of the organization |  |  |  | $\begin{aligned} & \text { Employer identificotion number } \\ & 52-1190211 \end{aligned}$ |  |
|  |  | Name of the organizion AMERICAN FARMLAND TRUST |  |  |  |
| MEMBER OF' THE COMMITTEE, BUT WHO HAD A CONFLICT OF INTEREST WITH RESPECT TO |  |  |  |  |  |
| THE TRANSACTION OR ARRANGEMENT. THIS DOCUMENTATION IS PREPARED BY THE |  |  |  |  |  |
| LATER OF (A) THE NEXT MEETING OF THE COMMITTEE OCCURRING AFTER TTHE DECISION |  |  |  |  |  |
| IS MADE OR (B) THE DATE 60 DAYS AFTER THE DATE OF AP |  |  |  |  |  |

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990: $\mathrm{AL}, \mathrm{AK}, \mathrm{AZ}, \mathrm{AR}, \mathrm{CA}, \mathrm{CO}, \mathrm{CT}, \mathrm{DC}, \mathrm{FL}, \mathrm{GA}, \mathrm{HI}, \mathrm{IL}, \mathrm{KS}, \mathrm{KY}, \mathrm{LA}, \mathrm{ME}, \mathrm{MD}, \mathrm{MA}, \mathrm{MI}, \mathrm{MN}, \mathrm{MS}, \mathrm{MO}, \mathrm{NH}, \mathrm{NJ}, \mathrm{NM}$ $\mathrm{NY}, \mathrm{NC}, \mathrm{ND}, \mathrm{OH}, \mathrm{OK}, \mathrm{OR}_{r} \mathrm{PA}_{2} \mathrm{RI}_{r} \mathrm{SC}, \mathrm{TN}, \mathrm{UT}, \mathrm{VA}, \mathrm{WA}, \mathrm{WV}, \mathrm{WI}$
FORM 990, PART VI, SECTION C, LINE 19: THE ORGANIZATION'S FINANCIAL STATEMENTS AND FORM 990 ARE AVAILABLE ON OUR WEBSITE OR BY WRITTEN REQUEST. THE GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE AVAILABLE UPON WRITTEN REQUEST.
2008 DEPRECIATION AND AMORTIZATION REPORT

 consent

## ** PUBLIC DISCLOSURE COPY **



|  | 1 Briefly describe the organization's mission or most eigniflcant actuitles: THE MISSION OF THE AMERICAN |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | EARMLAND TRUST IS TO HELP FARMERS AND RANCF |  |  |
|  |  | 2 Check this box $\square$ if the organization discontinued its operations ordisposed of more than $25 \%$ of its net assets. |  |  |
|  |  |  |  | 21 |
|  |  | 4 Number of independent voting members of the governing | 4 | 21 |
|  |  | 6 Total number of employees (Part V , line 2a) | 5 | 66 |
|  |  | $\mathfrak{6}$ Total number of volunteers (estimate if necessary) | 6 | 58 |
|  |  | 7a Total gross unrelated business revenue from Part Vill, column (C), line 12 | 7 a | 0 |
|  |  |  |  | 0. |
|  | 8 Contributions and grants (Part VIII, line 1h) |  | Prior Year | Current Year |
|  |  |  |  |  | $6,636,096$. | 6,844,298. |
|  |  | Program servioe revenue (Part VIII, line 2g) | 24,908. | 28,673. |
|  | 10 investment income (Part Vill, column (A), ines 3, 4, and 7d)................ |  | $478,398$. | 2,695,260. |
|  | 11 Other revenue (Part VIII, column (A), linee 5, 6d, 8c, 9c, 10c, and 11e) $\qquad$ <br> 12 Total revenue. add lines 8 through 11 (must equal Part Vlil, column (A), fine 12) |  | 131,408. | 202,777. |
|  |  |  | $7,270,810$. | 9,771,008. |
|  | 13 Grants and similar amounts paid (Part IX, column (A), lines 1.3 ) $\qquad$ <br> 14 Benefits paid to or for members (Part IX, column (A), line 4) $\qquad$ <br> 16 Salaries, other compensation, employee benefils (Part IX, column (A), lines 5-10) <br> 16a Professional fundraising fees (Part IX, column (A), line 11e) <br> b Total fundraising expenses (Part IX, column (D), line 25) $\qquad$ <br> 17 Other expenses (Part IX, colurnn (A), lines 11a-11d, 11f.24f) <br> 18 Total expenses. Add lines $13-17$ (must equal Patt IX, column (A), Ine 25) $\qquad$ <br> 19 Revenue less expenses. Subtract line 18 from line 12 $\qquad$ |  |  |  |
|  |  |  |  |  |
|  |  |  | $4,275,524$. | 4,244,563. |
|  |  |  | $135,333$. | $133,500$. |
|  |  |  |  |  |
|  |  |  | 4,097,022. | 3,609,097. |
|  |  |  | 8,507,879. | $7,987,160$. |
|  |  |  | -1,237,069. | 1,783,848. |
|  | 20 Total assets (Part $X_{1}$ line 16) $\qquad$ <br> 21 Total liabilities (Part $X$, line 26) $\qquad$ <br> 22 Net assets or fund balances. Subtract line 21 from line 20 $\qquad$ |  | Buginming of Current Year | End of Year |
|  |  |  | 18,518,562. | 21,061,373. |
|  |  |  | $1,137,443$. | 1,011,565. |
|  |  |  | 17,381,119. | 20,049,808. |

## "enat ll Signature Block

## Sign

Here




[^2]
## Raid II Statement of Program Service Accomplishments

1 Briefly describe the organization's mission:
THE MISSION OF THE AMERICAN FARMLAND TRUST IS TO HELP FARMERS AND RANCHERS PROTECT THEIR LAND, PRODUCE A HEALTHIER ENVIRONMENT AND BUILD
SUCCESSFUL COMMUNITIES.
2 Did the organization undertake any signiflcant program services during the year which were not listed on the priof Form 990 or 990 -EZ?
If "Yos," describe these new services on Schedule $O$.
3 Did the organization cease conducting, or make significant changes in how th conducts, any program seivices?................ $\square$ Yes 区 . No If "Yes," describe these changes on Schedule $O$.
4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses.
Section 501 (c)(3) and 501 (c)(4) organizations and section 4947(a)(1) trusts are requifed to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code: ) (Expenses $\$ 4,723,327$. inchuding grants of $\$$ (Revenue $\$ 15,545$.
STATE \& LOCAL PROGRAMS AND FEDERAL POLICX
AFT WORKS AT THE NATIONAL LEVEL TO TRANSEORM FARM AND FOOD POLICY AND
HAS THREE KEY PROGRAMS. FARMLAND PROTECTTON IS FOCUSED ON PROTECTING
FARM AND RANCH LAND ACROSS AMERICA AND KEEPING AGRICULTHRE VIABTIE.
AGRICULTURE \& ENVIRONMENT HELPS THE NATION'S FARMERS AND RANCHERS
ADDRESS ENVIRONMENTAL ISSUES WHILE EXPLORING ECONOMIC OPPORTUNITIES TO
PRODUCE "ECOSYSTEM SERVICES." AND GROWING LOCAI WORKS WITH FARMERS AND
COMMUNITTES TO SAVE FARMLAND AND IMPROVE THE OUTLOOK FOR LOCAL
AGRICULTURE.

4b fode; (Expenses $\$ 1682,676$. including grants of $\$$ (Revenue $\$ 13,128$. )
COMMUNLCATIONS AND MEDIA OUTREACH INCLUDES MEDIA RELATIONS, ONIINE
ENGAGEMENT, AND PUBLICATION AND DISTRIBUTION OF MAGAZINES AND
INFORMATIVE MATERIALS.
40 (Code: )(Expenses $\$ 485,369$. including grants of $\$$ ) /Revenue $\$$

PUBLIC EDUCATION PROVIDES SERVICES AND INFORMATION ON FARMLAND ISSUES
TO AFT MEMBERS.

4d Other program services. (Describe in Schedule O.)
(Expenses $\$ \quad 200,441$, including grants of $\$$ (Revenue $\$$
4e Total program service expenses $\$ \quad 6,091,813$.

1 is the organization described In section 501 (c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A
2 Is the organization required to complete Schedule B, Schedule of Contributors?
3 Did the organization engage in direct or indirect potitcal campaign activities on behaif of or In opposition to candidates for public office? if "Yes," complete Schedule C, Part I
4 Section 501 (c)(3) organizations. Did the organization engage in lobbying activites? /f "Yes," complete Schedule C, Part /I
6 Section $601(\mathrm{c})(4), 601(\mathrm{c})(5)$, and 501 (c)(6) organizations, Is the organization subject to the section 8033 (a) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Pert ill
6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? if "Yes, " complete Schedule D, Pert I
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? if "Yes," complete Schecute D, Part It
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III
9 Dld the organization report an amount in Part $X$, line 21; serve as a custodian for amounts not listed in Part $X$; or provide credit counseling, debt management, credit repair, or debt negotlation services? if "Yes," complete Schedule $D$, Part $N$
10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasl-endowmente? If "Yes, " complete Schedule D, Part V
11 Is the organization's answer to any of the following questions "Yos"? If so, complete Schecule $D$, Parts VI, VII, VIII, iX, or X as appicable

- Did the organizatlon report an amount for land, buildings, and equipment in Part $X_{1}$ line 10 ? It "Yes," complete Schedule $D$, Part Vh.
- Did the organization report an amount for investments - other securites in Part $X$, line 12 that is $5 \%$ or more of its total assets reported in Part $\mathrm{X}_{4}$ line $16 ?$ If "Yes, ${ }^{\text {" }}$ complete Schedule $D$, Part VII,
- Did the organization report an amount for investments * program related in Part $X$, line 13 that is $5 \%$ or more of its total assets reported in Part X, line $16 ?$ if "Yes," complete Schedule $D_{3}$ Part Vill.
- Did the organization report an amount for other assets in Part X, line 15 that is $5 \%$ or more of its total assets reported in Part X, line 16 ? if "Yes," complete Schedula D, Part iX.
- Did the organization report an amount for other llabilities in Part X, line 25 ? If "Yes," complete Schedule D, Part X.
- Did the organization's separate or consolidated financial statements for the tex year include a footnote that addresses the organization's llability for uncertain tax positions under FIN 483 if "Yes," complete Schedule D, Part X.
12 Did the organization obtain separate, independent audited financial statements for the tax year? I/ "Yes, "complete Schedule D, Parts XI, XII, and XII.
12A Was the organization inoluded in consolidated, independent audited finencial statements for the tax year? If "Yes," completing Schedule D, Parts XI, XII, and XIII Is optional
13 is the organization a school described in section 170 (b)(1)(A)(ii)? If "Yes," complete Schedule $E$
14a Did the organization maintain an office, employees, or agents outside of the United States?
b Dld the organization have aggregate revenues or expenses of more than $\$ 10,000$ from grantmaking, fundraising, business, and program service actvities outside the United States? If "Yes," complete Schedule F, Part I
15 Did the organization report on Part IX, column (A), line 3, more than $\$ 5,000$ of grant or assietance to any organization or entity located outside the United States? If "Yes," complete Schedule F F Part il
16 Did the organization report on Part $\mid X$, column (A), line 3, more than $\$ 5,000$ of aggregate grants or assisfance to individuals located outside the United States? If "Yes, " complete Schedule F, Part III
17 Did the organization report a total of more than $\$ 15,000$ of expenses for professional fundralsing services on Part $\mid X_{1}$ column (A), lines 6 and $11 e 3$ if "Yes, " complete Schedule $G$, Part I
18 Did the organization report more than $\$ 15,000$ total of fundraising event groes income and contributions on Part VIII, lines Io and Ba? If "Yes," complete Schedule G, Part II
19 Did the organization report more than $\$ 15,000$ of gross income from gaming activities on Part Vill, line $9 a 3$ if "Yes," completo Schedula G, Part III
20 Did the organization operate one or more hospitals? "f "Yes," complete Schedule H


Form 990 (2009)

## Paldy Checklist of Required Schedules (continued)

21 Did the organization report more than $\$ 5,000$ of grants and other assistance to governments and organizations in the United States on Pert IX, column (A), line $1 \uparrow$ If "Yes," complete Sehedule I, Parts I and II
22 Did the organization report more than $\$ 5,000$ of grants and other assistance to individuals in the United States on Part IX, column (A), line 2 ? If "Yes, " complete Schedule I, Parts I and III
23 Did the organlzation answer "Yes" to Part $\mathrm{VIII}_{r}$, Section A , line 3,4 , or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule $J$
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $\$ 100,000$ as of the last day of the year, that was issued after December 31, 20022 If "Yes," answer lines 24b through $24 d$ and complete Schedule K. I/ "No", go to line 25
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exceptlon?
c Did the organization maintaln an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year"?
25a Section $501(\mathrm{c})(3)$ and $601(\mathrm{c})(4)$ organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedute L, Part I
b is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990 -EZ? If "Yes," complete Schedule $L_{1}$ Part i
26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? /f "Yes," complete Schedula L, Part III
28 Was the organization a party to a business transaction with one of the following parties, (sees Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):
a A current or former officer, director, truste日, or key employee? if "Yes," complate Schedule L, Part N
b A family member of a current or former officer, director, trustee, or key employee? if "Yes," complete Schedule L, Part $N$
c. An entity of which a current or former officer, director, trustee, or key employee of the organtzation (or a famity member) was an officer, director, irustee, or direct or Indirect owner? If "Yes," complete Schedule L. Pert $N$
29 Did the organization receive more than $\$ 25,000$ in non-cash contributions? If "Yes," complete Schedule $M$
30 Dld the organization recelve contributions of art, historical treasures, or other similar assets, or quallied conservation contributions? If "Yes," complete Schedule M
31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complate Schedule N, Part I
32 Did the organization sell, exchange, dispose of, or transfer more than $25 \%$ of its net assets?/f "Yes," complete Schooule N, Part II
33 Did the organization own $100 \%$ of an entty disregarded as separate from the organization under Regulations sections 301.7701 .2 and $301.7701 \cdot 37$ If "Yes," complete Schedule R, Part I
34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule $R_{1}$ Parts $I$, III, $N$, and V, iline 1
35 is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2
36 Section $604(\mathrm{c})(3)$ organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2
37 Did the organization conduct more than $5 \%$ of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule $R$, Part VI
38 Did the organization complete Schedule $O$ and provide explanations in Schedule O for Part VI, lines 11 and 197 Note. All Form 990 filers are required to complete Schedule 0.

| 21 | Yes | No $\mathrm{X}$ |
| :---: | :---: | :---: |
| 22 |  | X |
| 23 | $X$ |  |
| 24 a |  | X |
| 24b |  |  |
| 240 |  |  |
| 24d |  |  |
| $25 a$ |  | X |
| 25 b |  | X |
| 26 |  | X |
| 27 |  | X |
| 28 a |  | X |
| 28b |  | X |
| 280 |  | X |
| 29 |  | X |
| 30 |  | X |
| 31 |  | X |
| 32 |  | X |
| 33 |  | $X$ |
| 34 |  | $X$ |
| 35 |  | X |
| 36 |  | X |
| 37 |  | X |
| 38 | X |  |

Fane Statements Regarding Other IRS Filings and Tax Compliance

1a Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -Q if not applicable
b Enter the number of Forms W-2G included in line 19 . Enter 0 - if not applicable


- Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambiling) winnings to prize winners?
2a Enter the number of employees reported on Form W.3. Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this retum
b If at least one is reported on line 2a, did the organization flle all requilyed federal employment tax returns? Note. If the sum of lines ta and $2 a$ is greater than 250, you may be required to e-flie this return. (see instructions)
3a Did the organization have unrelated business gross income of $\$ 1,000$ or more during the year covered by this return?
If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O
4a At any time during the calendar year, did the organization have an interest in, or a slgnature or other authority over, a financial account in a foreign country (such as a bank account, seculties account, or other financial account)?
b If "Yes," enter the name of the foreign country:
See the Instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.
6a Was the organization a parly to a prohibited tax shelter transaction at any time during the tax year?
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?
c If "Ye8," to line $5 \mathbf{a}$ or 5b, did the organization fillo Form 8886-T, Disolosure by Tax-Exernpt Entity Fegarding Prohibited Tax Sheiter Transaction?
6a Does the organization have annual gross recelpts that are normally greater than $\$ 100,000$, and did the organization solicit any contributions that were not tax deductible?
b If. "Yes," did the organization include with every sollcitation an express statement that such contributions or gifts were not tax deductible?
7 Organizations that may receive deductible contributions under section 170\{c).
a Did the organization receive a payment in excess of $\$ 75$ made partly as a contribution and partly for goods and services provided to the payor?
b If "Yes," did the organization notify the donor of the value of the goods or services provided?
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to flle Form 82B2?
If "Yes," indicate the number of Forme 8282 flled during the year
..............................................................................................
Dld the organization, during the yeer, receive any funds, diroctly of indlyectly, to pay premiums on a personal benefit contract?
f Did the organization, during the year, pay premiums, directly or indiregtly, on a personal beneflt contract?
g For all contributions of qualified intellectual propenty, did the organizetion file Form 8899 as required?
h For contributions of cars, boats, alpplanes, and other vehicles, did the organization file a Form $1098 . \mathrm{C}$ as required?
\& Sponsoring organizations malntaining doner advised funds and section $509(a)(3)$ supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the yoar?
e Sponsoring organizations maintaining donor advised funds.
a Did the organization make any taxable distributions under sectlon 4968 ?
b Did the organization make a distribution to a donor, donor advisor, or related person?
10 Section 501 (c)(7) organizations. Enter:
a Initiation fees and capital contributions included on Part VIII, line 12
b Gross receipts, included on Form 990, Part VIII, inne 12, for public uee of olub facliftes
10 a
11 Section 501(c)(12) organizations. Enter:
a Gross income from members or shareholders
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)
not net amounts due or paid to other sources against
Section 4947(a)(1) non-exempt charitable trusts, Is the organization filing Form 990 in li...................................................................
b If "Yes," enter the amount of tax exempt interest received or accued during the year



Form 990 (2009)

## Section A. Governing Body and Management

Ia Enter the number of voting members of the governing body
b Enter the number of voting members that are independent


2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?
4 Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?
5 Did the organization become aware during the year of a material diversion of the organization's assets?
6 Does the organization have members or stockholders?
7a Does the organization have mernbers, stockholders, or other persons who may elect one or more members of the governing body?
b Are any decisions of the goveming body subject to approval by members, stockholders, pr other persons?
a Did the organization contemporaneously docurnent the meetings held or written actions undertaken during the year by the following:
a The governing body? $\qquad$
b Each committee with authority to act on behalf of the governing body?
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes." provide the names and addresses in Schedule O

| 21 |  | $Y e s$ | No |
| :--- | :--- | :--- | :--- |
| 21 |  |  |  |
|  |  |  |  |
|  | 2 | $X$ |  |
|  |  |  |  |
|  |  |  |  |

Section B. Policies (This Section B requests information about polices not required by the internal Revenue Code)
10a Does the organization have local chapters, branches, or affiliates?
b If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?
11 Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?
11 A Describe in Schedule O the process, if any, used by the organization to review this Form 990.
12a Does the organization have a written conflict of interest policy? $/ 7$ " $\mathrm{No}^{\prime}$ " go to line 13
b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?
e Does the organization regularly and consistently monitor and enforce compliance with the policy? if "Yes," describe in Schedule O how this is done
13 Does the organization have a written whistleblower policy?
14 Does the organization have a written document retention and destruction policy?
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?
a The organization's CEO, Executive Director, or top management official
b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule 0 . (See instructions.)
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?
b If "Yes," has the organization adopted a written polly or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?

|  | $Y e s$ | No |
| :---: | :---: | :---: |
| $10 a$ |  | $X$ |
| $10 b$ |  |  |
| 11 | $X$ |  |
| $12 a$ | $X$ |  |
| $12 b$ | $X$ |  |
| 120 | $X$ |  |
| 13 | $X$ |  |
| 14 | $X$ |  |
| $\because$ | $\because$ |  |
| $15 a$ | $X$ |  |
| $15 b$ | $X$ |  |
|  |  |  |
| $16 a$ |  | $X$ |
|  |  |  |
| $\therefore$ | $\therefore$ |  |
| $16 b$ |  |  |

## Section C. Disclosure

17 Lit the states with which a copy of this Form 990 is required to be filed $\mathrm{AI}, \mathrm{AK}, \mathrm{AZ}, \mathrm{AR}, \mathrm{CA}, \mathrm{CO}, \mathrm{CI}, \mathrm{DC}, \mathrm{FI}, \mathrm{GA}, \mathrm{HI}, \mathrm{II}$
18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990 , and $990 . T$ ( 501 (c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.

$$
\mathrm{X} \text { Own website } \quad \text { Another's website Upon request }
$$

19 Describe in Schedule $O$ whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public.
20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization:
AMERICAN FARMLAND TRUST - - 202-331-7300
120018 TH STREET, NW, NO. 800, WASHINGTON, DC 20036
Form $990(2009)$

## Pad Mal Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Kay Employees, and Highest Compensated Employess
1a Completa this table for all persons required to be listed. Report compensation for the caiendar year ending with or within the organization's tax year. Use Schedule J - 2 if additionail space is needed.

- List all of the organization's ourrent officers, directors, trustees (whether individuals or organizations), regardeses of amount of compensation, Enter © O - In columns ( D ), ( $(\mathrm{E})$, and ( F ) if no compensation was paid.
- List all of the organization's current key employees: See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, ifustee, or key employee) who received reportable compensation (Box 5 of Form W. 2 and/or Box 7 of Form 1099-MISC) of more than $\$ 100,000$ from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who recelved more than $\$ 100,000$ of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustae of the organlzatlon, more than $\$ 10,000$ of reportable compensation from the organization and any related organizations.
List persons in the following order; Individual trustees or difectors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.
$\square$ Check this box If the organization did not compensate any current officer, director, or trustee.


Eait VII Section $A$.


2 Total number of individuals (including but not limited to those listed above) who recelved more than $\$ 100,000$ in reportable compensation from the organization

3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line ta? If "Yes," complete Schedule $J$ for such individual
4 For any individual listed on line 1 a , is the sum of reportable compensation and other compensation from the organization and related organizations greater than $\$ 150,0007$ If "Yes," complete Schedule J for such individual
5 Did any person listed on line ta receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule f for such person


Section B. Independent Contractors
1 Complete this table for your five highest compensated independent contractors that rsoeived more than $\$ 100,000$ of compensation from the organization.

| (A) <br> Name and businese address | (B) Description of services | (c) Compensation |
| :---: | :---: | :---: |
| PRODUCTION SOLUTIONS, INC., 1953 GALLOWS ROAD, STE. 600, VIENNA, VA 22182-3988 | $\begin{aligned} & \text { PIRECT MAIL } \\ & \text { PRODUCWION } \end{aligned}$ | 381,803. |
| CHECKOWAY CONSULTING \& CREATIVE <br> 1946 DATURA STREET, SARASOTA, FL 34239 | DIRECT MAIL PRODUCTION | $133,500$. |
| BLAIR CLAVERT FITZSIMMONS, 6339 N. NEN BRAUNFELS AVE, SAN ANTONIO, TX 78209 | RESEARCH | 100,069. |
|  |  |  |
|  |  |  |
| 2 Total number of independent contractors (including but not limited to those listed above) who received more than $\$ 100,000$ in compensation from the organization 3 |  |  |
| SEE SCHEDULE J-2 FOR PART VII, SECTIO | A CONTINUATION | Form 990 (2009) |

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Section $501(\mathrm{c})(3)$ and $501(\mathrm{c})(4)$ organizations must complete all columns.
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

| Do not include amounts reported on lines 6b, $7 \mathrm{~b}, 8 \mathrm{~b}, 9 \mathrm{~b}$, and 10b of Part VIII, | $\frac{(A)}{\text { Total expenses }}$ | Program service expenses | $\begin{aligned} & \text { (C) } \\ & \text { Managenent and } \\ & \text { gengeral expenses } \end{aligned}$ | Fundraising expenses |
| :---: | :---: | :---: | :---: | :---: |
| Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21 |  |  |  |  |
| 2 Grants and other assistance to individuals in the U.S. See Part $\mathrm{V}_{\mathrm{t}}$ line 22 $\qquad$ |  |  |  |  |
| Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part iV, ines 15 and 16 $\qquad$ |  |  |  |  |
| Benefits paid to or for members |  |  |  |  |
| Compensation of current officers, directors, trustees, and key employees $\qquad$ | $435,437$. | 259,939. | $89,258$. | 86,240 . |
| Compensation not included above, to disqualifled persons (as dafined under section 4968(f)(1)) and persons described if section 4958(c)(3)(B) |  |  |  |  |
| Other salaries and wagges ........................ | 2,635,567. | 1,573,333. | 540,252. | 521,982. |
| Pension plan contributions (inolude section 401(k) and section 403(b) employet contributions) | 144,824. | 86,454. | 29,687. | 28,683. |
| Other employee benefits ........................... | $764,973$. | 456,660. | 156,808. | 151,505. |
| 10 Payroll taxes ................ | 263,762. | 157,456. | 54,067. | 52,239. |
| 11 Fees for services (non-employees): |  |  |  |  |
| a Management | 107.570. | 24,663. | 82,357. | 550. |
| c Accounting | 50,849. |  | 50,849. |  |
| d Lobbying |  |  |  |  |
| - Protessional tundraistng services. See Part IV, ine 17 | 133,500. |  | 20.a. | 133,500. |
| f investment maragement fees... | 17,763. | 17,763. |  |  |
| g Other | 791,863. | $665,885$. | 58,099. | 67,879. |
| 12 Advertising and promotion | 1,078. | 433. |  | 645. |
| 13 Offlce expenses............... | 668,570. | $563,499$. | 46,181. | 58,890. |
| 14 Information technology | 124,799. | 49,521. | $69,000$. | 6,278. |
| 15 Royalties ......................... |  |  |  |  |
| 16 Occuparcy ........................... | 655,814. | 252,863. | 397,171. | 5,780. |
| 17 Travel ........................... | 272,117. | 178,589. | 41,071. | 52,457. |
| 18 Payments of travel or entertainment expenses for any federal, state, or local public officials |  |  |  |  |
| 19 Conferences, convertions, and meetings ... | 36,708. | 35,276. | 1,040. | 392. |
| 20 Interest ............................................. |  |  |  |  |
| 21 Payments to affliates ...................... |  |  |  |  |
| 22 Depreciation, depletion, and amortization | 23,920. | 23,920. |  |  |
| 23 Insurance .......... | 39,810. | 7,699. | 32.111. |  |
| 24 Other expenses, Itemize expenses not covered above. (Expenses grouped togethor and labeled miscollaneous may not excead 5\% of total |  |  |  | S |
| a EPA SUB GRANTS | 235,862. | 235,862. |  |  |
| b BMP PAYMENTS | 188,447. | 188,447. |  |  |
| c NEWSLETTER AND OTHER PU | 120,630. | 100,242. | 2,244. | 18,144. |
| ${ }^{1}$ TEMP HELP | 59,893. | 24,136. | 100. | 35,657. |
| - EQUIPMENT/SOFTWARE \& ST | 47,531. | 5,950. | 40,701. | 880. |
| f All other expenses | 165,873. | 1,183,223. | -1, 398,377. | 381,027. |
| 25 Total lunctional expenses, Add lines 1 through 24 f | 7,987,160. | 6,091,813. | 292,619. | 1,602,728. |
| 26 Joint costs. Check here XX if following SOP 98-2. Complete this ine only If the organization reported in column (B) Joint costs from a combined | 743,088. | 485,369. | 0. | 257,719. |

032010 02-04-10


## 

1 Accounting method used to prepare the Form 990 : $\square$ $]$ Cash X Accrual $\square$ Othar
 If the organization changed its method of accounting from a pror year or checked "Other," explain in Schedute 0.
2a Were the organization's financial statements compled or reviewed by an independent accountant?
b Were the organization's financial statements audited by an independent accountant?

- If " Y es" to line 2a or 2 b , does the organization have a committee that assumes responsibility for oversight of the audit review, or compilation of its financial statements and selaction of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.
d If "Yes" to line 2a or 2b, check a box betow to indicate whether the financial staternents for the year were issued on a consolidated basis, separate basis, or both:
[X] Separate basisConsolidated basis $\square$ Both consolidated and separate basis

Ba As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OME Circular A.133?
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule $O$ and describe any steps taken to undergo such audits,


Form 990 (2000)

Department of the Treasury Intertial Revernue Service

Complete if the organization is a seotion $50 \mathrm{f}(\mathrm{o})(3)$ organization or a section 4947(a)(1) nonexempt charitable trust.
Attach to Form 990 or Form 990-EZ. See separate instructions.

AMERICAN FARMLAND TRUST

The organization is not a private foundation because it is: (For lines 1 through 11, chack only one box.)


A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i), A school described in section 170;(b)(1)(A)(ii). (Attach Schedule E.) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(ili). Enter the hospital's name, city, and state:An organization operated for the benefit of a college or university owned or operated by a govemmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or govemmental unlt described in section 170(b)(1)(A)(v). An organization that normally recelves a substantial part of its support from a governmental unit or from the general public described in section $170(b)(1)(A)(v i)$. (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi), (Complete Part II.) An organization that normally recelves: (1) more than $331 / 3 \%$ of its support from contributions, membership fees, and gross receipts from activitios related to its exempt functions - subject to certain exceptlons, and (2) no more than $331 / 3 \%$ of its support from gross investment. income and unrelated business taxable income (less section 511 tax) from bushesses acquired by the organization after June 30, 1975. See section 809(a)(2). (Complete Part III.)
10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of eupporting organization and complete linea 11 e through 1 th .
a Typel
b Type II
$c \square$ Type III • Functionally integrated
d [-] Type I! . Other

By checking this box, I certify that the organization ie not controlled diractiy or indirectly by one of more disqualifiod persons other than foundation managers and other than one or more publicty supported organizations described in section $509(a)(1)$ or section $509(a)(2)$.
f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type II supporting organization, check this box $\qquad$
Since August 17, 2006, has the organlzatlon accepted any gift or contribution from any of the following persons?
(i) A person who directly or indirectly controls, etther alone or together with persons described in (ii) and (iil) below, the governing body of the supported organization?
(ii) A family member of a person described in (i) above? $\qquad$
(iii) A $35 \%$ controlled entity of a person described in (i) or (ii) above?

h

| (i) Name of supportod organization | (ii) EN | (iii) Type of organization (described on lines 1-9 above or IRC section (see instruations)) | (iv) ts the organization in col. (i) tisted in your govarning docuntent? |  | (v) Did you notify the organization in col, <br> (i) of your support? |  | (vi) Is the organization In col. (1) organized in the U.S.? |  | (vii) Amount of support |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Yes | No | Yes | No | Yes | No |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  | . |  |  |  |  |  |  |
|  |  | . |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Total |  |  | \% |  |  |  | : |  |  |

Total
Schedule A (Form 990 or 990-EZ) 2009
Form 990 or $990-E Z$.

9S2021 02-08-10

| Section A. Public Support |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Calendar year (or fiscal year beginning in) 1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusuai grants.") ...... | (a) 2005 | (b) 2006 | (c) 2007 | (d) 2008 | (e) 2009 | (f) Total |
|  | 8263461. | 8384976. | 7321378. | 6636096. | 6844298. | 37450209. |
| 2 Tax revenues levied for the organization's benofit and either paid to or expended on its behalf $\qquad$ |  |  |  |  |  |  |
| 3 The value of services or facilitios fumished by a governmental unit to the organization without charge <br> 4 Total. Add lines 1 through 3 |  |  |  |  |  |  |
|  | 8263461. | 8384976. | 7321378. | 6636096. | 6844298. | 7450209. |
| The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds $2 \%$ of the amount shown on line 11, column (f) |  |  | $\cdots$ |  | $\begin{array}{ll} \\ \ddots & \\ \\ \cdots\end{array}$ | 2264589. |
| 6 Public support. Subtrat ing 5 from line 4. |  |  |  |  | 4\% | 35185620. |
| Section B. Total Support |  |  |  |  |  |  |
| Calendar year (or fiscal year beginning in) | (a)2005 | (b) 2006 | (c) 2007 | (d) 2008 | (e) 2009 | (1) Total |
| 7 Amounts from line 4 ................... | 8263461. | 8384976 | 7321378. | 6636096. | 6844298. | 7450209. |
| 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | $600,528$. | 736,969. | 1058183. | 1474966. | 539,445. | 4410091. |
| Net income from unrelated business activitias, whether or not the business is regulaty carried on |  |  |  |  |  |  |
| 10 Other income. Da not include galn or loss from the sale of capital assets (Explain in Part NV.) $\qquad$ | 21.096. | 29,002. | 102,019. | $66,675$. | 52,761. | 271,553. |
| 11 Total support Add lines 7 through 10 |  |  |  |  |  | 42131853. |
| 12 Gross receipts from related activitios, | etc. (see instructio |  |  |  | 12 | 564,434. |
| 13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501 (c)(3) organization, check this box and stop here $\qquad$ |  |  |  |  |  |  |
| Section C. Computation of Public Support Percentage |  |  |  |  |  |  |
| 14 Public support percentage for 2009 (line 6 , column (f) divided by line 11 , column (f) $\qquad$ 15 Publlic support percentage from 2008 Schedule A, Part Il, line 14 |  |  |  |  | 14 | 83.51 \% |
|  |  |  |  |  | 15 | 86.20 |

15 Publle support percentage from 2008 Schedule A, Part I, line 14
.................................................... $\frac{15}{15}$, 86


- X
b $331 / 3 \%$ support test - 2008, if the organization did not check a box on line 13 or 16 a, and 1 ne 15 is $331 / 3 \%$ or more, check thls box and stop here. The organization qualities as a publicly supported organization

$17 a 10 \%$-facts-and-circumstances test - 2009.If the organization did not check a box on line $13,16 a$, or 16 b , and line 14 is $10 \%$ or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-olrcumstances" teet. The organization qualifles as a publicly supported organization $\qquad$

b $\mathbf{1 0 \%}$-facts-and-circumstances test - 2008 , If the organization did not check a box on line $13,16 \mathrm{a}, 16 \mathrm{~b}$, or 17 a , and line 15 is $10 \%$ or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualliles as a publlicly supported organization
18 Private foundation, If the organization did not check a box on line 13, 16a. 16b, 17a, or 17b, check this box and see instructions


Calendar year (or fiscal year boginning in
1 Gifts, grants, contributions, and membership fees received, (Do not include any "unusual grants.")
2 Gross recejpts from admissions, merchandise sold or services performed, or facilities furnished in any activily that is related to the organization's tax-exempt purpose
3 Gross recelpts from activitios that are not an unrelated trade or business under section 513
4 Tax revenues levied for the organization's benefit and elther paid to or expended on its behalf
6 The value of services or facilitios furnished by a governmental unlt to the organization without charge
6 Total. Add lines 1 through 5
7a Amounts included on lines 1,2, and 3 received from disqualified persons
b Amounte included on lines 2 and $\$$ recelved from other than disqualiflad petsonte that exceed the grealer of $\$ 8,000$ or 1 gh of the emount on the 13 for the year
o Add lines 7 a and 7 b
8 Public support (Sivbtactllap 7 ctrom line $\theta$. .

| (a) 2005 | (b) 2006 | (c) 2007 | (d) 2008 | (e) 2009 | (f) Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

## Section B. Total Support

| Calendar year (or fiscal yoar begining in) | (a) 2005 | (b) 2006 | [c) 2007 | (d) 2008 | (e) 2009 | (i) Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9 Amounts from line 6 |  |  |  |  |  |  |
| 10a Gross income from interest, dividends, payments recelved on securities loans, rents, foyalties and income from similar sources |  |  |  |  |  |  |
| b Unrelated business taxable income (less section 511 taxes) from businesses acquilied after June 30,1975 |  |  |  |  |  |  |
| - Add lines 10a and 10b ... |  |  |  |  |  |  |
| 11 Net incorne from unrelated business actlvities not included in line $10 b_{1}$ whether or not the business is regutarly carried on |  |  |  |  |  |  |
| 12 Other income. Do not inctude gain or loss from the sale of capital assets (Explain in Part IV.) |  |  |  |  |  |  |
| 13 Total support (Add lines $9,900,11$, and 12.) |  |  |  |  |  |  |

13 Total support (Add lines 9, 10c, 11, and 12.)
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501 (c)(3) organization, check this box and stop here

## Section C. Computation of Public Support Percentage

15 Public support percentage for 2009 (line 8, column (f) divided by line 13, column (f) 15 $\%$
10 Public support percentage from 2008 Schedule A, Part ili, line 15
16 \%
Section D. Computation of Investment Income Percentage
17 Investment Income percentage for 2000 (line 10c, column (f) divided by line 13, column (f)) ...................... 17 17

18 Investment income percentage from 2008 Schedule A, Part It, line 17
17$\%$

19a $331 / 3 \%$ support teste ~2009. If the organization did not check the box on line 14 , and line 15 is more than $331 / 3 \%$, and line 17 is not more than $331 / 3 \%$, check this box and stop here. The organization qualifles as a publicly supported organization $\square$
b $331 / 3 \%$ support tests - 2008. If the oreanization did not check a box on line 14 or line $19 a$, and line 16 is more than $331 / 3 \%$, and line 18 is not more than $331 / 3 \%$, check this box and stop here. The organization qualifies as a publicly supported organization
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, chock this box and see instructions


Schedule A (Form 990 or 990 EZ 2009

Schedule A (Form 990 or 990 EZ) 2009 AMERICAN FARMLAND TRUST
52-1190211 Paga 4
Bartivi Supplemental Information. Complete this part to provide the explanations required by Part H, line 10; Part il, line 17a or 17b: and Part Ill, line 12. Provide any other additional information. See instructions.

| DESCRIPTION | 2005 | 2006 | 2007 | 2008 | 2009 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |
| LIST RENTAL INCOME | 21,096 | 29,002 | 31,087 | 31,023 | 29,522 |  |
| RECAPTURED EXPENSES |  |  | 21,988 | 30,196 | 11,128 |  |
| OTHER INCOME |  |  | 48,944 | 5,456 | 12,111 |  |
| TOTAL | 21,096 | 29,002 | 102,019 | 66,675 | 52,761 |  |

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AMERICAN FARMLAND TRUST
Organization type(cheok one):

| Filars of: | Section: |
| :---: | :---: |
| Form 990 or 990.EZ | [x] 501(c)( 3 ) (enter number) organization |
|  | $\square$ 4947(a)(f) nonexempt charitable trust not treated as a private foundation |
|  | $\square 527$ polltical organization |
| Form 990-PF | - 501(c)(3) exempt private foundation |
|  | $\square 4947$ (a)(1) nonexempt charitable trust treated as a private foundation |
|  | $\square 501$ (c)(3) taxable private foundation |

Check if your organization is covered by the Genaral Rule or a Spectal Rule:
Note. Only a section $501(\mathrm{c})(7),(8)$, or (10) organtzation can check boxes for both the General Rule and a Speclal Rule. See instructions.

## General Rule

For an organization fliling Form 990, 990 -EZ, or 990 -PF that received, during the year, $\$ 5,000$ or more (in monsy or property) from any one contributor, Complete Parts 1 and ll .
## Special Rules

X
For a section 501 (c)(3) organization filing Form 990 or 990 -EZ that met the $331 / 3 \%$ support test of the regulations under sections 509 (a)(1) and $170(b)(1)(A)(v i)$, and recelved from any one contributor, during the year, a contribution of the greater of (1) $\$ 5,000$ or (2) $2 \%$ of the amount on (i) Form 990, Part VII, ime th or (i) Form 990-EZ, line 1. Complete Parts land il.For a section 501 (c)(7), (8), or (10) organization filing Form 990 or 990 -EZ that received from any one contributor, during the year, aggregate contributions of more than $\$ 1,000$ for use exclusively for religious, charitable, sclentific, literary, or educational purposes, or the prevention of crueity to children or animals. Complete Parts I, II, and II.For a section 501 (c)(7), (8), or (10) organization filing Form 990 or 990 -EZ that received from any one contributor, during the year, contributions for use exclusively for reliflous, charitabie, etc., purposes, but these contributions did not aggregate to more than $\$ 1,000$. If this box is checked, enter here the total contributions that were received during the year for an exclusively roligious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable; etc., contributions of $\$ 5,000$ or more during the year.
$\$$

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF); but it must answer "No" on Part IV, line 2 of its Form 990, or check the box on line H of its Form 990-EZ, or on line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Scheduif B (Form 990, 990.EZ, or 990.PF),

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions
Sohedulo B (Form 990, 990-EZ, or 990-PF) (2009) for Form 990, 990-EZ, or 990-PF.

## Name of organization

AMERICAN FARMLAND TRUST
52-1190211
Ponti Contributors (see instructions)

| (a) <br> No. | (b) <br> Name, address, and $Z \mathbb{P}+4$ | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
| :---: | :---: | :---: | :---: |
| 1 |  | \$ 800,000. | Person $X$ <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Part II If there is a noncash contribution.) |
| (a) Na. | (b) <br> Name, address, and 2 IP +4 | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
| 2 | $\qquad$ | \$ 300, 000. | Person $\boxed{X}]$ <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Part II If there is a noncash contribution.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
| 3 | 20 | \$ 150, ${ }^{\text {a }}$ | Person X <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complate Part Il if there is a noncash contribution.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
| 4 | $\qquad$ | $\$ \quad 327,650$. | Person $\square$ <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Part II if there is a noncash contribution.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
| 5 |  | \$ $146,499$. | Person $\square$ <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Part II if there is a noncash contribution.) |
| (a) No. | (b) <br> Name, address, and ZIP +4 | (c) <br> Aggregate contributions | (d) <br> Type of contribution |
|  |  | \$ | Person $\square$ <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Part II if there is a noncash contribution.) |



## Beart Noncash Property (sea instructions)

| (a) <br> No. <br> from <br> Part 1 | (b) <br> Desoription of noncash property glven | (c) <br> FMV (or estimate) <br> (see instructions) | (d) <br> Date recelved |
| :--- | :--- | :--- | :--- | :--- |


(e) Transfer of gift

(e) Transfer of gift

Transforee's name, address, and ZIP +4
Relationship of transferor to transferee

## SCHEDULE C

(Form 990 or 900 -EZ)

Department of the Treasury Interflat Revenua service

## Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under seotion 501(c) and section 527

- Complete if the organization is described below.

Open to Publle Inispection
$\qquad$
s), then

- Section 501 (c)(3) organizations: Complete Parts FA and B. Do not complate Part I.C.
- Section 501(c) (other than section 501(c)(3)) organizatlons: Complate Parts IA and C below. Do not complete Part lB.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 900, Part IV, line 4, or Form 980-EZ, Part VI, line 47 (Lobbying Activities), then

- Saction 501 (c)(3) organizations that have filed Form 5768 (election under saction 501(h)): Complete Part II.A. Do not complete Part H.B.
- Section 501 (c)(3) organizations that have NOT flled Form 5768 (election under section 501 (h)); Complete Part If-B. Do not complete Part HA.

If the organlization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), then

- Section 501(0)(4), (5), or (8) organizations: Complete Part Ill.

Name of organization $\quad$ Employer identification number

## AMERICAN FARMLAND IRUST

Wair Wet Complete if the organization is exempt under section 501 (c) or is a section 527 organization.
1 Provide a description of the organization's direct and indirect political campaign activities in Part N.
2 Political expenditures ...............................................................................................................................................
a Volunteer hours $\qquad$
Painl-B Complete if the organization is exempt under section 501 (c)(3).


| (a) Name | (b) Address | (c) EIN | (d) Amount paid trom filing organization's funds. If none, enter 0 . | (e) Amount of political contributions received and promptly and directly delivered to a soparate political organization. If none, enter 0 . |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  | . |  |  |  |
|  |  |  |  |  |
|  |  |  | $\cdots$ |  |

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.
Schedule C (Form 990 or $990-E Z$ ) 2009 LHA

Schedule C (Form 990 or 990 EZ 2009 AMERTCAN EARMLAND TRUST
Part IF A] Complete if the organization is exempt under section 501 (c)(3) and filed Form 5768
(election under section $501(\mathrm{~h})$ ).

| Limits on Lobbying Expenditures <br> (The terin "expenditures" means amounts paild or incurred.) |  | (a) Flling organization's totais | (b) Affllated group totals |
| :---: | :---: | :---: | :---: |
| 1a Total lobbying expenditures to influence public opinion (grass roots lobbying) <br> b Total lobbying expendifures to influence a legislative body (direct lobbying) <br> c Total tobbying expenditures (add lines 1a and 1b) <br> a Other exempt purpose expenditures <br> e Total exempt purpose expenditures (add lines 1c and 1d) $\qquad$ <br> f Lobbying nontaxabte amount. Enter the amount from the following table in both columns. |  | 9,742. |  |
|  |  | 32,658 . |  |
|  |  | $42,400$. |  |
|  |  | $6,190.769$. |  |
|  |  | $6,233,169$. |  |
|  |  | 461,658. |  |
| If the amount on line 1e, column (a) or (b) is: Not over \$500,000 | $\begin{aligned} & \text { The } \\ & 20 \% \\ & \hline \end{aligned}$ | $\Rightarrow$ |  |
| Over \$500,000 but not over \$1,000,000 | \$100, |  | - |
| Over $\$ 1,000,000$ but not over $\$ 1,500,000$ | \$175, |  | \% |
| Over \$1,500,000 but not over \$17,000,000 | \$225, |  |  |
| Over $\$ 17,000,000$ | \$1,00 |  |  |
| g. Grassroots nontaxable amount (enter $25 \%$ of line 1f) |  | 115,415. |  |
|  |  | 0. |  |
| I Subtract ine if from ine ic. If zero or tess, enter $\cdot 0$ - $\qquad$ <br> If thom is an amount other than zoro on elther line 10 or line 11, did the organization fille Form 4720 |  | 0. |  |
| if there is an amount other than zero on elther line 1 h or line 1i, did the organization file Form 4720 <br> reporting section 4911 tax for this year? |  |  | Yes $\square$ No |

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501 (h) election do not have to complete all of the five columns below. See the instructions for lines $2 a$ through if on page 4.)

Lobbying Expenditures During 4 - Year Averaging Period

| Lobbying Expenditures During 4-Year Averaging Period |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Calendar yoar (or fiscal year beginning in) | (a) 2008 | (b) 2007 | (c) 2006 | (d) 2009 | (e) Total |
| 2a Lobbying nontaxable amount | 577,014. | $552,557$. | 497,077. | 461,658. | 2,088,306. |
| b Lobbying ceiling amount ( $150 \%$ of line 2a, colurnn(e)) |  |  |  | 4 | 3,132,459. |
| c Total lobbying expenditures | 205,322. | 99,018. | 45,361. | 42,400. | 392, 101. |
| d Grassroots nontaxable amrount | 144,254. | 138,139. | 124,269. | $115,415$. | 522,077. |
| e Grassroots ceiling amount ( $450 \%$ of line 2 d, column $(\mathrm{e})$ ) |  |  | 边\% |  | $783,116$. |
| f Grassroots lobbying expenditures | 81,133. | 33,900. | 8,241. | 9,742. | $133,016$. |

1 During the year, did the fling organization attempt to influence foreign, natlonat, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:
a Volunteers?
b Faid staff or managernent (include compensation in expensee reported on lines 10 through 1i)?
c Media advertisements?
d Mailings to members, legislators, or the public?
e Publications, or published or broadcast statements?
f Grants to other organizations for lobbying purposes?
g Difect contact with legislators, their staffs, government officials; or a legisfative body?
h Rallies, demonstrations, seminsars, conventions, speeches, lecturos, or any similar means?
1 Other activities? If "Yes," describe in Part IV
j Total. Add lines 1 c through 11
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?
b if "Yes," enter the amount of any tax incurred under section 4912
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912
d If the filing organization incurred a section 4912 tax, did it flle Form 4720 for this year?
(b)

## Rain IIES Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section

 501(c)(6).1 Were substantlalify all ( $90 \%$ or more) dues recelved nondeductible by members?
2 Did the organization make only inthouse lobbying expenditures of $\$ 2,000$ or less?
3. Did the organization agree to carrover lobbying and political expenditures from the prior year?

|  | Yes | No |
| :--- | :--- | :--- | :--- | :--- |
| 1 |  |  | "Yes."

1 Dues, assessments and similar amounts from members

| 1 |  |
| :---: | :--- |
|  |  |
| $2 a$ |  |
| $2 b$ |  |
| $2 c$ |  |
| 3 |  |
|  |  |
| 4 |  |
| 5 |  |

2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politioal expenses for which the section $527(t)$ tax was paid).
a Current yoar
b Carryover from last yoar
c Total
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162 (e) dues
4 If notlces were sent and the amount on line 2 c exceeds the amount on line 3 , what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?
5 Taxable amount of lobbying and political expenditures (see instructions)

## Paik lise Complete if the organization is exempt under section 501(c)(4), section $501(\mathrm{c})(5)$, or section <br> Bais Lis $501(c)(6)$ if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III $A$, line 3 is answered

## Mar [8] Supplemental Information

Complete this part to provide the desoriptions required for Part I.A, line 1; Part I-E, line 4; Part I.C, line 5; and Pert II-B, line 1i. Also, complete this part for any addlitional information.

# Supplemental Financial Statements <br> - Complete if the organization answered "Yes," to Form 990, Part $V_{\mathrm{f}}$ line $6,7,8,0,10,11$, or 12. <br> Attach to Form 990 . See separate instructions. 

Figli Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the
organization answered "Yes" to Form 990, Part IV, line 6.
1 Total number at end of year
2 Aggregate contributlons to (during year)
Aggregate grants from (during year)
4 Aggregate value at ond of year
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subfect to the organization's exclusive legal controi? ..... $\square$ Yes ..... $\square$ No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?
Ratind
1 Purpose(s) of conservation easements held by the organization (check all that apply).
Preservation of fand for public use (e.g., recreation or pleasure)
Protection of natural habitat
Preservation of an historically important land area
Preservation of open space
2 Complete lines 2a through 2d it the organization held a qualfied conservation contribution in the form of a conservation easement on the fastday of the tax year.
a Total nurnber of conservation easements

| Hold at the End of the Tax Yaar |  |
| :---: | ---: |
| $2 a$ | 114 |
| $2 b$ | $53,650.78$ |
| $2 c$ | 0 |
| $2 d$ | 0 |

b Total acreage restricted by conservation easements2 d0
d Number of conservation easements included in (c) acquired after $8 / 17 / 06$
$\qquad$
3 Number of conservation easements modified, transferred, released, extingulshed, or terminated by the organization during the taxyear1
4 Nurnber of states where property subject to conservation easement is located ..... 21
5 Does the organization have a written pollcy regarding the periedic monitoring, inspection, handiling of violations, and enforcement of the conservation easements it holds? ..... X] Yes $\square$ No
6 Staff and volunteer hours devoted to monitoring, inspeoting, and enforcing conservation easements during the year ..... 1517
7 Amount of expenses incurred in monitoring, inspecting, and enforing conservation easements during the year $\$$ ..... 94,865.
8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)())and section $170(h)(4)(B)(1)$ ?
日 In Part XIV, describe how the organization reports conservation easements in Its revenue and expence statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.
Pa, [i] Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.
Complete if the organization answered "Yes" to Form 990, Part N , line 8.

1a If the organization efected, as permitted under SFAS 116, not to peport in its revenue statement and balance sheet works of art, histofical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.
b. If the organization elected, as permitted under SFAS 116 , to yeport in its revenue statement and balance sheet works of ant, historical treasures, or other similar assets held for public exthibition, education, or research in furtherance of public service, provide the following amounts relating to these items:
(i) Revenues included in Form 990, Part Vill, line 1
\$
(ii) Assets included in Form 990, Part X $\qquad$ - \$
$\qquad$
2 If the organization received or held works of art, historical treasures, or other simillar assets for financial gain, provide the following amounts required to be reported under SFAS 116 refating to these items:
a Hevenues included in Form 990, Part Vill, line 1
-
b Assets included in Form 990, Part X - \$

## Parf 1 II Organizations Maintaining Collections of Art, Historical Treasures, or Other, Similar Assets (continued)

3 Using the organization's acquisflion, accession, and other records, check any of the following that are a signficant use of its collection items (check all that apply):


|  | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ta Beginning of year balance | 14535571. | 15190432. |  |  |  |
| b Contributions | 2,235,000. |  |  |  |  |
| c Net investment earnings, gains, and losses | 1,352,872. | 599,325. |  |  |  |
| d Grants or scholarships |  |  |  |  |  |
| e Other expendlures for facilities and programs $\qquad$ | 296.289. | $1,254,186$. |  |  |  |
| f Administrative expenses ......... |  |  |  |  |  |
| $g$ End of year balance | 17827154 | 14535571 |  |  |  |

2 Provide the estimated percentage of the year end balance held as:
a Board designated or quasiendowment 82.96 \%
b Permanent endowment $17.04 \quad \%$
c Term endowment $\qquad$
3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by;
(i) unrelated organizations
(ii) related organizations

b If "Yes" to 3a(iin, are the related organizations isted as required on Schedule R?
4 Describe in Part XIV the intended uses of the organization's endowment funds. Pa V VI Investments - Land, Buildings, and Equipment. Seo Form 900 , Part X, line 10.

| Description of investment | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Acoumulatod depreciation | (d) Book value |
| :---: | :---: | :---: | :---: | :---: |
| 1a Land |  |  | W4 \% |  |
| b Buildings |  |  |  |  |
| c Leasehold improvernents ....... |  |  |  |  |
| d Equipment |  |  |  |  |
| e Other |  | 654,940 | $621,163$. | 33,777. |
| Total. Add lines fa through 19, (Column (d) must equal Form 990 , Part $X$, column (1), Ine 10 (c).) |  |  |  | 33,777. |

PaitVG Investments - Other Securities. See Form 9g0, Part X, line 12.

| (a) Description of securly or categery (including name of security) | (b) Book value | (c) Method of valuation: <br> Cost or end-of-yoar market value |
| :---: | :---: | :---: |
| Financial derivatlves |  |  |
| Closely-hald equity interests |  |  |
| Other |  |  |
| MUTUAL FUNDS | $14,951,462$ | END-OF-YEAR MARKEL VATUE |
|  |  |  |
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|  |  |  |
| Total. (Col (b) must equal Form 990, Part $X$, col (B) line 12.) | $14,951,462$ | \% |
| Patu in investments - Program Related. | orm 990, Part $X$, line 1 |  |
| (a) Description of Investment type | (b) Book value | (c) Method of valuation: <br> Cost or end-of-year market value |
|  |  |  |
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|  |  |  |
|  |  |  |
| Total. (Col (b) must equal form 990, Part $X_{r}$ col (B) line 13.$)$ |  | Stancerm |

Pa 1 (X) Other Assets. See Form 990 , Part X, line 15.
(a) Description
(b) Book value

| (a) Description | (b) Book value |  |
| :--- | :--- | :--- |
|  |  |  |
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Part X Other Liabilities. See Fom 980, Part X, 隹 25.

| 1. (a) Description of liabilly | (b) Amount |
| :--- | :---: |
| Federal income taxes |  |
| SPLIT-INTEREST AGREEMENTS PAYABLE | $351,828$. |
|  |  |
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|  |  |

2. FIN 48 Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48.

## Rate XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements

1 Total revenue (Form 990, Part VIII, column (A), tine 12)
2 Total expenses (Form 990, Part IX, cotumn (A), line 25)
3 Excess or (deficit) for the year. Subtract line 2 from line 1
4 Net unrealized gains (losses) on investments
5 Donated services and use of facilities
6 Investment expenses
7 Prior period adjustments
8 Other (Describe in Part XIV.)
9 . Yotal adjustrments (net). Add lines 4 through 8
10 Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9

| 1 | $9,771,008$. |
| ---: | ---: |
| 2 | $7,987,160$. |
| 3 | $1,783,848$. |
| 4 | $883,727$. |
| 5 |  |
| 6 |  |
| 7 |  |
| 8 | $1,114$. |
| 9 | 8, |
| 10 | $2,668,681$. |

n

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return


Pal XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return
1 Total expenses and losses per audited financlal statements $\quad 1.7 .987 .160$.
2 Amounts included on tine 1 but not on Form 990, Part $X X$, line 25;
a Donated services and use of facilities
b Prior year adjustments
c Other losses
d Other (Describe in Part XIV.)

| $2 a$ |  |
| :---: | :--- |
| $2 b$ |  |
| $2 c$ |  |
| $2 d$ |  |

e Add lines 2a through $2 d$

| 1 | $7,987,160$ |
| ---: | ---: |
|  |  |
|  |  |
| 20 | 0. |
| 3 | $7,987,160$. |

3 Subtract line 20 from line 1
 ,987,160.
4 Arnounts included on Form 990, Part $\mid X$, line 25, but not on line 1:
a Investment expenses not included on Form 990, Part VIII, ine 7b
b Other (Describe in Part XIV.)
c. Add lines $4 a$ and $4 b$
5. Total expenses. Add linos 3 and 4c. This must equal form 990 , Part 1 , ine 18. .

Pait XY Supplemental Information
Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part ill, lines 1a and 4; Part IV, lines 1 b and 2b; Part V , line 4; Part X, line 2; Part XI, line B; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.
PART II, LTNE 9: IT IS THE ORGANIZATION'S POLICY, WHEN ACQUIRING OR
ACCEPTING AN EASEMENT, TO EXTINGUISH TN PERPETUITY THE DEVELOPMENT RIGHTS
ON THE UNDERLYING PROPERTY. CONSEQUENRLY, ALL SUCH EASEMENTS ARE VALUED
AT ONE DOLIAR. EASEMENTS WHOSE DEVELOPMENT RIGHTS ARE NOT SO TREATED HAVE
ALSO BEEN VALUED AT ONE DOL工AR BECAUSE IT IS MANAGEMENT'S OPINION THAT THE
ORGANIZATION WILL NOT RECOVER ITS COST FOR THESE EASEMENTS. ANY PROCEEDS
FROM THE SALE OF A CONSERVATION EASEMENT TO A QUALIFIED ENTITY ARE
MAINTAINED IN THE ORGANIZATION'S FARMLAND PROTECIION FUND.
922054
$02.01-10$$\quad$ Schedule D (Form 990) 2009

PART V, ITNE 4: THE ORGANIZATION IS COMMITTED TO A LONG-TERM APPROACH WITH A BALANCED PROGRAM OF INVESTMENTS TO PRESERVE AND ENHANCE THE REAL PURCHASING POWER OF THE FUND SO AS TO PROVIDE A STABLE AND, IN REAL TERMS, CONSTANT STREAM OF CURRENT INCOME FOR ANNUAI OPERATING NEEDS. THE ORGANIZATION'S INVESTMENT OBJECTIVE IS TO ATTAIN A MINIMUM RATE OF RETURN OF 5\% PLUS THE CHANGE IN THE CONSUMER PRICE INDEX (AFTER MANAGEMENT FEES) OVER AN INVESTMENT CYCLE. THE PRIMARY MEASURE OF THE ORGANIZATION*S INVESTMENT PERFORMANCE WILL BE A BLENDED BENCHMARK BASED ON ITS TARGET ASSET AILOCATION. IN PURSUING THESE OBUECYIVES, THE ORGANIZATION INTENDS TO SELECT INVESTMENT MANAGERS WHO ARE RIGOROUS IN THE DISCIPLINES THEY UTILIZE TO PRODUCE RETURNS AT ACCEPTABLE LEVELS OF RISK AND WHO AVOID SPECULATION EXPLAINED OR RATIONALIZED BY SHORT-TERM FINANCIAL TRENDS OR MOMENTUM IN SPECIFIC ECONOMIC SECTORS.

[^3]THE FUND SHAL工 BE INVESTED PRIMARILY IN LIQUID SECURITIES, TNCIUDING EQUITY AND FIXED INCOME SECURITIES AND COMMINGLED INVESTMENT FUNDS.

PART X: DURING THE YEAR ENDED SEPTEMBER 30, 2010, THE ORGANIZATION ADOPTED THE ACCOUNTING STANDARD RELATED TO UNCERTAIN INCOME TAX POSITIONS. THE STANDARD REQUIRES THAT AN UNCERTAIN INCOME TAX POSITION MUST BE MORE IIKELY THAN NOT (GREATER THAN 50\% LIKELIHOOD OF REALIZATION) Schedule D (Form 990) 2009 ${ }^{992058}$

BEFORE IT IS RECOGNIZED IN THE FINANCIAI STATEMENTS, FURTHERMORE, THE STANDARD REQUIRES THAT THE AMOUNT RECOGNIZED BE THE SAME AS THAT WHICH WOULD BE DETERMINED AS A RESULT OF A REVIEW BY TAX AUTHORITIES HAVING ALL RELEVANT INFORMATION AND APPLYING CURRENT CONVENTIONS: DURING THE YEAR ENDED SEPTEMBER $30,2010, ~ M A N A G E M E N T$ DID NOT IDENTIFY ANY UNCERTA IN INCOME IAX POSITIONS AND BELIEVES THE ORGANIZATION IS NO LONGER SUBUECT TO FEDERAL, STATE AND LOCAI, INCOME TAX EXAMINATIONS BY TAXING AUTHORITIES FOR THE YEARS ENDING BEFORE 2007.

PART XI, LINE 8 - OTHER ADJUSTMENTS :
CHANGE IN VALUE OF SPLIT-INTEREST AGREEMENTS: 1114.

PART XII, LINE 2D - OTHER ADJUSTMENTS:
CHANGE IN VAIUE OF SPLIT INTEREST AGREEMENTS: 1114.

SCHEDULE G
(Form 990 or 990 -EZ)

Department of the Treasury intarnal Movenue Sorvlog

## Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 980 , Part IN, lines 17, 18, or 19, or if the organization entered more than $\$ 15,000$ on Form 990 EZZ, line Ba. Attach to Form 990 or Form 990-Ez. \& See Separate instructions. required to complete this part.
1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.
a $X$ Mall solictations
e X Solicitation of non-government grants
b X Internet and email solicitations
$f$ S Solicitation of government grants
c $X$ Phone solicitations
$g$ X Special fundraising events
d $X$ In-person sollctations

2 a Did the organization have a written or oral agreement with any individual (Including offioers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?
b If "Yos," list the ten highost paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at feast $\$ 5,000$ by the organlzation.

| (i) Name of individual or antlity (fundraiser) | (il) Activity |  |  | (iv) Gross receipts from activity | (v) Amount paid to (or ratained by) fundraiser listed in col. (i) | (vi) Amount pald to (or retained by) organization |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CHECKOWAY CONSULTING \& CREATIVE | $\begin{aligned} & \text { FUNDRAISING } \\ & \text { CONSULTTING } \end{aligned}$ | Yes | No | 1,063,595. | 133,500. | 930,095. |
|  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |
| Total | ...e......................... |  |  | 1,063,595. | 133,500. | 930,095. |

3 List alf states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing.
$\mathrm{AL}, \mathrm{AK}, \mathrm{AZ}, \mathrm{AR}, \mathrm{CA}, \mathrm{CO}, \mathrm{CT}, \mathrm{DC}, \mathrm{FL}, \mathrm{GA}, \mathrm{HI}, \mathrm{IL}, \mathrm{KS}, \mathrm{KY}, \mathrm{ME}, \mathrm{MD}, \mathrm{MA}, \mathrm{MI}, \mathrm{MN}, \mathrm{MS}, \mathrm{NH}, \mathrm{NJ}, \mathrm{NM}, \mathrm{NY}, \mathrm{NC}$ ND, $\mathrm{OH}, \mathrm{OK}, \mathrm{OR}, \mathrm{RI}, \mathrm{SC}$, TN, PA, WV, WI, VA, UT, WA , LA, MO

HA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 980 or 990 -EZ.
Schedule G (Form 990 or $990-\mathrm{EZ}$ ) 2009 on Form $990-\mathrm{Ez}_{1}$ line 6 a . List events with gross receipts greater than $\$ 5,000$.


Paifili Gaming. Complete if the organization answered "Yes" to Form 990 , Part IV, fine 19, or reported more than $\$ 15,000$ on Form 990-EZ, line 6a.


9 Enter the state(s) in which the organization operates gaming activities; $\qquad$
a Is the organization licensed to operate gaming activitios in each of these states? b if "No," explain:

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?


11 Does the organization operate gaming activites with nonmembers?
12 Is the organization a grantor, beneficiary or trustee of a tnust or a member of a partnership or other entity formed to administer charitable gaming?

13 Indicate the percentage of gaming activity operated in:
a The organization's facility

|  |  |
| :---: | :---: |
| $13 a$ | $\%$ |
| $13 b$ | $\%$ |

b An outside facility
133
14 Enter the natie and address of the person who prepares the organlzatlon's gaming/special events books and records:

Name

Address

5a Does the organization have a contract with a third party from whom the organization recelves gaming revenue?

> b If "Yes," anter the amount of gaming revenue received by the organization of gaming revenue retained by the third party
c if "Yes," enter name and address of the third party:

Name $>$

Address $>$
16. Gaming manager information:

Name

Gaming manager compeneation $>\$ \ldots$.

Description of services provided $\qquad$

D Director/officer
[-] Independent contractor

17 Mandatory distributions:
a is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?
b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exampt activities durfg the tax year > $\$$

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

## Pal| Questions Regarding Compensation

ta Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990 , Part VII, Section A, line 1a. Complete Part ill to provide any relevant information regarding these items.First-class or charter travel
Travel for companions
Tax indemnification and gross-up payments
$\square$ Discretionary spending account
 Housing allowance or reeidence for personal use Payments for business use of personal residence

If any of the boxes on line 1 a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If " No ," complete Part ill to explain $\qquad$
2 Did the organtzation require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line la?

Health or social club dues or intitation fees
Personal services (e.g., mald, chauffeur, chef)

3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.compensation committee Independent compensation consuttant
Form 990 of other organizatlons

Written employment contract
Compensation survey or study

4 Dufing the year, did any person listed in Form 990 , Part VII, Section A, line 1a, with respect to the filing organization or a related organization;
a Receive a severance payment or change of.control payment?
b Participate in, or receive payment from, a supplemental nonqualified retirement plan? $\qquad$
c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines $4 e \cdot 0$, list the persons and provide the applicable amounts for each item in Part ilI.

Only section 501 (o)(3) and $501(\mathrm{c})(4)$ organizations must complete lines $5-9$.
5 For persons llsted in Form 990, Part VII, Section A , line 1a, did the organization pay or accrue any compensation contingent on the revenues of:
a The organization?
b Any rolated organization?
If "Yes" to line 5 a or 5 b , describe in Part Ilt.
6 For persons listed in Form 990, Part VII, Section A, line ia, did the organization pay or accrue any compensation contingent on the net eamings of:
a The organization'?
b Any related organization? If "Yes" to line 6 a or 6b, describe in Part III.
7 For persons listed in Form 990, Part VII, Sectlon A, line 1a, did the organlzation provide any non-fixed payments not described in lines 5 and 67 If "Yes," desorlbe in Part il
a Were any amounts reported in Form 990, Part VII, paid or acerued pursuant to a contract that was subject to the initial contract exception described in Regs. section 53.4958 -4(a))(3)? if "Yes," describe in Part ill
9 If "Yes" to line B, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958 -6(c)?

|  | Yes | No |
| :---: | :---: | :---: |
| tb |  |  |
| 2 |  |  |
| \% | \% | $x$ |
| 4 b |  | X |
| 4 c |  | X |
| 52 |  | X |
| 5 b |  | X |
| 6 a |  | X |
| 6 b |  | X |
| 7 |  | X |
| 8 |  | X |
| 9 |  |  |

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.
Note. The sum of cotumns (B)(i)(iii) must equal the applicable column (D) or colursn (E) amounts on Form 990, Part VI, line 1a.

|  | (B) Breakdown of W-2 and/or 1099-M1SC compensation |  |  | (C) <br> Retirement and other deferted compensation | (D) <br> Nontaxable benefits | (E) Total of columns (B) (B) (D) | ( F ) <br> Compensation reported in prior Form 990 or Form 990-EZ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (i) Base compensation | (ii) Bonus \& incentive compensation | (iii) Other reportable compensation |  |  |  |  |
| (1) | $235,522$. | 0. | 0. | 5,194. | 17,780. | 258,496. | 0. |
| (iii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (i) | 147,736. | 0. | 0. | $7 \times 948$. | 21,257. | $176,941$. | 0. |
| (ia) | 0. | 0. | 0. | 0. | 0 。 | 0. | 0. |
| (1) |  |  |  |  |  |  |  |
| (ii) |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { (i) } \\ & \text { (ia) } \end{aligned}$ |  |  |  |  |  |  |  |
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| (i)(II) |  |  |  |  |  |  |  |
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| (i) |  |  |  |  |  |  |  |
| (10) |  |  |  |  |  |  |  |
| $\left(\begin{array}{c} \text { (i) } \\ \text { (iii) } \end{array}\right.$ |  |  |  |  |  |  |  |
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| $0$ |  |  |  |  |  |  |  |
| (iii) |  |  |  |  |  |  |  |
| (i) |  |  |  |  |  |  |  |
| (iii) |  |  |  |  |  |  |  |
| (i) |  |  |  |  |  |  |  |
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| (i) |  |  |  |  |  |  |  |
| (iii) |  |  |  |  |  |  |  |

SCHEDULE J－2
（Formi 990）
Department of the Treasury Inlernat Revente Setvice
Name of the Organization

## Continuation Sheet for Form 990

Attach to Form 990 to list additional information for Form 990，Part VII，Section A，fine 1a． －See the Instructions for form 990.
AMERICAN FARMLAND TRUST
EadTIC Continuation of Officers，Directors，Trustees，Key Employees，and Highest Compensated Employees

| （A） <br> Name and title | （B） <br> Average hours | （C） $\qquad$ <br> Position （check all that apply） |  |  |  |  |  | （D） <br> Reportable compensation | （E） <br> Reportable compenaation | （F） <br> Estimated amount of |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 崖 |  |  | 媱 | 退 |  | 䇫 | the organization （W／2／1099－MISC） | $\begin{aligned} & \text { organizations } \\ & (\mathrm{W} \cdot 2 / 4090 \cdot \mathrm{M} / \mathrm{SC}) \end{aligned}$ | compensation from the orgenization and related organizations |
| MARY RAY <br> DIR TNSTITUTIONAL GV | 35.00 |  |  |  |  | X |  | 106，628． | 0. | $14,140$. |
| JAMES DAUKAS <br> MANAGING DIR－A\＆E | 35.00 |  |  |  |  | X |  | 105，450． | 0. | 28，662． |
|  |  |  |  |  |  |  |  |  |  |  |
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FORM 990, PARY I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
PRODUCE A HEALTHIER ENVIRONMENT AND BUILD SUCCESSFUL COMMUNITIES.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES :
RESEARCH AND OTHER PROGRAMS
EXPENSES $\$ 200441$. INCLUDING GRANTS OF $\$ 0$. REVENUE $\$ 0$.

FORM 990, PART VI, SECTION A, LINE 2: JOHN WINTHROP, JR. AND IRIS W. FREEMAN ARE COUSINS

FORM 990, PART VI, SECTION A, LINE 4: THE BYLAWS WERE AMENDED JANUARY 25 , 2010 TO INCLUDE A CHANGE IN THE TERM LIMIT FOR THE CHAIR.

FORM 990, PART VI, SECPION B, LINE 11: THE INFORMATION IN THE 990 IS PREPARED BY TATE AND TRYON, THEN REVIEWED AND VERIFIED BY THE CFO. THE 990 IS ALSO DISTRIBUTED TO AMERICAN FARMLAND TRUST'S AUDIT COMMITTEE FOR REVIEW

FORM 990, PART VI, SECTION B, LINE 12C: BOARD MEMBERS SUBMIT CONFLICT OF INTEREST STATEMENT ON AN ANNUAL BASIS FOLLOWING THE FALL BOARD MEETING. THE STATEMENTS ARE SENT TO THE AFT GENERAL COUNSEL FOR REVIEW. ANY CONFLICTS ARE REPORTED TO AFT. ALL EMPLOYEES ARE NOTIFIED ANNUALLY OF THE CONFLICT OF INTEREST POLICY AND ARE REQUIRED TO REPORT ANY CONFLICT TO THE GENERAL COUNSEL.

FORM 990, PART VI, SECTION B, LINE 15: THE BOARD OF DIRECTORS HAS DELEGATED RESPONSIBILITY TO THE GOVERNANCE AND NOMINATING COMMITTEE FOR LHA For Privaoy Act and Paperwork Reduction Act Notioe, see the Instruations for Form 990. Sohedule O (Form 990) 2009 ${ }_{0}^{\mathrm{BJ} 22211}$

SCHEDULE $O$
(Form 900)
Department of the freasury Lnterngl Revenue Service
Name of the organization

## Supplemental Information to Form 990

Complete to provide information for responses to speciflc questions on Form 990 or to provide any addítional information. - Attach to Form 990.

AMERTCAN FARMLAND TRUST

APPROVING ANY COMPENSATION ARRANGEMENTS WITH DISQUALIFIED PERSONS AS
DEFINED UNDER THE INTERNAL REVENUE CODE (GENERALLY SENIOR MANAGEMENT, PERSONS WHO, AT ANY TIME DURING THE PRIOR 5-YEARS, WERE IN A POSITION TO EXERCISE SUBSTANTIAL INFLUENCE OVER THE AFFAIRS OF THE ORGANIZATION OR PERSONS RELATED). THE COMMITTEE FUNCTIONS AS DE FACTO COMPENSATION

COMMITTEE IN ADDITION TO ITS OTHER RESPONSIBILITIES. THE COMMITTEE IS COMPRISED OF OUTSIDE, DISINTERESTED DIRECTORS WHO POSSESS THE BUSINESS EXPERIENCE AND KNOWLEDGE NECESSARY TO REVIEW AND EVALUATE THE COMPARABILITY OF COMPENSATION DATA OBTAINED FOR THE COMMITTEE.

THE COMMITTEE DETERMINES, PRIOR TO EACH YEAR'S WINTER BOARD MEETING, WHICH AFT EMPLOYEES OR CONTRACTORS SHOULD BE CONSIDERED "DISQUALIFIED PERSONS" (IN ADDITION TO THE LIST OF PERSONNEL WHO ARE PER SE DISQUALIFIED) WHOSE COMPENSATION SHOULD BE SUBJECT TO APPROVAL.

ALSO PRIOR TO EACH YEAR'S WINTER BOARD MEEYING, THE COMMITTEE EVALUATES AND APPROVES THE COMPENSATION ARRANGEMENTS ENTERED INTO BY AFT WITH ALL DISQUALIFIED PERSONS. (THESE INCLUDE ALL COMPENSATION AND BENEFITS, INCLUDING SALES OR OTHER TRANSFERS OF PROPERTY.) THE COMMITTEE GENERALLY UTILIZES INFORMATION FROM STANDARD COMPENSATION SURVEYS IN CONDUCTING ITS EVALUATION.

[^4]

COMMITTEE; HOW THE DATA WAS OBTAINED: AND THE ACTIONS TAKEN WITY RESPECT TO CONSIDERATION OF COMPENSATION TRANSACTIONS BY ANYONE WHO IS OTHERWISE A MEMBER OF THE COMMITTPE, BUT WHO HAD A CONFLICT OF INTEREST WITH RESPECT TO THE TRANSACTION OR ARRANGEMENT, THIS DOCUMENTATION IS PREPARED BY THE LATER OF $(A)$ THE NEXT MEETING OF THE COMMITYEE OCCURRING AFTER THE DECISION IS MADE OR (B) THE DATE 60 DAYS AFTER THE DATE OF APRROVAL.

FORM 990, PART VI, LTNE 17, LIST OF STATES RECEIVING COPY OF FORM 990: $A L, A K, A Z, A R, C A, C O, C T, D C, F L, G A, H I, I I, K S, K Y, M E, M D, M A, M I, M N, M S, N H, N J, N M, N Y, N C$ $\mathrm{ND}, \mathrm{OH}, \mathrm{OK}, \mathrm{OR}, \mathrm{PA}, \mathrm{RI}, \mathrm{SC}, \mathrm{TN}, \mathrm{UT}, \mathrm{VA}, \mathrm{WA}, \mathrm{WV}, \mathrm{WI}$

FORM 990, PART VI, SECTION $C$, LINE 19: THE ORGANIZATION'S FINANCIAL STATEMENTS AND FORM 990 ARE AVATLABLE ON OUR WEBSITE OR BY WRITTFN REQUEST. THE GOVERNING DOCUMENTS AND CONFLICT OF INIEREST POLICY ARE AVAILABLE UPON WRITYEN REQUEST.
2009 DEPRECIATION AND AMORTIZATION REPORT



- File a separate appllcation for each return.
- If you are filing for an Automatio 3-Month Extension, complete only Part t and check this box $\qquad$ - X
- If you are filing for an Additional (Not Automatic) 3-Month Extenslon, complete only Part II (on page 2 of this form).

Do not complete Part II unless you have already been granted an automatic 3 month extension on a previously filed Form 8868.
Fald Automatic 3-Month Extension of Time. Only submit original (no copies neaded).
A corporation required to flie Form $990 . T$ and requesting an automatic 6 month extension - check this box and complete Part I only
All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to fife income tax retums.
Electronic Filing (e-file). Generally, you can electronically file Form 8868 if you want a 3 -month automatic extenslon of time to flle one of the returns noted below ( 6 months for a corporation required to fle Form 990 . T). However, you cannot the Form 8868 electronically if (i) you want the additional (not automatic) 3-month extension or (2) you flle Forms $990-\mathrm{BL}, 6069$, or 8870 , group returns, or a composite or consolidated Form $990-\mathrm{T}$. instead, you must submit the fully completed and signed page 2 (Part 1) of Form 8868. For more details on the eiectronic fling of thls form, visit www.iss.qov/ofile and click on e-file for Charifles \& Nonprofits.

| Type or print | Name of Exempt Organization <br> AMERICAN FARMLAND TRUST | Empioyer identification number $52-1190211$ |
| :---: | :---: | :---: |
| File by the dus clate for fling your roturn, SetInetructions. Inetructions. | Number, street, and room or suite no. If a P.O. box, see instructions. $120018 T H$ STREET, NW, NO. 800 |  |
|  | City, town or post office, state, and ZIP code, For a foreign address, see instruotions. WASHINGHON, DC 20036 |  |

Check type of return to be filed(file a separate application for each return):
$\left.\begin{array}{lll}\square X & \text { Form } 990 & \square\end{array}\right)$

## AMERICAN FARMLAND TRUST

- The books are in the care of $1200182 H$ STREET, NW, NO. $800-$ WASHINGTON, DC 20036 Telephone No. 202-331-7300
- If the organization does not have an office or place of business in the Untted States, check this box $\qquad$
- If this is for a Group Return, enter the organization's four digh Group Exemption Number (GEN) $\qquad$ . If this is for the whole group, check this box $\square$. If it is for part of the group, check this box $\square$ and attach a list with the names and EiNs of all members the extension will cover.

1 I request an automatic 3 -month ( 6 -months for a corporation required to fle Form 990 .) extensfon of time untll
MAY 15. 2011 , to flle the exempt organization retu;n for the organization named above. The extension
is for the organization's return for:
$-\square$ calendar yoar $\qquad$ or
$-\boxed{X}$ tax year beginning $O C T \mathrm{I}, 2009$ , and ending SEP 30, 2010

2 If this tax year is for less than 12 months, check reason: $\square$ Initial return $\quad \square$ Final return $\quad$ Change in accounting period

| 3a | If thie application is for Form 990.BL, 990-PF, 990.T, 4720, or 6009, enter the tentative tax, less any nonrefundable credits. Sea instructions. | 3 a | \$ |
| :---: | :---: | :---: | :---: |
| b | If this application is for Form 990-PF or $990 \cdot$ T, enter any refundazble credits and estimated tax payments mado. Include any prior year overpayment allowed as a credit. | 3b | \$ |
| c | Balance Due. Subtract line 3 b from line 3 a . Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). Soe instructions. | 3 c | \$ |

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453.EO and Form 8879.EO for payment Instructions.
LHA For Privacy Act and Paperwork Reduction Act Notice, see Instructions.
Form 8868 (Rev. 4-2009)


[^0]:    LHA For Paperwork Reduction Act Notice, see instructions.
    723051
    $12 \cdot 01 \times 07$

[^1]:    a32007 12-18-08

[^2]:    May the fRS discuss this return with the preparer shown above? (see instructions)

[^3]:    DISTRIBUTION OF FUND EARNINGS TO THE OPERATING BUDGET IS BASED ON THE SPENDING POLICY AND IS MANAGED ON A TOTAI RETURN BASIS. IN MOST YEARS, DISTRIBUTIONS COMPRISE INTEREST AND DIVIDENDS PJUS SOME APPRECIATION. THE FINANCE COMMITTEE PLANS FOR THESE DISTRIBUTIONS TO AVOID THE NECESSITY OF IIQUIDATING INVESTMENTS AT AN UNFAVORABLE TIME.

[^4]:    THE COMMITMEE DOCUMENTS ITS PROCEEDINGS WITH WRITTEN RECORDS, SETTING FORTH THE TERMS OF THE COMPENSATION ARRANGEMENTS APPROVED AND THE DATE THEY WERE APPROVED. THE RECORDS INCLUDE THE NAMES OF THE COMMITTTEE MEMBERS PRESENT AND WHO VOTED; THE COMPARABILITY DATA OBTAINED AND RELIED UPON BY THE LHA For Privacy Act and Paperwork Reduction Act Notice, see the instructions for Form 990. $\underset{\substack{932211 \\ 02.03-10}}{ }$

